# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

# FORM 10-Q

[x] QUARTERLY REPORT 1934	PURSUANT TO S	SECTION 13 OR 15(d	) OF THE	SECURITIES EXC	HANGE ACT OF
For the quarterly period ended [ ] TRANSITION REPORT 1934		SECTION 13 OR 15(d	) OF THE	SECURITIES EXC	HANGE ACT OF
For the transition period from	m to				
NA	(Exact n	L BANK ame of registrant as spe Commission File Numb	ecified in it	s charter)	C.
	irginia			54-1375874	
(State or other jurisdiction of	of incorporation or o	organization)	(I.R.	S. Employer Identifica	ation No.)
	(A	101 Hubbard St Blacksburg, Virginia 2 ddress of principal exec	4062-9002		
	(Registra	(540) 951-630 nt's telephone number,		area code)	
(For	rmer name, former a	(Not applicable address and former fisca	/	hanged since last repor	rt)
Title of each class	Securitie	es registered pursuant to Sec Trading Symbol(s)	ction 12(b) of	f the Act:  Name of each exchange	on which registered
Common Stock, par value \$1.25	per share	NKSH		Nasdaq Capital Market	
Indicate by check mark whether the 1934 during the preceding 12 morn filing requirements for the past 90 more than the state of the past 90 more than the p	nths (or for such shorted) days. [x] Yes [] N	er period that the registran	t was requir	ed to file such reports), a	nd (2) has been subject to such
Indicate by check mark whether the of Regulation S-T (§232.405 of the such files). [x] Yes [] No					
Indicate by check mark whether the an emerging growth company. See growth company" in Rule 12b–2 of	e the definitions of "la				
Large accelerated filer [ ] Accompany [ ]	celerated filer []	Non-accelerated filer [x]	Smaller re	eporting company [x]	Emerging growth
If an emerging growth company, new or revised financial accounting					period for complying with any
Indicate by check mark whether th	e registrant is a shell co	ompany (as defined in Rule	e 12b-2 of th	e Exchange Act). Yes [ ]	No [x]
Indicate the number of charge out	standing of each of the	issuar's classes of comm	on stock as	of the lotest practicable	Anta

Outstanding shares of common stock at August 10, 2021 6,170,058

# **NATIONAL BANKSHARES, INC.** Form 10-Q

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# **Item 1. Financial Statements**

# Part I Financial Information

National Bankshares, Inc Consolidated Balance Sheets

	(	Unaudited)			
		June 30,	December 31,		
(in thousands, except share and per share data)		2021	2020		
Assets					
Cash and due from banks	\$	13,813	\$	13,147	
Interest-bearing deposits		150,708		120,725	
Securities available for sale, at fair value		617,756		546,742	
Restricted stock, at cost		845		1,279	
Loans held for sale		222		866	
Loans:					
Loans, net of unearned income and deferred fees and costs		805,194		768,799	
Less allowance for loan losses		(8,077)		(8,481)	
Loans, net		797,117		760,318	
Premises and equipment, net		9,896		10,035	
Accrued interest receivable		5,275		5,028	
Other real estate owned, net		1,007		1,553	
Goodwill		5,848		5,848	
Bank-owned life insurance		41,860		36,444	
Other assets		17,305		17,688	
Total assets	\$	1,661,652	\$	1,519,673	
Liabilities and Stockholders' Equity					
Noninterest-bearing demand deposits	\$	332,944	\$	276,793	
Interest-bearing demand deposits	Ť	838,254	•	763,293	
Savings deposits		190,094		167,475	
Time deposits		88,332		89,582	
Total deposits		1,449,624		1,297,143	
Accrued interest payable		48		56	
Other liabilities		20,745		21,867	
Total liabilities		1,470,417		1,319,066	
Commitments and contingencies		, ,			
Stockholders' Equity					
Preferred stock, no par value, 5,000,000 shares authorized; none issued and outstanding		-		_	
Common stock of \$1.25 par value. Authorized 10,000,000 shares; issued and outstanding 6,170,058 at June 30, 2021 and 6,432,020 shares at				0.010	
December 31, 2020		7,713		8,040	
Retained earnings		185,580		189,547	
Accumulated other comprehensive income (loss), net		(2,058)		3,020	
Total stockholders' equity		191,235		200,607	
Total liabilities and stockholders' equity	\$	1,661,652	\$	1,519,673	

# National Bankshares, Inc. Consolidated Statements of Income Three Months Ended June 30, 2021 and 2020 (Unaudited)

(in thousands, except share and per share data)	Ju	ne 30, 2021	June 30, 2020		
Interest Income					
Interest and fees on loans	\$	8,466	\$	8,419	
Interest on interest-bearing deposits		39		14	
Interest on securities – taxable		1,910		1,863	
Interest on securities – nontaxable		482		454	
Total interest income		10,897		10,750	
Interest Expense					
Interest on time deposits		72		522	
Interest on other deposits		762		1,076	
Total interest expense		834		1,598	
Net interest income		10,063		9,152	
Provision for loan losses		4		1,352	
Net interest income after provision for loan losses		10,059		7,800	
Noninterest Income					
Service charges on deposit accounts		471		377	
Other service charges and fees		43		37	
Credit and debit card fees, net		479		386	
Trust income		434		387	
BOLI income		210		219	
Gain on sale of mortgage loans		74		157	
Other income		230		120	
Realized securities gain, net		-		62	
Total noninterest income		1,941		1,745	
Noninterest Expense					
Salaries and employee benefits		3,952		3,498	
Occupancy, furniture and fixtures		443		458	
Data processing and ATM		786		806	
FDIC assessment		93		40	
Net costs of (gains on) other real estate owned		1		(4)	
Franchise taxes		357		335	
Other operating expenses		815		944	
Total noninterest expense		6,447		6,077	
Income before income taxes		5,553		3,468	
Income tax expense		940		486	
Net Income	\$	4,613	\$	2,982	
Basic net income per common share	\$	0.74	\$	0.46	
Fully diluted net income per common share	\$ \$	0.74	\$	0.46	
Weighted average number of common shares outstanding, basic and diluted	Ψ	6,214,079	Ψ	6,489,574	
Dividends declared per common share		0,214,079		0,489,374	
Lee accompanying notes to consolidated financial statements		0.70		0.07	

# National Bankshares, Inc. Consolidated Statements of Comprehensive Income Three Months Ended June 30, 2021 and 2020 (Unaudited)

(in thousands)	J	une 30, 2021	ne 30, 2020
Net Income	\$	4,613	\$ 2,982
Other Comprehensive Income, Net of Tax			
Unrealized holding gain on available for sale securities net of tax of \$1,922 and \$1,498 for the periods ended June 30, 2021 and June 30, 2020, respectively		7,235	5,637
Reclassification adjustment for gain included in net income, net of tax of (\$13) for the period ended June 30, 2020		-	(49)
Other comprehensive income, net of tax		7,235	5,588
<b>Total Comprehensive Income</b>	\$	11,848	\$ 8,570

# National Bankshares, Inc. Consolidated Statements of Income Six Months Ended June 30, 2021 and 2020 (Unaudited)

(in thousands, except share and per share data)	June 30	, 2021	June 30, 2020		
Interest Income					
Interest and fees on loans	\$	17,016	\$	16,885	
Interest on interest-bearing deposits		67		231	
Interest on securities – taxable		3,693		4,219	
Interest on securities – nontaxable		1,003		803	
Total interest income		21,779		22,138	
Interest Expense					
Interest on time deposits		162		1,081	
Interest on other deposits		1,527		2,313	
Total interest expense		1,689		3,394	
Net interest income		20,090		18,744	
Provision for loan losses		54		1,831	
Net interest income after provision for loan losses		20,036		16,913	
Noninterest Income					
Service charges on deposit accounts		940		959	
Other service charges and fees		84		76	
Credit and debit card fees, net		913		692	
Trust income		849		821	
BOLI income		416		440	
Gain on sale of mortgage loans		211		251	
Other income		857		559	
Realized securities gain, net		5		82	
Total noninterest income		4,275		3,880	
Noninterest Expense					
Salaries and employee benefits		7,858		7,371	
Occupancy, furniture and fixtures		931		908	
Data processing and ATM		1,564		1,597	
FDIC assessment		176		40	
Net costs of other real estate owned		38		18	
Franchise taxes		692		678	
Other operating expenses		1,724		1,932	
Total noninterest expense		12,983		12,544	
Income before income taxes		11,328		8,249	
Income tax expense		1,949		1,288	
Net Income	\$	9,379	\$	6,961	
Basic net income per common share	\$	1.49	\$	1.07	
Fully diluted net income per common share	\$	1.49	\$	1.07	
Weighted average number of common shares outstanding, basic and diluted		6,310,347	<del>-</del>	6,489,574	
Dividends declared per common share		0.70		0.67	
ee accompanying notes to consolidated financial statements		0.70		0.07	

# National Bankshares, Inc. Consolidated Statements of Comprehensive Income Six Months Ended June 30, 2021 and 2020 (Unaudited)

(in thousands)	J	une 30, 2021	une 30, 2020
Net Income	\$	9,379	\$ 6,961
Other Comprehensive Income (Loss), Net of Tax			
Unrealized holding gain (loss) on available for sale securities net of tax of (\$1,349) and \$2,526 for the periods ended June 30, 2021 and June 30, 2020, respectively		(5,074)	9,507
Reclassification adjustment for gain included in net income, net of tax of (\$1) and (\$17), for the periods ended June 30, 2021 and June 30, 2020, respectively		(4)	(65)
Other comprehensive income (loss), net of tax		(5,078)	9,442
Total Comprehensive Income	\$	4,301	\$ 16,403

# National Bankshares, Inc. Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

Three Months Ended June 30, 2021 and 2020

			A	ccumulated Other	
(in thousands except per share and share data)	ommon Stock	Retained Earnings		mprehensive come (Loss)	Total
Balances at March 31, 2020	\$ 8,112	\$ 188,099	\$	(4,652)	\$ 191,559
Net income	-	2,982		-	2,982
Dividends \$0.67 per share	-	(4,348)		-	(4,348)
Other comprehensive income, net of tax of \$1,485	-	-		5,588	5,588
Balances at June 30, 2020	\$ 8,112	186,733		936	195,781
•					
Balances at March 31, 2021	\$ 7,900	\$ 190,462	\$	(9,293)	\$ 189,069
Net income	-	4,613		-	4,613
Common stock repurchased, 150,130 shares	(187)	(5,176)			(5,363)
Dividends \$0.70 per share	-	(4,319)		-	(4,319)
Other comprehensive income, net of tax of \$1,922	-	-		7,235	7,235
Balances at June 30, 2021	\$ 7,713	\$ 185,580	\$	(2,058)	\$ 191,235

See accompanying notes to consolidated financial statements.

Six Months Ended June 30, 2021 and 2020

				mulated ther	
(in thousands except per share and share data)	 ommon Stock	etained arnings	•	rehensive ne (Loss)	Total
Balances at December 31, 2019	\$ 8,112	\$ 184,120	\$	(8,506)	\$ 183,726
Net income	-	6,961		-	6,961
Dividends \$0.67 per share	-	(4,348)		-	(4,348)
Other comprehensive income, net of tax of \$2,509	-	-		9,442	9,442
Balances at June 30, 2020	\$ 8,112	\$ 186,733	\$	936	\$ 195,781
_					
Balances at December 31, 2020	\$ 8,040	\$ 189,547	\$	3,020	\$ 200,607
Net income	-	9,379		-	9,379
Common stock repurchased, 261,962 shares	(327)	(9,027)		-	(9,354)
Dividends \$0.70 per share	-	(4,319)		-	(4,319)
Other comprehensive loss, net of tax of (\$1,350)	 -	-		(5,078)	(5,078)
Balances at June 30, 2021	\$ 7,713	\$ 185,580	\$	(2,058)	\$ 191,235

# National Bankshares, Inc. Consolidated Statements of Cash Flows Six Months Ended June 30, 2021 and 2020 (Unaudited)

(Catherine L)	J	une 30,		June 30,
(in thousands)		2021		2020
Cash Flows from Operating Activities Net income	\$	9,379	\$	6,961
Adjustments to reconcile net income to net cash provided by operating activities:	•	9,379	<b>D</b>	0,901
Provision for loan losses		54		1,831
Depreciation of bank premises and equipment		325		351
Amortization of premiums and accretion of discounts, net		846		621
Gain on disposal of fixed assets		040		(2)
Gain on disposar of fixed assets  Gain on sales and calls of securities available for sale, net		(5)		` /
		(5)		(82)
Loss (gain) and write-down on other real estate owned, net		26		(13)
Loss on sale of repossessed assets, net  Increase in cash value of bank-owned life insurance		(416)		1 (440)
		(416)		(440)
Origination of mortgage loans held for sale		(9,553) 10,408		(16,635) 15,424
Proceeds from sale of mortgage loans held for sale		,		,
Gain on sale of mortgage loans held for sale		(211)		(251)
Net change in:		(2.47.)		(512)
Accrued interest receivable		(247)		(512)
Other assets		384		(835)
Accrued interest payable		(8)		(27)
Other liabilities	<u> </u>	227		30
Net cash provided by operating activities		11,209		6,422
Cash Flows from Investing Activities				
Net change in interest-bearing deposits		(29,983)		3,630
Proceeds from calls, principal payments, sales and maturities of securities available for sale		29,308		94,870
Purchase of securities available for sale		(107,591)		(138,121)
Net change in restricted stock		434		(59)
Purchase of loan participations		(9,446)		(18)
Collection of loan participations		3,668		107
Loan originations and principal collections, net		(31,264)		(58,184)
Proceeds from sale of other real estate owned		570		72
Proceeds from sale of repossessed assets		11		30
Recoveries on loans charged off		128		154
Purchase of bank-owned life insurance		(5,000)		-
Proceeds from sale and purchases of premises and equipment, net		(186)		(1,385)
Net cash used in investing activities		(149,351)		(98,904)
		,		(continued)

Cash Flows from Financing Activities			
Net change in time deposits		(1,250)	(10,146)
Net change in other deposits		153,731	110,001
Common stock repurchased		(9,354)	-
Cash dividends paid		(4,319)	(4,348)
Net cash provided by financing activities		138,808	95,507
Net change in cash and due from banks		666	3,025
Cash and due from banks at beginning of period		13,147	10,290
Cash and due from banks at end of period	<b>\$</b>	13,813	\$ 13,315
Supplemental Disclosures of Cash Flow Information Interest paid on deposits Income taxes paid	\$	1,697 1,310	\$ 3,421 2,115
Supplemental Disclosure of Noncash Activities			
Loans charged against the allowance for loan losses	\$	586	\$ 540
Loans transferred to OREO		50	-
Loans transferred to repossessed assets		11	4
Unrealized gain (loss) on securities available for sale		(6,428)	11,951
Lease liabilities arising from obtaining right-of-use assets		-	-

# National Bankshares, Inc. Notes to Consolidated Financial Statements June 30, 2021 (Unaudited)

# \$ in thousands, except per share data

#### Note 1: General

The consolidated financial statements of National Bankshares, Inc. ("NBI") and its wholly-owned subsidiaries, The National Bank of Blacksburg (the "Bank" or "NBB") and National Bankshares Financial Services, Inc. ("NBFS") (collectively, the "Company"), conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") and to general practices within the banking industry. The accompanying interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments consisting of normal recurring adjustments, which are necessary for a fair presentation of the consolidated financial statements, have been included. The results of operations for the three and six month periods ended June 30, 2021 are not necessarily indicative of results of operations for the full year or any other interim period. The interim period consolidated financial statements and financial information included in this Form 10-Q should be read in conjunction with the notes to consolidated financial statements included in the Company's 2020 Form 10-K. The Company posts all reports required to be filed under the Securities Exchange Act of 1934 on its web site at <a href="https://www.nationalbankshares.com">www.nationalbankshares.com</a>.

# Reclassifications

Certain amounts reported in prior years have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the Company's results of operations, financial position, or net cash flow.

## Risks and Uncertainties

Over the past 15 months, the COVID-19 pandemic and efforts to reduce its spread have caused significant disruptions in the U.S. economy and negatively impacted financial activity in the Company's market. The Company's business is dependent upon the willingness and ability of its employees and customers to conduct banking and other financial transactions. If the pandemic escalates further, the Company could experience a material adverse effect on its business, financial condition, results of operations and cash flows. While it is not possible to know the full extent of the impact COVID-19 will have on the Company's operations, the Company is disclosing potentially material items of which it is aware.

#### Financial position and results of operations

During 2020, the pandemic led to declines in two key income categories: interest income and overdraft fee income. Interest income was impacted by modification requests and by a decreased interest rate environment. During the first six months of 2021, the number of modification requests that reduce interest income vastly decreased, though loan refinance and securities call activity spurred by the low interest rates continue to impact interest income, with reinvestment opportunities at lower rates. If the pandemic's evolution brings new or worsened economic impacts, these income categories and others may be negatively affected.

# Lending operations, accommodations to borrowers and credit risk

The Company is working with customers directly affected by COVID-19, providing short-term assistance in accordance with the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), the Consolidated Appropriations Act ("CAA") and regulatory guidelines. Pandemic-related modification requests have greatly subsided during 2021, however during the height of the pandemic, the Company assisted borrowers affected by COVID-19, including providing payment extensions, periods of interest only payments to otherwise amortizing loans, and interest rate reductions. As of June 30, 2021, only five loans remain in a temporarily modified state for COVID-19 relief.

If eventual credit losses are identified on loans that received modifications or other loans, accrued interest and fee income would be reversed at the time the loss is identified. If the loans are fully or partially charged off, future requirements for the provision for loan losses will increase. At this time, the Company is unable to project the materiality of such an impact, but recognizes economic declines may affect its borrowers' ability to repay in future periods. The Company is closely monitoring credit quality and developments related to the pandemic.

The Company has provided loans through the Paycheck Protection Program ("PPP"), administered by the Small Business Administration ("SBA"). Through the program, banks may fund loans to qualifying borrowers with the expectation that the SBA will either pay off the loans and forgive the borrower's debt, or guarantee the loans until the borrower pays off the debt. The loans bear a contractual interest rate of 1%, bolstered by an origination fee to be recognized over the life of the loan. Loans that are forgiven or paid off prior to maturity result in recognition of the outstanding origination fee at the date of forgiveness or payoff. The Company has

assisted local businesses through the PPP by providing 1,259 loans totaling \$83,023 since the program's inception in April of 2020. To date, 674 PPP loans with original balances totaling \$51,473 have been forgiven or paid off. As of June 30, 2021, the Company held \$29,922 in PPP loans, net of deferred fees and costs. The company expects that the vast majority of the remaining loans will be forgiven by the SBA in accordance with the terms of the program, and that any remaining balances will be fully guaranteed by the SBA. Should those circumstances change, the Company could be required to establish additional allowance for loan loss through provision for loan loss charged to earnings.

#### Asset valuation

COVID-19 has not affected the Company's ability, nor is it expected to affect the Company's ability, to account timely for the assets on its balance sheet. However if the impact of the pandemic worsens, valuation procedures in future periods could be negatively affected. While certain valuation assumptions and judgments will change to account for pandemic-related circumstances, such as widening credit spreads, the Company does not anticipate significant changes in methodology used to determine the fair value of assets measured in accordance with U.S. GAAP.

The Company tests goodwill for impairment annually, usually during the fourth quarter using September 30 information, unless facts and circumstances indicate the need for more frequent impairment testing. If the evolution of the pandemic or other adverse events cause a sustained decline in the Company's stock price or the occurrence of what management deems to be a triggering event, under certain circumstances prescribed by U.S. GAAP, the Company will perform goodwill impairment testing as needed, which may be more frequently than annually. In the event that testing indicates that all or a portion of goodwill is impaired, a non-cash charge for the amount of such impairment would be recorded to earnings.

# Capital and liquidity

While the Company believes that it has sufficient capital to withstand a potential second economic recession if the pandemic resurges, its reported and regulatory capital ratios could be adversely impacted if credit losses increase.

