



National Bankshares

In This  
**Together**

2020 Annual Report &  
Form 10-K

National Bankshares, Inc. | Nasdaq: NKSH  
Blacksburg, Virginia

# In this **Together**

## With our **customers**

Our company is dedicated to serving our customers safely and efficiently while working with them to alleviate the financial hardships caused by the pandemic.

## With our **communities**

Our outreach efforts are providing ongoing financial support and emergency relief to a wide variety of non-profit community partners throughout our region.

## With our **coworkers**

Our team is pulling together to meet the challenge of providing outstanding community banking services in new and innovative ways.

## With our **shareholders**

In an uncertain economy, we continue to deliver profitability and a solid return on your investment.

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Headquartered in Blacksburg, Virginia, National Bankshares, Inc. is the holding company of National Bank, a full-service community bank with over 129 years of service. National Bank currently operates 25 office locations and one loan production office throughout Southwest Virginia.

National Bankshares also operates an insurance and brokerage subsidiary, National Bankshares Financial Services, Inc., which does business as National Bankshares Insurance Services and National Bankshares Investment Services.

# Financial Highlights

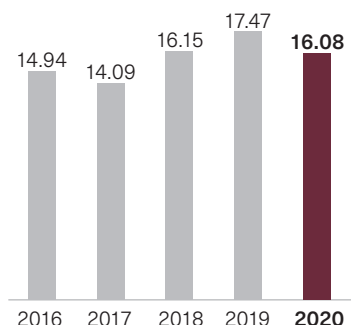
(\$ in thousands, except ratios, share and per share data)

<b>For The Year</b>	<b>2020</b>	2019	2018	2017	2016
Net income	<b>\$ 16,077</b>	17,466	16,151	14,092	14,942
Basic net income per share	<b>2.48</b>	2.65	2.32	2.03	2.15
Diluted net income per share	<b>2.48</b>	2.65	2.32	2.03	2.15
Cash dividends per share	<b>1.39</b>	1.39	1.21	1.17	1.16
Return on average assets	<b>1.15%</b>	1.39%	1.29%	1.14%	1.24%
Return on average equity	<b>8.21%</b>	9.87%	8.65%	7.64%	8.30%
Net interest margin <sup>(1)</sup>	<b>2.98%</b>	3.29%	3.36%	3.45%	3.51%
Efficiency ratio <sup>(2)</sup>	<b>53.11%</b>	55.10%	53.22%	50.41%	49.32%
Average equity to average assets	<b>13.95%</b>	14.09%	14.91%	14.93%	14.92%

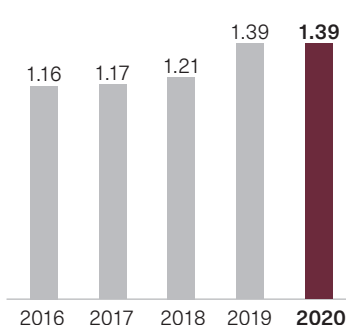
  

<b>At Year-End</b>	<b>2020</b>	2019	2018	2017	2016
Loans, net	<b>\$ 760,318</b>	726,588	702,409	660,144	639,452
Allowance for loan losses to total loans	<b>1.10%</b>	0.94%	1.04%	1.19%	1.28%
Total securities	<b>\$ 548,021</b>	436,483	426,230	459,751	440,409
Total assets	<b>1,519,673</b>	1,321,837	1,256,032	1,256,757	1,233,942
Total deposits	<b>1,297,143</b>	1,119,753	1,051,942	1,059,734	1,043,442
Stockholders' equity	<b>200,607</b>	183,726	190,238	184,896	178,263
Book value per share	<b>31.19</b>	28.31	27.34	26.57	25.62

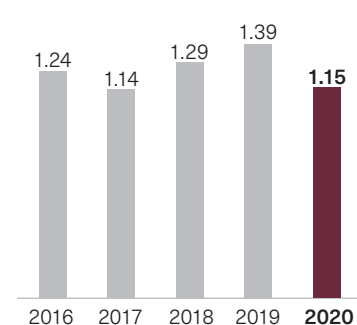
**Net income (\$ millions)**



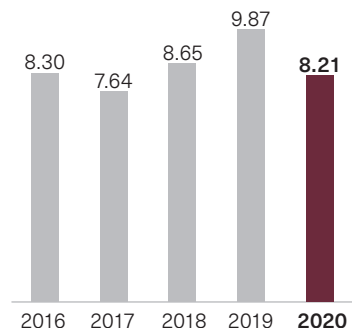
**Cash dividends per share (\$)**



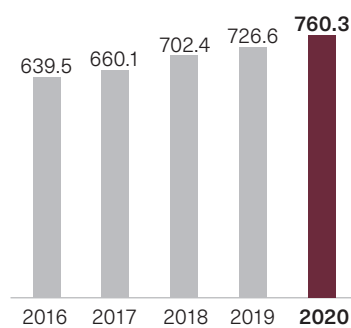
**Return on average assets (%)**



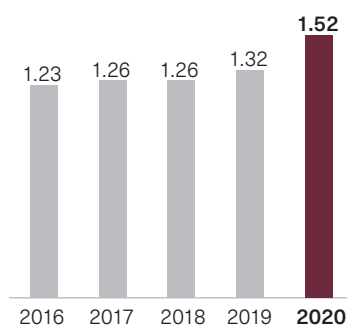
**Return on average equity (%)**



**Loans, net (\$ millions)**



**Total assets (\$ billions)**



<sup>(1)</sup> Non-GAAP financial measures presented on an FTE basis. Interest income that is not taxable is grossed up at the Company's federal statutory income tax rate of 21% to reflect the tax benefit.

<sup>(2)</sup> Efficiency ratio is calculated as noninterest expense, less non-recurring items, divided by the sum of noninterest income, excluding non-recurring items, and net interest income on a fully taxable equivalent basis.

# To Our Shareholders

Shaped by the COVID-19 health pandemic, 2020 was a year unlike any in recent memory. As the effects of the pandemic have reached into our communities and touched all of our lives, the employees of National Bankshares have dedicated themselves to helping our customers and our communities weather the storm. In serving as a source of financial strength through this period of uncertainty, we are confident that we will emerge stronger as individuals, as a community, and as a company that is poised for opportunity and growth. We know that we are all in this together.

In 2020, we continued to deliver solid earnings and good shareholder value in the face of a challenging economic environment. Net income for the year was down from 2019, as large additions to loan loss reserves and pandemic-related payment deferrals pressured income for the entire year. Lower interest rates and reduced noninterest income also strained earnings in 2020. Despite these challenges, our core strength and profitability allowed us to maintain per share dividends at the same level as 2019.

## Key 2020 Financial Data:

- Net income decreased by \$1.39 million, or 7.95%, to a still strong \$16.08 million
- Net income was impacted by a loan loss provision of \$1.99 million, an increase of \$1.86 million over the provision for 2019
- Total assets increased by \$197.84 million, or 14.97%, to \$1.52 billion
- Total deposits increased by \$177.39 million, or 15.84%, to \$1.30 billion
- Return on average assets steadily improved after the second quarter, and ended the year at 1.15%, below the 1.39% for 2019
- The efficiency ratio improved to 53.11%, compared to 55.10% for 2019
- Per share dividend was maintained at \$1.39
- To continue to enhance shareholder value, we reinstated our stock repurchase program in the 4th quarter by repurchasing 57,554 shares. We will continue to repurchase shares in 2021.

The economic impacts of the pandemic are hard to overstate, and many of the customers we serve have been faced with prolonged financial hardship. We have responded to their needs, deferring or modifying business loan payments when necessary, and offering Small Business Administration Paycheck Protection Program (PPP) loans to help our commercial customers stay afloat:

- We modified or deferred payments on 388 loans totaling \$182.83 million

- During the fourth quarter, most of the deferred loans had returned to regular payment status
- We originated 813 Paycheck Protection Program loans grossing \$58.23 million
- The company is participating in the next round of PPP loans

Protecting the health and safety of our customers and employees was paramount in 2020. We shifted to serving customers primarily through drive-through and digital channels and closed our branch office lobbies on March 20, 2020. We have continued to serve customers in person when requested, and hope to reopen our lobbies sometime this year as the pace of vaccinations and the overall pandemic outlook improves. Internally, we have adopted enhanced cleaning regimens, facilitated work-from-home for many of our employees, and reduced office occupancy across all of our retail and operational facilities.

Throughout all of the challenges of the past year, I have been extremely proud of our employees, who continue to meet and exceed the needs of our customers despite the many difficulties posed by the pandemic. It has been an honor to lead this team. And on behalf of everyone at National Bankshares, I would like to express our gratitude for our customers and our shareholders, whose ongoing patience, support, and positivity have been an inspiration to us all. We are in this together, and together we will get through this.

Finally, we would like to recognize Dr. J. Lewis Webb, Jr., who will retire from our board of directors in May. Dr. Webb was a founding member of our Pearisburg advisory board in 1988 and was elected to the National Bank/National Bankshares board of directors in 1994. Throughout his 33 years of service, Dr. Webb has enthusiastically contributed his knowledge, experience, and community spirit to the great benefit of our Company. Thank you, Dr. Webb, for helping make National Bank and National Bankshares a better banking organization.



A handwritten signature in black ink that reads "Brad Denardo". The signature is fluid and cursive.

F. Brad Denardo  
Chairman, President &  
Chief Executive Officer

*A complete discussion of the Company's financial results is available in the SEC Form 10-K for 2020 that follows this summary annual report.*

# Boards of Directors National Bankshares, Inc. & National Bank

**Lawrence J. Ball**  
President, Retired  
Moog Components Group

**Michael E. Dye**  
Pharmacist/Owner  
New Graham Pharmacy

**William A. Peery**  
President  
Cargo Oil Co., Inc.

**F. Brad Denardo**  
Chairman, President &  
Chief Executive Officer  
National Bankshares, Inc.

**Norman V. Fitzwater, III**  
President, Retired  
A Cleaner World, Blacksburg

**Glenn P. Reynolds**  
President  
Reynolds Architects, Inc.

Chairman, President &  
Chief Executive Officer  
National Bank

**Charles E. Green, III**  
Financial Planner  
AXA Advisors, L.L.C.

**James C. Thompson**  
Chairman  
Thompson & Litton, Inc.

Chairman, President &  
Chief Executive Officer  
National Bankshares Financial  
Services, Inc.

**Mildred R. Johnson**  
Dean of Admissions, Retired  
Radford University

**Dr. J. Lewis Webb, Jr.**  
Retired Dentist

**Dr. John E. Dooley**  
Chief Executive Officer  
Virginia Tech Foundation, Inc.

**Dr. Mary G. Miller**  
Director  
Regional Acceleration and Mentoring  
Program

**Standing, from left: Glenn P. Reynolds, Lawrence J. Ball, Dr. J. Lewis Webb, Jr., William A. Peery, Michael E. Dye, Norman V. Fitzwater, III, Dr. Mary G. Miller.**

**Seated, from left: James C. Thompson, Charles E. Green, III, Mildred R. Johnson, Dr. John E. Dooley, F. Brad Denardo**



# Corporate Information

## National Bankshares, Inc. Executive Officers

F. Brad Denardo  
Chairman, President and Chief Executive Officer

David K. Skeens  
Treasurer and Chief Financial Officer

## Annual Meeting

The Annual Meeting of Stockholders will be conducted exclusively as a "virtual meeting" via online webcast on Tuesday, May 11, 2021 at 3:00 p.m. Eastern Time.

## Corporate Stock

National Bankshares, Inc. common stock trades on the NASDAQ Capital Market under the symbol "NKSH".

## Financial Information

Investors and analysts seeking financial information about National Bankshares, Inc. should contact:

F. Brad Denardo  
Chairman, President and Chief Executive Officer  
540-951-6300 or 800-552-4123  
[bdenardo@nbbank.com](mailto:bdenardo@nbbank.com)

Written requests may be directed to:  
National Bankshares, Inc.  
P.O. Box 90002, Blacksburg, VA 24062-9002

## Stockholder Services and Stock Transfer Agent

Stockholders seeking information about stock transfer requirements, lost certificates, dividends and other stockholder matters should contact:

Ray L. Juidici  
Vice President/Trust Officer  
540-961-8500 or 800-552-4123  
[rjuidici@nbbank.com](mailto:rjuidici@nbbank.com)  
or  
Computershare, Inc.  
P.O. Box 30170  
College Station, TX 77842  
800-368-5948  
[www.computershare.com](http://www.computershare.com)

A copy of National Bankshares, Inc.'s annual report to the Securities and Exchange Commission on Form 10-K will be furnished without charge to any stockholder upon written request. The Form 10-K and other corporate publications are also available at [www.nationalbankshares.com](http://www.nationalbankshares.com). Proxy materials for the Annual Meeting of Stockholders are available at: [www.investorvote.com/NKSH](http://www.investorvote.com/NKSH)

## Corporate Office

National Bankshares, Inc.  
101 Hubbard Street  
Blacksburg, Virginia 24060  
P.O. Box 90002  
Blacksburg, Virginia 24062-9002  
[www.nationalbankshares.com](http://www.nationalbankshares.com)  
540-951-6300 or 800-552-4123

# National Bank Offices

**Abingdon**

**Blacksburg**  
6 offices

**Bluefield, VA**  
2 offices

**Christiansburg**  
2 offices

**Claypool Hill**  
**Dublin**

**Galax**

**Pearisburg**

**Pembroke**

**Pulaski**  
2 offices

**Radford**

**Rich Creek**

**Richlands**

**Roanoke**

*Loan Production  
Office*

**Tazewell**  
3 offices

**Wytheville**



VIRGINIA

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-K**

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the Fiscal Year Ended December 31, 2020

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 0-15204

**NATIONAL BANKSHARES, INC.**  
(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction of incorporation or organization)

54-1375874  
(I.R.S. Employer Identification No.)

101 Hubbard Street  
Blacksburg, Virginia 24062-9002  
(Address of principal executive offices)

(540) 951-6300  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.25 per share	NKSH	Nasdaq Capital Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such period that the registrant was required to submit files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting common stock of the registrant held by non-affiliates of the registrant on June 30, 2020 (the last business day of the most recently completed second fiscal quarter) was approximately \$185,601,816. As of March 8, 2021, the registrant had 6,388,120 shares of voting common stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the following document is incorporated herein by reference into the Part of the Form 10-K indicated.

**Document**

**Part of Form 10-K into which incorporated**

National Bankshares, Inc. Proxy Statement for the 2021 Annual Meeting of Stockholders

Part III

**NATIONAL BANKSHARES, INC.**  
Form 10-K  
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## **Part I**

\$ in thousands, except per share data.