The Company maintains access to multiple sources of liquidity. Wholesale funding markets are currently available to the Company. If the uncertainty caused by the COVID-19 pandemic results in volatile or elevated funding costs for an extended period of time and if it becomes necessary for the Company to access wholesale funding, the Company's net interest margin could be adversely affected. Deposits have increased since the beginning of the pandemic, however, if conditions worsen and cause a large number of the Company's deposit customers to withdraw their funds, the Company might become more reliant on volatile or more expensive sources of funding.

### Accounting Standards Adopted as of January 1, 2021

In December 2019, the FASB issued ASU 2019-12, "Income Taxes (Topic 740) – Simplifying the Accounting for Income Taxes." The amendments are expected to reduce cost and complexity related to the accounting for income taxes by removing specific exceptions to general principles in Topic 740 (eliminating the need for an organization to analyze whether certain exceptions apply in a given period) and improving financial statement preparers' application of certain income tax-related guidance. This ASU is part of the FASB's simplification initiative to make narrow-scope simplifications and improvements to accounting standards through a series of short-term projects. ASU 2019-12 was effective for the Company on January 1, 2021. The adoption of ASU 2019-12 did not have a material impact on the Company's consolidated financial statements.

In January 2020, the FASB issued ASU 2020-01, "Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815)—Clarifying the Interactions between Topic 321, Topic 323, and Topic 815 (a consensus of the Emerging Issues Task Force)." The ASU is based on a consensus of the Emerging Issues Task Force and is expected to increase comparability in accounting for these transactions. ASU 2016-01 made targeted improvements to accounting for financial instruments, including providing an entity the ability to measure certain equity securities without a readily determinable fair value at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. Among other topics, the amendments clarify that an entity should consider observable transactions that require it to either apply or discontinue the equity method of accounting. ASU 2020-01 was effective for the Company on January 1, 2021. The adoption of ASU 2020-01 did not have a material impact on the Company's consolidated financial statements.

In October 2020, the FASB issued ASU 2020-08, "Codification Improvements to Subtopic 310-20, Receivables – Nonrefundable fees and Other Costs." This ASU clarifies that an entity should reevaluate whether a callable debt security is within the scope of ASC paragraph 310-20-35-33 for each reporting period. ASU 2020-08 was effective for the Company on January 1, 2021. The adoption of ASU 2020-08 did not have a material impact on the Company's consolidated financial statements.

In December 2020, the CAA was passed. Under Section 541 of the CAA, Congress extended or modified many of the relief programs first created by the CARES Act, including the PPP loan program and treatment of certain loan modifications related to the COVID-19 pandemic. The Company modified loans in accordance with the CAA and the CARES Act. Further discussion on loan modifications is noted in Management's Discussion and Analysis.

#### Recent Accounting Pronouncements

In June 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The amendments in this ASU, among other things, require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The FASB has issued multiple updates to ASU 2016-13 as codified in Topic 326, including ASU's 2019-04, 2019-05, 2019-10, 2019-11, 2020-02, and 2020-03. These ASU's have provided for various minor technical corrections and improvements to the codification as well as other transition matters. Smaller reporting companies who file with the U.S. Securities and Exchange Commission ("SEC") and all other entities who do not file with the SEC are required to apply the guidance for fiscal years, and interim periods within those years, beginning after December 15, 2022. The Company is currently assessing the impact that ASU 2016-13 will have on its consolidated financial statements. Management is working to ensure readiness and compliance with the standard and has implemented coding of the loan portfolio to enable appropriate segregation and data integrity, analyzed correlations for forecasting, determined methodologies, and selected a vendor to provide a platform. Management has prepared multiple concurrent models using the Current Expected Credit Losses ("CECL") methodology and will continue to refine assumptions that impact the calculation prior to the effective date.

Effective November 25, 2019, the SEC adopted Staff Accounting Bulletin ("SAB") 119. SAB 119 updated portions of SEC interpretative guidance to align with FASB Accounting Standards Codification ("ASC 326"), "Financial Instruments – Credit Losses." It covers topics including (1) measuring current expected credit losses; (2) development, governance, and documentation of a systematic methodology; (3) documenting the results of a systematic methodology; and (4) validating a systematic methodology.

In March 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2020-04 "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting." These amendments provide temporary optional guidance to ease the potential burden in accounting for reference rate reform. The ASU provides optional expedients and exceptions for applying generally accepted accounting principles to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. It is intended to help stakeholders during the global market-wide reference rate transition period. The guidance is effective for all entities as of March 12, 2020 through December 31, 2022. Subsequently, in January 2021, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2021-01 "Reference Rate Reform (Topic 848): Scope." This ASU clarifies that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. The ASU also amends the expedients and exceptions in Topic 848 to capture the incremental consequences of the scope clarification and to tailor the existing guidance to derivative instruments affected by the discounting transition. An entity may elect to apply ASU No. 2021-01 on contract modifications that change the interest rate used for margining, discounting, or contract price alignment retrospectively as of any date from the beginning of the interim period that includes March 12, 2020, or prospectively to new modifications from any date within the interim period that includes or is subsequent to January 7, 2021, up to the date that financial statements are available to be issued. An entity may elect to apply ASU No. 2021-01 to eligible hedging relationships existing as of the beginning of the interim period that includes March 12, 2020, and to new eligible hedging relationships entered into after the beginning of the interim period that includes March 12, 2020. The Company has one participation loan that references LIBOR and is working with the primary bank to determine appropriate actions. The Company is assessing ASU 2020-04 and its impact on the Company's transition away from LIBOR for this loan.

In August 2018, the FASB issued ASU 2018-14, "Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans." These amendments modify the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. Certain disclosure requirements have been deleted while the following disclosure requirements have been added: the weighted-average interest crediting rates for cash balance plans and other plans with promised interest crediting rates and an explanation of the reasons for significant gains and losses related to changes in the benefit obligation for the period. The amendments also clarify the disclosure requirements in paragraph 715-20-50-3, which state that the following information for defined benefit pension plans should be disclosed: The projected benefit obligation (PBO) and fair value of plan assets for plans with PBOs in excess of plan assets and the accumulated benefit obligation (ABO) and fair value of plan assets for plans with ABOs in excess of plan assets. The amendments are effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The Company does not expect the adoption of ASU 2018-14 to have a material impact on its consolidated financial statements.

#### Note 2:

#### Loan Portfolio

The loan portfolio, excluding loans held for sale, was comprised of the following.

	June 30, 2021	December 31, 2020
Real estate construction	\$ 48,569	\$ 42,266
Consumer real estate	196,214	181,782
Commercial real estate	404,636	393,115
Commercial non real estate	73,522	78,771
Public sector and IDA	52,370	40,983
Consumer non real estate	31,895	33,110
Gross loans	807,206	770,027
Less unearned income and deferred fees and costs	(2,012)	(1,228)
Loans, net of unearned income and deferred fees and costs	\$ 805,194	\$ 768,799

### Note 3: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans

The allowance for loan losses methodology incorporates individual evaluation of impaired loans and collective evaluation of groups of non-impaired loans. The Company performs ongoing analysis of the loan portfolio to determine credit quality and to identify impaired loans. Credit quality is rated based on the loan's payment history, the borrower's current financial situation and value of the underlying collateral.

#### Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts will not be collected when due according to the contractual terms of the loan agreement. Impaired loans are those loans that have been modified in a TDR as well as larger, usually non-homogeneous loans that exhibit payment history or financial status that indicate that collection probably will not occur when due according to the loan's terms.

# Measurement

Impaired loans are individually evaluated to determine appropriate reserves and are measured at the lower of the invested amount or fair value. Fair value is estimated using the collateral method or the cash flow method. The collateral method is applied to collateral-dependent loans, loans for which foreclosure is imminent and to loans for which the fair value of collateral is a more reliable estimate of fair value. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The cash flow method is applied to loans that are not collateral dependent and for which cash flows may be estimated.

#### TDRs

TDRs are impaired loans. If the restructuring included forgiveness of a portion of principal or accrued interest, the charge-off is included in the historical charge-off rates applied to the collective evaluation methodology. Restructured loans are individually evaluated for impairment, and the amount of a restructured loan's book value in excess of its fair value is accrued as a specific allocation in the allowance for loan losses. If a TDR loan payment exceeds 90 days past due, it is examined to determine whether the late payment indicates collateral dependency or cash flows below those that were used in the fair value measurement. TDRs, as well as all impaired loans, that are determined to be collateral dependent are charged down to fair value. Deficiencies indicated by impairment measurements for TDRs that are not collateral dependent may be accrued in the allowance for loan losses or charged off if deemed uncollectible.

Please refer to the Company's 2020 Form 10-K, Note 1: Summary of Significant Accounting Policies for additional information on evaluation of impaired loans and associated specific reserves, and policies regarding nonaccruals, past due status and charge-offs.

## Collectively-Evaluated Loans

The Company evaluated characteristics in the loan portfolio and determined major segments and smaller classes within each segment. These characteristics include collateral type, repayment sources, and (if applicable) the borrower's business model. Loans within each class are further stratified by risk rating: pass-rated loans, loans rated special mention, and loans rated classified.

Portfolio Segments and Classes

The segments and classes used in determining the allowance for loan losses are as follows.

Real Estate Construction

Construction, residential

Commercial Non Real Estate Commercial and industrial

Construction, other

Public Sector and IDA Public sector and IDA

Consumer Real Estate

Equity lines

Residential closed-end first liens Residential closed-end junior liens Investor-owned residential real estate Consumer Non Real Estate Credit cards Automobile

Other consumer loans

Commercial Real Estate

Multifamily real estate

Commercial real estate, owner-occupied

Commercial real estate, other

Please refer to the Company's 2020 Form 10-K, Note 1: Summary of Significant Accounting Policies for a discussion of risk factors pertinent to each class.

Credit risk is estimated at the class level, by risk rating, by applying historical net charge-off rates and percentages for qualitative factors that influence credit risk.

#### Historical Loss Rates

The Company's allowance methodology for collectively evaluated loans applies historical loss rates by class to current class balances as part of the process of determining required reserves. The Company averages loss rates for the most recent eight quarters to determine the historical loss rate for each class.

Within each class, loans are risk rated pass, special mention or classified. Loss rates are applied based upon risk rating. Total net charge-offs for the class as a percentage of average class loan balance is applied to pass rated loans and loans rated special mention. Total net charge-offs for the class as a percentage of average classified loans in the class is applied to classified loans. Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans.

### **Qualitative Factors**

In addition to historical loss rates, risk factors pertinent to credit risk for each class are analyzed to estimate reserves for collectively evaluated loans. Factors include changes in national and local economic and business conditions, the nature and volume of classes within the portfolio, loan quality, loan officers' experience, lending policies and the Company's loan review system.

A detailed analysis showing the allowance roll-forward by portfolio segment and related loan balance by segment follows.

Activity in the Allowance for Loan Losses for the Six Months Ended June 30, 2021 Commercial Public Real Estate Consumer Commercial Non Real Sector and Consumer Non Construction Real Estate Real Estate Estate IDA Real Estate Unallocated Total Balance, December 31, 2020 2,165 \$ 670 339 396 8,481 503 3,853 555 Charge-offs (13)(88)(586)\_ (485)\_ Recoveries 25 27 **76** 128 Provision for (recovery of) loan losses 54 (18)(144)(427)655 37 (26)(23)Balance, June 30, 2021 \$ 485 \$ 2,008 \$ 3,451 \$ 867 \$ 376 \$ 517 \$ 373 \$ 8,077

<b>Activity in the Allowance</b>	for Loan Losses for	or the Six Months	Ended June 30	, 2020

	Real I		 nsumer al Estate	 mercial l Estate	N	mmercial on Real Estate	Public ector and IDA	 nsumer Non Real Estate	Unal	located	Total
Balance, December 31, 2019	\$	400	\$ 1,895	\$ 2,559	\$	555	\$ 478	\$ 650	\$	326	\$ 6,863
Charge-offs		-	(62)	(15)		(347)	-	(116)		-	(540)
Recoveries		-	16	24		1	-	113		-	154
Provision for (recovery of) loan losses		(15)	417	808		457	85	10		69	1,831
Balance, June 30, 2020	\$	385	\$ 2,266	\$ 3,376	\$	666	\$ 563	\$ 657	\$	395	\$ 8,308

# Activity in the Allowance for Loan Losses for the Year Ended December 31, 2020

	Real l	Estate ruction		nsumer al Estate		nmercial al Estate	N	mmercial on Real Estate		Public ctor and IDA		nsumer Non Real Estate	Unall	located		Total
Balance, December 31,	Φ.	400	Φ.	1.005	ф	2.550	Φ.		Φ.	450	ф	670	ф	226	Ф	6.0.62
2019	\$	400	\$	1,895	\$	2,559	\$	555	\$	478	\$	650	\$	326	\$	6,863
Charge-offs		-		(85)		(15)		(372)		-		(248)		-		(720)
Recoveries		-		18		145		9		-		175		-		347
Provision for (recovery																
of) loan losses		103		337		1,164		478		(139)		(22)		70		1,991
Balance, December 31, 2020	\$	503	\$	2,165	\$	3,853	\$	670	\$	339	\$	555	\$	396	\$	8,481

# Allowance for Loan Losses as of June 30, 2021

	Anowance for Loan Losses as of June 30, 2021													
	Estate ruction	-	Consumer Commercial Real Estate Real Estate		Commercial Non Real Estate		Public Sector and IDA		Consumer Non Real Estate		Una	ıllocated	Total	
Individually evaluated for impairment	\$ -	\$	-	\$	_	\$	-	\$	-	\$	-	\$	_	\$ _
Collectively evaluated for impairment	 485		2,008		3,451		867		376		517		373	 8,077
Total	\$ 485	\$	2,008	\$	3,451	\$	867	\$	376	\$	517	\$	373	\$ 8,077

# Allowance for Loan Losses as of December 31, 2020

	Real E		onsumer al Estate	 nmercial al Estate	No	nmercial on Real Estate	Sec	Public ctor and IDA	 sumer Non al Estate	Una	allocated	Total
Individually evaluated for impairment	\$	-	\$ 2	\$ -	\$	73	\$	-	\$ -	\$	-	\$ 75
Collectively evaluated for impairment		503	2,163	3,853		597		339	555		396	8,406
Total	\$	503	\$ 2,165	\$ 3,853	\$	670	\$	339	\$ 555	\$	396	\$ 8,481

	Loans as of June 30, 2021													
		eal Estate		nsumer al Estate	_	ommercial Real Estate	Commercial Non Real Estate		Public Sector and IDA		Consumer Non Real Estate			Total
Individually evaluated for impairment	\$	-	\$	192	\$	6,265	\$	316	\$	_	\$	1	\$	6,774
Collectively evaluated for impairment		48,569	1	96,022		398,371		73,206		52,370		31,894		800,432
Total	\$	48,569	\$ 1	96,214	\$	404,636	\$	73,522	\$	52,370	\$	31,895	\$	807,206

	Loans as of December 31, 2020													
		al Estate		Consumer eal Estate	-	ommercial eal Estate	N	mmercial on Real Estate		Public ctor and IDA		sumer Non eal Estate	Total	
Individually evaluated for impairment	\$	-	\$	194	\$	3,856	\$	851	\$	-	\$	2 \$	4,903	
Collectively evaluated for impairment		42,266		181,588		389,259		77,920		40,983		33,108	765,124	
Total	\$	42,266	\$	181,782	\$	393,115	\$	78,771	\$	40,983	\$	33,110 \$	770,027	

A summary of ratios for the allowance for loan losses follows.

	A	s of and fo	r the		
	Six Months	Ended	Year Ended		
	June 3	0,	December 31,		
	2021	2020	2020		
Ratio of allowance for loan losses to the end of period loans, net of unearned income and deferred fees and costs <sup>(1)</sup>	1.00 %	1.05%	1.10%		
Ratio of net charge-offs to average loans, net of unearned income and deferred fees and costs <sup>(2)</sup>	0.12 %	0.10%	0.05%		

<sup>(1)</sup> The ratio of the allowance for loan losses to the end of period loans, net of unearned income and deferred fees and costs at June 30, 2021, December 31, 2020 and June 30, 2020 includes government-guaranteed SBA PPP loans, which do not require an allowance for loan losses. Excluding the PPP loans, the ratio would be 1.04% at June 30, 2021, 1.16% at December 31, 2020 and 1.13% at June 30, 2020.

A summary of nonperforming assets follows.

	June 30,			,	De	ecember 31,	
		2021		2020		2020	
Nonperforming assets:							
Nonaccrual loans	\$	713	\$	943	\$	846	
Restructured loans in nonaccrual		3,109		2,887		2,839	
Total nonperforming loans		3,822		3,830		3,685	
Other real estate owned, net		1,007		1,553		1,553	
Total nonperforming assets	<u>\$</u>	4,829	\$	5,383	\$	5,238	
Ratio of nonperforming assets to loans, net of unearned income and deferred fees and		-		-		-	
costs, plus other real estate owned		0.60%	ó	0.68%	6	0.68%	
Ratio of allowance for loan losses to nonperforming loans <sup>(1)</sup>		211.33 %	ó	216.92%	6	230.15%	

<sup>(1)</sup> The Company defines nonperforming loans as nonaccrual loans and restructured loans that are nonaccrual. Loans 90 days past due and still accruing and accruing restructured loans are excluded.

<sup>(2)</sup> Net charge-offs are on an annualized basis.

A summary of loans past due 90 days or more and impaired loans follows.

	Jun	e 30,		De	cember 31,
	2021		2020		2020
Loans past due 90 days or more and still accruing	\$ 28	\$	237	\$	17
Ratio of loans past due 90 days or more and still accruing to loans, net of unearned income and deferred fees and costs	0.00%	<b>6</b>	0.03%	6	0.00%
Accruing restructured loans	\$ 3,011	\$	1,453	\$	1,410
Impaired loans:					
Impaired loans with no valuation allowance	\$ 6,774	\$	4,151	\$	3,858
Impaired loans with a valuation allowance	-		1,076		1,045
Total impaired loans	\$ 6,774	\$	5,227	\$	4,903
Valuation allowance	 -	-	(104)		(75)
Impaired loans, net of allowance	\$ 6,774	\$	5,123	\$	4,828
Average recorded investment in impaired loans <sup>(1)</sup>	\$ 6,796	\$	5,263	\$	5,093
Interest income recognized on impaired loans, after designation as impaired	\$ 105	\$	29	\$	54
Amount of income recognized on a cash basis	\$ -	\$	-	\$	-

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

No interest income was recognized on nonaccrual loans for the six months ended June 30, 2021 or June 30, 2020 or for the year ended December 31, 2020.

A detailed analysis of investment in impaired loans and associated reserves, segregated by loan class follows.

	Impaired Loans as of June 30, 2021													
		incipal alance		Recorded tment <sup>(1)</sup>	Invest Which	corded ment <sup>(1)</sup> for There is No I Allowance	Recor Investmen Which Th Related Al	nt <sup>(1)</sup> for tere is a	Relateo Allowan					
Consumer Real Estate <sup>(2)</sup>														
Investor-owned residential real estate	\$	192	\$	192	\$	192	\$	-	\$	-				
Commercial Real Estate <sup>(2)</sup>														
Commercial real estate, owner-occupied		3,485		2,887		2,887		-		-				
Commercial real estate, other		3,378		3,378		3,378		-		-				
Commercial Non Real Estate <sup>(2)</sup>														
Commercial and industrial		318		316		316		-		-				
Consumer Non Real Estate <sup>(2)</sup>														
Automobile		1		1		1		-		-				
Total	\$	7,374	\$	6,774	\$	6,774	\$	-	\$					

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

<sup>(2)</sup> Only classes with impaired loans are shown.