### **Item 1. Business**

#### **History and Business**

National Bankshares, Inc. (the “Company” or “NBI”) is a financial holding company that was organized in 1986 under the laws of Virginia and is registered under the Bank Holding Company Act of 1956. It conducts most of its operations through its wholly-owned community bank subsidiary, the National Bank of Blacksburg (the “Bank” or “NBB”). It also owns National Bankshares Financial Services, Inc. (“NBFS”), which does business as National Bankshares Insurance Services and National Bankshares Investment Services. References in this report to “we,” “us,” or “our” refer to NBI unless the context indicates that the reference is to NBB.

#### **The National Bank of Blacksburg**

The National Bank of Blacksburg, which does business as National Bank, was originally chartered in 1891 as the Bank of Blacksburg. Its state charter was converted to a national charter in 1922 and it became the National Bank of Blacksburg. In 2004, NBB purchased Community National Bank of Pulaski, Virginia. In 2006, Bank of Tazewell County, a Virginia bank which since 1996 was a wholly-owned subsidiary of NBI, was merged with and into NBB.

NBB is community-oriented and offers a full range of retail and commercial banking services to individuals, businesses, non-profits and local governments from its headquarters in Blacksburg, Virginia and its 24 offices throughout southwest Virginia and one loan production office in Roanoke Virginia. NBB has telephone, mobile and internet banking and it operates 24 automated teller machines (“ATMs”) in its service area.

The Bank’s primary source of revenue stems from lending activities. The Bank focuses lending on small and mid-sized businesses and individuals. Loan types include commercial and agricultural, commercial real estate, construction for commercial and residential properties, residential real estate, home equity and various consumer loan products. The Bank believes its prudent lending policies align its underwriting and portfolio management with its risk tolerance and income strategies. Underwriting and documentation requirements are tailored to the unique characteristics and inherent risks of each loan category.

The Bank’s loan policy is updated and approved by the Board of Directors annually and disseminated to lending and loan portfolio management personnel to ensure consistent lending practices. The policy communicates the Company’s risk tolerance by prescribing underwriting guidelines and procedures, including approval limits and hierarchy, documentation standards, requirements for collateral and loan-to-value limits, debt coverage, overall creditworthiness and guarantor support.

Of primary consideration is the repayment ability of the borrowers and (if secured) the collateral value in relation to the principal balance. Collateral lowers risk and may be used as a secondary source of repayment. The credit decision must be supported by documentation appropriate to the type of loan, including current financial information, income verification or cash flow analysis, tax returns, credit reports, collateral information, guarantor verification, title reports, appraisals (where appropriate) and other documents. A discussion of underwriting policies and procedures specific to the major loan products follows.

*Commercial Non Real Estate Loans.* Commercial and agricultural loans primarily finance equipment acquisition, expansion, working capital, and other general business purposes. Because these loans have a higher degree of risk, the Bank generally obtains collateral such as inventory, accounts receivables or equipment and personal guarantees from the borrowing entity’s principal owners. The Bank’s policy limits lending up to 60% of the appraised value for inventory, up to 90% of the lower of cost or market value of equipment and up to 70% for accounts receivables less than 90 days old. Credit decisions are based upon an assessment of the financial capacity of the applicant, including the primary borrower’s ability to repay within proposed terms, a risk assessment, financial strength of guarantors and adequacy of collateral. Credit agency reports of individual owners’ credit history supplement the analysis.

*Commercial Real Estate Loans.* Commercial mortgages and construction loans are offered to investors, developers and builders primarily within the Bank’s market area in southwest Virginia. These loans generally are secured by first mortgages on real estate. The loan amount is generally limited to 80% of the lower of cost or appraised value and is individually determined based on the property type, quality, location and financial strength of any guarantors. Commercial properties financed include retail centers, office space, hotels and motels, apartments, and industrial properties.

Underwriting decisions are based upon an analysis of the economic viability of the collateral and creditworthiness of the borrower. The Bank obtains appraisals from qualified certified independent appraisers to establish the value of collateral properties. The property’s projected net cash flows compared to the debt service requirement (often referred to as the “debt service coverage ratio”) is required to be 115% or greater and is computed after deduction for a vacancy factor and property expenses, as appropriate. Borrower cash flow may be supplemented by a personal guarantee from the principal(s) of the borrower and guarantees from other parties. The Bank requires title insurance, fire, extended coverage casualty insurance and flood insurance, if appropriate, in order to protect the security interest in the underlying property. In addition, the Bank may employ stress testing techniques on higher balance loans to determine repayment ability in a changing rate environment before granting loan approval.

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*Public Sector and Industrial Development Loans.* The Bank provides both long and short term loans to municipalities and other governmental entities within its geographical footprint. Borrowers include general taxing authorities such as a city or county, industrial/economic development authorities or utility authorities. Repayment sources are derived from taxation, such as property taxes and sales taxes, or revenue from the project financed with the loan. The Company's underwriting considers local economic and population trends, reserves and liabilities, including pension liabilities.

*Real Estate Construction Loans.* Construction loans are underwritten against projected cash flows from rental income, business and/or personal income from an owner-occupant or the sale of the property to an end-user. Associated risks may be mitigated by requiring fixed-price construction contracts, performance and payment bonding, controlled disbursements, and pre-sale contracts or pre-lease agreements.

*Consumer Real Estate Loans.* The Bank offers a variety of first mortgage and junior lien loans secured by primary residences to individuals within our markets. Credit decisions are primarily based on loan-to-value ("LTV") ratios, debt-to-income ("DTI") ratios, liquidity and net worth. Income and financial information is obtained from personal tax returns, personal financial statements and employment documentation. A maximum LTV ratio of 80% is generally required, although higher levels are permitted. The DTI ratio is limited to 43% of gross income.

Consumer real estate mortgages may have fixed interest rates for the entire term of the loan or variable interest rates subject to change after the first, third, or fifth year. Variable rates are based on the weekly average yield of United States Treasury Securities and are underwritten at fully-indexed rates. We do not offer certain high risk loan products such as interest-only consumer mortgage loans, hybrid loans, payment option adjustable rate mortgages ("ARMs"), reverse mortgage loans, loans with initial teaser rates or any product with negative amortization. Hybrid loans are loans that start out as a fixed rate mortgage, but after a set number of years they automatically adjust to an ARM. Payment option ARMs usually have adjustable rates, for which borrowers choose their monthly payment of either a full payment, interest only, or a minimum payment which may be lower than the payment required to reduce the balance of the loan in accordance with the originally underwritten amortization.

Home equity loans are secured primarily by second mortgages on residential property. The underwriting policy for home equity loans generally permits aggregate (the total of all liens secured by the collateral property) borrowing availability up to 80% of the appraised value of the collateral. We offer both fixed rate and variable rate home equity loans, with variable rate loans underwritten at fully-indexed rates. Decisions are primarily based on LTV ratios, DTI ratios, liquidity and credit history. We do not offer home equity loan products with reduced documentation.

*Consumer Non Real Estate Loans.* Consumer loans include loans secured by automobiles, loans to consumers secured by other non-real estate collateral and loans to consumers that are unsecured. Automobile loans include loans secured by new or used automobiles. We originate automobile loans on a direct basis. During 2018 and years prior, automobile loans were also originated on an indirect basis through selected dealerships. This program was discontinued in 2019. We require borrowers to maintain collision insurance on automobiles securing consumer loans. Our procedures for underwriting consumer loans include an assessment of an applicant's overall financial capacity, including credit history and the ability to meet existing obligations and payments on the proposed loan. An applicant's creditworthiness is the primary consideration, and if the loan is secured by an automobile or other collateral, the underwriting process also includes a comparison of the value of the collateral security to the proposed loan amount.

*SBA Paycheck Protection Program.* In response to the COVID-19 pandemic, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was signed into law on March 27, 2020. The CARES Act created the Small Business Administration ("SBA") Paycheck Protection Program ("PPP"). Under the PPP, money was authorized for small business loans to pay payroll and group health costs, salaries and commissions, mortgage and rent payments, utilities, and interest on other debt. The Company assisted customers in obtaining the loans during the application window between April and August 2020. As of December 31, 2020, the Company held \$35,992 in PPP loans, net of deferred fees and costs. The Company is currently participating in the SBA lending window that opened in January 2021.

*Other Products and Services.* Deposit products offered by the Bank include interest-bearing and non-interest bearing demand deposit accounts, money market deposit accounts, savings accounts, certificates of deposit, health savings accounts and individual retirement accounts. Deposit accounts are offered to both individuals and commercial businesses. Business and consumer debit and credit cards are available. NBB offers other miscellaneous services normally provided by commercial banks, such as letters of credit, night depository, safe deposit boxes, utility payment services and automatic funds transfer. NBB conducts a general trust business that has wealth management, trust and estate services for individual and business customers.

At December 31, 2020, NBB had total assets of \$1,506,348 and total deposits of \$1,298,294. NBB's net income for 2020 was \$16,668, which produced a return on average assets of 1.19% and a return on average equity of 8.62%. Refer to Note 11 of the Notes to Consolidated Financial Statements for NBB's risk-based capital ratios.

### **National Bankshares Financial Services, Inc.**

In 2001, National Bankshares Financial Services, Inc. was formed in Virginia as a wholly-owned subsidiary of NBI. NBFS offers non-deposit investment products and insurance products for sale to the public. NBFS works cooperatively with Infinex Investments, Inc. to provide investments and with Bankers Insurance, LLC for insurance products. NBFS does not significantly contribute to NBI's net income.

## Operating Revenue

The following table displays components that contributed 15% or more of the Company's total operating revenue for the years ended December 31, 2020, 2019 and 2018.

Period	Class of Service	Percentage of Total Revenues
December 31, 2020	Interest and Fees on Loans	66.45%
	Interest on Investments	17.73%
	Noninterest Income	15.29%
December 31, 2019	Interest and Fees on Loans	62.79%
	Interest on Investments	18.09%
	Noninterest Income	16.30%
December 31, 2018	Interest and Fees on Loans	61.49%
	Interest on Investments	22.02%
	Noninterest Income	15.17%

## Market Area

The Company's market area in southwest Virginia is made up of the counties of Montgomery, Roanoke, Giles, Pulaski, Tazewell, Wythe, Smyth and Washington. It includes the independent cities of Roanoke, Radford and Galax, and the portions of Carroll and Grayson Counties that are adjacent to Galax. The Company also serves those portions of Mercer County and McDowell County, West Virginia that are contiguous with Tazewell County, Virginia and portions of Monroe County, West Virginia that are contiguous with Giles County, Virginia. Although largely rural, the market area is home to two major universities, Virginia Polytechnic Institute and State University ("Virginia Tech") and Radford University, and to three community colleges. Virginia Tech, located in Blacksburg, Virginia, is the area's largest employer and is Virginia's second largest university. A second state supported university, Radford University, is located nearby. In recent years, Virginia Tech's Corporate Research Center has brought a number of technology-related companies to Montgomery County.

In addition to education, the market area has a diverse economic base with manufacturing, agriculture, tourism, healthcare, retail and service industries. Large manufacturing facilities in the region include Celanese Acetate, the largest employer in Giles County, and Volvo Heavy Trucks, the largest company in Pulaski County. Both of these companies have experienced cycles of hiring and layoffs within the past several years. Tazewell County is largely dependent on the coal mining industry and on agriculture for its economic base. Coal production has declined significantly in recent years and suffered from increased regulations. Montgomery County, Bluefield in Tazewell County and Abingdon in Washington County are regional retail centers and have facilities to provide basic health care for the region.

NBI's market area offers the advantages of a good quality of life, scenic beauty, moderate climate and historical and cultural attractions. The region has had some recent success attracting retirees, particularly from the Northeast and urban northern Virginia.

Because NBI's market area is economically diverse and includes large public employers, it has historically avoided the most extreme effects of past economic downturns. If the economy wavers or experiences recession, it is likely that unemployment will rise and that other economic indicators will negatively impact the Company's market.

## Effect of COVID-19 Pandemic

During March 2020, the global COVID-19 pandemic began to severely impact the economy. In response to substantial public health concern, the federal and state governments, individual companies and countries around the world implemented methods to slow the pandemic's spread, including social distancing, stay-at-home orders and a vast number of cancellations of previously scheduled economic activity.

One of the Company's top priorities is the health and safety of our customers and employees and to that end, the Company implemented certain protective measures. Where possible the Company allowed certain employees to work remotely and rearranged work environments for other employees to promote appropriate social distancing. On March 20, 2020, the Company shifted to serving customers primarily through digital channels, drive-thrus and ATMs and closed the lobbies of the Company's 25 branches. We continue to serve customers in person by appointment and continue to monitor the situation to determine when we may safely reopen our lobbies. Current analysis of transactions has not shown a decline compared with pre-pandemic operations. Controls over cash and physical assets have remained in place and internal controls over financial reporting and disclosure have been appropriately maintained.

The Company also considered the impact of the pandemic on critical estimates, including the allowance for loan losses, valuation of goodwill, valuation of other real estate owned ("OREO"), other-than-temporary impairment of securities and pension obligations, as well as lease right of use assets. The impact to the allowance for loan losses is discussed under the "Asset Quality" section. Analysis as of December 31, 2020 did not indicate declines in the valuation of OREO, other-than-temporary impairment of securities, pension obligations or lease right-of-use assets. The Company will continue to monitor the values as the effects of the pandemic unfold.

The COVID-19 pandemic has caused significant stock market volatility which adversely impacted the Company's stock price. As a result of this volatility and impact on the market, management determined that a triggering event occurred. Management performed

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an interim quantitative goodwill impairment analysis as of March 31, 2020 and June 30, 2020 and contracted a third party expert to perform a quantitative goodwill impairment analysis as of September 30, 2020 during the fourth quarter 2020. The analysis did not find impairment of goodwill.

The Company is also monitoring increased threats of fraud, including schemes against employees new to remote working arrangements, fraud related to state unemployment insurance and COVID-19 related scams against customers.

The Company's business relies on positive relationships with customers. At this time, we feel our customer relationships remain strong and our team remains ready to provide banking services. The Company has a robust business continuity plan, and partners with vendors whom we believe also have robust business continuity plans. In implementing its business continuity plan to address the COVID-19 pandemic, the Company has not incurred material expenditures and does not anticipate material expenditures. In the event that we experience high infection rates within our staff, our ability to serve our customers would be adversely impacted for a certain period. We have implemented many measures to protect the health of our employees and continue to monitor the situation closely. Further, all critical functions are cross-trained as part of our business continuity preparedness.

### **Competition**

The banking and financial services industry is highly competitive. The competitive business environment is a result of changes in regulation, changes in technology and product delivery systems and competition from other financial institutions as well as non-traditional financial services. NBB competes for loans and deposits with other commercial banks, credit unions, securities and brokerage companies, mortgage companies, insurance companies, retailers, automobile companies and other nonbank financial service providers. Many of these competitors are much larger in total assets and capitalization, have greater access to capital markets and offer a broader array of financial services than NBB. In order to compete, NBB relies upon a deep knowledge of its markets, a service-based business philosophy, personal relationships with customers, specialized services tailored to meet customers' needs and the convenience of office locations. In addition, the Bank is generally competitive with other financial institutions in its market area with respect to interest rates paid on deposit accounts, interest rates charged on loans and other service charges on loans and deposit accounts.