	Impaired Loans as of December 31, 2020													
		incipal alance		Recorded tment <sup>(1)</sup>	Invest Which	corded ment <sup>(1)</sup> for There is No Allowance	Investm Which	orded nent <sup>(1)</sup> for There is a Allowance		ated vance				
Consumer Real Estate <sup>(2)</sup>														
Investor-owned residential real estate	\$	194	\$	194	\$	-	\$	194	\$	2				
Commercial Real Estate <sup>(2)</sup>														
Commercial real estate, owner occupied		3,752		3,202		3,202		-		-				
Commercial real estate, other		654		654		654		-		-				
Commercial Non-Real Estate(2)														
Commercial and industrial		851		851		-		851		73				
Consumer Non-Real Estate(2)														
Automobile		2		2		2		-		-				
Total	\$	5,453	\$	4,903	\$	3,858	\$	1,045	\$	75				

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.(2) Only classes with impaired loans are shown.

The following tables show the average recorded investment and interest income recognized for impaired loans.

	For t	ded		
	Average Recorded Investment <sup>(1)</sup>		Inc	erest come gnized
Consumer Real Estate <sup>(2)</sup>				
Investor-owned residential real estate	\$	193	\$	6
Commercial Real Estate <sup>(2)</sup>				
Commercial real estate, owner occupied		2,890		7
Commercial real estate, other		3,378		84
Commercial Non Real Estate <sup>(2)</sup>				
Commercial and industrial		334		8
Consumer Non Real Estate <sup>(2)</sup>				
Automobile		1		_
Total	\$	6,796	\$	105

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.
(2) Only classes with impaired loans are shown.

	For the Six Months Ended June 30, 2020				
	Rec	erage orded tment <sup>(1)</sup>	Interest Income Recognized		
Consumer Real Estate <sup>(2)</sup>					
Investor-owned residential real estate	\$	246	\$	8	
Commercial Real Estate <sup>(2)</sup>					
Commercial real estate, owner occupied		3,265		10	
Commercial real estate, other		868		-	
Commercial Non Real Estate <sup>(2)</sup>					
Commercial and industrial		910		11	
Consumer Non Real Estate <sup>(2)</sup>					
Automobile		4		-	
Total	\$	5,263	\$	29	

Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.
 Only classes with impaired loans are shown.

	For the Year Ended					
		December	31, 202	20		
	Rec	erage orded tment <sup>(1)</sup>	Iı	nterest ncome ognized		
Consumer Real Estate <sup>(2)</sup>						
Investor-owned residential real estate	\$	196	\$	13		
Commercial Real Estate <sup>(2)</sup>						
Commercial real estate, owner occupied		3,217		19		
Commercial real estate, other		790		-		
Commercial Non-Real Estate <sup>(2)</sup>						
Commercial and industrial		887		22		
Consumer Non-Real Estate <sup>(2)</sup>						
Automobile		3		-		
Total	\$	5,093	\$	54		

<sup>(1)</sup> Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

<sup>(2)</sup> Only classes with impaired loans are shown.

An analysis of past due and nonaccrual loans follows.

June 30, 2021

	30 – 89 Days Past Due and Accruing		90 or More Days Past Due		90 or More Days Past Due and Accruing		Non	accruals <sup>(2)</sup>
Consumer Real Estate(1)								
Residential closed-end first liens	\$	463	\$	-	\$	-	\$	-
Commercial Real Estate(1)								
Commercial real estate, owner-occupied		205		454		-		2,792
Commercial real estate, other		-		654		-		654
Commercial Non Real Estate <sup>(1)</sup>								
Commercial and industrial		186		18		18		376
Consumer Non Real Estate(1)								
Automobile		92		-		-		-
Other consumer loans		153		10		10		
Total	\$	1,099	\$	1,136	\$	28	\$	3,822

**December 31, 2020** 

	30 – 89 Days Past Due and Accruing		]	90 or More Days Past Due		or More s Past Due l Accruing	Nor	naccruals <sup>(2)</sup>
Consumer Real Estate <sup>(1)</sup>								
Residential closed-end first liens	\$	365	\$	62	\$	-	\$	62
Investor-owned residential real estate		106		-		-		-
Commercial Real Estate <sup>(1)</sup>								
Commercial real estate, owner occupied		15		571		-		2,941
Commercial real estate, other		-		654		-		654
Commercial Non-Real Estate(1)								
Commercial and industrial		730		27		-		28
Consumer Non-Real Estate(1)								
Credit cards		7		3		3		-
Automobile		144		1		1		-
Other consumer loans		130		13		13		-
Total	\$	1,497	\$	1,331	\$	17	\$	3,685

Only classes with past-due or nonaccrual loans are shown.
 Includes current and past due loans in nonaccrual status. Includes impaired loans in nonaccrual status.

Only classes with past-due or nonaccrual loans are shown.
 Includes current and past due loans in nonaccrual status. Includes impaired loans in nonaccrual status.

The following displays collectively-evaluated loans by credit quality indicator.

June 30, 2021

	Special Pass <sup>(1)</sup> Mention <sup>(1)</sup>				Classified <sup>(1)</sup>		
Real Estate Construction							
Construction, 1-4 family residential	\$ 10,213	\$	-	\$	-		
Construction, other	38,356		-		-		
<b>Consumer Real Estate</b>							
Equity lines	13,071		-		-		
Closed-end first liens	102,692		64		243		
Closed-end junior liens	2,985		-		-		
Investor-owned residential real estate	76,341		626		_		
Commercial Real Estate							
Multifamily residential real estate	104,507		258				
Commercial real estate owner-occupied	139,144		542		176		
Commercial real estate, other	149,958		3,786				
Commercial Non Real Estate							
Commercial and industrial	73,118		-		88		
Public Sector and IDA							
States and political subdivisions	52,370		-				
Consumer Non Real Estate							
Credit cards	4,359		-				
Automobile	11,585		-		-		
Other consumer	 15,839				111		
Total	\$ 794,538	\$	5,276	\$	618		

<sup>(1)</sup> Excludes impaired, if any.

The following displays collectively-evaluated loans by credit quality indicator.

### **December 31, 2020**

	Special Pass <sup>(1)</sup> Mention <sup>(1)</sup>				Classified <sup>(1)</sup>		
Real Estate Construction							
Construction, 1-4 family residential	\$ 8,195	\$	-	\$	<u>-</u>		
Construction, other	34,071		-		-		
<b>Consumer Real Estate</b>							
Equity lines	13,903		-		-		
Residential closed-end first liens	92,241		66		284		
Residential closed-end junior liens	3,003		-		-		
Investor-owned residential real estate	71,450		641		-		
Commercial Real Estate							
Multifamily residential real estate	87,455		265		-		
Commercial real estate owner-occupied	146,900		543		140		
Commercial real estate, other	147,436		6,520		-		
Commercial Non-Real Estate							
Commercial and industrial	77,892		-		28		
Public Sector and IDA							
States and political subdivisions	40,983		-		-		
Consumer Non-Real Estate							
Credit cards	4,665		-		-		
Automobile	12,024		-		6		
Other consumer	 16,398				15		
Total	\$ 756,616	\$	8,035	\$	473		

<sup>(1)</sup> Excludes impaired, if any.

Determination of risk ratings was completed for the portfolio as of June 30, 2021 and December 31, 2020. For detail on determination of risk ratings, please refer to the Company's 2020 Form 10-K, Note 1: Summary of Significant Accounting Policies and Note 5: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans.

# **Troubled Debt Restructurings**

Total TDRs amounted to \$6,120 at June 30, 2021, \$4,249 at December 31, 2020, and \$4,340 at June 30, 2020. All of the Company's TDR loans are fully funded and no further increase in credit is available.

# TDRs Designated During the Reporting Period

During the three months ended June 30, 2021 the Company designated two loans as a TDR. The restructurings re-amortized the loans and reduced the interest rates to provide cash flow relief. No principal or interest was forgiven. The impairment measurement at June 30, 2021 was based upon the collateral method and did not result in a specific allocation.

The following table presents restructurings by class that occurred during the three month period ended June 30, 2021.

	Restructurings	Restructurings That Occurred During the Three Mon- Ended June 30, 2021						
	Number of Contracts		Ou	Modification tstanding ipal Balance	Outstanding			
Commercial Real Estate								
Commercial real estate, other	2		\$	2,724	\$	2,724		
Total	2		\$	2,724	\$	2,724		

During the six months ended June 30, 2021 the Company designated three loans as a TDR. For one loan, the restructurings shifted the payment structure from interest-only to amortizing and reduced the interest rate to provide cash flow relief. For two of the loans, the restructuring re-amortized the loans and reduced the interest rate to provide cash flow relief. No principal or interest was forgiven. The impairment measurement for all three loans at June 30, 2021 was based upon the collateral method and did not result in a specific allocation.

The following table presents restructurings by class that occurred during the six month period ended June 30, 2021.

	Restructurings That Occurred During the Six Months En June 30, 2021						
	Pre-Modification Number of Outstanding Contracts Principal Balance				Modification utstanding cipal Balance		
Commercial Real Estate							
Commercial real estate owner-occupied	1	\$	102	\$	102		
Commercial real estate, other	2		2,724		2,724		
Total	3	\$	2,826	\$	2,826		

The Company did not modify any loans in troubled debt restructurings during the three or six month periods ended June 30, 2020.

#### Defaulted TDRs

The Company analyzed its TDR portfolio for loans that defaulted during the three and six month periods ended June 30, 2021 and June 30, 2020, and that were modified within 12 months prior to default. The Company designates three circumstances that indicate default: one or more payments that occur more than 90 days past the due date, charge-off, or foreclosure after the date of restructuring.

Of the Company's TDRs at June 30, 2021 and June 30, 2020, none of the defaulted TDRs were modified within 12 months prior to default. All of the defaulted TDRs were in nonaccrual status as of June 30, 2021 and June 30, 2020.

# **Note 4: Securities**

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities available for sale by major security type are as follows.

	<b>June 30, 2021</b>									
	Amortized Costs		Gross Unrealized Gains		Gross Unrealized Losses			Fair Values		
Available for Sale:										
U.S. Government agencies and corporations	\$	182,123	\$	3,614	\$	2,101	\$	183,636		
States and political subdivisions		197,399		6,143		1,728		201,814		
Mortgage-backed securities		225,994		4,128		123		229,999		
Corporate debt securities		2,001		306		-		2,307		
Total securities available for sale	\$	607,517	\$	14,191	\$	3,952	\$	617,756		

December 31, 2020 Gross Gross Unrealized Unrealized Fair Amortized Gains Losses Values Costs Available for Sale: U.S. Government agencies and corporations \$ 86,859 \$ 4,477 \$ 173 \$ 91,163 States and political subdivisions 196,435 7,778 252 203,961 Mortgage-backed securities 244,780 4,473 78 249,175 Corporate debt securities 2,001 442 2,443 Total securities available for sale \$ 530,075 17,170 503 \$ 546,742

The amortized cost and fair value of single maturity securities available for sale at June 30, 2021, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities included in these totals are categorized by final maturity.

		<b>June 30, 2021</b>						
	A	mortized Cost		Fair Value				
Available for Sale:								
Due in one year or less	\$	1,377	\$	1,396				
Due after one year through five years		5,431		5,550				
Due after five years through ten years		229,995		232,759				
Due after ten years		370,714		378,051				
Total securities available for sale	\$	607,517	\$	617,756				

Information pertaining to securities with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows.

	June 30, 2021									
	<b>Less Than 12 Months</b>					12 Month	hs or More			
	Fair Value		Unrealized Loss		Fair Value		_	ealized Loss		
Temporarily Impaired Securities:										
U.S. Government agencies and corporations	\$	90,558	\$	2,101	\$	-	\$	-		
States and political subdivisions		57,581		1,538		7,709		190		
Mortgage-backed securities		6,046		2		5,187		121		
Total	\$	154,185	\$	3,641	\$	12,896	\$	311		

	<b>December 31, 2020</b>									
	Less Than 12 Months					12 Month	is or More			
	Fair Value			Unrealized Loss		Fair Value	Unrealized Loss			
Temporarily Impaired Securities:										
U.S. Government agencies and corporations	\$	28,798	\$	173	\$	-	\$	-		
States and political subdivisions		32,353		249		635		3		
Mortgage-backed securities		8,816		76		4,060		2		
Total	\$	69,967	\$	498	\$	4,695	\$	5		

The Company has 145 securities with a fair value of \$167,081 that are temporarily impaired at June 30, 2021. The total unrealized loss on these securities is \$3,952. Of the temporarily impaired securities, eight securities with a fair value of \$12,896 and an unrealized loss of \$311 have been in a continuous loss position for twelve months or more. The Company determined that these eight securities are temporarily impaired at June 30, 2021 for the reasons set out below.

States and political subdivisions. The unrealized loss of \$190 on state and political subdivision securities stemmed from five securities with a fair value of \$7,709. The Company reviewed financial statements and cash flows for each of the securities in a continuous loss position for more than 12 months. The Company's analysis determined that the unrealized losses are primarily the result of interest rate and market fluctuations and not associated with impaired financial status. The contractual terms of the investment do not permit the issuer to settle the securities at a price less than the cost basis of each investment. The Company is monitoring bond market trends to develop strategies to address unrealized losses. Because the Company does not intend to sell the investments and it is not likely that the Company will be required to sell the investments before recovery of amortized cost basis, which may be at maturity, the Company does not consider the investments to be other-than-temporarily impaired.

Mortgage-backed securities. The unrealized loss of \$121 on mortgage-backed securities stemmed from three securities with a fair value of \$5,187. The unrealized loss was caused by interest rate and market fluctuations. The contractual terms of the investment do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell the investment and it is not likely that the Company will be required to sell the investment before recovery of its amortized cost basis, which may be at maturity, the Company does not consider the investment to be other-than-temporarily impaired.

#### Restricted Stock.

The Company held restricted stock of \$845 as of June 30, 2021 and \$1,279 at December 31, 2020. Restricted stock is reported separately from available for sale securities. As a member bank of the Federal Reserve system and the Federal Home Loan Bank of Atlanta ("FHLB"), NBB is required to maintain certain minimum investments in the common stock of those entities. Required levels of investment are based upon NBB's capital, current borrowings, and a percentage of qualifying assets. The correspondents provide calculations that require NBB to purchase or sell stock back to the correspondents. The stock is held by member institutions only and is not actively traded.

Redemption of FHLB stock is subject to certain limitations and conditions. At its discretion, the FHLB may declare dividends on the stock. In addition to dividends, NBB also benefits from its membership with FHLB through eligibility to borrow from the FHLB, using as collateral NBB's capital stock investment in the FHLB and qualifying NBB real estate mortgage loans totaling \$574,203 at June 30, 2021. Management reviews for impairment based upon the ultimate recoverability of the cost basis of the FHLB stock, and at June 30, 2021, management did not determine any impairment.

Management regularly monitors the credit quality of the investment portfolio. Changes in ratings are noted and follow-up research on the issuer is undertaken when warranted. Management intends to carefully monitor any changes in bond quality.

#### Note 5: Defined Benefit Plan

Components of Net Periodic Benefit Cost:

	1 chsion Benefits						
	Thr	Three Months Ended June 30,					
		2021	2020				
Service cost	\$	361 \$	270				
Interest cost		184	205				
Expected return on plan assets		(555)	(420)				
Amortization of prior service cost		(3)	(27)				
Recognized net actuarial loss		208	177				
Net periodic benefit cost	\$	195 \$	205				

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# Pension Benefits Six Months Ended June 30,

		2021	2020
Service cost	<b>\$</b>	722 \$	540
Interest cost		368	410
Expected return on plan assets		(1,110)	(840)
Amortization of prior service cost		(6)	(54)
Recognized net actuarial loss		416	354
Net periodic benefit cost	\$	390 \$	410

The service cost component of net periodic benefit cost is included in salaries and employee benefits expense in the consolidated statements of income. All other components are included in other noninterest expense in the consolidated statements of income. For the six months ended June 30, 2021, the Company did not make a contribution to the defined benefit plan.

### **Note 6: Fair Value Measurements**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. U.S. GAAP requires that valuation techniques maximize the use of the observable inputs and minimize the use of the unobservable inputs. U.S. GAAP also establishes a fair value hierarchy which prioritizes the valuation inputs into three broad levels. Based on the underlying inputs, each fair value measurement in its entirety is reported in one of the three levels. These levels are:

Level 1 – Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 – Valuation is based on observable inputs including:

- quoted prices in active markets for similar assets and liabilities,
- quoted prices for identical or similar assets and liabilities in less active markets,
- inputs other than quoted prices that are observable, and
- model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 – Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Accounting guidance for fair value excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Consequently, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company as of June 30, 2021 and December 31, 2020.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring and non-recurring basis in the financial statements:

# Financial Instruments Measured at Fair Value on a Recurring Basis

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). The carrying value of restricted Federal Reserve Bank of Richmond and FHLB stock approximates fair value based upon the redemption provisions of each entity and is therefore excluded from the following tables.

The following tables present the balances of financial assets measured at fair value on a recurring basis as of June 30, 2021 and December 31, 2020.

			Fair	Value Mea	Measurements at June 30, 2021 Using				
Description	Balance as of June 30, 2021		Quoted P in Acti Markets Identical A (Level	ve s for Assets	Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		
U.S. Government agencies and corporations	\$	183,636	\$	-	\$ 183,636	\$	-		
States and political subdivisions		201,814		-	201,814		-		
Mortgage-backed securities		229,999		-	229,999		-		
Corporate debt securities		2,307		-	2,307		-		
Total securities available for sale	\$	617,756	\$	-	\$ 617,756	\$	_		

		Fair Value Measurements at December 31, 2020 Using						
Description	 Balance as of December 31, 2020		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
U.S. Government agencies and corporations	\$ 91,163	\$	-	\$	91,163	\$	-	
States and political subdivisions	203,961		-		203,961		-	
Mortgage-backed securities	249,175		-		249,175		-	
Corporate debt securities	2,443		-		2,443		-	
Total securities available for sale	\$ 546,742	\$	-	\$	546,742	\$	-	

The Company's securities portfolio is valued using Level 2 inputs. The Company relies on a third party vendor to provide market valuations. The inputs used to determine value include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data including market research publications. The third-party vendor also monitors market indicators, industry activity and economic events as part the valuation process. Central to the final valuation is the assumption that the indicators used are representative of the fair value of securities held within the Company's portfolio. Level 2 inputs are subject to a certain degree of uncertainty and changes in these assumptions or methodologies in the future, if any, may impact securities fair value, deferred tax assets or liabilities, or expense.

#### Interest Rate Loan Contracts and Forward Contracts

The Company originates consumer real estate loans which it intends to sell to a correspondent lender. Interest rate lock contracts and forward contracts result from originating loans held for sale and are derivatives reported at fair value. The Company enters interest rate lock commitments with customers who apply for a loan which the Company intends to sell to a correspondent lender. The interest rate lock contract ends when the loan closes or the customer withdraws their application. Fair value of the interest rate lock contracts is based upon the correspondent lender's pricing quotes at the report date. Fair value is adjusted for the estimated probability of the loan closing with the borrower.

At the time the Company enters into an interest rate lock contract with a customer, it also enters into a best efforts forward sales commitment with the correspondent lender. If the loan has been closed and funded, the best efforts commitment converts to a mandatory forward sales commitment. Fair value is based on the gain or loss that would occur if the Company were to pair-off the transaction with the investor at the measurement date. This is a level 3 input. The Company has elected to measure and report best efforts commitments at fair value.

Interest rate lock contracts and forward contracts are valued based on quotes from the correspondent lender at the reporting date. Pricing changes daily and if a loan has not been sold to the correspondent by the next reporting date, the fair value may be different from that reported currently. Changes in fair value measurement impacts net income.