### **Cybersecurity**

As a financial institution, NBI is subject to cybersecurity risks. Cybersecurity risks have expanded with the pandemic as fraudsters seek to take advantage of customer concerns and changes to work environment. The Company has not suffered any losses or breaches due to the pandemic. In prior years, the Company suffered two cybersecurity incidents. To manage and mitigate cybersecurity risk, the Company limits certain transactions and interactions with customers. The Company does not offer online account openings or loan originations, limits the dollar amount of online banking transfers to other banks, does not permit customers to submit address changes or wire requests through online banking, requires a special vetting process for commercial customers who wish to originate ACH transfers, and limits certain functionalities of mobile banking. The Company also requires assurances from key vendors regarding their cybersecurity. While these measures reduce the likelihood and scope of the risk of further cybersecurity breaches, in light of the evolving sophistication of system intruders, the risk of such breaches continues to exist. We maintain insurance for these risks but insurance policies are subject to exceptions, exclusions and terms whose applications have not been widely interpreted in litigation. Accordingly, insurance can provide less than complete protection against the losses that result from cybersecurity breaches and pursuing recovery from insurers can result in significant expense. In addition, some risks such as reputational damage and loss of customer goodwill, which can result from cybersecurity breaches cannot be insured against.

### **Organization and Employment**

NBI, NBB and NBFS are organized in a holding company/subsidiary structure. At December 31, 2020, NBB had 226 full time equivalent employees and NBFS had 3 full time equivalent employees. NBB performs services and charges commensurate fees to NBI and NBFS.

### **Regulation, Supervision and Government Policy**

NBI and NBB are subject to state and federal banking laws and regulations that provide for general regulatory oversight of all aspects of their operations. As a result of substantial regulatory burdens on banking, financial institutions like NBI and NBB are at a disadvantage to other competitors who are not as highly regulated, and NBI and NBB's costs of doing business are accordingly higher. Legislative efforts to prevent a repeat of the 2008 financial crisis culminated in the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act"). This legislation, together with existing and planned regulations, dramatically increased the regulatory burden on commercial banks. The burden falls disproportionately on community banks like NBB, which must devote a higher proportion of their human and other resources to compliance than do their larger competitors. The financial crisis also heightened the examination focus by banking regulators, particularly on Bank Secrecy Act, real estate-related assets and commercial loans. However, with the passage of the Economic Growth, Regulatory Reform and Consumer Protection Act ("EGRRCPA") in 2018, a number of regulatory requirements for smaller financial institutions like the Company were reduced or eliminated (see below). The following is a brief summary of certain laws, rules and regulations that affect NBI and NBB.

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## **National Bankshares, Inc.**

NBI is a bank holding company qualified as a financial holding company under the federal Bank Holding Company Act of 1956, as amended (“BHCA”), which is administered by the Board of Governors of the Federal Reserve System (the “Federal Reserve”). As such, NBI is subject to the supervision, examination, and reporting requirements of the BHCA and the regulations of the Federal Reserve. NBI is required to furnish to the Federal Reserve an annual report of its operations at the end of each fiscal year and such additional information as the Federal Reserve may require pursuant to the BHCA. The Federal Reserve is authorized to examine NBI and its subsidiaries. With some limited exceptions, the BHCA requires a bank holding company to obtain prior approval from the Federal Reserve before acquiring or merging with a bank or before acquiring more than 5% of the voting shares of a bank unless it already controls a majority of shares.

*The Bank Holding Company Act.* Under the BHCA, a bank holding company is generally prohibited from engaging in nonbanking activities unless the Federal Reserve has found those activities to be incidental to banking. Amendments to the BHCA that were included in the Gramm-Leach-Bliley Act of 1999 (see below) permitted any bank holding company with bank subsidiaries that are well-capitalized, well-managed and which have a satisfactory or better rating under the Community Reinvestment Act (see below) to file an election with the Federal Reserve to become a financial holding company. A financial holding company may engage in any activity that is (i) financial in nature (ii) incidental to a financial activity or (iii) complementary to a financial activity. Financial activities include insurance underwriting, insurance agency activities, securities dealing and underwriting and providing financial, investment or economic advising services. NBI is a financial holding company that currently engages in insurance agency activities and provides financial, investment or economic advising services.

*The Virginia Banking Act.* The Virginia Banking Act requires all Virginia bank holding companies to register with the Virginia State Corporation Commission (the “Commission”). NBI is required to report to the Commission with respect to its financial condition, operations and management. The Commission may also make examinations of any bank holding company and its subsidiaries and must approve the acquisition of ownership or control of more than 5% of the voting shares of any Virginia bank or bank holding company.

*The Gramm-Leach-Bliley Act.* The Gramm-Leach-Bliley Act (“GLBA”) permits significant combinations among different sectors of the financial services industry, allows for expansion of financial service activities by bank holding companies and offers financial privacy protections to consumers. GLBA preempts most state laws that prohibit financial holding companies from engaging in insurance activities. GLBA permits affiliations between banks and securities firms in the same holding company structure, and it permits financial holding companies to directly engage in a broad range of securities and merchant banking activities.

*The Sarbanes-Oxley Act.* The Sarbanes-Oxley Act (“SOX”) protects investors by improving the accuracy and reliability of corporate disclosures. It impacts all companies with securities registered under the Securities Exchange Act of 1934, including NBI. SOX creates increased responsibility for chief executive officers and chief financial officers with respect to the content of filings with the Securities and Exchange Commission. Section 404 of SOX and related Securities and Exchange Commission rules focused increased scrutiny by internal and external auditors on NBI’s systems of internal controls over financial reporting, which is designed to ensure that those internal controls are effective in both design and operation. SOX sets out enhanced requirements for audit committees, including independence and expertise, and it includes stronger requirements for auditor independence and limits the types of non-audit services that auditors can provide. Finally, SOX contains additional and increased civil and criminal penalties for violations of securities laws.

*Capital and Related Requirements.* In August, 2018, the Federal Reserve updated the Small Bank Holding Company Policy Statement (the “Statement”), in compliance with the EGRRCPA. The Statement, among other things, exempts bank holding companies that fall below a certain asset threshold from reporting consolidated regulatory capital ratios and from minimum regulatory capital requirements. The interim final rule expands the exemption to bank holding companies with consolidated total assets of less than \$3 billion. Prior to August 2018, the statement exempted bank holding companies with consolidated total assets of less than \$1 billion. As a result of the interim final rule, the Company qualifies as of August, 2018 as a small bank holding company and is no longer subject to regulatory capital requirements on a consolidated basis.

The Bank continues to be subject to various capital requirements administered by banking agencies as described below. Failure to meet minimum capital requirements can trigger certain mandatory and discretionary actions by regulators that could have a direct material effect on the Company’s consolidated financial statements.

*Dodd-Frank Wall Street Reform and Consumer Protection Act.* The Dodd-Frank Act was signed into law on July 21, 2010. Its wide ranging provisions affect all federal financial regulatory agencies and nearly every aspect of the American financial services industry. The Dodd-Frank Act created an independent Consumer Financial Protection Bureau (the “CFPB”) which has the ability to write rules for consumer protections governing all financial institutions. All consumer protection responsibility formerly handled by other banking regulators was consolidated in the CFPB. It oversees the enforcement of all federal laws intended to ensure fair access to credit. For smaller financial institutions such as NBI and NBB, the CFPB coordinates its examination activities through their primary regulators.

The Dodd-Frank Act contains provisions designed to reform mortgage lending, which includes the requirement of additional disclosures for consumer mortgages, and the CFPB implemented many mortgage lending regulations to carry out its mandate.

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Additionally, in response to the Dodd-Frank Act, the Federal Reserve issued rules in 2011 which had the effect of limiting the fees charged to merchants by credit card companies for debit card transactions. The Dodd-Frank Act also contains provisions that affect corporate governance and executive compensation.

The Dodd-Frank Act provisions are extensive and have required the Company and the Bank to deploy resources to comply with them. Several federal agencies, including the Federal Reserve, the CFPB and the Securities and Exchange Commission, have been in the process of issuing final regulations implementing major portions of the legislation, and this process will be affected by the EGRRCPA, which rolls back many provisions of the Dodd-Frank Act (see below).

*Source of Strength.* Federal Reserve policy has historically required bank holding companies to act as a source of financial and managerial strength to their subsidiary banks. The Dodd-Frank Act codified this policy as a statutory requirement. Under this requirement, the Company is expected to commit resources and capital to support NBB, including at times when the Company may not be in a financial position to provide such resources. Any capital loans by a bank holding company to any of its subsidiary banks are subordinate in right of payment to depositors and to certain other indebtedness of such subsidiary banks. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

*The Economic Growth, Regulatory Reform and Consumer Protection Act of 2018.* In May 2018 the EGRRCPA amended provisions of the Dodd-Frank Act and other statutes administered by banking regulators. Among these amendments are provisions to tailor applicability of certain of the enhanced prudential standards for Systemically Important Financial Institutions ("SIFI's") and to increase the \$50 billion asset threshold in two stages to \$250 billion to which these enhanced standards apply. The EGRRCPA exempts insured depository institutions (and their parent companies) with less than \$10 billion in consolidated assets and that meet certain tests from the Volker Rule (which prohibits banks from conducting certain investment activities with their own accounts). As discussed below, pursuant to EGRRCPA, regulators finalized an optional, simplified measure of capital adequacy, which is commonly known as the "community bank leverage ratio" ("CBLR") framework, for qualifying financial institutions with less than \$10 billion in consolidated assets. If the financial institution maintains its tangible equity above the CBLR it will be deemed in compliance with the various regulatory capital requirements currently in effect. The EGRRCPA also increased the asset threshold from \$1 billion to \$3 billion for financial institutions to qualify for an 18 month on site examination schedule. The EGRRCPA changes numerous other regulatory requirements based on the size and complexity of financial institutions, particularly benefiting smaller institutions like the Company.

### **The National Bank of Blacksburg**

NBB is a national banking association incorporated under the laws of the United States, and the bank is subject to regulation and examination by the Office of the Comptroller of the Currency (the "OCC"). NBB's deposits are insured by the Federal Deposit Insurance Corporation (the "FDIC") up to the limits of applicable law. The OCC, as the primary regulator, and the FDIC regulate and monitor all areas of NBB's operation. These areas include adequacy of capitalization and loss reserves, loans, deposits, business practices related to the charging and payment of interest, investments, borrowings, payment of dividends, security devices and procedures, establishment of branches, corporate reorganizations and maintenance of books and records. NBB is required to maintain certain capital ratios. It must also prepare quarterly reports on its financial condition for the OCC and conduct an annual audit of its financial affairs. The OCC requires NBB to adopt internal control structures and procedures designed to safeguard assets and monitor and reduce risk exposure. While appropriate for the safety and soundness of banks, these requirements add to overhead expense for NBB and other banks.

*The Community Reinvestment Act.* NBB is subject to the provisions of the Community Reinvestment Act ("CRA"), which imposes an affirmative obligation on financial institutions to meet the credit needs of the communities they serve, including low and moderate income neighborhoods. The OCC monitors NBB's compliance with the CRA and assigns public ratings based upon the bank's performance in meeting stated assessment goals. Unsatisfactory CRA ratings can result in restrictions on bank operations or expansion. NBB received a "satisfactory" rating in its last CRA examination by the OCC.

On June 5, 2020, the OCC published a final rule, effective October 1, 2020, to modernize the agency's regulations under the CRA. The rule (i) clarifies which activities qualify for CRA credit and (ii) requires banks to identify an additional assessment area based on where they receive a significant portion of their domestic retail products, thus creating two assessment areas: a deposit-based assessment area and a facility-based assessment area. Further, on November 24, 2020, the OCC issued a proposed rule to establish the agency's proposed approach to determine the CRA evaluation measure benchmarks, retail lending distribution test thresholds, and community development minimums under the general performance standards set forth in the June, 2020 final rule. The Company is evaluating what impact this new rule will have on its operations.

*Privacy Legislation.* Several recent laws, including the Right to Financial Privacy Act and the GBLA, and related regulations issued by the federal bank regulatory agencies, also provide new protections against the transfer and use of customer information by financial institutions. A financial institution must provide to its customers information regarding its policies and procedures with respect to the handling of customers' personal information. Each institution must conduct an internal risk assessment of its ability to protect customer information. These privacy provisions generally prohibit a financial institution from providing a customer's personal financial information to unaffiliated parties without prior notice and approval from the customer.

*Consumer Laws and Regulations.* There are a number of laws and regulations that regulate banks’ consumer loan and deposit transactions. Among these are the Truth in Lending Act, the Truth in Savings Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, the Fair Housing Act, the Fair Credit Reporting Act, the Electronic Funds Transfer Act, the Fair Debt Collections Practices Act, the Home Mortgage Disclosure Act, the Service Members Civil Relief Act, laws governing flood insurance, federal and state laws prohibiting unfair and deceptive business practices, foreclosure laws and various regulations that implement some or all of the foregoing. NBB is required to comply with these laws and regulations in its dealings with customers. In addition, the CFPB has adopted and may continue to refine rules regulating consumer mortgage lending pursuant to the Dodd-Frank Act. There are numerous disclosure and other compliance requirements associated with the consumer laws and regulations. The EGRRCPA modified a number of these requirements, including, for qualifying institutions with less than \$10 billion in assets, a safe harbor for compliance with the “ability to pay” requirements for consumer mortgage loans.

*Deposit Insurance.* NBB has deposits that are insured by the FDIC. The FDIC maintains a Deposit Insurance Fund (“DIF”) that is funded by risk-based insurance premium assessments on insured depository institutions. Assessments are determined based upon several factors, including the level of regulatory capital and the results of regulatory examinations. The FDIC may adjust assessments if the insured institution’s risk profile changes or if the size of the DIF declines in relation to the total amount of insured deposits. Beginning April 1, 2011, an institution’s assessment base became consolidated total assets less its average tangible equity as defined by the FDIC. The FDIC has authority to impose (and has imposed as a result of the 2008 financial crisis) special measures to boost the deposit insurance fund such as prepayments of assessments and additional special assessments.

After giving primary regulators an opportunity to first take action, the FDIC may initiate an enforcement action against any depository institution it determines is engaging in unsafe or unsound actions or which is in an unsound condition, and the FDIC may terminate that institution’s deposit insurance. NBB has no knowledge of any matter that would threaten its FDIC insurance coverage.