			Fair Value Measurements at June 30, 2021 Using						
Description	Balanc June 20	e <b>30</b> ,	in A Mark Identica	l Prices ctive ets for al Assets vel 1)	Signif Oth Obser Inp (Lev	ier vable uts	Unob In	nificant servable aputs evel 3)	
Description	20.	41	(LC)	CI 1)	(Lev	CI 2)	(LC	vei 3)	
Interest rate loan contracts	\$	1	\$	-	\$	-	\$	1	
Forward contracts	S	(3)	\$	_	\$	_	\$	1	

		Fair	Value Measur	urements at December 31, 2020 Using					
Description	alance as of ecember 31, 2020	in A Mark Identic	d Prices Active Kets for al Assets vel 1)	Ot Obse In	ficant her rvable outs vel 2)	Uno	gnificant observable Inputs Level 3)		
Description	2020	(LC	vciij	(LC	vci 2)	(,	Level 3)		
Interest rate loan contracts	\$ 1	\$	-	\$	-	\$	1		
Forward contracts	\$ (11)	\$	-	\$	-	\$	(11)		

			Kange
June 30, 2021	Valuation Technique	Unobservable Input	(Weighted Average)
Interest rate loan contracts	Market approach	Pull-through rate	71.90% - 85.00% (78.60%)
Forward contracts	Market approach	Pull-through rate	71.90% - 85.00% (78.60%)
Interest rate loan contracts	Market approach	Current reference price	$1.01\% - 1.03\% (1.02\%)^{(1)}$
Forward contracts	Market approach	Current reference price	1.01% - 1.03% (1.02%) <sup>(1)</sup>

			Range
December 31, 2020	Valuation Technique	Unobservable Input	(Weighted Average)
Interest rate loan contracts	Market approach	Pull-through rate	87.02%(2)
Forward contracts	Market approach	Pull-through rate	87.02% <sup>(2)</sup>
Interest rate loan contracts	Market approach	Current reference price	101.91% - 103.02% (102.55%)(1)
Forward contracts	Market approach	Current reference price	101.91% - 103.19% (102.67%) <sup>(1)</sup>

Range

- (1) Current reference prices were weighted by the relative amount of the loan.
- (2) All contracts were valued using the same pull-through rate.

# Financial Instruments Measured at Fair Value on a Non-Recurring Basis

Certain financial instruments are measured at fair value on a nonrecurring basis in accordance with U.S. GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements.

### Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale at June 30, 2021 or December 31, 2020.

# Impaired Loans

Impaired loans are measured at fair value on a nonrecurring basis. If an individually evaluated impaired loan's balance exceeds fair value, the excess amount is allocated to the allowance for loan losses. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

The fair value of an impaired loan may be measured using one of three methods. Each method falls within a different level of the fair value hierarchy. The observable market price of a loan is categorized as a Level 1 input. The present value of projected cash flows

method results in a Level 3 categorization because the calculation relies on the Company's judgment to determine projected cash flows, which are then discounted at the current rate of the loan, or the rate prior to modification if the loan is a TDR. Loans measured using the fair value of collateral may be categorized in Level 2 or Level 3.

Loans valued using the collateral method may be secured by real estate or business assets including equipment, inventory, and accounts receivable. Real estate collateral secures most loans and valuation is based upon the "as-is" value of independent appraisals or evaluations. Appraisals are used to value loans secured by residential 1-4 family properties with outstanding principal balances greater than \$250 and commercial real estate loans with outstanding principal balances greater than \$500. Appraisals or real estate evaluations prepared by a third party may be used to value loans with principal balances below these thresholds.

Appraisals of less than 24 months of age, conducted by independent, licensed appraisers using observable market data analyzed through an income or sales valuation approach result in Level 2 categorization. If a current appraisal cannot be obtained prior to a reporting date and an existing appraisal is discounted to obtain an estimated value, or if declines in value are identified after the date of the appraisal, or if an appraisal is discounted for estimated selling costs, or if the appraisal uses unobservable market data, the valuation of real estate collateral is categorized as Level 3. Valuations based on evaluations are categorized as Level 3. The value of business equipment is based upon an outside appraisal (Level 2) if deemed significant, or the net book value on the applicable business' financial statements (Level 3) if not considered significant. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3).

If a current appraisal uses unobservable data as part of the assessment, the value of the collateral is classified as Level 3.

As of June 30, 2021, fair valuation procedures did not result in any individual allocation for impaired loans. The following table summarizes the Company's impaired loans that were measured at fair value on a nonrecurring basis at December 31, 2020.

				Carrying Valu	e
Date	Description	Balance	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Assets:				
December 31, 2020	Impaired loans net of valuation allowance	970	_	_	970

The following table presents information about Level 3 Fair Value Measurements at December 31, 2020.

			Range
Impaired Loans	Valuation Technique	Unobservable Input	(Weighted Average <sup>(1)</sup> )
December 31, 2020	Present value of cash flows	Discount rate	5.50% -6.50% (5.78%)

- (1) Unobservable inputs were weighted by the relative fair value of the impaired loans.
- (2) Impaired loans using the fair value measurement included a single loan.

At December 31, 2020, all impaired loans measured at fair value on a nonrecurring basis were measured using the present value of cash flows. The loans are TDRs and the discount rate is the contractual rate that was in effect prior to modification to TDR status. Future changes in cash flow assumptions or if the loans are charged off may result in greater losses than estimated at the reporting dates. An increase in the impairment measurement or a charge-off would increase the provision for loan losses.

# Other Real Estate Owned

Certain assets such as other real estate owned ("OREO") are measured at fair value less cost to sell. Valuation of OREO is determined using current appraisals from independent parties, a Level 2 input. If current appraisals cannot be obtained prior to reporting dates, or if declines in value are identified after a recent appraisal is received, appraisal values are discounted, resulting in Level 3 estimates. If the Company markets the property with a realtor, estimated selling costs reduce the fair value, resulting in a valuation based on Level 3 inputs.

The following table summarizes the Company's OREO that was measured at fair value on a nonrecurring basis.

						Carry	ing Valu	ıe	
Date	Description	Ba	ılance	in A Mark Identic	d Prices active cets for al Assets vel 1)	Signif Oth Obser Inp (Lev	ier vable uts	Und	gnificant observable Inputs Level 3)
	Assets:								
June 30, 2021	OREO, net of valuation allowance	\$	1,007	\$	_	\$	_	\$	1,007
December 31, 2020	OREO, net of valuation allowance	•	1,553		-		-		1,553

The following tables present information about Level 3 Fair Value Measurements for June 30, 2021 and December 31, 2020.

			Range
June 30, 2021	Valuation Technique	Unobservable Input	(Weighted Average <sup>(1)</sup> )
OREO	Discounted appraised value	Selling cost	6.00% - 6.20% (6.19%) <sup>(2)</sup>
OREO	Discounted appraised value	Discount for lack of marketability and age of appraisal	0.00% - 33.76% (2.54%)(1)
December 31, 2020	Valuation Technique	Unobservable Input	Range (Weighted Average <sup>(1)</sup> )
200000000000000000000000000000000000000	, arancion reconsique	Choose Those Input	(vergineariterings)
OREO	Discounted appraised value	Selling cost	$4.00\% - 9.23\% (4.54\%)^{(2)}$
OREO	Discounted appraised value	Discount for lack of marketability and age of appraisal	$0.00\% - 7.66\% (0.62\%)^{(1)}$

<sup>(1)</sup> Discounts were weighted by the relative appraised value of the OREO properties.

At June 30, 2021 and December 31, 2020, OREO properties were measured using appraised value, and if applicable, discounted by selling costs, lack of marketability and age of appraisal. Determining the discount to appraisals for selling cost and lack of marketability and age of the appraisal relies on certain key assumptions and judgements.

Discounts for selling costs and in some instances, marketability, result when the Company markets OREO properties via local realtors. The Company works with the realtor to determine the list price, which may be set at appraised value or at a different amount based on the realtor's advice and management's judgement of marketability. Selling costs for improved land generally are estimated at 6% of the list price, and for raw land at 10% of the list price. If the final sale price is different from the list price, the amount of selling costs will also be different from those estimated. Discounts for age may be applied if current appraisals cannot be obtained prior to reporting dates. The most recent appraised value available may be discounted based upon management judgement.

There is uncertainty in determining discounts to appraised value. Future changes to marketability assumptions or updated appraisals may indicate in lower fair value, with a corresponding impact to net income.

The appraised value is discounted by selling costs if the OREO property is listed with a realtor and if appraised value exceeds the list price, less estimated selling costs. Selling costs do not discount appraised value if the Company markets the OREO property independently or if the OREO property is listed with a realtor and the list price less estimated selling costs exceeds appraised value.

### Fair Value Summary

The following presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments as of June 30, 2021 and December 31, 2020. For cash and cash equivalents, the carrying amount is a reasonable estimate of fair value due to the relatively short time between the origination of the instrument and its expected realization. For non-marketable equity securities, the carrying amount is a reasonable estimate of fair value as these securities can only be redeemed or sold at their par value and only to the respective issuing government-supported institution or to another member institution. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings deposits, the carrying amount is a reasonable estimate of fair value due to these products having no stated maturity. Fair values are estimated using the exit price notion.

			June 3	0, 2021	
	Carrying Amount	Active Iden	ed Prices in Markets for tical Assets Level 1	Significant Other Observable Inputs Level 2	Significant nobservable Inputs Level 3
Financial Assets:					
Cash and due from banks	\$ 13,813	\$	13,813	\$ -	\$ -
Interest-bearing deposits	150,708		150,708	-	_
Securities	617,756		-	617,756	
Restricted securities	845		-	845	_
Loans held for sale	222		-	222	
Loans, net	797,117		-	-	788,914
Accrued interest receivable	5,275		-	5,275	
Bank-owned life insurance	41,860		-	41,860	-
Interest rate loan contracts	1		-	-	1
Financial Liabilities:					
Deposits	\$ 1,449,624	\$	-	\$ 1,361,292	\$ 88,468
Accrued interest payable	48		-	48	
Forward contracts	3		-	-	3

		<b>December 31, 2020</b>						
		Carrying	A	Quoted Prices in ctive Markets for Identical Assets		gnificant Other servable Inputs		Significant nobservable Inputs
Financial Assets:	_	Amount		Level 1		Level 2		Level 3
Cash and due from banks	\$	13,147	\$	13,147	\$	-	\$	-
Interest-bearing deposits		120,725		120,725		-		-
Securities		546,742		-		546,742		-
Restricted securities		1,279		-		1,279		-
Loans held for sale		866		-		866		-
Loans, net		760,318		-		-		752,624
Accrued interest receivable		5,028		-		5,028		-
Bank-owned life insurance		36,444		-		36,444		-
Interest rate loan contracts		1		-		-		1
Financial Liabilities:								
Deposits	\$	1,297,143	\$	-	\$	1,207,561	\$	89,681
Accrued interest payable		56				56		
Forward contracts		11		-		-		11

# Note 7: Components of Accumulated Other Comprehensive Income (Loss)

The following tables present the components of accumulated other comprehensive income (loss) for the three months ended June 30, 2021 and June 30, 2020.

	Net Unrealized Gain on Securities Adjustments Related to Pension Benefits		Accumulated Other Comprehensive Income (Loss)		
Balance at March 31, 2020	\$	3,930	\$ (8,582)	\$	(4,652)
Unrealized holding gain on available for sale securities, net of tax of \$1,498		5,637	-		5,637
Reclassification adjustment, net of tax of (\$13)		(49)	-		(49)
Balance at June 30, 2020	\$	9,518	\$ (8,582)	\$	936
Balance at March 31, 2021	\$	854	\$ (10,147)	\$	(9,293)
Unrealized holding gain on available for sale securities net of tax of \$1,922		7,235	-		7,235
Balance at June 30, 2021	\$	8,089	\$ (10,147)	\$	(2,058)

The following tables present the components of accumulated other comprehensive income (loss) for the six months ended June 30, 2021 and June 30, 2020.

	Gai	Unrealized in (Loss) on Securities			A	Accumulated Other Comprehensive Income (Loss)
Balance at December 31, 2019	\$	76	\$	(8,582)	\$	(8,506)
Unrealized holding gain on available for sale securities, net						
of tax of \$2,526		9,507		-		9,507
Reclassification adjustment, net of tax of (\$17)		(65)		=		(65)
Balance at June 30, 2020	\$	9,518	\$	(8,582)	\$	936
						_
Balance at December 31, 2020	\$	13,167	\$	(10,147)	\$	3,020
Unrealized holding loss on available for sale securities net						
of tax of (\$1,349)		(5,074)		-		(5,074)
Reclassification adjustment, net of tax of (\$1)		(4)		-		(4)
Balance at June 30, 2021	\$	8,089	\$	(10,147)	\$	(2,058)

# **Note 8: Revenue Recognition**

Substantially all of the Company's revenue is generated from contracts with customers. Noninterest revenue streams such as service charges on deposit accounts, other service charges and fees, credit and debit card fees, trust income, and annuity and insurance commissions are recognized in accordance with ASC Topic 606, "Revenue from Contracts with Customers." Topic 606 does not apply to revenue associated with financial instruments, including revenue from loans and securities. In addition, certain noninterest income streams such as financial guarantees, derivatives, and certain credit card fees are outside the scope of the guidance. Noninterest revenue streams within the scope of Topic 606 are discussed below.

### Service Charges on Deposit Accounts

Service charges on deposit accounts consist of monthly service fees, overdraft and nonsufficient funds fees, automated teller machine ("ATM") fees, wire transfer fees, and other deposit account related fees. The Company's performance obligation for monthly service fees is generally satisfied, and the related revenue recognized, over the period in which the service is provided. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to customers' accounts. ATM fees are primarily generated when a Company cardholder uses a non-Company ATM or a non-Company cardholder uses a Company ATM. Wire transfer fees, overdraft and nonsufficient funds fees and other deposit account related fees are transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time.

# Other Service Charges and Fees

Other service charges include safe deposit box rental fees, check ordering charges, and other service charges. Safe deposit box rental fees are charged to the customer on an annual basis and recognized upon receipt of payment. The Company determined that since rentals and renewals occur fairly consistently over time, revenue is recognized on a basis consistent with the duration of the performance obligation. Check ordering charges are transactional based, and therefore the Company's performance obligation is satisfied, and related revenue recognized, at a point in time.

#### Credit and Debit Card Fees

Credit and debit card fees are primarily comprised of interchange fee income and merchant services income. Interchange fees are earned whenever the Company's debit and credit cards are processed through card payment networks such as Visa. Merchant services income mainly represents fees charged to merchants to process their debit and credit card transactions, in addition to account management fees. The Company's performance obligation for interchange fee income and merchant services income are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received immediately or in the following month. In compliance with Topic 606, credit and debit card fee income is presented net of associated expense.

# Trust Income

Trust income is primarily comprised of fees earned from the management and administration of trusts and other customer assets. The Company's performance obligation is generally satisfied over time and the resulting fees are recognized monthly, based upon the month-end market value of the assets under management and the applicable fee rate. Payment is generally received a few days after month end through a direct charge to customers' accounts. The Company does not earn performance-based incentives. Estate management fees are based upon the size of the estate. A partial fee is recognized half-way through the estate administration and the remainder of the fee is recognized when remaining assets are distributed and the estate is closed.

#### Insurance and Investment

Insurance income primarily consists of commissions received on insurance product sales. The Company acts as an intermediary between the Company's customer and the insurance carrier. The Company's performance obligation is generally satisfied upon the issuance of the insurance policy. Shortly after the insurance policy is issued, the carrier remits the commission payment to the Company, and the Company recognizes the revenue.

Investment income consists of recurring revenue streams such as commissions from sales of mutual funds and other investments. Commissions from the sale of mutual funds and other investments are recognized on trade date, which is when the Company has satisfied its performance obligation. The Company also receives periodic service fees (i.e., trailers) from mutual fund companies typically based on a percentage of net asset value. Trailer revenue is recorded over time, usually monthly or quarterly, as net asset value is determined.

The following presents noninterest income, segregated by revenue streams in-scope and out-of-scope of Topic 606, for the three and six months ended June 30, 2021 and June 30, 2020.

	Three Months Ended June 30,				
	2021		2	2020	
Noninterest Income					
In-scope of Topic 606:					
Service charges on deposit accounts	\$	471	\$	377	
Other service charges and fees		43		37	
Credit and debit card fees, net		479		386	
Trust income		434		387	
Insurance and Investment (included within Other Income on the					
Consolidated Statements of Income)		141		91	
Noninterest Income (in-scope of Topic 606)	\$	1,568	\$	1,278	
Noninterest Income (out-of-scope of Topic 606)		373		467	
Total noninterest income	\$	1,941	\$	1,745	

	Six Months Ended June 30,				
		2021	2	2020	
Noninterest Income					
In-scope of Topic 606:					
Service charges on deposit accounts	\$	940	\$	959	
Other service charges and fees		84		76	
Credit and debit card fees, net		913		692	
Trust income		849		821	
Insurance and Investment (included within Other Income on the					
Consolidated Statements of Income)		540		189	
Noninterest Income (in-scope of Topic 606)	\$	3,326	\$	2,737	
Noninterest Income (out-of-scope of Topic 606)		949		1,143	
Total noninterest income	\$	4,275	\$	3,880	

#### Note 9: Leases

The Company's leases are recorded under ASC Topic 842, "Leases". The Company examines its contracts to determine whether they are or contain a lease. A contract with a lease is further examined to determine whether the lease is a short-term, operating or finance lease. As permitted by ASC Topic 842, the Company elected not to capitalize short-term leases, defined by the standard as leases with terms of 12 months or less. The Company also elected the practical expedient not to separate non-lease components from lease components within a single contract.

Right-of-use assets and lease liabilities are recognized for operating and finance leases. Right-of-use assets represent the Company's right to use the underlying asset for the lease term and are calculated as the sum of the lease liability and if applicable, prepaid rent, initial direct costs and any incentives received from the lessor. Lease liabilities represent the Company's obligation to make lease payments and are presented at each reporting date as the net present value of the remaining contractual cash flows. Cash flows are discounted at the Company's incremental borrowing rate in effect at the commencement date of the lease.

### Lease payments

Lease payments for short-term leases are recognized as lease expense on a straight-line basis over the lease term, or for variable lease payments, in the period in which the obligation was incurred. Payments for leases with terms longer than 12 months are included in the determination of the lease liability. Payments may be fixed for the term of the lease or variable. If the lease agreement provides a known escalator, such as a specified percentage increase per year or a stated increase at a specified time, the variable payment is included in the cash flows used to determine the lease liability. If the variable payment is based upon an unknown escalator, such as the consumer price index at a future date, the increase is not included in the cash flows used to determine the lease liability.

Two of the Company's leases provide known escalators that are included in the determination of the lease liability. One lease has an annual escalator based on the consumer price index-urban ("CPI-U"). The remaining leases do not have variable payments during the term of the lease.

# Options to Extend, Residual Value Guarantees, and Restrictions and Covenants

Of the Company's six operating leases, three leases offer the option to extend the lease term. Each of the three leases provides two options of five years each. For one of the leases, the Company is reasonably certain it will exercise one option of five years and has included the additional time and lease payments in the calculation of the lease liability. The lease agreement provides that the lease payment will increase at the exercise date based on the CPI-U. Because the CPI-U at the exercise date is unknown, the increase is not included in the cash flows determining the lease liability. None of the Company's leases provide for residual value guarantees and none provide restrictions or covenants that would impact dividends or require incurring additional financial obligations.

The Company's lease right of use asset is included in other assets and the lease liability is included in other liabilities. The following tables present information about leases:

	<u>Ju</u>	ne 30, 2021	December 31, 20		
Lease liability	\$	1,866	\$	2,016	
Right-of-use asset	\$	1,844	\$	1,998	
Weighted average remaining lease term		6.42 years		6.81 years	
Weighted average discount rate		3.04 %		3.04%	

	For the Three Months Ended June 30,				
	2(	)21	20	020	
Lease Expense					
Operating lease expense	\$	94	\$	92	
Short-term lease expense		0		0	
Total lease expense	\$	94	\$	92	
Cash paid for amounts included in lease liabilities	\$	92	\$	91	
Right-of-use assets obtained in exchange for operating lease liabilities					
commencing during the period	\$		\$		

	For the Six Months Ended June 30,				
	2021		2	2020	
Lease Expense					
Operating lease expense	\$	187	\$	185	
Short-term lease expense		1		1	
Total lease expense	\$	188	\$	186	
				_	
Cash paid for amounts included in lease liabilities	\$	184	\$	182	
Right-of-use assets obtained in exchange for operating lease liabilities					
commencing during the period	\$		\$		

The following table presents a maturity schedule of undiscounted cash flows that contribute to the lease liability:

	1	As of
Undiscounted Cash Flow for the Period	June	30, 2021
Twelve months ending June 30, 2022	\$	359
Twelve months ending June 30, 2023		349
Twelve months ending June 30, 2024		352
Twelve months ending June 30, 2025		291
Twelve months ending June 30, 2026		219
Thereafter		495
Total undiscounted cash flows	\$	2,065
Less: discount		(199)
Lease liability	\$	1,866

The contracts in which the Company is lessee are with parties external to the company and not related parties. The Company has a small lease relationship with a director in which the Company is lessor.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

\$ in thousands, except share and per share data

The purpose of this discussion and analysis is to provide information about the financial condition and results of operations of the Company. Please refer to the financial statements and other information included in this report as well as the Company's 2020 Annual Report on Form 10-K for an understanding of the following discussion and analysis. References in the following discussion and analysis to "we" or "us" refer to the Company unless the context indicates that the reference is to the Bank.

# **Cautionary Statement Regarding Forward-Looking Statements**

We make forward-looking statements in this Form 10-Q that are subject to significant risks and uncertainties. These forward-looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy, and financial and other goals, and are based upon our management's views and assumptions as of the date of this report. The words "believes," "expects," "may," "will," "should," "projects," "contemplates," "anticipates," "forecasts," "intends," or other similar words or terms are intended to identify forward-looking statements.

These forward-looking statements are based upon or are affected by factors that could cause our actual results to differ materially from historical results or from any results expressed or implied by such forward-looking statements. These factors include, but are not limited to, changes in:

- interest rates,
- general and local economic conditions,
- the legislative/regulatory climate,
- monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury, the Office of the Comptroller of
  the Currency, the Federal Reserve, the Consumer Financial Protection Bureau and the Federal Deposit Insurance Corporation
  ("FDIC"), and the impact of any policies or programs implemented pursuant to financial reform legislation,
- unanticipated increases in the level of unemployment in the Company's market,
- the quality or composition of the loan and/or investment portfolios,
- demand for loan products,
- deposit flows,
- competition,
- demand for financial services in the Company's market,
- the real estate market in the Company's market,
- laws, regulations and policies impacting financial institutions,
- technological risks and developments, and cyber-threats, attacks or events,
- the Company's technology initiatives,
- steps the Company takes in response to the COVID-19 pandemic, the severity and duration of the pandemic, the uncertainty regarding new variants of COVID-19 that have emerged, the speed and efficacy of vaccine and treatment developments, the impact of loosening or tightening of government restrictions, the pace of recovery as the pandemic subsides and the heightened impact it has on many of the risks described herein,
- performance by the Company's counterparties or vendors,
- applicable accounting principles, policies and guidelines, and
- business disruption and/or impact due to the coronavirus or similar pandemic diseases.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained in this report. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report. This discussion and analysis should be read in conjunction with the description of our "Risk Factors" in Item 1A of the most recently filed Form 10-K.

#### Cybersecurity

The Company considers cybersecurity risk to be one of the greatest risks to its business. We have deployed a multi-faceted approach to limit the risk and impact of unauthorized access to customer accounts and to information relevant to customer accounts. We use digital technology safeguards, internal policies and procedures, and employee training to reduce the exposure of our systems to cyber-intrusions. We do not offer online account openings or loan originations, limit the dollar amount of online banking transfers to other banks, do not permit customers to submit address changes or wire requests through online banking, require a special vetting process for commercial customers who wish to originate ACH transfers, and limit certain functionalities of mobile banking. The Company also requires assurances from key vendors regarding their cybersecurity.

Further, the Company has a program to identify, mitigate and manage its cybersecurity risks. The program includes penetration testing and vulnerability assessment, technological defenses such as antivirus software, patch management, firewall management, email and web protections, an intrusion prevention system, a cybersecurity insurance policy which covers some but not all losses arising from

cybersecurity breaches, as well as ongoing employee training. The costs of these measures were \$95 for the three months ended June 30, 2021 and \$95 for the three months ended June 30, 2020. For the six months ended June 30, 2021 and June 30, 2020, the expense was \$193 and \$188 respectively. These costs are included in various categories of noninterest expense.

However, it is not possible to fully eliminate exposure. The potential for financial and reputational losses due to cyber-breaches is increased by the possibility of human error, unknown system susceptibilities, and the rising sophistication of cyber-criminals to attack systems, disable safeguards and gain access to accounts and related information. We maintain insurance for these risks but insurance policies are subject to exceptions, exclusions and terms whose applications have not been widely interpreted in litigation. Accordingly, insurance can provide less than complete protection against the losses that result from cybersecurity breaches and pursuing recovery from insurers can result in significant expense. In addition, some risks such as reputational damage and loss of customer goodwill, which can result from cybersecurity breaches, cannot be insured against.

# Response to COVID-19 Pandemic

The COVID-19 pandemic has affected the global economy for approximately 15 months. The Company has complied with national, state and local guidelines to help reduce the spread of the virus, including implementing social distancing measures for employees and customers. The Company's business relies on positive relationships with customers. At this time, we feel our customer relationships remain strong and our team remains ready to provide banking services. All forms of customer service are now available without restriction.

The Company has a robust business continuity plan, and partners with vendors whom we believe also have robust business continuity plans. In implementing its business continuity plan to address the COVID-19 pandemic, the Company has not incurred material expenditures and does not anticipate material expenditures. Further, all critical functions are cross-trained as part of our business continuity preparedness. Controls over cash and physical assets have remained in place and internal controls over financial reporting and disclosure have been maintained.

The Company continues to monitor the impact of the pandemic on significant estimates, including the allowance for loan losses, valuation of goodwill and pension obligations. The impact to the allowance for loan losses is discussed under the "Asset Quality" section. Analysis as of June 30, 2021 did not indicate negative impacts to the valuation of goodwill or pension obligations.

#### Overview

National Bankshares, Inc. is a financial holding company that was organized in 1986 under the laws of Virginia and is registered under the Bank Holding Company Act of 1956. NBI common stock is listed on the Nasdaq Capital Market and is traded under the symbol "NKSH."

NBI has two wholly-owned subsidiaries, the National Bank of Blacksburg and National Bankshares Financial Services, Inc. NBB is a community bank and does business as National Bank from twenty-five office locations and one loan production office. NBB is the source of nearly all of the Company's revenue. NBFS does business as National Bankshares Investment Services and National Bankshares Insurance Services. Income from NBFS is not significant at this time, nor is it expected to be so in the near future.

## **Non-GAAP Financial Measures**

This report refers to certain financial measures that are computed under a basis other than U.S. GAAP ("non-GAAP"), including the net interest margin and the noninterest margin.

Return on Average Assets and Return on Average Equity

The return on average assets and return on average equity are measures of profitability. The return on average assets and return on average equity are calculated by annualizing net income and dividing by average year-to-date assets or equity, respectively. When net income includes larger nonrecurring items, the annualization magnifies their effect. In order to reduce distortion within the ratios, the Company adjusts net income for larger non-recurring items prior to annualization, and then nets the items against the annualized net income. The reconciliation of adjusted annualized net income, which is not a measurement under U.S. GAAP, is reflected in the table below.

The following table details the calculation of annualized net income for the return on average assets and the return on average equity:

\$ in thousands	Three months ended June 30,					
		2021		2020		
Net Income	\$	4,613	\$	2,982		
Items deemed non-recurring by management:						
Securities gains, net of tax of (\$13) in 2020		-		(49)		
Adjusted net income		4,613		2,933		
Adjusted net income, annualized		18,503		11,796		
Items deemed non-recurring by management:						
Add: Securities gains, net of tax of \$13 in 2020		-		49		
Annualized net income for ratio calculation	\$	18,503	\$	11,845		
\$ in thousands		Six months 2021	ended	June 30, 2020		
Net Income	\$	9,379	\$	6,961		
Items deemed non-recurring by management:						
Less: partnership income (1), net of tax of (\$98) in 2021 and (\$65) in 2020		(369)		(244)		
Securities gains, net of tax of (\$1) in 2021 and (\$17) in 2020		(4)		(65)		
Adjusted net income		9,006		6,652		
Adjusted net income, annualized		18,161		13,377		
Items deemed non-recurring by management:						
Add: partnership income, net of tax of \$98 in 2021 and \$65 in 2020		369		244		
Add: Securities gains, net of tax of \$1 in 2021 and \$17 in 2020		4		65		

(1) During the first quarter of each year, the Company adjusts its basis in partnership interests. During 2021 and 2020, the adjustment resulted in recognition of a gain. During 2021, the Company also received a one-time payout from a partnership interest, recognized in income. Partnership income is removed from income prior to annualization in order to avoid distortion, and added back to income after annualization.

\$

18,534

13,686

# Net Interest Margin

Annualized net income for ratio calculation

The Company uses the net interest margin to measure profit on interest generating activities, as a percentage of total interest-earning assets. The net interest margin is calculated by dividing annualized taxable equivalent net interest income by total average earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax equivalent net interest income is considered in the calculation of this ratio. Tax equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit is 21%. The reconciliation of tax equivalent net interest income, which is not a measurement under U.S. GAAP, to net interest income, is reflected in the table below.

\$ in thousands	Three months ended June 30,					
		2021	2020			
GAAP measures:						
Interest and fees on loans	\$	8,466	\$	8,419		
Interest on interest-bearing deposits		39		14		
Interest and dividends on securities - taxable		1,910		1,863		
Interest on securities - nontaxable		482		454		
Total interest income	\$	10,897	\$	10,750		
Interest on Jonesia	•	924	ø	1 500		
Interest on deposits	\$	834	\$	1,598		
Net interest income	\$	10,063	\$	9,152		
Non-GAAP measures:						
Tax benefit on nontaxable loan income	\$	78	\$	120		
Tax benefit on nontaxable securities income		160		137		
Total tax benefit on nontaxable interest income	\$	238	\$	257		
Total tax equivalent net interest income	\$	10,301	\$	9,409		
Total tax equivalent net interest income, annualized	\$	41,317	\$	37,843		
\$ in thousands		Six months e	nded J			
		Six months e	nded J	une 30, 2020		
GAAP measures:		2021		2020		
GAAP measures: Interest and fees on loans	\$		ended J	<b>2020</b> 16,885		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits		2021 17,016 67		2020 16,885 231		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable		2021 17,016 67 3,693		16,885 231 4,219		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits	\$	17,016 67 3,693 1,003	\$	16,885 231 4,219 803		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable		2021 17,016 67 3,693		16,885 231 4,219		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income	\$ \$	2021 17,016 67 3,693 1,003 21,779	\$	16,885 231 4,219 803 22,138		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income Interest on deposits	\$ \$ \$	17,016 67 3,693 1,003 21,779	\$	16,885 231 4,219 803 22,138		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income	\$ \$	2021 17,016 67 3,693 1,003 21,779	\$	16,885 231 4,219 803 22,138		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income Interest on deposits	\$ \$ \$	17,016 67 3,693 1,003 21,779	\$	16,885 231 4,219 803 22,138		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income  Interest on deposits Net interest income	\$ \$ \$	17,016 67 3,693 1,003 21,779	\$	16,885 231 4,219 803 22,138		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income  Interest on deposits Net interest income  Non-GAAP measures:	\$ \$ \$	17,016 67 3,693 1,003 21,779 1,689 20,090	\$ \$ \$	2020 16,885 231 4,219 803 22,138 3,394 18,744		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income  Interest on deposits Net interest income  Non-GAAP measures: Tax benefit on nontaxable loan income	\$ \$ \$	2021 17,016 67 3,693 1,003 21,779 1,689 20,090	\$ \$ \$	2020 16,885 231 4,219 803 22,138 3,394 18,744		
GAAP measures: Interest and fees on loans Interest on interest-bearing deposits Interest and dividends on securities - taxable Interest on securities - nontaxable Total interest income  Interest on deposits Net interest income  Non-GAAP measures: Tax benefit on nontaxable loan income Tax benefit on nontaxable securities income	\$ \$ \$ \$	17,016 67 3,693 1,003 21,779 1,689 20,090	\$ \$ \$ \$	2020 16,885 231 4,219 803 22,138 3,394 18,744		

# Efficiency Ratio

The efficiency ratio is computed by dividing noninterest expense by the sum of net interest income on a tax-equivalent basis and noninterest income, excluding certain items management deems unusual or non-recurring. The tax rate used to calculate fully taxable equivalent basis is 21%. This is a non-GAAP financial measure that the Company believes provides investors with important information regarding operational efficiency. The components of the efficiency ratio calculation are summarized in the following table.

\$ in thousands	<u>T</u>	Three months ended June 30,					
		2021		2020			
Noninterest expense	\$	6,447	\$	6,077			
Taxable-equivalent net interest income	\$	10,301	\$	9,409			
Noninterest income		1,941		1,745			
Less: realized securities gains		-		(62)			
Total income for ratio calculation	\$	12,242	\$	11,092			
Efficiency ratio		52.66%		54.79%			
\$ in thousands		Six months e	nded J	June 30,			
		2021		2020			
Noninterest expense	\$	12,983	\$	12,544			
Taxable-equivalent net interest income	\$	20,574	\$	19,220			
Noninterest income		4,275		3,880			
Less: partnership income		(467)		(309)			
Less: realized securities gains		(5)		(82)			
Total income for ratio calculation	\$	24,377	\$	22,709			

# Noninterest Margin

The Company uses the noninterest margin to evaluate net noninterest expense. A lower noninterest margin indicates more effective expense management in relation to noninterest income generation. The noninterest margin is calculated as noninterest expense less noninterest income (excluding realized securities gain/loss, net), annualizing the difference, and dividing by average year-to-date assets. The annualization process excludes significant one-time items to prevent distortion. The reconciliation of adjusted noninterest income and adjusted noninterest expense, which are not measurements under GAAP, is reflected in the table below.

	Three months ended June 30,				
		2021		2020	
Noninterest expense under GAAP	\$	6,447	\$	6,077	
Noninterest income under GAAP	\$	1,941	\$	1,745	
Less: realized securities gains		-		(62)	
Noninterest income for ratio calculation, non-GAAP	\$	1,941	\$	1,683	
Net noninterest expense, non-GAAP	\$	4,506	\$	4,394	
Net noninterest expense, non-GAAP, annualized	\$	18,074	\$	17,673	
Average assets	\$	1,609,876	\$	1,393,227	
Noninterest margin		1.12%		1.27%	

	Six months ended June 30,					
		2021	2020			
Noninterest expense under GAAP	\$	12,983	\$	12,544		
Noninterest income under GAAP	\$	4,275	\$	3,880		
Less: partnership income (1)		(467)		(309)		
Less: realized securities gains		(5)		(82)		
Noninterest income for ratio calculation, non-GAAP	\$	3,803	\$	3,489		
Net noninterest expense, non-GAAP	\$	9,180	\$	9,055		
Net noninterest expense, non-GAAP, annualized	\$	18,512	\$	18,210		
Add back: partnership income		467		309		
Net noninterest expense, non-GAAP, annualized, adjusted	\$	18,979	\$	18,519		
Average assets	\$	1,570,610	\$	1,352,827		
		,				
Noninterest margin		1.21%		1.37%		

(1) During the first quarter of each year, the Company adjusts its basis in partnership interests. During 2021 and 2020, the adjustment resulted in recognition of a gain. During 2021, the Company also received a one-time payout from a partnership interest, recognized in income. Partnership income is removed from income prior to annualization in order to avoid distortion, and added back to income after annualization.

# **Critical Accounting Policies**

#### General

The Company's financial statements are prepared in accordance with U.S. GAAP. The financial information contained within our statements is, to a significant extent, based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value obtained when earning income, recognizing an expense, recovering an asset or relieving a liability. Although the economics of the Company's transactions may not change, the timing of events that would impact the transactions could change.

Presented below is a discussion of accounting policies that are the most important to the portrayal and understanding of the Company's financial condition and results of operations. The Critical Accounting Policies require management's most difficult, subjective, and complex judgments about matters that are inherently uncertain. If conditions occur that differ from our assumptions, depending upon the severity of such differences, the Company's financial condition or results of operations may be materially impacted. The Company evaluates its critical accounting estimates and assumptions on an ongoing basis and updates them as needed.

# **Allowance for Loan Losses**

The allowance for loan losses is an estimate of probable losses inherent in our loan portfolio. The allowance is funded by the provision for loan losses, reduced by charge-offs of loans and increased by recoveries of previously charged-off loans. The determination of the allowance is based on two accounting principles, ASC Topic 450-20 (Contingencies) which requires that losses be accrued when occurrence is probable and the amount of the loss is reasonably estimable, and ASC Topic 310-10 (Receivables) which requires accrual of losses on impaired loans if the recorded investment exceeds fair value. Probable losses are accrued through two calculations, individual evaluation of impaired loans and collective evaluation of the remainder of the portfolio.

#### Impaired loans

Impaired loans are identified through the Company's credit risk rating process. Nonaccrual loan relationships that meet the Company's balance threshold of \$250 are designated impaired. Other loan relationships that meet the Company's balance threshold of \$250 and for which the Company does not expect to collect according to the note's contractual terms are also designated impaired. All TDRs are impaired loans.

#### **TDRs**

TDRs are impaired loans and are measured for impairment under the same valuation methods as other impaired loans. In the ordinary course of business, the Company grants modification requests when deemed appropriate. Modifications may be granted for

competitive reasons or to strengthen repayment prospects for borrowers who may or may not be experiencing financial difficulty. The Company reviews all modifications to determine whether, at the time of the modification, the borrower is experiencing financial difficulty and whether the Company provided a concession that it would not otherwise consider. Loans with modifications that meet these criteria are designated TDR.

The CARES Act, the CAA as well as regulatory agencies, provided guidance allowing banks to forego TDR designation for COVID-19 related accommodations to loans that met certain criteria. Under the legislation, short-term modifications to loans that were not more than 30 days past due as of December 31, 2019 are not considered for TDR designation. In accordance with the guidance, the Company did not designate TDR status for modifications to loans impacted by the pandemic that met the criteria. Additional tracking mechanisms implemented at the beginning of the pandemic continue to aid the Company in monitoring COVID-19 related modifications.

When the Company grants subsequent modifications to a loan that received a COVID-19 modification, in accordance with accounting guidance, it considers whether the totality of the accommodations along with the evaluation of borrower financial difficulty, exceed the criteria provided by the CARES Act and/or result in TDR status. Every modification is reviewed for TDR indicators with additional evaluation and documentation requirements for all COVID-19 related modifications to loans over \$250.

#### Individual evaluation

Impaired loans are individually evaluated at each reporting date. If the fair value of an impaired loan is less than the loan's recorded investment, the deficit is accrued to the allowance for loan losses as a specific allocation.

# Cash flow method

Fair value measurement under the cash flow method incorporates assumptions specific to each loan for expected cash flows, timing of cash flows and the discount rate. For TDR loans, the discount rate used is the rate immediately prior to the modification that resulted in a TDR.

#### Collateral method

Fair value under the collateral method is based upon the "as-is" value of independent appraisals or evaluations. Appraisals must conform to the Uniform Standards of Professional Appraisal Practice and are prepared by an independent third-party appraiser who is certified and licensed and who is approved by the Company. Appraisals may incorporate market analysis, comparable sales analysis, cash flow analysis and market data pertinent to the property to determine market value.