*Capital Requirements.* NBB is subject to the rules implementing the Basel III capital framework and certain related provisions of the Dodd-Frank Act (the “Basel III Capital Rules”) as applied by the OCC. The Basel III Capital Rules require NBB to comply with minimum capital ratios plus a “capital conservation buffer” designed to absorb losses during periods of economic stress. The implementation period for the capital conservation buffer began in 2016 and it was fully phased in on January 1, 2019. The following table presents the required minimum ratios along with the required minimum ratios including the capital conservation buffer:

<b>Regulatory Capital Ratios</b>	<b>Minimum Ratio</b>	<b>Minimum Ratio With Capital Conservation Buffer</b>
Common Equity Tier 1 Capital to Risk Weighted Assets	4.50%	7.00 %
Tier 1 Capital to Risk Weighted Assets	6.00%	8.50 %
Total Capital to Risk Weighted Assets	8.00%	10.50 %
Leverage Ratio	4.00%	4.00 %

Risk-weighted assets are assets on the balance sheet as well as certain off-balance sheet items, such as standby letters of credit, to which weights between 0% and 1250% are applied, according to the risk of the asset type. Common Equity Tier 1 Capital (“CET1”) is capital according to the balance sheet, adjusted for goodwill and intangible assets and other prescribed adjustments. At NBB’s election, CET1 is also adjusted to exclude accumulated other comprehensive income. Tier 1 Capital is CET1 adjusted for additional capital deductions. Total Capital is Tier 1 Capital increased for the allowance for loan losses and adjusted for other items. The Leverage Ratio is the ratio of Tier 1 Capital to total average assets, less goodwill and intangibles and certain deferred tax assets. As of December 31, 2020, NBB’s capital ratios exceeded the above minimum ratios including the capital conservation buffer.

NBB is also subject to the “prompt corrective action” regulations pursuant to Section 38 of the Federal Deposit Insurance Act of 1950, which were revised, effective as of January 1, 2015, to incorporate a CET1 ratio and to increase certain other capital ratios. To be classified as well capitalized under the revised regulations, NBB must have the following minimum capital ratios: (i) a CET1 ratio of at least 6.5%; (ii) a Tier 1 Capital to Risk Weighted Assets ratio of at least 8.0%; (iii) a Total Capital to Risk Weighted Assets ratio of at least 10.0%; and (iv) a Leverage Ratio of at least 5.0%. NBB exceeded the thresholds to be considered well capitalized as of December 31, 2020.

Pursuant to the EGRRCPA, regulators have provided for an optional, simplified measure of capital adequacy, the CBLR framework, for qualifying community banking organizations with consolidated assets of less than \$10 billion. Banks that qualify, including NBB, may opt in to the CBLR framework beginning January 1, 2020 or any time thereafter. The CBLR framework eliminates the requirement to comply with capital ratios disclosed above and, instead, requires the disclosure of a single leverage ratio, with a minimum requirement of 9%. These CBLR rules were modified in response to the COVID-19 pandemic. See “Coronavirus Aid, Relief, and Economic Security Act and Consolidated Appropriations Act, 2021” below. The Bank has not opted in to the CBLR framework at this time.

In December 2017, the Basel Committee on Banking Supervision published standards that it described as the finalization of the Basel III post-crisis regulatory reforms (the standards are commonly referred to as “Basel IV”). Among other things, these standards revise the standardized approach for credit risk (including by recalibrating risk weights and introducing new capital requirements for

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certain “unconditionally cancellable commitments,” such as unused credit card lines of credit) and provide a new standardized approach for operational risk capital. Under the proposed framework, these standards will generally be effective on January 1, 2022, with an aggregate output floor phasing-in through January 1, 2027. Under the current capital rules, operational risk capital requirements and a capital floor apply only to “advanced approaches” institutions, and not to the Company or the Bank. The impact of Basel IV on the Company and the Bank will depend on the manner in which it is implemented by the federal bank regulatory agencies.

*Limits on Dividend Payments.* A significant portion of NBI’s income is derived from dividends paid by NBB. As a national bank, NBB may not pay dividends from its capital, and it may not pay dividends if the bank would become undercapitalized, as defined by regulation, after paying the dividend. Without prior OCC approval, NBB’s dividend payments in any calendar year are restricted to the bank’s retained net income for that year, as that term is defined by the laws and regulations, combined with retained net income from the preceding two years, less any required transfer to surplus.

The OCC and FDIC have authority to limit dividends paid by NBB if the payments are determined to be an unsafe and unsound banking practice. Any payment of dividends that depletes the bank’s capital base could be deemed to be an unsafe and unsound banking practice.

*Branching.* As a national bank, NBB is required to comply with the state branch banking laws of Virginia, the state in which the main office of the bank is located. NBB must also have the prior approval of the OCC to establish a branch or acquire an existing banking operation. Under Virginia law, NBB may open branch offices or acquire existing banks or bank branches anywhere in the state. Virginia law also permits banks domiciled in the state to establish a branch or to acquire an existing bank or branch in another state. The Dodd-Frank Act permits the OCC to approve applications by national banks like NBB to establish *de novo* branches in any state in which a bank located in that state is permitted to establish a branch.

*Ability-to-Repay and Qualified Mortgage Rule.* Pursuant to the Dodd-Frank Act, the CFPB amended Regulation Z as implemented by the Truth in Lending Act, requiring mortgage lenders to make a reasonable and good faith determination based on verified and documented information that a consumer applying for a mortgage loan has a reasonable ability to repay the loan according to its terms. Mortgage lenders are required to determine consumers’ ability to repay in one of two ways. The first alternative requires the mortgage lender to consider the following eight underwriting factors when making the credit decision: (i) current or reasonably expected income or assets; (ii) current employment status; (iii) the monthly payment on the covered transaction; (iv) the monthly payment on any simultaneous loan; (v) the monthly payment for mortgage-related obligations; (vi) current debt obligations, alimony, and child support; (vii) the monthly debt-to-income ratio or residual income; and (viii) credit history. Alternatively, the mortgage lender can originate “qualified mortgages,” which are entitled to a presumption that the creditor making the loan satisfied the ability-to-repay requirements. In general, a “qualified mortgage” is a mortgage loan without negative amortization, interest-only payments, balloon payments or terms exceeding 30 years. In addition, to be a qualified mortgage the points and fees paid by a consumer cannot exceed 3% of the total loan amount. Qualified mortgages that are “higher-priced” (e.g. subprime loans) create a rebuttable presumption of compliance with the ability-to-repay rules, while qualified mortgages that are not “higher-priced” (e.g. prime loans) are given a safe harbor of compliance. The Company is predominantly an originator of compliant qualified mortgages.

*Anti-Money Laundering Laws and Regulations.* The Company is subject to several federal laws that are designed to combat money laundering, terrorist financing, and transactions with persons, companies or foreign governments designated by U.S. authorities (“AML laws”). This category of laws includes the Bank Secrecy Act of 1970, the Money Laundering Control Act of 1986, the USA PATRIOT Act of 2001, and the Anti-Money Laundering Act of 2020.

The AML laws and their implementing regulations require insured depository institutions, broker-dealers, and certain other financial institutions to have policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing. The AML laws and their regulations also provide for information sharing, subject to conditions, between federal law enforcement agencies and financial institutions, as well as among financial institutions, for counter-terrorism purposes. Federal banking regulators are required, when reviewing bank holding company acquisition and bank merger applications, to take into account the effectiveness of the anti-money laundering activities of the applicants. To comply with these obligations, the Company has implemented appropriate internal practices, procedures, and controls.

*Office of Foreign Assets Control.* The U.S. Treasury Department’s Office of Foreign Assets Control (“OFAC”) is responsible for administering and enforcing economic and trade sanctions against specified foreign parties, including countries and regimes, foreign individuals and other foreign organizations and entities. OFAC publishes lists of prohibited parties that are regularly consulted by the Company in the conduct of its business in order to assure compliance. The Company is responsible for, among other things, blocking accounts of, and transactions with, prohibited parties identified by OFAC, avoiding unlicensed trade and financial transactions with such parties and reporting blocked transactions after their occurrence. Failure to comply with OFAC requirements could have serious legal, financial and reputational consequences for the Company.



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*Incentive Compensation.* In June 2010, the federal bank regulatory agencies issued comprehensive final guidance on incentive compensation policies intended to ensure that the incentive compensation policies of financial institutions do not undermine the safety and soundness of such institutions by encouraging excessive risk-taking. The Interagency Guidance on Sound Incentive Compensation Policies, which covers all employees that have the ability to materially affect the risk profile of a financial institutions, either individually or as part of a group, is based upon the key principles that a financial institution's incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the institution's ability to effectively identify and manage risks, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the financial institution's board of directors.

Section 956 of the Dodd-Frank Act requires the federal banking agencies and the Securities and Exchange Commission to establish joint regulations or guidelines prohibiting incentive-based payment arrangements at specified regulated entities that encourage inappropriate risk-taking by providing an executive officer, employee, director or principal shareholder with excessive compensation, fees, or benefits or that could lead to material financial loss to the entity. The federal banking agencies issued such proposed rules in March 2011 and issued a revised proposed rule in June 2016 implementing the requirements and prohibitions set forth in Section 956. The revised proposed rule would apply to all banks, among other institutions, with at least \$1 billion in average total consolidated assets for which it would go beyond the existing Interagency Guidance on Sound Incentive Compensation Policies to (i) prohibit certain types and features of incentive-based compensation arrangements for senior executive officers, (ii) require incentive-based compensation arrangements to adhere to certain basic principles to avoid a presumption of encouraging inappropriate risk, (iii) require appropriate board or committee oversight, (iv) establish minimum recordkeeping, and (v) mandate disclosures to the appropriate federal banking agency.

The Federal Reserve will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of financial institutions, such as the Company, that are not "large, complex banking organizations." These reviews will be tailored to each financial institution based on the scope and complexity of the institution's activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the institution's supervisory ratings, which can affect the institution's ability to make acquisitions and take other actions. Enforcement actions may be taken against a financial institution if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the institution's safety and soundness and the financial institution is not taking prompt and effective measures to correct the deficiencies. As of December 31, 2020, the Company had not been made aware of any instances of non-compliance with the final guidance.

*Cybersecurity.* In March 2015, federal regulators issued two related statements regarding cybersecurity. One statement indicates that financial institutions should design multiple layers of security controls to establish lines of defense and to ensure that their risk management processes also address the risk posed by compromised customer credentials, including security measures to reliably authenticate customers accessing internet-based services of the financial institution. The other statement indicates that a financial institution's management is expected to maintain sufficient business continuity planning processes to ensure the rapid recovery, resumption and maintenance of the institution's operations after a cyber-attack involving destructive malware. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations and address rebuilding network capabilities and restoring data if the institution or its critical service providers fall victim to this type of cyber-attack. If the Company fails to observe the regulatory guidance, it could be subject to various regulatory sanctions, including financial penalties.

In December 2020, the federal banking agencies issued a notice of proposed rulemaking that would require banking organizations to notify their primary regulator within 36 hours of becoming aware of a "computer-security incident" or a "notification incident." The proposed rule also would require specific and immediate notifications by bank service providers that become aware of similar incidents.

The Company's systems and those of its customers and third-party service providers are under constant threat. Risks and exposures related to cybersecurity attacks are expected to remain high for the foreseeable future due to the rapidly evolving nature and sophistication of these threats, as well as due to the expanding use of Internet banking, mobile banking and other technology-based products and services by the Company and its customers.

*Coronavirus Aid, Relief, and Economic Security Act and Consolidated Appropriations Act, 2021.* In response to the COVID-19 pandemic, the CARES Act was signed into law on March 27, 2020 and the Consolidated Appropriations Act, 2021 ("Appropriations Act") was signed into law on December 27, 2020. Among other things, the CARES Act and Appropriations Act include the following provisions impacting financial institutions:

- Community Bank Leverage Ratio. The CARES Act directed federal banking agencies to adopt interim final rules to lower the threshold under the CBLR from 9% to 8% and to provide a reasonable grace period for a community bank that falls below the threshold to regain compliance, in each case until the earlier of the termination date of the national emergency or December 31, 2020. In April 2020, the federal bank regulatory agencies issued two interim final rules implementing this directive. One interim final rule provides that, as of the second quarter 2020, banking organizations with leverage ratios of 8% or greater (and that meet the other existing qualifying criteria) may elect to use the CBLR framework. It also establishes a two-quarter grace period for qualifying community banking organizations whose leverage ratios fall below the 8% CBLR requirement, so long as the banking organization maintains a leverage ratio of 7% or greater. The second interim final rule provides a transition from

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the temporary 8% CBLR requirement to a 9% CBLR requirement. It establishes a minimum CBLR of 8% for the second through fourth quarters of 2020, 8.5% for 2021, and 9% thereafter, and maintains a two-quarter grace period for qualifying community banking organizations whose leverage ratios fall no more than 100 basis points below the applicable CBLR requirement.

- **Temporary Troubled Debt Restructurings Relief.** The CARES Act allowed banks to elect to suspend requirements under U.S. generally accepted accounting principles (“GAAP”) for loan modifications related to the COVID-19 pandemic (for loans that were not more than 30 days past due as of December 31, 2019) that would otherwise be categorized as a troubled debt restructuring (“TDR”), including impairment for accounting purposes, until the earlier of 60 days after the termination date of the national emergency or December 31, 2020. Federal banking agencies are required to defer to the determination of the banks making such suspension. The Appropriations Act extended this temporary relief until the earlier of 60 days after the termination date of the national emergency or January 1, 2022.
- **Small Business Administration Paycheck Protection Program.** The CARES Act created the SBA’s PPP and it was extended by the Appropriations Act. Under the PPP, money was authorized for small business loans to pay payroll and group health costs, salaries and commissions, mortgage and rent payments, utilities, and interest on other debt. The loans are provided through participating financial institutions, such as the Bank, that process loan applications and service the loans.

### **Monetary Policy**

The monetary and interest rate policies of the Federal Reserve, as well as general economic conditions, affect the business and earnings of NBI. NBB and other banks are particularly sensitive to interest rate fluctuations. The spread between the interest paid on deposits and that which is charged on loans is the most important component of the bank’s earnings. In addition, interest earned on investments held by NBI and NBB has a significant effect on earnings. U.S. fiscal policy, including deficits requiring increased governmental borrowing also can affect interest rates. As conditions change in the national and international economy and in the money markets, the Federal Reserve’s actions, particularly with regard to interest rates, and the effects of fiscal policies can impact loan demand, deposit levels and earnings at NBB. It is not possible to accurately predict the effects on NBI of economic and interest rate changes.

### **Other Legislative and Regulatory Concerns**

Federal and state laws and regulations are regularly proposed that could affect the regulation of financial institutions. New, revised or rescinded regulations could add to the regulatory burden on banks and other financial service providers and increase the costs of compliance, or they could change the products that can be offered and the manner in which financial institutions do business. We cannot foresee how regulation of financial institutions may change in the future and how those changes might affect NBI.

### **Company Website**

NBI maintains a website at [www.nationalbankshares.com](http://www.nationalbankshares.com). The Company’s annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports are made available on its website as soon as is practical after the material is electronically filed with the Securities and Exchange Commission (“SEC”). The Company’s proxy materials for the 2020 annual meeting of stockholders are also posted on a separate website at [www.investorvote.com/NKSH](http://www.investorvote.com/NKSH). Access through the Company’s websites to the Company’s filings is free of charge. The SEC maintains an internet site (<http://www.sec.gov>) that contains reports, proxy, and information statements, and other information the Company files electronically with the SEC.