Evaluations are prepared by third party providers and reviewed by employees of the Company who are independent of the loan origination, operation, management and collection functions. Evaluations provide a property's market value based on the property's current physical condition and characteristics and the economic market conditions that affect the collateral's market value. Multiple sources of data contribute to the estimate of market value, including physical inspection, independent third-party automated tools, comparable sales analysis and local market information.

Updated appraisals or evaluations are ordered when the loan becomes impaired if the appraisal or evaluation on file is more than 24 months old. Appraisals and evaluations are reviewed for propriety and reasonableness and may be discounted if the Company determines that the value exceeds reasonable levels. If an updated appraisal or evaluation has been ordered but has not been received by a reporting date, the fair value may be based on the most recent available appraisal or evaluation, discounted for age. The appraisal or evaluation value for a collateral-dependent loan for which recovery is expected solely from the sale of collateral is reduced by estimated selling costs.

#### Charge-off

Estimated losses on collateral-dependent loans, as well as any other impairment loss considered uncollectible, are charged against the allowance for loan losses. Impairment losses that are not considered uncollectible or for loans that are not collateral-dependent are accrued in the allowance. Impaired loans with partial charge-offs are maintained as impaired until the remaining balance is satisfied.

#### Nonaccrual Status of Impaired Loans

Impaired loans that are not TDRs and for which fair value measurement indicates an impairment loss are designated nonaccrual. A TDR loan that maintains current status for at least six months may accrue interest.

## Collectively-evaluated loans

Credit loss on collectively-evaluated loans is estimated by applying to current class balances the class historical charge-off rates and percentages for qualitative factors that affect credit risk. Additional allocations are provided for loans within each class rated special mention or classified and for loans designated high risk.

#### Risk rating

Risk ratings indicate credit quality and are assigned through the Company's credit review function for larger loans and selective review of loans that fall below credit review thresholds. Loans that do not indicate heightened risk are rated as "pass." All loans secured by real estate and all consumer loans are risk rated "classified" when they become 75 days past due. Commercial loans are rated "special

mention" when they appear to have elevated credit risk indicated by possible deterioration in the borrower's financial condition or collateral. Commercial loans not secured by real estate receive a rating of "classified" when they exhibit frequent or persistent delinquency exceeding 75 days or indicate a higher level of weakness in borrower financial condition. Qualitative factor allocations for pass-rated loans increased by 50% for special mention loans and doubled for classified loans.

# High risk loans

High risk loans include junior liens, interest only and high loan to value loans. High risk loans within each class are analyzed and allocated additional reserves based on current trends.

## Standard allocations

The analysis of certain factors results in standard allocations to all segments and classes. These factors include the risk from changes in lending policies, loan officers' average years of experience, and economic factors including unemployment levels, bankruptcy rates, interest rate environment, and competition/legal/regulatory environments. Qualitative factors incorporate economic data targeted to the Company's market. If market—specific information is not available on a timely basis, regional or national information that historically shows a high degree of correlation to market data may be used.

Also applied to all segments and classes is an economic factor implemented to address COVID-19 uncertainty: national unemployment filings. Since local data is not available timely and historical analysis determined that local unemployment filings were closely correlated to national unemployment filings, the Company elected to allocate based upon national unemployment filings.

# Allocations specific to each class

Factors analyzed for each class, with resultant allocations based upon the level of risk assessed for each class, include the risk from changes in loan review, levels of past due loans, levels of nonaccrual loans, current class balance as a percentage of total loans, loans that received COVID-related modifications at are still in the modification period, and the percentage of high risk loans within the class.

#### Nonaccrual status

The Company reviews loans with certain risk indicators to determine whether the loans should be placed on nonaccrual status, including loans that exceed 90 days past due, loans rated classified, loans with a non-COVID 19 related modification that provides relief from payments of interest or principle for more than 90 days.

Loans in nonaccrual are reviewed on an individual loan basis to determine whether future payments are reasonably assured. To satisfy this criteria, the Company's evaluation must determine that the underlying cause of the original delinquency or weakness that indicated nonaccrual status has been resolved, such as receipt of new guarantees, increased cash flows that cover the debt service or other resolution. Nonaccrual loans that demonstrate reasonable assurance of future payments and that have made at least six consecutive payments in accordance with repayment terms and timeframes may be returned to accrual status.

# Sales, Purchases and Reclassification of Loans

The Company finances mortgages under "best efforts" contracts with mortgage purchasers. The mortgages are designated as held for sale upon initiation. There have been no major reclassifications from portfolio loans to held for sale. Mortgages held for sale are not included in the calculation of the allowance for loan losses.

Occasionally, the Company purchases or sells participations in loans. All participation loans purchased met the Company's normal underwriting standards at the time the participation was entered. Participation loans are included in the appropriate portfolio balances to which the allowance methodology is applied.

# **Unallocated Surplus**

In addition to funding the allowance for loan losses based upon data analysis, the Company has the option to fund an unallocated surplus in excess to the calculated requirement, based upon management judgement. The Company's policy permits an unallocated surplus of between 0% and 5% of the calculated requirement.

#### Estimation of the allowance for loan losses

The estimation of the allowance involves analysis of internal and external variables, methodologies, assumptions and our judgment and experience. Key judgments used in determining the allowance for loan losses include internal risk rating determinations, market and collateral values, discount rates, loss rates, and our view of current economic conditions. These judgments are inherently subjective and our actual losses could be greater or less than the estimate. Future estimates of the allowance could increase or decrease based on changes in the financial condition of individual borrowers, concentrations of various types of loans, economic conditions or the markets in which collateral may be sold. The estimate of the allowance accrual determines the amount of provision expense and directly affects our financial results.

The estimate of the allowance for June 30, 2021 considered market conditions as of June 30, 2021 where possible, and the most recent available information when data was not available as of June 30, 2021, portfolio conditions and levels of delinquencies at June 30, 2021, and net charge-offs in the eight quarters prior to the quarter ended June 30, 2021. Some of the available economic data lags

the reporting date by one to three months. Delinquency levels at June 30, 2021 are lower than they might otherwise have been due to modifications granted to qualifying borrowers in accordance with regulatory guidance and legislative provisions in the CARES Act and CAA, including loan payment extensions, interest only periods and rate reductions to borrowers. Past due status will not occur during the period in which a payment is extended. Providing an interest only period affords borrowers lower payments during the interest only period. When extension periods and interest only periods expire, there may be increases in past dues that will increase the requirement for the allowance for loan loss. Management used its best judgement and efforts in incorporating possible impacts as of June 30, 2021 in estimating the allowance for loan losses, but if the current economic challenges worsen, the ultimate amount of loss could vary from that estimate. For additional discussion of the allowance, see Note 3 to the consolidated financial statements and "Asset Quality," and "Provision and Allowance for Loan Losses."

#### Goodwill

Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. The Company contracts with a third party valuation expert to perform impairment testing in the fourth quarter of each year. The Company's most recent impairment test was performed using data from September 30, 2020. Accounting guidance provides the option of performing preliminary assessment of qualitative factors before performing more substantial testing for impairment. The Company opted not to perform the preliminary assessment. The Company's goodwill impairment analysis considered three valuation techniques appropriate to the measurement. The first technique uses the Company's market capitalization as an estimate of fair value; the second technique estimates fair value using current market pricing multiples for companies companies companies company; while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to the Company. The analysis did not result in an impairment assessment.

Certain key judgments were used in the valuation measurement. Goodwill is held by the Company's bank subsidiary. The bank subsidiary is 100% owned by the Company, and no market capitalization is available. Because most of the Company's assets are comprised of the subsidiary bank's equity, the Company's market capitalization was used to estimate the Bank's market capitalization. Other judgments include the assumption that the companies and transactions used as comparables for the second and third technique were appropriate to the estimate of the Company's fair value, and that the comparable multiples are appropriate indicators of fair value, and compliant with accounting guidance.

#### **Pension Plan**

The Company's actuary determines plan obligations and annual pension plan expense using a number of key assumptions. Key assumptions may include the discount rate, the estimated return on plan assets and the anticipated rate of compensation increases. Changes in these assumptions in the future, if any, or in the method under which benefits are calculated, may impact pension assets, liabilities or expense.

### **Performance Summary**

The following table presents the Company's key performance ratios for the three and six months ended June 30, 2021 and June 30, 2020. Income and expense items are annualized for the ratios, except for basic and fully diluted earnings per share.

	 Three Months Ended					
	 June 30, 2021	June 30, 2020				
Return on average assets (1)	1.15%	0.85%				
Return on average equity (1)(4)	9.77%	6.13%				
Basic and fully diluted earnings per share (4)	\$ 0.74 \$	0.46				
Net interest margin (2)	2.72 %	2.90%				
Noninterest margin (3)	1.12 %	1.27%				
Efficiency ratio (5)	52.66%	54.79%				

The following table presents the Company's key performance ratios for the six months ended June 30, 2021 and June 30, 2020 and the year ended December 31, 2020. The measures for June 30, 2021 and June 30, 2020 are annualized, except for basic and fully diluted earnings per share.

	Six Months Ended June 30, 2021		Six Months Ended June 30, 2020		Twelve Mon December	
Return on average assets (1)		1.18%		1.01%		1.15%
Return on average equity (1)(4)		9.63 %		7.15%		8.21 %
Basic and fully diluted earnings per share (4)	\$	1.49	\$	1.07	\$	2.48
Net interest margin (2)		2.80 %		3.05%		2.98%
Noninterest margin (3)		1.21 %		1.37%		1.22%
Efficiency ratio (5)		53.26 %		55.24%		53.46%

- (1) Return on average assets and return on average equity are non-GAAP measures. Components of U.S. GAAP net income that are deemed non-recurring by management are removed prior to annualizing the adjusted net income. The adjusted net income is annualized. Items deemed non-recurring by management are added back to the annualized adjusted net income, and the total is divided by average assets for return on average assets, or divided by average equity for return on average equity. See "Non-GAAP Financial Measures" above.
- (2) Net interest margin is a non-GAAP measure. Tax advantaged portions of net interest income are adjusted to their fully-taxable equivalent basis and divided by average earning assets. See "Non-GAAP Financial Measures" above.
- (3) Noninterest margin is a non-GAAP measure. Noninterest income is adjusted for items deemed by management to be non-recurring and securities gains and losses. Adjusted noninterest income is subtracted from noninterest expense and the difference is annualized, then non-recurring items are added back and the sum is divided by average year-to-date assets. See "Non-GAAP Financial Measures" above.
- During the three months ended June 30, 2021, the Company repurchased 150,130 shares under its publicly announced stock repurchase plan. The repurchase reduced shareholders equity by \$5,363 during the second quarter. During the six months ended June 30, 2021, the Company repurchased 261,962 shares under its publicly announced stock repurchase plan. The repurchase reduced shareholders equity by \$9,354 during the first six months of 2021. See "Non-GAAP Financial Measures" above.
- (5) The efficiency ratio is a non-GAAP financial measure that the Company believes provides investors with important information regarding operational efficiency. Such information is not prepared in accordance with GAAP and should not be viewed as a substitute for GAAP. See "Non-GAAP Financial Measures" above.

## Growth

NBI's key assets and liabilities and their growth from December 31, 2020 are shown in the following table.

	<u>Jur</u>	ne 30, 2021	<b>December 31, 202</b>	0 Percent Change
Interest-bearing deposits	\$	150,708	\$ 120,7	725 24.84 <b>%</b>
Securities and restricted stock		618,601	548,0	12.88 %
Loans, net		797,117	760,3	318 4.84 <b>%</b>
Deposits		1,449,624	1,297,1	11.76 %
Total assets		1,661,652	1,519,6	9.34 <b>%</b>

## **Asset Quality**

Key indicators of the Company's asset quality are presented in the following table.

	June 30, 2021	June 30, 2020	December 31, 2020
Nonperforming loans \$	3,822 \$	3,830 \$	3,685
Loans past due 90 days or more, and still accruing	28	237	17
Other real estate owned	1,007	1,553	1,553
Allowance for loan losses to loans net of unearned income and deferred fees and costs	1.00 %	1.05%	1.10%
Allowance for loan losses to loans net of unearned income and deferred fees and costs, excluding SBA PPP loans	1.04 %	1.13%	1.16%
Net charge-off ratio	0.12 %	0.10%	0.05%
Ratio of nonperforming assets to loans, net of unearned income and deferred fees and costs, plus other real estate owned	0.60%	0.68%	0.68%
Ratio of allowance for loan losses to nonperforming loans	211.33 %	216.92%	230.15%

The Company's risk analysis at June 30, 2021 determined an allowance for loan losses of \$8,077 or 1.00% of loans net of unearned income and deferred fees and costs. Included in loans net of unearned income and deferred fees and costs are \$29,922 in Paycheck Protection Program loans. Because PPP loans are guaranteed by the U.S. Small Business Administration, they are not included in the calculation for the allowance for loan losses. If the PPP loans are removed from loans net of unearned income and deferred fees and costs, the allowance ratio is 1.04%. The allowance at December 31, 2020 was \$8,481 or 1.10% of loans net of unearned income and deferred fees and costs. Excluding PPP loans, the ratio of the allowance to loans net of unearned income and deferred fees and costs at December 31, 2020 was 1.16%.

The determination of the appropriate level for the allowance for loan losses resulted in a provision of \$54 for the six months ended June 30, 2021, compared with a provision of \$1,831 for the six month period ended June 30, 2020. To determine the appropriate level of the allowance for loan losses, the Company considers credit risk for certain loans designated as impaired and for non-impaired ("collectively evaluated") loans.

# **Individually Evaluated Impaired Loans**

Individually evaluated impaired loans at June 30, 2021 were \$6,774 gross and \$6,776 net of unearned income and deferred fees and costs. There were no specific allocations to the allowance for loan losses. At December 31, 2020, individually evaluated impaired loans totaled \$4,903 gross and \$4,905 net of unearned income and deferred fees and costs, with specific allocations to the allowance for loan losses totaling \$75. The specific allocation is determined based on criteria particular to each impaired loan.

The impact of the COVID-19 pandemic continues to present uncertainty and may lead to additional loans designated as impaired in future quarters. Cash flow assumptions associated with impaired loans measured under the cash flow method may be impacted if borrowers are further distressed by the economic impacts of the pandemic, resulting in lower measurements and higher funding requirements for the allowance for loan losses. Real estate activity in the Company's market over the most recent 12 months has been robust. However if the real estate market changes, collateral values for impaired loans measured under the collateral method could decline and may result in charge-offs.

#### **Collectively Evaluated Loans**

Collectively evaluated loans totaled \$800,432 gross and \$798,418 net of unearned income and deferred fees and costs, with an allowance of \$8,077 or 1.01% of collectively-evaluated loans net of unearned income and deferred fees and costs at June 30, 2021. Excluding PPP loans, the collectively evaluated allowance ratio was 1.05% at June 30, 2021. At December 31, 2020, collectively evaluated loans totaled \$765,124 gross and \$763,894 net of unearned income and deferred fees and costs, with an allowance of \$8,406 or 1.10%. Excluding PPP loans, the collectively evaluated allowance ratio was 1.16% at December 31, 2020.

Collectively evaluated loans are divided into classes based upon risk characteristics. In order to calculate the allowance for collectively evaluated loans, the Company applies to each loan class a historical net charge-off rate for the class, adjusted for qualitative factors that influence credit risk. Qualitative factors evaluated for impact to credit risk include economic measures, asset quality indicators, loan characteristics, and changes to internal Company policies and changes in management.

# Net Charge-Offs

Increases in the net charge-off rate increase the required allowance for collectively-evaluated loans, while decreases in the net charge-off rate decrease the required allowance for collectively-evaluated loans. Charge-off rates are calculated and applied on a class level

On a portfolio level, net charge-offs were \$458 for the six months ended June 30, 2021, or 0.12% of average loans. Net charge-offs for the six months ended June 30, 2020 were \$386 or 0.10% of average loans, while net charge-offs for the 12 months ended December 31, 2020 were \$373 or 0.05% of average loans.

The 8-quarter average historical loss rate was 0.07% as of June 30, 2021, 0.07% as of December 31, 2020 and 0.09% as of June 30, 2020.

#### Economic Factors

Economic factors influence credit risk and impact the allowance for loan loss. The Company considers economic indicators within its market area, including: unemployment, business and personal bankruptcy filings, the residential vacancy rate and the inventory of new and existing homes.

The Company sources economic data pertinent to its market from the most recently available publications. However, some economic indicators lag the report date by one to three months. In periods of low volatility, lagging indicators are accepted as reasonably representative of current conditions. The COVID-19 pandemic has introduced significant uncertainty which results in the need for greater timeliness in information.

At the beginning of the pandemic, the Company implemented a qualitative factor for national unemployment filings to represent current economic data. Unemployment filings for the Company's market area is not available on a timely basis, however national data is available on a timely basis and historical analysis shows a strong correlation between national and local unemployment filings. National unemployment claims escalated sharply beginning in the latter half of March 2020. Weekly claims peaked at the beginning of April 2020 and have fallen since, but for the six months ended June 30, 2021, are almost three times pre-pandemic levels. The Company assessed this as a significant impact to credit risk at June 30, 2021, but lower than at December 31, 2020.

The Company continues to monitor the most recently available economic indicators for its market and their effect on credit risk. As of June 30, 2021, the unemployment rate for the Company's market area was measured as of April 30, 2021 and decreased from the measurement available at December 31, 2020, decreasing the allocation to the allowance for loan losses.

Business and personal bankruptcy filing data was available as of March 2021. Higher bankruptcy filings indicate heightened credit risk and increase the allowance for loan losses, while lower bankruptcy filings have a beneficial impact on credit risk. Compared with data available at December 31, 2020, business bankruptcies were slightly lower and resulted in a slightly lower allocation, while personal bankruptcies were slightly higher and resulted in a slightly higher allocation.

Residential vacancy rates and housing inventory impact the Company's residential construction customers and the consumer real estate market. Higher levels increase credit risk. The residential vacancy rate at June 30, 2021 was measured as of the first quarter of 2021 and while still lower than normal levels, worsened slightly from the data incorporated into the December 31, 2020 calculation, resulting in a higher allocation. Housing inventory data was available as of June 30, 2021. Levels are historically low but were slightly higher than those at December 31, 2020, resulting in a slightly higher allocation.

#### Asset Quality Indicators

Asset quality indicators, including past due levels, nonaccrual levels and internal risk ratings, are evaluated at the class level.

Loans past due and loans designated nonaccrual indicate heightened credit risk. Increases in past due and nonaccrual loans increase the required level of the allowance for loan losses and decreases in past due and nonaccrual loans reduce the required level of the allowance for loan losses.

Accruing loans past due 30-89 days were 0.14% of total loans net of unearned income and deferred fees and costs at June 30, 2021, a decrease from 0.19% at December 31, 2020. Accruing loans past due 90 days or more were 0.00% of total loans, net of unearned income and deferred fees and costs at June 30, 2021 and December 31, 2020. Nonaccrual loans at June 30, 2021 were 0.47% of total loans net of unearned income and deferred fees and costs, slightly lower than 0.48% at December 31, 2020.

Loans rated special mention and classified (together, "criticized assets") indicate heightened credit risk. Higher levels of criticized assets increase the required level of the allowance for collectively-evaluated loans, while lower levels of criticized assets reduce the required level of the allowance for collectively-evaluated loans. Collectively evaluated loans rated special mention were \$5,276 at June 30, 2021, slightly lower than \$8,035 at December 31, 2020. Collectively evaluated loans rated classified were \$618 at June 30, 2021, an increase from \$473 at December 31, 2020.

The Company provided COVID-19 related accommodations to qualifying borrowers. The Company followed its normal risk rating practices and in keeping with the regulatory guidance, did not automatically downgrade the risk rating on loans that received COVID-19 accommodations. Without the regulatory provision, additional loans may have been included in past due data and criticized assets as of June 30, 2021.

### Other Factors

The Company considers other factors that impact credit risk, including the interest rate environment, the competitive, legal and regulatory environments, changes in lending policies and loan review, changes in management, and high risk loans, as well as a factor to measure the risk from loans that received a COVID-19 modification and then received a subsequent COVID-19 modification.

The interest rate environment impacts variable rate loans. If interest rates increase, the payment on variable rate loans increases, which may increase credit risk. The interest rate environment is at a low level as of June 30, 2021, unchanged from the level at December 31, 2020. The low level of interest rates indicates no additional credit risk.

The competitive, legal and regulatory environments were evaluated for changes that would impact credit risk. Higher competition for loans increases credit risk, while lower competition decreases credit risk. Competition remained at similar levels to those at December 31, 2020. The legal and regulatory environments remain in a similar posture to that at December 31, 2020.

Lending policies, loan review procedures and management's experience influence credit risk. Since December 31, 2020, there have been no changes that affect credit risk to the Company's lending policies or loan review procedures, or changes in management's experience.

Levels of high risk loans are considered in the determination of the level of the allowance for loan loss. A decrease in the level of high risk loans within a class decreases the required allocation for the loan class, and an increase in the level of high risk loans within a class increases the required allocation for the loan class. Total high risk loans decreased \$12,047 or 10.64% from the level at December 31, 2020, resulting in a decreased allocation.

In light of COVID-19 related modifications, the Company considers the impact to credit risk of certain loans granted COVID-19 related modifications. The loans captured in the analysis were granted COVID-19 related modifications subsequent to initial COVID-19 related modifications that remained in their modification period at the reporting date and were flagged by credit review procedures for additional monitoring. The loans within this population at June 30, 2021 decreased significantly from December 31, 2020, resulting in a decreased allocation.

#### Unallocated Surplus

The unallocated surplus at June 30, 2021 is \$373 or 4.8% in excess of the calculated requirement. The unallocated surplus at December 31, 2020 was \$396 or 4.9% in excess of the calculated requirement. The surplus provides some mitigation of the uncertainty surrounding the impact of COVID-19.

#### Conclusion

The calculation of the appropriate level for the allowance for loan losses incorporates analysis of multiple factors and requires management's prudent and informed judgment. The most recently available data showed improvements that decreased the required level of the allowance for loan losses at June 30, 2021 from December 31, 2020 including loans considered high risk, business bankruptcy filings, the unemployment rate and certain loans with COVID-19 related modifications. Other indicators showed worsening from levels at December 31, 2020 and increased the required level of the allowance for loan losses, including some asset quality indicators. Continued high national unemployment filings contributed to the allowance for loan losses. The Company also maintained its unallocated surplus at 4.8% to mitigate some of the uncertainty caused by the pandemic. Based on analysis of historical indicators, asset quality and economic factors, management believes the level of allowance for loan losses is reasonable for the credit risk in the loan portfolio as of June 30, 2021.

Please refer to Note 3: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans for further information on collectively evaluated loans, individually evaluated impaired loans and the unallocated portion of the allowance for loan losses.

# **Other Real Estate Owned**

The following table discloses the OREO in physical possession and in process at each reporting date:

Other Real Estate Owned(1)	June 30, 2021		June 30, 2020		December 31, 2020	
Real estate construction	\$	957	\$	1,443	\$	1,443
Consumer real estate		50		110		110
Total other real estate owned	\$	1,007	\$	1,553	\$	1,553
Loans in process of foreclosure	\$	140	\$	273	\$	1,344

## (1) Net of valuation allowance.

OREO decreased \$546 when the balance at June 30, 2021 is compared with the balance at December 31, 2020 and June 30, 2020. As of June 30, 2021, loans in in various stages of foreclosure totaled \$140 and were secured by residential real estate. Loans currently

in process of foreclosure may impact OREO in future quarters. It is not possible to accurately predict the future total of OREO because property sold at foreclosure may be acquired by third parties and OREO properties are regularly marketed and sold.

The Company continues to monitor risk levels within the loan portfolio, including any effect on collateral values from the COVID-19 pandemic. As of June 30, 2021, the effect of the COVID-19 pandemic has not impacted real estate values in the Company's market and has not impacted current OREO values.

### **Modifications and TDRs**

In the ordinary course of business the Company modifies loan terms on a case-by-case basis, including consumer and commercial loans, for a variety of reasons. Modifications may include rate reductions, payment extensions of varying lengths of time, a change in amortization term or method or other arrangements. Payment extensions allow borrowers temporary payment relief and result in extending the original contractual maturity by the number of months for which the extension was granted. The Company may grant payment extensions to borrowers who have demonstrated a willingness and ability to repay their loan but who are experiencing consequences of a specific unforeseen temporary hardship. If the temporary event is not expected to impact a borrower's ability to repay the debt, and if the Company expects to collect all amounts due including interest accrued at the contractual interest rate for the extension period at contractual maturity, the modification is not designated a TDR.

Modifications to consumer loans generally involve short-term payment extensions to accommodate specific, temporary circumstances. Modifications to commercial loans may include, but are not limited to, changes in interest rate, maturity, amortization and financial covenants. If the modified terms are consistent with competitive market conditions and representative of terms the borrower could otherwise obtain in the open market, the modified loan is not categorized as a TDR.

The Company codes modifications to assist in identifying TDRs. During the six months ended June 30, 2021, the Company provided 454 modifications for competitive reasons to loans totaling \$47,573. The modifications were not TDRs and were not related to COVID-19. For the six months ended June 30, 2020, the Company provided non-TDR modifications for competitive reasons to 583 loans totaling \$89,899. For the twelve months ended December 31, 2020, the Company provided non-TDR modifications for competitive reasons to 1,047 loans totaling \$152,681.

#### **COVID-19 Modifications**

The COVID-19 pandemic has negatively impacted a significant number of the Company's borrowers, and may continue to adversely impact some borrowers for the foreseeable future. Since the pandemic began in March 2020, the Company provided modifications related to COVID-19 financial difficulty, including payment extensions and interest only periods. The CARES Act, the CAA and regulatory guidance specify criteria that, if met, provide an election not to designate the loans as TDRs. The TDRs designated during the three months ended June 30, 2021 resulted from COVID-19 related modifications that did not meet the legal and regulatory criteria to avoid designation as TDR. All of the Company's other COVID-19 related modifications met the criteria and were not designated TDR. The Company followed its normal risk rating and nonaccrual designation procedures and did not automatically downgrade or designate as nonaccrual if the loan was modified for COVID-19 related difficulty.

The following tables provide information regarding COVID-19 related modifications for the three and six months ended June 30, 2021 and June 30, 2020, and the 12 months ended December 31, 2020.

	Three Months Ended June 30,							
	2		2020					
<b>Modifications To Borrowers Experiencing</b>		Amount						
COVID-19 Related Financial Difficulty	Number (in thousands)			Number	(in the	ousands)		
Payment extensions <sup>(1)</sup>	3	\$	4,262	206	\$	51,123		
Interest-only period for amortizing loans <sup>(1)</sup>	-		-	23		36,242		
Rate reductions <sup>(2)</sup>	-		-	4		425		
Total	3	\$	4,262	233	\$	87,790		

Six	Mo	nthe	En	həh	June	30

	2	2021		2	2020		
<b>Modifications To Borrowers Experiencing</b>		A	mount		Amount		
<b>COVID-19 Related Financial Difficulty</b>	Number	Number	(in thousands)				
Payment extensions <sup>(1)</sup>	34	\$	16,336	269	\$	83,027	
Interest-only period for amortizing loans <sup>(1)</sup>	8		22,135	23		36,242	
Rate reductions <sup>(2)</sup>			-	5		442	
Total	42	\$	38,471	297	\$	119,711	

### Twelve Months Ended December 31, 2020

<b>Modifications To Borrowers Impacted by the</b>		A	mount	
COVID-19 Pandemic	Number	(in tl	Amount n thousands) 121,676 59,982 442 729 182,829	
Payment extensions (1)	350	\$	121,676	
Interest-only period for amortizing loans (1)	31		59,982	
Rate reductions (2)	5		442	
Maturity date extension	2		729	
Total	388	\$	182,829	

- (1) Payment extensions and interest-only periods are governed by agreements that specify expiration dates.
- (2) Rate reductions were granted to qualifying loans and are permanent for the remaining term of the loan. Rate reductions were provided to alleviate COVID-19 hardship and also to remain competitive in the current low interest rate environment.

#### Methodology

A loan that received multiple modifications as part of one request, for instance, a rate reduction and a payment extension, is presented only under one modification category. A loan that was modified pursuant to a first request and then was modified subsequently pursuant to a separate request is included for each of the requests. For example, a loan that received a payment extension under a first request and a rate reduction under a second request is counted in the rate reduction category and again in the payment extension category.

# Loans Remaining Within the Modification Period at June 30, 2021

Of the loans modified for pandemic related hardships, 5 loans remained in their modification period at June 30, 2021: one loan totaling \$1 thousand remained in deferral and another four loans totaling \$5.7 million remained on interest-only payments. To account for the possible increase in credit risk from loans that have not emerged from their modification period, the Company provided an allocation to the allowance for loan losses.

# TDR Designation

Modifications of loan terms to borrowers experiencing financial difficulty are made in an attempt to protect as much of the Company's investment in the loan as possible. Restructuring generally results in a loan with either lower payments or a maturity extended beyond that originally required, and is expected to result in a lower risk of loss associated with nonperformance than the pre-modified loan. The Company restructured loan terms for certain qualified financially distressed borrowers who agreed to work in good faith and demonstrated the ability to make the restructured payments.

The determination of whether a modification should be designated a TDR requires consideration of all facts and circumstances surrounding the transaction. With the exception of borrowers affected by COVID-19 who fall under the legislative provisions discussed above, modifications in which the borrower is experiencing financial difficulty and for which the Company makes a concession to the original contractual loan terms are designated TDRs. Concessions may include one or a combination of the following: a reduction of the stated interest rate below market rate for loans of similar terms and credit quality, an extension of the maturity date at an interest rate below a comparable market rate, restructuring an amortizing loan to interest only for a period, or forgiveness of principal or accrued interest.

All TDR loans are individually evaluated for impairment for purposes of determining the allowance for loan losses. TDR loans that do not demonstrate current payments for at least six months are maintained on nonaccrual until the borrower demonstrates sustained repayment history under the restructured terms and continued repayment is not in doubt. Otherwise, interest income is recognized using a cost recovery method.

The Company's TDRs were \$6,120 at June 30, 2021, an increase from \$4,249 at December 31, 2020. Accruing TDR loans amounted to \$3,011 at June 30, 2021 and \$1,410 at December 31, 2020. The following tables present the past due status of TDRs as of the dates indicated.

	TDR Status as of June 30, 2021								
		Accruing							
		tal TDR Loans	Current	30-89 Days Past Due	90+ Days Past Due	Nona	ccrual		
Consumer real estate	\$	192	\$ 192	\$ -	\$ -	\$	-		
Commercial real estate		5,610	2,818	-	-		2,792		
Commercial non-real estate		317	-	-	-		317		
Consumer non-real estate		1	1	-	-		-		
Total TDR Loans	\$	6,120	\$3,011	\$ -	\$ -	\$	3,109		

 TDR Status as of December 31, 2020								
Accruing								
	Cur	rent		30-89 Days Past Due		•	Noi	naccrual
\$ 194	\$	194	\$	-	\$	-	\$	-
3,202		-		363		-		2,839
851		188		663		-		-
2		1		-		1		-
\$ 4,249	\$	383	\$	1,026	\$	1	\$	2,839
	3,202 851 2	Total TDR Loans Cur \$ 194 \$ 3,202 851 2	Total TDR Loans         Current           \$ 194         \$ 194           3,202         -           851         188           2         1	Total TDR Loans  \$ 194 \$ 194 \$ 3,202 - 851 188 2 1	Total TDR Loans         Accruing           \$ 194         \$ 194         \$ -30-89 Days Past Due           \$ 194         \$ 194         \$ -33-202         - 363           851         188         663           2         1        32-202	Total TDR Loans         Accruing         90-Pat           \$ 194         \$ 194         \$ - \$           3,202         - 363         363           851         188         663           2         1         - 363	Total TDR Loans         Current         30-89 Days Past Due         90+ Days Past Due           \$ 194         \$ 194         \$ -         \$ -           3,202         -         363         -           851         188         663         -           2         1         -         1	Total TDR Loans         Accruing           S         194         \$ 194         \$ -         \$ -         \$ Not           \$ 3,202         -         363         -         \$ 851         188         663         -         1         -         1         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -

Please refer to Note 3: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans for information on TDRs.

# **Net Interest Income**

The net interest income analysis for the three and six months ended June 30, 2021 and 2020 follows:

	Three Months Ended										
	_		Ju	ne 30, 202	1		June 30, 2020				
		Average Balance		Interest	Average Yield/ Rate		Average Balance		Interest	Average Yield/ Rate	
Interest-earning assets:											
Loans (1)(2)(3)(5)(6)	\$	790,533	\$	8,544	4.34 %	\$	765,281	\$	8,539	4.49 %	
Taxable securities (7)(8)		505,784		1,910	1.51 %		389,051		1,863	1.93 %	
Nontaxable securities (2)(7)		80,329		642	3.21 %		57,595		591	4.13 %	
Interest-bearing deposits		143,812		39	0.11 %		91,425		14	0.06 %	
Total interest-earning assets	\$	1,520,458	\$	11,135	2.94 %	\$	1,303,352	\$	11,007	3.40 %	
Interest-bearing liabilities:	_	-			-		_	-			
Interest-bearing demand deposits	\$	795,934	\$	718	0.36 %	\$	653,254	\$	958	0.59 %	
Savings deposits		189,560		44	0.09 %		157,199		118	0.30 %	
Time deposits		89,564		72	0.32 %		120,646		522	1.74 %	
Total interest-bearing liabilities	s <b>\$</b>	1,075,058	\$	834	0.31 %	\$	931,099	\$	1,598	0.69 %	
Net interest income and interest rate spread			\$	10,301	2.63 %	_	_	\$	9,409	2.71 %	
Net yield on average interest-earning assets					2.72 %					2.90 %	

	Six Months Ended										
			Ju	ne 30, 2021			June 30, 2020				
		Average Balance		Interest	Average Yield/ Rate		Average Balance		Interest	Average Yield/ Rate	
Interest-earning assets:											
Loans (1)(2)(4)(5)(6)	\$	780,415	\$	17,169	4.44 %	\$	748,316	\$	17,128	4.60 %	
Taxable securities (7)(8)		486,978		3,693	1.53 %		393,444		4,219	2.16 %	
Nontaxable securities (2)(7)		81,357		1,334	3.31 %		47,445		1,036	4.39 %	
Interest-bearing deposits		131,629		67	0.10 %		79,004		231	0.59 %	
Total interest-earning assets	\$	1,480,379	\$	22,263	3.03 %	\$	1,268,209	\$	22,614	3.59 %	
Interest-bearing liabilities:										<u>-</u>	
Interest-bearing demand deposits	\$	779,321	\$	1,436	0.37 %	\$	641,860	\$	2,073	0.65 %	
Savings deposits		182,121		91	0.10 %		152,272		240	0.32 %	
Time deposits		88,837		162	0.37 %		123,457		1,081	1.76 %	
Total interest-bearing liabilitie	s \$	1,050,279	\$	1,689	0.32 %	\$	917,589	\$	3,394	0.74 %	
Net interest income and interest rate spread			\$	20,574	2.71 %			\$	19,220	2.85 %	
Net yield on average interest-earning assets					2.80 %					3.05 %	

- (1) Loans are net of unearned income and deferred fees and costs.
- (2) Interest on nontaxable loans and securities is computed on a fully taxable equivalent basis using a Federal income tax rate of 21%.
- (3) For the three months ended June 30, 2021, interest income includes loan fees of \$386, of which \$344 was related to the PPP loans. For the three months ended June 30, 2020, interest income includes loan fees of \$251, of which \$225 was related to the PPP loans.
- (4) For the six months ended June 30, 2021, interest income includes loan fees of \$944 of which \$894 was related to the PPP loans. For the six months ended June 30, 2020, interest income includes loan fees of \$272, of which \$225 was related to PPP loans.
- (5) Nonaccrual loans are included in average balances for yield computations.
- (6) Includes loans held for sale.
- (7) Daily averages are shown at amortized cost.
- (8) Includes restricted stock.

The net interest margin for the three and six month periods ended June 30, 2021 declined when compared with the comparable periods of 2020. The decline is due to high levels of loan re-finance activity, spurred by the Federal Reserve rate cuts in March 2020. Also impacted by the Federal Reserve rate cuts were investment opportunities in the bond market. Replacing matured and called securities and investing excess liquidity from customer deposits resulted in lower yields for taxable and nontaxable securities. Further, uncertainty surrounding the length of time that customer deposits, bolstered by federal stimulus aid, will remain with the Bank resulted in a higher balance in interest-bearing deposits, which provides the lowest yielding investment opportunity. The Company reacted to the Federal Reserve rate cuts by reducing offering rates on deposits. The Company's yield on earning assets and cost of funds are largely dependent on the interest rate environment.

Fees and interest income from PPP loans helped increase the net interest margin. For the three months ended June 30, 2021, PPP loans increased average loans by \$37,937, and provided \$98 in interest and \$344 in fee recognition. For the six months ended June 30, 2021, PPP loans increased average loans by \$38,079 and provided \$198 in interest and \$894 in fee recognition. If PPP loans are excluded, the net interest margin for the three months ended June 30, 2021 would have been 2.60% and for the six months ended June 30, 2021 would have been 2.66%. Net deferred fees that will be recognized over the life of the PPP loans at June 30, 2021 were \$1,591.

# **Provision and Allowance for Loan Losses**

The provision for loan losses was \$4 and \$54 for the three and six month periods ended June 30, 2021, respectively, compared with \$1,352 and \$1,831 for the three and six month periods ended June 30, 2020, respectively. The provision for the three and six months ended June 30, 2020 was increased by the addition of a qualitative factor to reflect the impact of the beginning of the pandemic. This and other factors have improved significantly during 2021, resulting in lower provision in 2021. The provision for loan losses is the result of a detailed analysis to estimate an adequate allowance for loan losses. See "Asset Quality" for additional information.

## **Noninterest Income**

	 Three Mon		
	 June 30, 2021	June 30, 2020	Percent Change
Service charges on deposits	\$ 471	\$ 377	24.93 %
Other service charges and fees	43	37	16.22 %
Credit and debit card fees, net	479	386	24.09 %
Trust fees	434	387	12.14 %
BOLI income	210	219	(4.11) %
Gain on sale of mortgage loans	74	157	(52.87) %
Other income	230	120	91.67 %
Realized securities gain, net	-	62	(100.00) %

	Six Months Ended							
		June 30, 2021		June 30, 2020	Percent Change			
Service charges on deposits	\$	940	\$	959	(1.98) %			
Other service charges and fees		84		76	10.53 %			
Credit and debit card fees, net		913		692	31.94 %			
Trust fees		849		821	3.41 %			
BOLI income		416		440	(5.45) %			
Gain on sale of mortgage loans		211		251	(15.94) %			
Other income		857		559	53.31 %			
Realized securities gain, net		5		82	(93.90) %			

Service charges on deposit accounts increased \$94 when the three month periods ended June 30, 2021 and June 30, 2020 are compared, primarily due to increases in NSF and overdraft fee income and ATM fee income. When the six month periods ended June 30, 2021 and June 30, 2020 are compared, service charges on deposits decreased \$19, primarily due to lower NSF and overdraft fee income. NSF and overdraft activity declined at the beginning of the COVID-19 pandemic in 2020 and has begun to increase in 2021.

Other service charges and fees increased \$6 and \$8 for the three and six month periods ended June 30, 2021 compared with the same periods ended June 30, 2020. Other service charges include charges for official checks, income from the sale of checks to customers, safe deposit box rent, fees for letters of credit and the income earned from commissions on the sale of credit life, accident and health insurance.

Credit and debit card fees are presented net of interchange expense. Credit and debit card fees increased \$93 and \$221 for the three and six month periods ended June 30, 2021 when compared with the same periods last year. Credit and debit card fees are based on volume and other factors.