## Executive Officers of the Company

The following is a list of names and ages of all executive officers of the Company; their terms of office as officers; the positions and offices within the Company held by each officer; and each person's principal occupation or employment during the past five years.

Name	Age	Offices and Positions Held	Year Elected an Officer/Director
F. Brad Denardo	68	National Bankshares, Inc.: Chairman, President and Chief Executive Officer ("CEO"), May 2019 to Present; President and CEO, September 2017 – May 2019; Executive Vice President, April 2008 – August 2017. The National Bank of Blacksburg: Chairman, September 2017 to Present; President & CEO, July 2014 to Present; Executive Vice President/Chief Operating Officer, October 2002 – July 2014. National Bankshares Financial Services, Inc.: Chairman, President and CEO of National Bankshares Financial Services, Inc., September 2017 to Present; Treasurer, June 2011 to Present.	1989
David K. Skeens	54	National Bankshares, Inc.: Treasurer and Chief Financial Officer ("CFO"), January 2009 to Present. The National Bank of Blacksburg: Senior Vice President/Operations & Risk Management & CFO, January 2009 to Present; Senior Vice President/Operations & Risk Management, February 2008 – January 2009; Vice President/Operations & Risk Management, April 2004- February 2008.	2009
Lara E. Ramsey	52	National Bankshares, Inc.: Corporate Secretary, June 2016 to Present. The National Bank of Blacksburg: Senior Vice President/Administration, January 2018 to Present. National Bankshares, Inc.: Senior Vice President/Administration, June 2011 – December 2017. National Bankshares, Inc.: Vice President/Human Resources, January 2001 – June 2011.	2016
Paul M. Mylum	54	The National Bank of Blacksburg: Executive Vice President/Chief Lending Officer, November 2019 to Present The National Bank of Blacksburg: Senior Vice President/Chief Lending Officer, August 2016 – November 2019. The National Bank of Blacksburg: Senior Vice President/Loans, August 2012—August 2016.	2012
Rebecca M. Melton	50	The National Bank of Blacksburg: Senior Vice President/Chief Credit Officer, November 2018 to Present. Skyline National Bank: Chief Risk Officer, July 2016 – November 2018. Skyline National Bank: Chief Credit Officer, June 2011 – July 2016	2018

## Item 1A. Risk Factors

### **CREDIT RISK**

#### **Focus on lending to small to mid-sized community-based businesses may increase our credit risk.**

Most of the Company's commercial business and commercial real estate loans are made to small business or middle market customers. These businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities and have a heightened vulnerability to economic conditions. If general economic conditions in the market areas in which the Company operates negatively impact this important customer sector, the Company's results of operations and financial condition may be adversely affected. Moreover, a portion of these loans have been made by the Company in recent years and the borrowers may not have experienced a complete business or economic cycle since becoming borrowers of the Bank. The deterioration of the borrowers' businesses may hinder their ability to repay their loans with the Company, which could have a material adverse effect on the Company's financial condition and results of operations.

#### **The allowance for loan losses may not be adequate to cover actual losses.**

In accordance with GAAP, an allowance for loan losses is maintained to provide for probable loan losses. The allowance for loan losses may not be adequate to cover actual credit losses, and future provisions for credit losses could materially and adversely affect

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operating results. The allowance for loan losses is based on prior experience as well as an evaluation of risks in the current portfolio. The amount of future losses is susceptible to changes in economic, operating, and other outside forces and conditions, including changes in interest rates, all of which are beyond the Company's control; and these losses may exceed current estimates. Federal regulatory agencies, as an integral part of their examination process, review the Company's loans and allowance for loan losses. The Company also outsources independent loan review. While management believes that the allowance for loan losses is adequate to cover current probable losses, it cannot make assurances that it will not further increase the allowance for loan losses or that regulators will not require it to increase this allowance. Either occurrence could adversely affect earnings.

The allowance for loan losses requires management to make significant estimates that affect the consolidated financial statements. Due to the inherent nature of this estimate, management cannot provide assurance that it will not significantly increase the allowance for loan losses, which could materially and adversely affect earnings.

**A decline in the condition of the local real estate market could negatively affect our business.**

The Company offers a variety of secured loans, including commercial lines of credit, commercial term loans, real estate, construction, residential mortgages, home equity loans and lines of credit, consumer and other loans. Many of these loans are secured by real estate (both residential and commercial). As of December 31, 2020, 80% of all loans were secured by mortgages on real property. Substantially all of the Company's real property collateral is located in its market area. If there is a decline in real estate values, especially in the Company's market area, the collateral for loans would deteriorate and provide significantly less security to the Company. In the event the Company forecloses on a loan that is collateralized with property having reduced market value, the Company may suffer a recovery loss.

**The Bank has a moderate concentration of credit exposure in commercial real estate, and loans with this type of collateral are viewed as having more risk of default.**

As of December 31, 2020, the Bank had approximately \$393,115 in loans secured by commercial real estate, representing approximately 51% of total loans outstanding at that date. The real estate consists primarily of non-owner-operated properties and other commercial properties. These types of loans are generally viewed as having more risk of default than residential real estate loans. They are also typically larger than residential real estate loans and consumer loans and depend on cash flows from the owner's business or the property to service the debt. It may be more difficult for commercial real estate borrowers to repay their loans in a timely manner, as commercial real estate borrowers' abilities to repay their loans frequently depends on the successful rental of their properties. Cash flows may be affected significantly by general economic conditions, and a downturn in the local economy or in occupancy rates in the local economy where the property is located could increase the likelihood of default. Because the Bank's loan portfolio contains a number of commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in the percentage of non-performing loans. An increase in non-performing loans could result in a loss of earnings from these loans, an increase in the provision for loan losses and an increase in charge-offs, all of which could have a material adverse effect on the Company's financial condition.

**Nonperforming assets take significant time to resolve and adversely affect the Company's results of operations and financial condition.**

The Company's nonperforming assets adversely affect its net income in various ways. The Company expects to continue to incur additional losses relating to volatility in nonperforming loans. The Company does not record interest income on nonaccrual loans, which adversely affects its income and increases credit administration costs. When the Company receives collateral through foreclosures and similar proceedings, it is required to mark the related asset to the then fair market value of the collateral less estimated selling costs, which may, and often does, result in a loss. An increase in the level of nonperforming assets also increases the Company's risk profile and may impact the capital levels regulators believe are appropriate in light of such risks. The Company utilizes various techniques such as workouts and restructurings to manage problem assets. Increases in or negative adjustments in the value of these problem assets, the underlying collateral, or in the borrowers' performance or financial condition, could adversely affect the Company's business, results of operations and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and staff, which can be detrimental to the performance of their other responsibilities, including generation of new loans. There can be no assurance that the Company will avoid further increases in nonperforming loans in the future.

**The Company relies upon independent appraisals to determine the value of the real estate which secures a significant portion of its loans, and the values indicated by such appraisals may not be realizable if the Company is forced to foreclose upon such loans.**

A significant portion of the Company's loan portfolio consists of loans secured by real estate. The Company relies upon independent appraisers to estimate the value of such real estate. Appraisals are only estimates of value and the independent appraisers may make mistakes of fact or judgment which adversely affect the reliability of their appraisals. In addition, events occurring after the initial appraisal may cause the value of the real estate to increase or decrease. As a result of any of these factors, the real estate securing some of the Company's loans may be more or less valuable than anticipated at the time the loans were made. If a default occurs on a loan secured by real estate that is less valuable than originally estimated, the Company may not be able to recover the outstanding balance of the loan and will suffer a loss.

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**Our loan portfolio's credit risk and the risk of loan losses may increase if the economic conditions brought about by the pandemic extend beyond the pandemic.**

The COVID-19 pandemic has resulted in massive job losses and elevated unemployment as well as depressed business activity. If these conditions continue beyond the pandemic, they will likely lead to a higher rate of business closures and increased job losses in the region in which we do business. In addition, reduced state funding for the public colleges and universities that are large employers in our market area could have an adverse effect on employment levels and on the area's economy. These factors would increase the likelihood that more of our customers would become delinquent or default on their loans. A higher level of loan defaults could result in higher loan losses, which could adversely affect our results of operations and financial condition.

**The risk of loss in our investment portfolio may increase if the economic conditions brought about by the pandemic extend beyond the pandemic, or if interest rates change rapidly.**

The Company holds both corporate and municipal bonds in its investment portfolio. A prolonged economic downturn could increase the actual or perceived risk of default by both corporate and government issuers and, in either case, could adversely affect the value of these investments. In addition, the value of these investments could be adversely affected by a change in interest rates and related factors, including the pricing of securities.

**MARKET RISK**

**If competition increases, our business could suffer.**

The financial services industry is highly competitive, with a number of commercial banks, credit unions, insurance companies, stockbrokers, financial technology companies and other nonbank financial service providers seeking to do business with our customers. If there is additional competition from new business or if our existing competitors focus more attention on our market, we could lose customers and our business could suffer.

**Consumers may increasingly decide not to use the Bank to complete their financial transactions, which would have a material adverse impact on the Company's financial condition and operations.**

Technology and other changes are allowing parties to complete financial transactions through alternative methods that historically have involved banks. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual funds or general-purpose reloadable prepaid cards. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost of deposits as a source of funds could have a material adverse effect on the Company's financial condition and results of operations.

**INTEREST RATE RISK**

**When market interest rates change, our net interest income can be negatively affected in the short term.**

The direction and speed of interest rate changes affect our net interest margin and net interest income. In the short term, rising interest rates may negatively affect our net interest income if our interest-bearing liabilities (generally deposits) reprice sooner than our interest-earning assets (generally loans). Falling interest rates may negatively affect our net interest income if our interest-earning assets reprice sooner than our interest-bearing liabilities.

**LIQUIDITY RISK**

**The Company's liquidity needs could adversely affect results of operations and financial condition.**

The Company's primary sources of funds are deposits and loan repayments. While scheduled loan repayments are a relatively stable source of funds, they are subject to the ability of borrowers to repay the loans. The ability of borrowers to repay loans can be adversely affected by a number of factors, including, but not limited to, changes in economic conditions, reductions in real estate values or markets, availability of, and/or access to, sources of refinancing, business closings or lay-offs, and natural disasters. Additionally, deposit levels may be affected by a number of factors, including, but not limited to, rates paid by competitors, general interest rate levels, regulatory capital requirements, returns available to customers on alternative investments and general economic conditions. Accordingly, the Company may be required from time to time to rely on secondary sources of liquidity to meet withdrawal demands or otherwise fund operations. Such sources include Federal Home Loan Bank of Atlanta ("FHLB") advances, sales of securities and loans, federal funds lines of credit from correspondent banks and borrowings from the Federal Reserve Discount Window, as well as additional out-of-market time deposits and brokered deposits. While the Company believes that these sources are currently adequate, there can be no assurance they will be sufficient to meet future liquidity demands, particularly if the Company continues to grow and experiences increasing loan demand. The Company may be required to slow or discontinue loan growth, capital expenditures or other investments or liquidate assets should such sources not be adequate.

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## **CYBERSECURITY RISK**

### **Our information systems may experience an interruption or security breach.**

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions of our internet banking, deposit, loan and other systems. While we have policies and procedures designed to prevent or limit the effect of the possible failure, interruption or security breach of our information systems, there can be no assurance that any such failure, interruption or security breach will not occur or, if it does occur, that it will be adequately addressed.

In the ordinary course of business, the Company collects and stores sensitive data, including proprietary business information and personally identifiable information of its customers and employees, in systems and on networks. The secure processing, maintenance and use of this information is critical to the Company's operations and business strategy. The Company has invested in industry-accepted technologies, and annually reviews its processes and practices that are designed to protect its networks, computers and data from damage or unauthorized access. Despite these security measures, the Company's computer systems experienced two cyber-intrusions, one in May 2016 and one in January 2017 in which certain customer information was compromised, but which did not cause interruption to the Company's normal operations. The Company has implemented additional security measures since the breaches. The Company's computer systems and infrastructure may in the future be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. A breach of any kind could compromise systems and the information stored there could be accessed, damaged or disclosed. The occurrence of any failure, interruption or security breach of our communications and information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny or expose us to civil litigation and possible financial liability.

### **Cybersecurity attacks may disarm and/or bypass system safeguards that are used by us and our vendors and service providers, and allow unauthorized access and misappropriation of financial data and assets.**

As a financial institution, we are vulnerable to and the target of cybersecurity attacks that attempt to access our digital technology systems, disarm and/or bypass system safeguards, access customer data and ultimately increase the risk of economic and reputational loss.

The Company experienced two cyber-intrusions, one in May 2016 and one in January 2017 in which certain customer information was compromised. The Company has strengthened its multi-faceted approach to reduce the exposure of our systems to cyber-intrusions, strengthen our defenses against hackers and protect customer accounts and information relevant to customer accounts from unauthorized access. These tools include digital technology safeguards, internal policies and procedures, and employee training.

The Company believes its cybersecurity risk management program reasonably addresses the risk from cybersecurity attacks. However, it is not possible to fully eliminate exposure. We may experience human error or have unknown susceptibilities that allow our systems to become victim to a highly-sophisticated cyber-attack. If hackers gain entry to our systems, they may disable other safeguards that limit loss, including limits on the number, amount and frequency of ATM withdrawals, as well as other loss-prevention or detection measures.

We also face risks related to cybersecurity attacks and security breaches in connection with the use, transmission and storage of sensitive information regarding us and our customers by various vendors and service providers. Some of these vendors and service providers have been the target of cybersecurity attacks or suffered security breaches, and because they use systems that we do not control or secure, future cyber-attacks or security breaches affecting any of these vendors and service providers could impact us through no fault of our own. In some cases, we may have exposure and suffer losses relating to these companies. Although we assess the security of our higher risk vendors and service providers, we cannot be sure that the information security protocols of all companies we do business with are sufficient to withstand cyber-attacks or other security breaches.

### **Cybersecurity attacks are probable and may result in additional costs.**

The Company has experienced many attempted cybersecurity attacks, of which two resulted in a breach. The Company estimates that the probability of future attempted cyber-attacks is high. To reduce the risk of loss from cyber-attacks and to remediate vulnerabilities discovered through the breach investigations, the Company has incurred costs related to forensic investigations, legal and advisory expenses, insurance premiums, system monitoring and testing, and installing new technological infrastructure and defenses. The Company has implemented every recommendation from the forensic investigations. If the Company experiences another cyber-breach, these costs will increase and the Company will also likely incur additional litigation, reputational harm and regulatory costs.

### **Insurance may not cover losses from cybersecurity attacks.**

The Company has invested in insurance related to cybersecurity. Insurance policies are necessary to protect the Company from major losses but may be written in such a way as to limit the protection from certain risks, including cyber risks. If the insurance carrier denies coverage of losses the Company may litigate, resulting in additional legal expense. Because of policy technicalities, litigation may not result in a favorable outcome for the Company.