Income from trust fees increased \$47 and \$28 for the three and six month periods ended June 30, 2021 when compared with the same periods ended June 30, 2020. Trust income varies depending on the total assets held in trust accounts, the type of accounts under management and financial market conditions.

BOLI income decreased \$9 and \$24 when the three and six month periods ended June 30, 2021 and June 30, 2020 are compared. The Company purchased an additional \$5 million in BOLI investments during June, 2021.

Gain on sale of mortgage loans decreased \$83 and \$40 when the three and six month periods ended June 30, 2021 and June 30, 2020 are compared. The Federal Reserve cut interest rates in March, 2020 in response to the pandemic, which spurred a high level of real estate refinance and purchase financing activity. This activity is beginning to normalize in 2021.

Other income includes revenue from investment and insurance sales, adjustments to partnership bases and other miscellaneous components. These areas fluctuate with market conditions and competitive factors. Other income increased \$110 for the three month periods ended June 30, 2021 when compared with the same period ended June 30, 2020 due to increased commissions on securities sales, a one-time bonus payment from a vendor and an increase in dividends on a partnership investment. When the six month periods are compared, other income increased \$298, primarily due to increased commissions on securities sales, dividends, a one-time commission and a one-time bonus payment.

The Company did not have a gain or loss on securities during the three months ended June 30, 2021, and realized a gain on securities of \$5 during the six months ended June 30, 2021. During 2020, the Company realized a gain of \$62 for the three months ended June 30, 2020 and \$82 during the six month period ended June 30, 2020.

#### **Noninterest Expense**

Three Months Ended	
--------------------	--

	J	une 30, 2021	June 30, 2020	Percent Change
Salaries and employee benefits	\$	3,952	\$ 3,498	12.98 %
Occupancy, furniture and fixtures		443	458	(3.28)%
Data processing and ATM		786	806	(2.48)%
FDIC assessment		93	40	132.50 %
Net (gains on) costs of other real estate owned		1	(4)	125.00 %
Franchise taxes		357	335	6.57 %
Other operating expenses		815	944	(13.67)%

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	June 30, 2021	June 30, 2020	Percent Change
Salaries and employee benefits	\$ 7,858	\$ 7,371	6.61 %
Occupancy, furniture and fixtures	931	908	2.53 %
Data processing and ATM	1,564	1,597	(2.07)%
FDIC assessment	176	40	340.00 %
Net costs of other real estate owned	38	18	111.11 %
Franchise taxes	692	678	2.06 %
Other operating expenses	1,724	1,932	(10.77)%

Total noninterest expense increased \$370 or 6.09% when the three month periods ended June 30, 2021 and June 30, 2020 are compared, and increased \$439 or 3.50% when the six month period ended June 30, 2021 is compared with the same period of 2020.

Salaries and employee benefits increased \$454 when the three month periods ended June 30, 2021 and June 30, 2020 are compared and increased \$487 when the six month period ended June 30, 2021 is compared with the same period in 2020. This expense category includes employee salaries, payroll taxes, insurance and fringe benefits, ESOP contribution accruals, the service component of net periodic pension cost, and salary continuation expenses. The service component of net periodic pension cost increased \$248 when the three and six month periods ended June 30, 2021 and June 30, 2020 are compared.

Occupancy, furniture and fixtures expense decreased \$15 when the three month periods ended June 30, 2021 and June 30, 2020 are compared, and increased \$23 when the six month periods ended June 30, 2021 and June 30, 2020 are compared.

Data processing and ATM expense decreased \$20 and \$33 when the three and six month periods ended June 30, 2021 are compared with the same periods in 2020.

Federal Deposit Insurance ("FDIC") assessment expense increased \$53 and \$136 when the three and six month periods ended June 30, 2021 are compared with the same periods of 2020. The FDIC assessment is accrued based on a method provided by the FDIC. The calculation is based on average assets divided by average tangible equity and incorporates risk-based factors to determine the amount of the assessment. During the third quarter of 2019, the FDIC notified the Bank that it was eligible to use small bank assessment credits. The credits fully offset the Bank's September 30, 2019, December 31, 2019 and March 31, 2020 assessment payments, and partially offset the June 30, 2020 assessment.

Net costs of OREO increased \$5 and \$20 when the three and six month periods ended June 30, 2021 are compared with the same periods in 2020. The cost of OREO includes maintenance costs as well as valuation write-downs and gains and losses on the sale of properties. The expense varies with the number of properties, the maintenance required and changes in the real estate market. OREO properties are accounted for at fair value less cost to sell upon foreclosure and are thereafter periodically appraised to determine market value. Declines in market value are recognized through valuation expense.

Franchise tax expense increased \$22 when the three month periods ended June 30, 2021 and June 30, 2020 are compared. Franchise tax expense increased \$14 when the six month periods ended June 30, 2021 and June 30, 2020 are compared. Franchise tax is primarily based on capital levels of the subsidiary bank, and is also affected by investment levels in securities issued by U.S. government agencies.

The category of other operating expenses includes noninterest expense items such as professional services, stationery and supplies, telephone costs, postage, charitable donations, losses and other expenses. Other operating expense decreased \$129 and \$208 when the three and six month periods ended June 30, 2021 are compared with the same periods ended June 30, 2020. The decrease in other operating expense stemmed primarily from a lower non-service pension cost and cost control measures.

#### **Income Tax**

Income tax expense was \$940 for the three months ended June 30, 2021 and \$486 for the same period of 2020. For the six months ended June 30, 2021 and 2020, income tax expense was \$1,949 and \$1,288 respectively. The Company's federal statutory tax rate is 21%. The Company's effective tax rate was 16.93% and 17.21% for the three and six month periods ended June 30, 2021, compared with 14.01% and 15.61% for the three and six month periods ended June 30, 2020.

### **Balance Sheet**

Year-to-date daily averages for the major balance sheet categories are as follows:

Assets	June 30, 2021	<b>December 31, 2020</b>	Percent Change
Interest-bearing deposits	\$ 131,629	\$ 81,639	61.23 %
Securities available for sale and restricted stock	575,087	474,934	21.09 %
Loans, net	771,276	760,641	1.40 %
Total assets	1,570,610	1,403,671	11.89 %
Liabilities and stockholders' equity			
Noninterest-bearing demand deposits	\$ 307,524	\$ 248,392	23.81 %
Interest-bearing demand deposits	779,321	669,383	16.42 %
Savings deposits	182,121	158,334	15.02 %
Time deposits	88,837	112,463	(21.01)%
Stockholders' equity	192,477	195,768	(1.68)%

## **Securities**

Securities available for sale are measured at fair value on a recurring basis. Market conditions at June 30, 2021 are reflected in the presentation of securities available for sale. While we do not expect significant changes in future judgements or methodologies used to determine the fair value of the securities portfolio, market volatility associated with the COVID-19 pandemic, or any future national or global concern, will impact the value of securities. Management regularly monitors the quality of the securities portfolio and closely follows the uncertainty in the economy and the volatility of financial markets. The value of individual securities will be written down if the decline in fair value is considered to be other than temporary based upon the totality of circumstances. See Note 4: Securities for additional information.

### Loans

	June 30, 2021	Dec	cember 31, 2020	Percent Change	
Real estate construction loans	\$ 48,569	\$	42,266	14.91	<b>%</b>
Consumer real estate loans	196,214		181,782	7.94	<b>%</b>
Commercial real estate loans	404,636		393,115	2.93	<b>%</b>
Commercial non real estate loans	73,522		78,771	(6.66)	<b>%</b>
Public sector and IDA	52,370		40,983	27.78	<b>%</b>
Consumer non real estate	31,895		33,110	(3.67)	<b>%</b>
Less: unearned income and deferred fees and costs	 (2,012)		(1,228)	63.84	<b>%</b>
Loans, net of unearned income and deferred fees and costs	\$ 805,194	\$	768,799	4.73	<b>%</b>

The Company's loans, net of unearned income and deferred fees and costs, increased \$36,395 or 4.73% from \$768,799 at December 31, 2020 to \$805,194 at June 30, 2021. Real estate construction, consumer real estate, commercial real estate and public sector and IDA loans increased from December 31, 2020. Included in commercial non real estate loans are PPP loans of \$31,514 at June 30, 2021 and \$36,903 at December 31, 2020. Excluding PPP loans, commercial non real estate loans increased \$141.

## **Deposits**

	June 30, 2021	Γ	December 31, 2020	Percent Change
Noninterest-bearing demand deposits	\$ 332,944	\$	276,793	20.29 %
Interest-bearing demand deposits	838,254		763,293	9.82 %
Saving deposits	190,094		167,475	13.51 %
Time deposits	88,332		89,582	(1.40)%
Total deposits	\$ 1,449,624	\$	1,297,143	11.76 %

Total deposits increased \$152,481 or 11.76% from \$1,297,143 at December 31, 2020 to \$1,449,624 at June 30, 2021. The increase is due in large part to government stimulus funds received by municipal depositors and other depositors. Deposits do not include any brokered deposits.

### **Liquidity**

Liquidity measures the Company's ability to meet its financial commitments at a reasonable cost. Demands on the Company's liquidity include funding additional loan demand and accepting withdrawals of existing deposits. The Company has diverse liquidity sources, including customer and purchased deposits, customer repayments of loan principal and interest, sales, calls and maturities of securities, Federal Reserve discount window borrowing, short-term borrowing, and FHLB advances. At June 30, 2021, the Bank did not have discount window borrowings, short-term borrowings, or FHLB advances. To assure that short-term borrowing is readily available, the Company tests accessibility annually.

The Company considers its security portfolio for typical liquidity needs, within accounting, legal and strategic parameters. Portions of the securities portfolio are pledged to meet state requirements for public funds deposits. Discount window borrowings also require pledged securities. Increased/decreased liquidity from public funds deposits or discount window borrowings results in increased/decreased liquidity from pledging requirements. The Company monitors public funds pledging requirements and unpledged available-for-sale securities accessible for liquidity needs.

Regulatory capital levels at the subsidiary bank determine the Bank's ability to use purchased deposits and the Federal Reserve discount window. At June 30, 2021, the Bank is considered well capitalized and does not have any restrictions on purchased deposits or borrowing ability at the Federal Reserve discount window.

The Company monitors factors that may increase its liquidity needs. Some of these factors include deposit trends, large depositor activity, maturing deposit promotions, interest rate sensitivity, maturity and repricing timing gaps between assets and liabilities, the level of unfunded loan commitments, loan growth and share repurchase activity within the Company's own stock. At June 30, 2021, the Company's liquidity is sufficient to meet projected trends in these areas.

To monitor and estimate liquidity levels, the Company performs stress testing under varying assumptions on credit sensitive liabilities and the sources and amounts of balance sheet and external liquidity available to replace outflows. The Company's Contingency Funding Plan sets forth avenues for rectifying liquidity shortfalls. At June 30, 2021, the analysis indicated adequate liquidity under the tested scenarios.

The Company utilizes several other strategies to maintain sufficient liquidity. Loan and deposit growth are managed to keep the loan to deposit ratio within the Company's own target range of 65% to 75%. At June 30, 2021, the loan to deposit ratio was 55.55%. The investment strategy takes into consideration the term of the investment, and securities in the available for sale portfolio are laddered based upon projected funding needs.

The Company's liquidity position was strong prior to the COVID-19 pandemic and has increased due to government stimulus payments received by depositors. Further, securities with an amortized cost of \$1,289 will mature within one year or less, and up to \$116,909 may be called. The Company continues to monitor liquidity as the impact of the pandemic evolves.

# **Capital Resources**

Total stockholders' equity at June 30, 2021 was \$191,235, a decrease of \$9,372 or 4.67%, from the \$200,607 at December 31, 2020. Shareholders equity was impacted by payment of \$4,319 in dividends and \$9,354 in share repurchases. The Company repurchased 261,962 shares under a program approved by the Company's Board of Directors on May 13, 2020 for up to 1,000,000 shares. On May 12, 2021, the Board of Directors approved the repurchase of up to 1,000,000 additional shares of the Company's common stock. The authorization began June 1, 2021 and expires May 31, 2022.

The Company's subsidiary bank is subject to various capital requirements administered by banking agencies. Risk based capital ratios for the Bank are shown in the following tables.

	NBB	Regulatory Capital Minimum Ratios	Regulatory Capital Minimum Ratios with Capital Conservation Buffer
Common Equity Tier I Capital Ratio	18.69%	4.50%	7.00 %
Tier I Capital Ratio	18.69%	6.00%	8.50 %
Total Capital Ratio	19.54%	8.00%	10.50 %
Leverage Ratio	11.54%	4.00%	4.00 %

Risk-based capital ratios are calculated in compliance with FDIC rules based on Basel III capital requirements. Banks are subject to an additional capital conservation buffer in order to make capital distributions or discretionary bonus payments. The Bank's ratios are well above the required minimums and the capital conservation buffer at June 30, 2021.

#### **Off-Balance Sheet Arrangements**

In the normal course of business, NBB extends lines of credit and letters of credit to its customers. Depending on their needs, customers may draw upon lines of credit at any time in any amount up to a pre-approved limit. Standby letters of credit are issued for two purposes. Financial letters of credit guarantee payments to facilitate customer purchases. Performance letters of credit guarantee payment if the customer fails to complete a specific obligation.

Historically, the full approved amount of letters and lines of credit has not been drawn at any one time. The Company has developed plans to meet a sudden and substantial funding demand. These plans include accessing a line of credit with a correspondent bank, borrowing from the FHLB, selling available for sale investments or loans and raising additional deposits.

The Company sells mortgages on the secondary market. Our agreement with the purchaser provides for strict underwriting and documentation requirements. Violation of the representations and warranties of the agreement would entitle the purchaser to recourse provisions. The Company has determined that its risk in this area is not significant because of a low volume of secondary market mortgage loans and high underwriting standards. The Company estimates a potential loss reserve for recourse provisions that is not material as of June 30, 2021. To date, no recourse provisions have been invoked. If funds were needed, the Company would access the same sources as noted above for funding lines and letters of credit.

There were no material changes in off-balance sheet arrangements during the six months ended June 30, 2021, except for normal seasonal fluctuations in the total of mortgage loan commitments.

# **Contractual Obligations**

The Company had no finance lease or purchase obligations and no long-term debt at June 30, 2021.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company considers interest rate risk to be a significant market risk and has systems in place to measure the exposure of net interest income to adverse movement in interest rates. Interest rate shock analyses provide management with an indication of potential economic loss due to future rate changes. There have not been any changes which would significantly alter the results disclosed as of December 31, 2020 in the Company's 2020 Form 10-K.

#### Item 4. Controls and Procedures

The Company's management evaluated, with the participation of the Company's principal executive officer and principal financial officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective as of June 30, 2021 to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified by the Company's management, including the Company's principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the three months ended June 30, 2021 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Because of the inherent limitations in all control systems, the Company believes that no system of controls, no matter how well designed and operated, can provide absolute assurance that all control issues have been detected.

#### Part II

#### Other Information

# Item 1. Legal Proceedings

There are no pending or threatened legal proceedings to which the Company or any of its subsidiaries is a party or to which the property of the Company or any of its subsidiaries is subject that, in the opinion of management, may materially impact the financial condition of the Company.

#### Item 1A. Risk Factors

Please refer to the "Risk Factors" previously disclosed in Item 1A of our 2020 Annual Report on Form 10-K and the factors discussed under "Cautionary Statement Regarding Forward-Looking Statements" in Part I. Item 2 of this Form 10-Q.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# Purchases of Equity Securities by the Issuer

Share repurchase activity during the six months ended June 30, 2021 was as follows:

Period	Total Number of Shares Purchased <sup>(1)</sup>	A	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program <sup>(1)</sup>	Number of Shares that May Yet Be Purchased Under the Program <sup>(1)</sup>
April 1, 2021 – April 30, 2021	88,530	\$	35.81	88,530	742,084
May 1, 2021 – May 31, 2021	61,600		35.61	61,600	680,484
June 1, 2021 – June 30, 2021			-	<u>-</u>	1,000,000
Total during second quarter 2021	150,130	\$	35.48	150,130	

(1) In May 2020, the Company announced the Board of Directors had authorized a 1,000,000 share repurchase program. The authorization began June 1, 2020 and expired May 31, 2021. In May 2021, the Company announced the Board of Directors had authorized a 1,000,000 share repurchase program. The authorization began June 1, 2021 and expires May 31, 2022. The Company's share repurchase program does not obligate it to acquire any specific number of shares.

# Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

None.

# Item 6. Exhibits

# **Index of Exhibits**

Exhibit No.	Description	
3(i)	Amended and Restated Articles of Incorporation of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3.1 of the Form 8-K for filed on March 16, 2006)
3(ii)	Amended and Restated Bylaws of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3(ii) of the Form 8-K filed on April 14, 2021)
4	Specimen copy of certificate for National Bankshares, Inc. common stock	(incorporated herein by reference to Exhibit 4(a) of the Annual Report on Form 10-K for fiscal year ended December 31, 1993)
+31(i)	Section 906 Certification of Chief Executive Officer	Filed herewith
+31(ii)	Section 906 Certification of Chief Financial Officer	Filed herewith
+32(i)	18 U.S.C. Section 1350 Certification of Chief Executive Officer	Filed herewith
+32(ii)	18 U.S.C. Section 1350 Certification of Chief Financial Officer	Filed herewith
+101	The following materials from National Bankshares, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2021 are formatted in iXBRL (Inline Extensible Business Reporting Language), furnished herewith: (i) Consolidated Balance Sheets at June 30, 2021 and December 31, 2020; (ii) Consolidated Statements of Income for the three and six month periods ended June 30, 2021 and 2020; (iii) Consolidated Statements of Comprehensive Income for the three and six month periods ended June 30, 2021 and 2020; (iv) Consolidated Statements of Changes in Stockholders' Equity for the three and six months ended June 30, 2021 and 2020; (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2021 and 2020; and (vi) Notes to Consolidated Financial Statements.	
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)	Filed herewith

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# NATIONAL BANKSHARES, INC.

Date: August 13, 2021 /s/ F. Brad Denardo

F. Brad Denardo Chairman, President and Chief Executive Officer (Principal Executive Officer)

Date: August 13, 2021 /s/ David K. Skeens

David K. Skeens
Treasurer and
Chief Financial Officer
(Principal Financial Officer)
(Principal Accounting Officer)

#### Exhibit 31(i)

#### **CERTIFICATIONS**

- I, F. Brad Denardo, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of National Bankshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 13, 2021

/s/ F. Brad Denardo

F. Brad Denardo Chairman, President and Chief Executive Officer (Principal Executive Officer)

#### Exhibit 31(ii)

#### **CERTIFICATIONS**

- I, David K. Skeens, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of National Bankshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 13, 2021

/s/ David K. Skeens

David K. Skeens Treasurer and Chief Financial Officer (Principal Financial Officer) Exhibit 32 (i)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Form 10-Q of National Bankshares, Inc. for the quarter ended June 30, 2021, I, F. Brad Denardo, Chairman, President and Chief Executive Officer (Principal Executive Officer) of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

- (1) such Form 10-Q for the quarter ended June 30, 2021, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the quarter ended June 30, 2021, fairly presents, in all material respects, the financial condition and results of operations of National Bankshares, Inc.

/s/ F. Brad Denardo

F. Brad Denardo Chairman, President and Chief Executive Officer (Principal Executive Officer) August 13, 2021 Exhibit 32 (ii)

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Form 10-Q of National Bankshares, Inc. for the quarter ended June 30, 2021, I, David K. Skeens, Treasurer and Chief Financial Officer (Principal Financial Officer) of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

- (1) such Form 10-Q for the quarter ended June 30, 2021, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the quarter ended June 30, 2021, fairly presents, in all material respects, the financial condition and results of operations of National Bankshares, Inc.

/s/ David K. Skeens

David K. Skeens Treasurer and Chief Financial Officer (Principal Financial Officer) August 13, 2021