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## **OPERATIONAL RISK**

**The Company is dependent on key personnel and the loss of one or more of those key personnel may materially and adversely affect the Company's operations and prospects.**

The Company currently depends on the services of a number of key management personnel. The loss of key personnel could materially and adversely affect the results of operations and financial condition. The Company's success also depends in part on the ability to attract and retain additional qualified management personnel. Competition for such personnel is strong and the Company may not be successful in attracting or retaining the personnel it requires.

**The Company relies on other companies to provide key components of the Company's business infrastructure.**

Third parties provide key components of the Company's business operations such as data processing, recording and monitoring transactions, online banking interfaces and services, internet connections and network access. While the Company has selected these third party vendors carefully, it does not control their actions. Any problem caused by these third parties, including those resulting from disruptions in communication services provided by a vendor, failure of a vendor to handle current or higher volumes, failures of a vendor to provide services for any reason or poor performance of services, could adversely affect the Company's ability to deliver products and services to its customers and otherwise conduct its business. Financial or operational difficulties of a third party vendor could also hurt the Company's operations if those difficulties interface with the vendor's ability to serve the Company. Replacing these third party vendors could also create significant delay and expense and damage the Company's ability to service its customers, resulting in a loss of customer goodwill. Accordingly, use of such third parties creates an unavoidable inherent risk to the Company's business operations.

**The Company's ability to operate profitably may be dependent on its ability to integrate or introduce various technologies into its operations.**

The market for financial services, including banking and consumer finance services, is increasingly affected by advances in technology, including developments in telecommunications, data processing, computers, automation, online banking and tele-banking. The Company's ability to compete successfully in its market may depend on the extent to which it is able to exploit such technological changes. If the Company is not able to afford such technologies, properly or timely anticipate or implement such technologies, or effectively train its staff to use such technologies, its business, financial condition or results of operations could be adversely affected.

## **COMPLIANCE AND REGULATORY RISK**

**Additional laws and regulations, or revisions and rescission of existing laws and regulations, could lead to a significant increase in our regulatory burden.**

Both federal and state governments could enact new laws and regulations affecting financial institutions that would further increase our regulatory burden and could negatively affect our profits. Likewise, revisions or rescission of existing laws and regulations already implemented may result in additional compliance costs, at least in the short term or, if done imprudently, could ultimately create economic risks negatively affecting our revenues.

**Intense oversight by regulators could result in stricter requirements and higher overhead costs.**

Regulators for the Company and the Bank are tasked with ensuring compliance with applicable laws and regulations. Laws and regulations are subject to a degree of interpretation. If financial industry regulators take more extreme interpretations, the Company's earnings could be adversely impacted.

**Changes in accounting standards could impact reported earnings.**

The authorities who promulgate accounting standards, including the Financial Accounting Standards Board ("FASB"), SEC, and other regulatory authorities, periodically change the financial accounting and reporting standards that govern the preparation of the Company's consolidated financial statements. These changes are difficult to predict and can materially impact how the Company records and reports its financial condition and results of operations. In some cases, the Company could be required to apply a new or revised standard retroactively, resulting in the restatement of consolidated financial statements for prior periods. Such changes could also require the Company to incur additional personnel or technology costs. Notably, guidance issued in June 2016 requires a change in the calculation of credit reserves from using an incurred loss model to using the current expected credit losses model ("CECL"). During 2019, the standard's effective date was delayed for the Company and other qualifying institutions until January 1, 2023. The Company formed a management committee to prepare for the new standard. The committee implemented data collection measures, researched forecasting resources, studied applicable loss calculations and has begun running preliminary CECL models concurrent with the incurred loss model. The committee is currently analyzing the CECL disclosures of companies who adopted the standard effective January 1, 2020 for consideration in further refining its CECL calculations. To implement the standard, the Company will incur costs related to data collection and documentation, technology, training and increased audit expenses to validate the model. Implementation could significantly impact our required credit reserves. Other impacts to capital levels, profit and loss and various financial metrics will also result.

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**The Company's ability to pay dividends depends upon the results of operations of its subsidiaries.**

The Company is a financial holding company and a bank holding company that conducts substantially all of its operations through NBB. As a result, the Company's ability to make dividend payments on its common stock depends primarily on certain federal regulatory considerations and the receipt of dividends and other distributions from NBB. There are various regulatory restrictions on the ability of NBB to pay dividends or make other payments to the Company. Although the Company has historically paid a cash dividend to the holders of its common stock, holders of the common stock are not entitled to receive dividends, and regulatory or economic factors may cause the Company's Board of Directors to consider, among other things, the reduction of dividends paid on the Company's common stock.

**LEGAL RISK**

**The Company is subject to claims and litigation pertaining to fiduciary responsibility.**

From time to time, customers make claims and take legal action pertaining to the performance of the Company's fiduciary responsibilities. Whether customer claims and legal action related to the performance of the Company's fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to the Company, they may result in significant financial liability and/or adversely affect the market perception of the Company and its products and services, as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on the Company's business, which, in turn, could have a material adverse effect on the Company's financial condition and results of operations.

**GENERAL RISK**

**Changes in funding for local universities could materially affect our business.**

Two major employers in the Company's market area are Virginia Tech and Radford University, both state-supported institutions. If federal or state support for public colleges and universities wanes, our business may be adversely affected from declines in university programs, capital projects, employment, enrollment, sporting and cultural events, and other related factors.

**The impact to local universities from measures to reduce the spread of COVID-19 could materially affect our business.**

If conditions associated with the COVID-19 pandemic substantially reduce in-person attendance or university-associated events for more than a temporary period, our business may be adversely affected from declines in local economic activity that support student housing, hospitality and dining sectors.

**Political, economic and social risks in the U.S. and the rest of the world could negatively affect the financial markets.**

Political, economic and social risks in the U.S. and the rest of the world could affect financial markets and affect fiscal policy which could negatively affect our investment portfolio and earnings.

**While the Company's common stock is currently traded on the Nasdaq Capital Market, it has less liquidity than stocks for larger companies quoted on a national securities exchange.**

The trading volume in the Company's common stock on the Nasdaq Capital Market has been relatively low when compared with larger companies listed on the Nasdaq Capital Market or other stock exchanges. There is no assurance that a more active and liquid trading market for the common stock will exist in the future. Consequently, stockholders may not be able to sell a substantial number of shares for the same price at which stockholders could sell a smaller number of shares. In addition, the Company cannot predict the effect, if any, that future sales of its common stock in the market, or the availability of shares of common stock for sale in the market, will have on the market price of the common stock. Sales of substantial amounts of common stock in the market, or the potential for large amounts of sales in the market, could cause the price of the Company's common stock to decline, or reduce the Company's ability to raise capital through future sales of common stock.

**Natural disasters, acts of war or terrorism, the impact of public health issues and other adverse external events could detrimentally affect our financial condition and results of operations.**

Natural disasters, acts of war or terrorism, the impact of public health issues and other adverse external events could have a significant negative impact on our ability to conduct business or upon third parties who perform operational services for us or our customers. Such events also could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in lost revenue or cause us to incur additional expenses.

Although the Company has business continuity plans and other safeguards in place, there is no assurance that such plans and safeguards will be effective. In the event of a natural disaster, acts of war or terrorism, the impact of public health issues or other adverse external events, our business, services, asset quality, financial condition and results of operations could be adversely affected.



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**The effects of widespread public health emergencies may negatively affect our local economies or disrupt our operations, which would have an adverse effect on our business or results of operations.**

Widespread health emergencies, such as the current coronavirus outbreak, can disrupt our operations through their impact on our employees, customers and their businesses, and the communities in which we operate. Disruptions to our customers could result in increased risk of delinquencies, defaults, foreclosures and losses on our loans, negatively impact regional economic conditions, result in a decline in local loan demand, loan originations and deposit availability and negatively impact the implementation of our growth strategy. Any one or more of these developments could have a material adverse effect on our business, financial condition and results of operations.

**The ongoing COVID-19 pandemic and measures intended to prevent its spread may adversely affect the Company's business, financial condition and operations; the extent of such impacts are highly uncertain and difficult to predict.**

Global health and economic concerns relating to the COVID-19 outbreak and government, community and individual actions taken to reduce the spread of the virus have had a material adverse impact on the macroeconomic environment, and the outbreak has significantly increased economic uncertainty. Federal, state and local authorities, including those who govern the markets in which the Company operates, implemented numerous measures to try to contain the virus. These measures, including shelter in place orders and business limitations and shutdowns, have significantly contributed to rising unemployment and negatively impacted consumer and business spending.

The COVID-19 outbreak has adversely impacted and is likely to continue to adversely impact the Company's workforce and operations and the operations of the Company's customers and business partners. In particular, the Company may experience adverse effects due to operational factors impacting the Company or its customers or business partners, including but not limited to:

- decreased demand for the Company's products and services due to economic uncertainty, volatile market conditions and temporary business closures;
- credit losses resulting from financial stress experienced by the Company's borrowers, especially those operating in industries most hard hit by government measures to contain the spread of the virus;
- collateral for loans, especially real estate, may decline in value, which could cause loan losses to increase;
- the allowance for loan losses may have to be increased if borrowers experience financial difficulties beyond forbearance periods, which will adversely affect the Company's net income;
- operational failures, disruptions or inefficiencies due to changes in the Company's normal business practices necessitated by its internal measures to protect the Company's employees and government-mandated measures intended to slow the spread of the virus;
- possible business disruptions experienced by vendors and business partners in carrying out work that supports the Company's operations;
- a material decrease in net income or a net loss over several quarters could result in a decrease in the rate of the cash dividend paid to the Company's shareholders;
- any financial liability, credit losses, litigation costs or reputational damage resulting from the Company's origination of loans under the SBA's PPP; and
- heightened levels of cyber and payment fraud, as cyber criminals try to take advantage of the disruption and increased online activity brought about by the pandemic.

The extent to which the pandemic impacts the Company's business, liquidity, financial condition and operations will depend on future developments, which are highly uncertain and are difficult to predict, including, but not limited to, its duration and severity, the actions to contain it or treat its impact, and how quickly and to what extent normal economic and operating conditions can resume. In addition, the rapidly changing and unprecedented nature of COVID-19 heightens the inherent uncertainty of forecasting future economic conditions and their impact on the Company's loan portfolio, thereby increasing the risk that the assumptions, judgments and estimates used to determine the allowance for loan losses and other estimates are incorrect. Further, the Company's program providing loan payment extensions and interest only periods could delay or make it difficult to identify the extent of asset quality deterioration during the period of relief. As a result of these and other conditions, the ultimate impact of the pandemic is highly uncertain and subject to change, and the Company cannot predict the full extent of the impacts on its business or operations, or the local and national economy as a whole. To the extent any of the foregoing risks or other factors that develop as a result of COVID-19 materialize, it could exacerbate the risk factors below, or otherwise materially and adversely affect the Company's business, liquidity, financial condition and results of operations.

## **Item 1B. Unresolved Staff Comments**

There are no unresolved staff comments.

## **Item 2. Properties**

NBB owns and has a branch bank in NBI's headquarters building located at 101 Hubbard Street, Blacksburg, Virginia. NBB's main office is at 100 South Main Street, Blacksburg, Virginia. NBB owns an additional eighteen branch offices and a private office location for support functions and it leases five branch locations and a loan production office. We believe that existing facilities are adequate for current needs and to meet anticipated growth.

## **Item 3. Legal Proceedings**

NBI, NBB, and NBFS are not currently involved in any material pending legal proceedings. There are no legal proceedings against the Company related to cybersecurity.

## **Item 4. Mine Safety Disclosures**

Not applicable.

## **Part II**

### **Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

#### **Common Stock Information and Dividends**

NBI's common stock is traded on the Nasdaq Capital Market under the symbol "NKSH." As of December 31, 2020, there were 591 record stockholders of NBI common stock.

NBI's primary source of funds for dividend payments is dividends from its bank subsidiary, NBB. Bank dividend payments are restricted by regulators, as more fully disclosed in "Regulation, Supervision and Government Policy" contained in Part I, Item 1, "Business" and Note 10 of Notes to Consolidated Financial Statements contained in Item 8, "Financial Statements and Supplementary Data" of this Form 10-K.

On June 1, 2020, NBI's Board of Directors approved the repurchase of up to 1,000,000 shares of the Company's common stock. The authorization extends from June 1, 2020 to May 31, 2021. During 2020, the Company repurchased 57,554 shares. The Company may yet repurchase 942,446 shares under the program. During 2019, the Company repurchased 468,400 shares under prior repurchase authorizations.

#### **Purchases of Equity Securities by the Issuer**

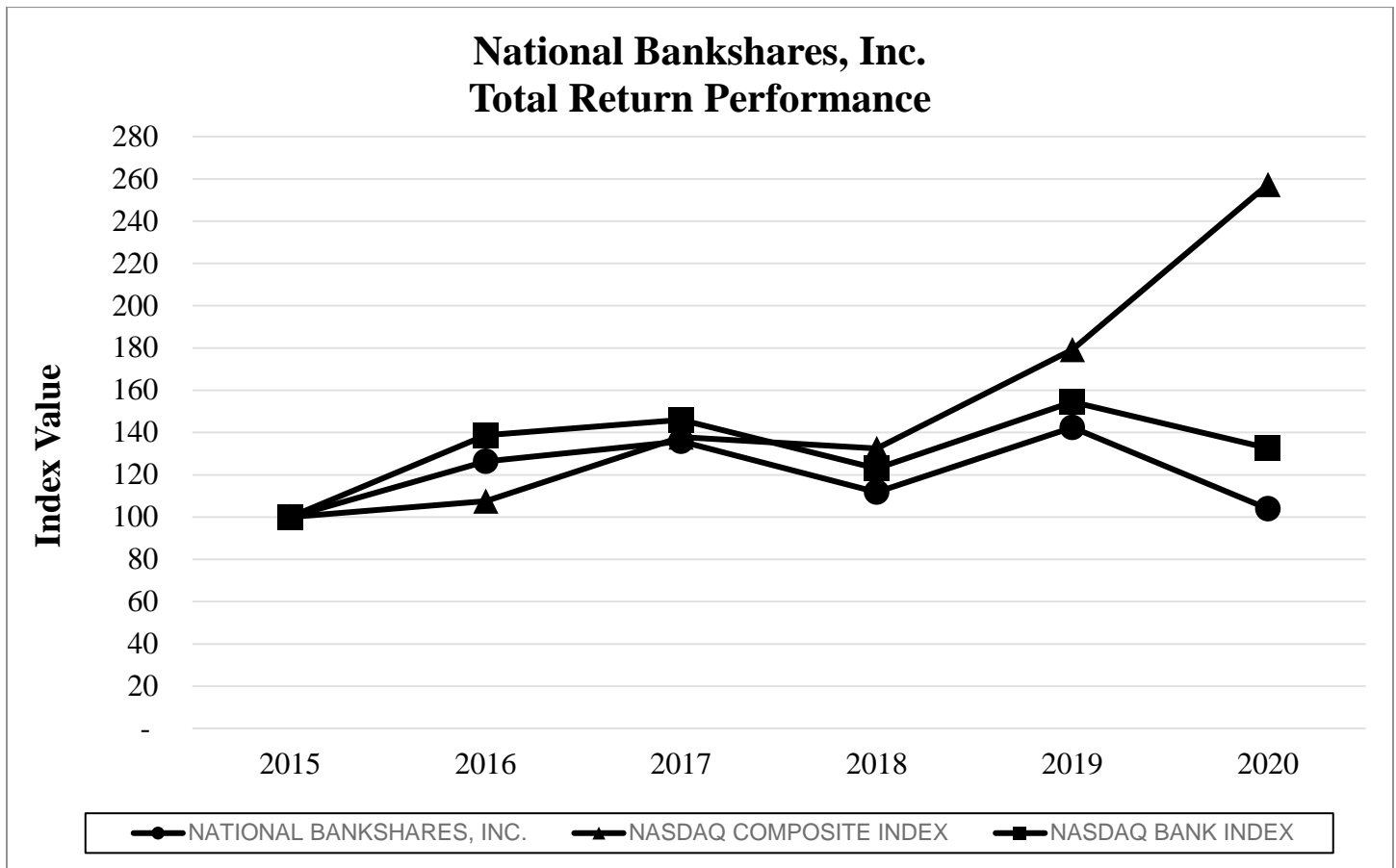
Share repurchase activity during the fourth quarter of 2020 was as follows:

<b>Period</b>	<b>Total Number of Shares Purchased<sup>(1)</sup></b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Program<sup>(1)</sup></b>	<b>Number of Shares that May Yet Be Purchased Under the Program<sup>(1)</sup></b>
October 1, 2020 – October 31, 2020	9,455	27.37	9,455	990,545
November 1, 2020 – November 30, 2020	24,587	28.88	24,587	965,958
December 1, 2020 – December 31, 2020	23,512	32.02	23,512	942,446
Total during fourth quarter 2020	57,554	29.91	57,554	

(1) On June 1, 2020, the Company announced the Board of Directors had authorized the repurchase of up to 1,000,000 shares under its share repurchase program. The authorization expires May 31, 2021. The Company's share repurchase program does not obligate it to acquire any specific number of shares or any shares at all.

### Stock Performance Graph

The following graph compares the yearly percentage change in the cumulative total of stockholder return on NBI common stock with the cumulative return on the Nasdaq Composite Index, and the Nasdaq Bank Index for the five-year period commencing on December 31, 2015. These comparisons assume the investment of \$100 in National Bankshares, Inc. common stock in each of the indices on December 31, 2015, and the reinvestment of dividends.



	2015	2016	2017	2018	2019	2020
NATIONAL BANKSHARES, INC.	100	126	136	112	142	104
NASDAQ COMPOSITE INDEX	100	108	138	133	179	257
NASDAQ BANK INDEX	100	139	146	123	154	133

## Item 6. Selected Financial Data

### National Bankshares, Inc. and Subsidiaries Selected Consolidated Financial Data

\$ in thousands, except per share data

	Year ended December 31,				
	2020	2019	2018	2017	2016
<b>Selected Income Statement Data:</b>					
Interest income	\$ 44,008	\$ 45,147	\$ 43,224	\$ 41,260	\$ 40,930
Interest expense	5,837	7,380	5,047	4,125	4,166
Net interest income	38,171	37,767	38,177	37,135	37,764
Provision for (recovery of) loan losses	1,991	126	(81)	157	1,650
Noninterest income	7,944	8,790	7,729	7,636	7,115
Noninterest expense	24,970	25,754	27,276	24,229	23,335
Income taxes	3,077	3,211	2,560	6,293	3,952
Net income	16,077	17,466	16,151	14,092	14,942
<b>Per Share Data:</b>					
Basic net income	2.48	2.65	2.32	2.03	2.15
Diluted net income	2.48	2.65	2.32	2.03	2.15
Cash dividends declared	1.39	1.39	1.21	1.17	1.16
Book value	31.19	28.31	27.34	26.57	25.62
<b>Selected Balance Sheet Data at End of Year:</b>					
Loans, net of unearned income and deferred fees and costs, and the allowance for loan losses	760,318	726,588	702,409	660,144	639,452
Total securities	548,021	436,483	426,230	459,751	440,409
Total assets	1,519,673	1,321,837	1,256,032	1,256,757	1,233,942
Total deposits	1,297,143	1,119,753	1,051,942	1,059,734	1,043,442
Stockholders' equity	200,607	183,726	190,238	184,896	178,263
<b>Selected Balance Sheet Daily Averages:</b>					
Loans, net of unearned income and deferred fees and costs, and the allowance for loan losses	760,641	711,851	675,647	644,998	613,366
Total securities	474,934	394,356	455,810	442,101	420,915
Total assets	1,403,671	1,255,934	1,251,843	1,235,754	1,206,745
Total deposits	1,188,572	1,062,683	1,045,798	1,038,586	1,013,787
Stockholders' equity	195,768	176,906	186,637	184,539	180,047
<b>Selected Ratios:</b>					
Return on average assets	1.15%	1.39%	1.29%	1.14%	1.24%
Return on average equity	8.21%	9.87%	8.65%	7.64%	8.30%
Dividend payout ratio	55.98%	51.71%	52.13%	57.77%	54.02%
Average equity to average assets	13.95%	14.09%	14.91%	14.93%	14.92%
Efficiency ratio <sup>(1)</sup>	53.11%	55.10%	53.22%	50.41%	49.32%

(1) The efficiency ratio is a non-GAAP financial measure that the Company believes provides investors with important information regarding operational efficiency. Such information is not prepared in accordance with GAAP and should not be viewed as a substitute for GAAP. See "Non-GAAP Financial Measures" included in Item 7 of this Form 10-K.

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## **Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

\$ in thousands, except per share data.

The purpose of this discussion and analysis is to provide information about the results of operations, financial condition, liquidity and capital resources of the Company. The discussion should be read in conjunction with the material presented in Item 8, “Financial Statements and Supplementary Data,” of this Form 10-K.

Subsequent events have been considered through the date of this Form 10-K.

### **Cautionary Statement Regarding Forward-Looking Statements**

We make forward-looking statements in this Form 10-K that are subject to significant risks and uncertainties. These forward-looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy, and financial and other goals, and are based upon our management’s views and assumptions as of the date of this report. The words “believes,” “expects,” “may,” “will,” “should,” “projects,” “contemplates,” “anticipates,” “forecasts,” “intends,” or other similar words or terms are intended to identify forward-looking statements.

These forward-looking statements are based upon or are affected by factors that could cause our actual results to differ materially from historical results or from any results expressed or implied by such forward-looking statements. These factors include, but are not limited to, effects of or changes in:

- interest rates,
- general and local economic conditions,
- the legislative/regulatory climate,
- monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury, the OCC, the Federal Reserve, the CFPB and the FDIC, and the impact of any policies or programs implemented pursuant to financial reform legislation,
- unanticipated increases in the level of unemployment in the Company’s market,
- the quality or composition of the loan and/or investment portfolios,
- demand for loan products,
- deposit flows,
- competition,
- demand for financial services in the Company’s market,
- the real estate market in the Company’s market,
- laws, regulations and policies impacting financial institutions,
- technological risks and developments, and cyber-threats, attacks or events,
- the Company’s technology initiatives,
- steps the Company takes in response to the COVID-19 pandemic, the severity and duration of the pandemic, the uncertainty regarding new variants of COVID-19 that have emerged, the speed and efficacy of vaccine and treatment developments, the impact of loosening or tightening of government restrictions, the pace of recovery when the pandemic subsides and the heightened impact it has on many of the risks described herein,
- performance by the Company’s counterparties or vendors,
- applicable accounting principles, policies and guidelines, and
- business disruption and/or impact due to the coronavirus or similar pandemic diseases.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained in this report. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report. This discussion and analysis should be read in conjunction with the description of our “Risk Factors” in Item 1A. of this Form 10-K.

### **Non-GAAP Financial Measures**

The Company prepares financial information in accordance with GAAP, with the exception of certain financial measures which are computed under a basis other than GAAP (“non-GAAP”). These measures include the efficiency ratio, the net interest margin and the noninterest margin. Management believes such financial information is meaningful to the reader in understanding operating performance, but cautions that such information not be viewed as a substitute for GAAP.

### Efficiency Ratio

The efficiency ratio is computed by dividing noninterest expense, excluding certain items management deems unusual or non-recurring, by the sum of net interest income on a tax-equivalent basis and noninterest income, excluding certain items management deems unusual or non-recurring. The tax rate used to calculate fully taxable equivalent basis is 21%. This is a non-GAAP financial measure that the Company believes provides investors with important information regarding operational efficiency. The components of the efficiency ratio calculation are summarized in the following table.

\$ in thousands	Year ended December 31,		
	2020	2019	2018
Noninterest expense	\$ 24,970	\$ 25,754	\$ 27,276
Less: items deemed non-recurring:			
Write-down of insurance receivable	---	---	(2,010)
Noninterest expense for ratio calculation	\$ 24,970	\$ 25,754	\$ 25,266
Taxable-equivalent net interest income	\$ 39,179	\$ 39,056	\$ 39,764
Noninterest income	7,944	8,790	7,729
Less: items deemed non-recurring:			
Recovery of insurance receivable	---	(538)	---
Realized securities gains	(108)	(566)	(17)
Total income for ratio calculation	\$ 47,015	\$ 46,742	\$ 47,476
Efficiency ratio	53.11%	55.10%	53.22%

### Net Interest Margin

The net interest margin is calculated by dividing taxable equivalent net interest income by total average interest-earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax equivalent net interest income is considered in the calculation of this ratio. Tax equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit is 21%. The reconciliation of tax equivalent net interest income, which is not a measurement under GAAP, to net interest income, is reflected in the table below.

\$ in thousands	Year ended December 31,		
	2020	2019	2018
GAAP measures:			
Interest and fees on loans	\$ 34,523	\$ 33,869	\$ 31,333
Interest on interest-bearing deposits	276	1,523	672
Interest and dividends on securities - taxable	7,383	6,725	6,856
Interest on securities - nontaxable	1,826	3,030	4,363
Total interest income	\$ 44,008	\$ 45,147	\$ 43,224
Interest on deposits	\$ 5,837	\$ 7,380	\$ 4,883
Interest on borrowings	---	---	164
Total interest expense	\$ 5,837	\$ 7,380	\$ 5,047
Net interest income	\$ 38,171	\$ 37,767	\$ 38,177
Non-GAAP measures:			
Tax benefit on nontaxable loan income	\$ 444	\$ 465	\$ 406
Tax benefit on nontaxable securities income	564	824	1,181
Total tax benefit on nontaxable interest income	\$ 1,008	\$ 1,289	\$ 1,587
Total tax-equivalent net interest income	\$ 39,179	\$ 39,056	\$ 39,764

### Noninterest Margin

The Company uses the noninterest margin to evaluate net noninterest expense. A lower noninterest margin indicates more effective expense management in relation to noninterest income generation. The noninterest margin is calculated by dividing noninterest expense (excluding the write-down of insurance receivable) less noninterest income (excluding realized securities gain/loss, net) by average year-to-date assets. The reconciliation of adjusted noninterest income and adjusted noninterest expense, which are not measurements under GAAP, is reflected in the table below.

\$ in thousands	Year ended December 31,		
	2020	2019	2018
Noninterest expense under GAAP	\$ 24,970	\$ 25,754	\$ 27,276
Less: write-down of insurance receivable	---	---	(2,010)
Noninterest expense for ratio calculation, non-GAAP	\$ 24,970	\$ 25,754	\$ 25,266
Noninterest income under GAAP	\$ 7,944	\$ 8,790	\$ 7,729
Less: recovery of insurance receivable	---	(538)	---
Less: realized securities gains, net	(108)	(566)	(17)
Noninterest income for ratio calculation, non-GAAP	\$ 7,836	\$ 7,686	\$ 7,712
Net noninterest expense, non-GAAP	\$ 17,134	\$ 18,068	\$ 17,554
Average assets	\$ 1,403,671	\$ 1,255,934	\$ 1,251,843
Noninterest margin	1.22%	1.44%	1.40%

### Critical Accounting Policies

#### General

The Company's consolidated financial statements are prepared in accordance with GAAP. The financial information contained within our statements is, to a significant extent, financial information based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value obtained when earning income, recognizing an expense, recovering an asset or relieving a liability. Although the economics of the Company's transactions may not change, the timing of events that would impact the transactions could change.

#### Allowance for Loan Losses

The allowance for loan losses is an estimate of probable losses inherent in our loan portfolio. The allowance is funded by the provision for loan losses, reduced by charge-offs of loans and increased by recoveries of previously charged-off loans. The determination of the allowance is based on two accounting principles, Accounting Standards Codification ("ASC") Topic 450-20 (Contingencies) which requires that losses be accrued when occurrence is probable and the amount of the loss is reasonably estimable, and ASC Topic 310-10 (Receivables) which requires accrual of losses on impaired loans if the recorded investment exceeds fair value.

Probable losses are accrued through two calculations, individual evaluation of impaired loans and collective evaluation of the remainder of the portfolio. Impaired loans are larger non-homogeneous loans for which there is a probability that collection will not occur according to the loan terms, as well as loans whose terms have been modified in a TDR. Impaired loans that are not TDRs with an estimated impairment loss are placed on nonaccrual status. TDRs with an impairment loss may accrue interest if they have demonstrated six months of timely payment performance.

#### Impaired loans

Impaired loans are identified through the Company's credit risk rating process. Estimated loss for an impaired loan is the amount of recorded investment that exceeds the loan's fair value. Fair value of an impaired loan is measured by one of three methods: the fair value of collateral ("collateral method"), the present value of future cash flows ("cash flow method"), or observable market price. The Company applies the collateral method to collateral-dependent loans, loans for which foreclosure is imminent and to loans for which the fair value of collateral is a more reliable estimate of fair value. The cash flow method is applied to loans that are not collateral dependent and for which cash flows may reasonably be estimated.

The Company bases collateral method fair valuation upon the "as-is" value of independent appraisals or evaluations. Valuations for impaired loans secured by residential 1-4 family properties with outstanding principal balances greater than \$250 are based on an appraisal. Appraisals are also used to value impaired loans secured by commercial real estate with outstanding principal balances greater than \$500.

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Collateral-method impaired loans secured by residential 1-4 family property with outstanding principal balances of \$250 or less, or secured by commercial real estate with outstanding principal balances of \$500 or less, are valued using a real estate evaluation prepared by a third party.

Appraisals and internal valuations provide an estimate of market value. Appraisals must conform to the Uniform Standards of Professional Appraisal Practice and are prepared by an independent third-party appraiser who is certified and licensed and who is approved by the Company. Appraisals may incorporate market analysis, comparable sales analysis, cash flow analysis and market data pertinent to the property to determine market value.

Internal evaluations are prepared by third party providers and reviewed by employees of the Company who are independent of the loan origination, operation, management and collection functions. Evaluations provide a property's market value based on the property's current physical condition and characteristics and the economic market conditions that affect the collateral's market value. Evaluations incorporate multiple sources of data to arrive at a property's market value, including physical inspection, independent third-party automated tools, comparable sales analysis and local market information.

Updated appraisals or evaluations are ordered when the loan becomes impaired if the appraisal or evaluation on file is more than 24 months old. Appraisals and evaluations are reviewed for propriety and reasonableness and may be discounted if the Company determines that the value exceeds reasonable levels. If an updated appraisal or evaluation has been ordered but has not been received by a reporting date, the fair value may be based on the most recent available appraisal or evaluation, discounted for age.

The appraisal or evaluation value for a collateral-dependent loan for which recovery is expected solely from the sale of collateral is reduced by estimated selling costs. Estimated losses on collateral-dependent loans, as well as any other impairment loss considered uncollectible, are charged against the allowance for loan losses. Impairment losses that are not considered uncollectible or for loans that are not collateral-dependent are accrued in the allowance. Impaired loans with partial charge-offs are maintained as impaired until the remaining balance is satisfied. Smaller homogeneous impaired loans with balances less than \$250 that are not TDRs and are not part of a larger impaired relationship are collectively evaluated.

TDRs are impaired loans and are measured for impairment under the same valuation methods as other impaired loans. TDRs are maintained in nonaccrual status until the loan has demonstrated reasonable assurance of repayment with at least six months of consecutive timely payment performance.

#### *Collectively evaluated loans*

Non-impaired loans and smaller homogeneous impaired loans that are not TDRs and not part of a larger impaired relationship are grouped by portfolio segments. Portfolio segments are further divided into smaller loan classes. Loans within a segment or class have similar risk characteristics.

Probable loss is determined by applying historical net charge-off rates as well as additional percentages for trends and current levels of quantitative and qualitative factors. Loss rates are calculated for and applied to individual classes by averaging loss rates over the most recent eight quarters. The look-back period of eight quarters is applied consistently among all classes.

Two loss rates for each class are calculated: total net charge-offs for the class as a percentage of average class loan balance ("class loss rate"), and total net charge-offs for the class as a percentage of average classified loans in the class ("classified loss rate"). Classified loans are those with risk ratings that indicate credit quality is "substandard", "doubtful" or "loss". Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans. Class historical loss rates are applied to collectively evaluated non-classified loan balances, and classified historical loss rates are applied to collectively evaluated classified loan balances.

Qualitative factors are evaluated and allocations are applied to each class. Qualitative factors include delinquency rates, loan quality and concentrations, loan officers' experience, changes in lending policies and changes in the loan review process. Economic factors such as unemployment rates, bankruptcy rates and others are evaluated, with standard allocations applied consistently to relevant classes.

The Company accrues additional allocations for criticized loans within each class and for loans designated high risk. Criticized loans include classified loans as well as loans rated "special mention." Loans rated special mention indicate weakened credit quality but to a lesser degree than classified loans. High risk loans are defined as junior lien mortgages, loans with high loan-to-value ratios and loans with terms that require interest only payments. Both criticized loans and high risk loans are included in the base risk analysis for each class and are allocated additional reserves.

#### *Estimation of the allowance for loan losses*

The estimation of the allowance involves analysis of internal and external variables, methodologies, assumptions and management's judgment and experience. Key judgments used in determining the allowance for loan losses include internal risk rating determinations, market and collateral values, discount rates, loss rates, and management's assessment of current economic conditions. These judgments are inherently subjective and actual losses could be greater or less than the estimate. Future estimates of the allowance could increase or decrease based on changes in the financial condition of individual borrowers, concentrations of various types of loans, economic conditions or the markets in which collateral may be sold. The estimate of the allowance accrual determines the amount of provision expense and directly affects our financial results.

The estimate of the allowance for December 31, 2020 considered market conditions as of December 31, 2020 where possible, and the most recent available information when data was not available as of December 31, 2020, portfolio conditions and levels of delinquencies at December 31, 2020, and net charge-offs in the eight quarters prior to the quarter ended December 31, 2020. Some of



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the available economic data lags the reporting date by one to three months. Delinquency levels at December 31, 2020 are lower than they might otherwise have been due to modifications granted to qualifying borrowers in accordance with regulatory guidance and the CARES Act, including loan payment extensions, interest only periods and rate reductions to borrowers. Past due status will not occur during the period in which a payment is extended. Providing an interest only period affords borrowers lower payments during the interest only period. When extension periods and interest only periods expire, there may be increases in past dues that will increase the requirement for the allowance for loan loss. Management used its best judgement and efforts in incorporating possible impacts as of December 31, 2020 in estimating the allowance for loan losses, but if the economy experiences a greater downturn than estimated, the ultimate amount of loss could vary from that estimate. For additional discussion of the allowance, see Note 5 of the Notes to Consolidated Financial Statements and the subsections “Asset Quality,” and “Provision and Allowance for Loan Losses” below.

### **Goodwill**

Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. The Company typically performs impairment testing in the fourth quarter of each year. The Company’s most recent outsourced impairment test was performed using data from September 30, 2020. Accounting guidance provides the option of performing preliminary assessment of qualitative factors to determine whether impairment testing is necessary. The Company opted not to perform the preliminary assessment. The Company’s goodwill impairment analysis considered three valuation techniques appropriate to the measurement. The first technique uses the Company’s market capitalization as an estimate of fair value; the second technique estimates fair value using current market pricing multiples for companies comparable to the Company; while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to the Company.

Certain key judgments were used in the valuation measurement. Goodwill is held by the Company’s bank subsidiary. The bank subsidiary is 100% owned by the Company, and no market capitalization is available. Because most of the Company’s assets are comprised of the subsidiary bank’s equity, the Company’s market capitalization was used to estimate the Bank’s market capitalization. Other judgments include the assumption that the companies and transactions used as comparables for the second and third technique were appropriate to the estimate of the Company’s fair value, and that the comparable multiples are appropriate indicators of fair value, and compliant with accounting guidance.

The COVID-19 pandemic has caused significant stock market volatility which adversely impacted the Company’s stock price. As a result of this volatility and impact on the market, management determined that a triggering event occurred. Management performed an interim quantitative goodwill impairment analysis as of March 31, 2020 and June 30, 2020 and did not assess impairment. Management contracted an outside expert to perform its regular annual impairment test during the fourth quarter using data at September 30, 2020. The analysis did not result in an impairment assessment.

### **Other Real Estate Owned**

Real estate acquired through, or in lieu of, foreclosure is held for sale and is stated at fair value of the property, less estimated disposal costs, if any. Any excess of cost over the fair value less costs to sell at the time of acquisition is charged to the allowance for loan losses. The fair value is reviewed periodically by management and any write-downs are charged against current earnings. Accounting policy and treatment is consistent with accounting for impaired loans described above.

### **Pension Plan**

The Company’s actuary determines plan obligations and annual pension expense using a number of key assumptions. Key assumptions may include the discount rate, the estimated return on plan assets and the anticipated rate of compensation increases. Changes in these assumptions in the future, if any, or in the method under which benefits are calculated may impact pension assets, liabilities or expense.

## Overview

National Bankshares, Inc. is a financial holding company incorporated under the laws of Virginia. Located in southwest Virginia, NBI has two wholly-owned subsidiaries, the National Bank of Blacksburg and National Bankshares Financial Services, Inc. NBB, which does business as National Bank from 25 office locations and one loan production office, is a community bank. NBB is the source of nearly all of the Company's revenue. NBFS does business as National Bankshares Investment Services and National Bankshares Insurance Services. Income from NBFS is not significant at this time, nor is it expected to be so in the near future.

National Bankshares, Inc. common stock is listed on the Nasdaq Capital Market and is traded under the symbol "NKSH." The Company has been included in the Russell Investments Russell 3000 and Russell 2000 Indexes since June 29, 2009.

## Performance Summary

The Company's performance for the year ended December 31, 2020 was impacted by the COVID-19 pandemic and efforts to contain it. The Company worked with borrowers impacted by the pandemic to provide payment relief which resulted in reversal of accrued interest income on certain loans within the portfolio. The Company also used available information to inform and quantify the increased risk in the allowance for loan losses, resulting in an increased provision expense. Partially offsetting the adverse impact to income are fees collected from providing SBA PPP loans to qualifying customers and increased mortgage refinancing activity which fueled gains from the sale of mortgages.

The following table presents NBI's key performance ratios for the years ending December 31, 2020, December 31, 2019 and December 31, 2018:

	Year Ended December 31,		
	2020	2019	2018
Return on average assets	1.15%	1.39%	1.29%
Return on average equity <sup>(3)</sup>	8.21%	9.87%	8.65%
Basic net earnings per common share	\$ 2.48	\$ 2.65	\$ 2.32
Fully diluted net earnings per common share	\$ 2.48	\$ 2.65	\$ 2.32
Net interest margin <sup>(1)</sup>	2.98%	3.29%	3.36%
Noninterest margin <sup>(2)</sup>	1.22%	1.44%	1.40%

- (1) The net interest margin is a non-GAAP financial measure. Tax advantaged portions of net interest income are adjusted to their fully-taxable equivalent basis. Net interest income on a fully-taxable equivalent basis is divided by average earning assets. Please see "Non-GAAP Financial Measures" for a reconciliation of non-GAAP measures to GAAP.
- (2) The noninterest margin is a non-GAAP financial measure. Noninterest income is adjusted to exclude securities gains and losses, and exclude an insurance recovery in 2019. Noninterest expense is not adjusted for 2020 or 2019 and in 2018 is adjusted to exclude a write-down of insurance receivable. Adjusted noninterest expense is reduced by adjusted noninterest income and divided by average year-to-date assets. Please see "Non-GAAP Financial Measures" for a reconciliation of non-GAAP measures to GAAP.
- (3) During the year ended December 31, 2020, the Company repurchased 57,554 shares under its publicly announced stock repurchase plan. The repurchased shares reduced shareholders equity by \$1,722 during 2020. During the year ended December 31, 2019, the Company repurchased 468,400 shares under its publicly announced stock repurchase plan. The repurchase reduced shareholders equity by \$18,525 during 2019. No shares were repurchased during 2018.

The key performance ratios provide a summary of the Company's results and allow comparison with results from prior years and with current peer results. The return on average assets for the year ended December 31, 2020 was 1.15%, a decrease from 1.39% for the year ended December 31, 2019. For the year ended December 31, 2018, return on average assets was 1.29%. The return on average equity decreased from 9.87% for the year ended December 31, 2019 to 8.21% for the year ended December 31, 2020. For the year ended December 31, 2018, the return on average equity was 8.65%.

The net interest margin decreased from 3.29% for the year ended December 31, 2019 to 2.98% for the year ended December 31, 2020. The net interest margin for the year ended December 31, 2018 was 3.36%. The noninterest margin improved to 1.22% for the year ended December 31, 2020, from 1.44% for the year ended December 31, 2019. The noninterest margin for the year ended December 31, 2018 was 1.40%. Basic net earnings per common share decreased from \$2.65 for the year ended December 31, 2019 to \$2.48 for the year ended December 31, 2020. Basic net earnings per common share were \$2.32 for the year ended December 31, 2018.

## Growth

NBI's key growth indicators are shown in the following table:

\$ in thousands	12/31/2020	12/31/2019	Change
Securities and restricted stock	\$ 548,021	\$ 436,483	25.55%
Loans, net of unearned income and deferred fees and costs, and the allowance for loan losses	760,318	726,588	4.64%
Deposits	1,297,143	1,119,753	15.84%
Total assets	1,519,673	1,321,837	14.97%

Securities and restricted stock, loans and total assets increased when amounts at December 31, 2020 are compared with amounts at December 31, 2019. Customer deposits increased \$177,390 or 15.84% from December 31, 2019, with increases mainly from interest-bearing demand deposits and noninterest-bearing deposits. The liquidity provided by the increase of deposits supported growth in loans of \$33,730 or 4.64% and growth in securities and restricted stock of \$111,538 or 25.55%.

## Asset Quality

Key indicators of NBI's asset quality are presented in the following table:

\$ in thousands	12/31/2020	12/31/2019
Nonperforming loans <sup>(1)</sup>	\$ 3,685	\$ 3,375
Loans past due 90 days or more and accruing	17	231
Other real estate owned	1,553	1,612
Allowance for loan losses to loans <sup>(2)</sup>	1.10%	0.94%
Allowance for loan losses to loans, excluding SBA PPP loans <sup>(2)(3)</sup>	1.16%	N/A
Net charge-off ratio	0.05%	0.09%

(1) Nonperforming loans are nonaccrual loans and TDRs in nonaccrual status. Accruing TDRs are not included.

(2) Loans are net of unearned income and deferred fees and costs.

(3) Measure is non-GAAP. Management considers this measure because PPP loans are guaranteed by the SBA and do not present credit risk and are not included in the calculation of the required level of the allowance for loan loss.

The Company monitors asset quality indicators in managing credit risk and in determining the allowance and provision for loan losses. At December 31, 2020, nonperforming loans were \$3,685 or 0.48% of loans net of unearned income and deferred fees and costs. This compares to \$3,375 or 0.46% at December 31, 2019. Loans past due 90 days or more and still accruing at year-end 2020 totaled \$17, a decrease from \$231 at December 31, 2019. The net charge-off ratio decreased from 0.09% for the year ended December 31, 2019 to 0.05% for the year ended December 31, 2020, while OREO decreased \$59 for the same period.

The Company's risk analysis determined an allowance for loan losses of \$8,481 at December 31, 2020, resulting in a provision for the year of \$1,991. This compares with an allowance for loan losses of \$6,863 as of December 31, 2019, and a provision of \$126 for the year ended December 31, 2019. The ratio of the allowance for loan losses to loans increased to 1.10% at December 31, 2020, from 0.94% at December 31, 2019. Included in loans net of unearned income and deferred fees and costs are \$35,992 in PPP loans. Because PPP loans are guaranteed by the SBA, they are not included in the calculation for the allowance for loan losses. If the PPP loans are removed from loans net of unearned income and deferred fees and costs, the allowance ratio is 1.16%. The methodology for determining the allowance for loan losses relies on historical charge-off trends, modified by trends in nonperforming loans and economic indicators. More information about the level and calculation methodology of the allowance for loan losses is provided in the sections "Provision and Allowance for Loan Losses", "Balance Sheet – Loans – Risk Elements" and "Balance Sheet – Loans – Modifications and Troubled Debt Restructurings" below as well as Notes 1 and 5 of the Notes to Consolidated Financial Statements.

Sufficient resources have been dedicated to working out problem assets, and exposure to loss is somewhat mitigated because most of the nonperforming loans are collateralized. More information about nonaccrual and past due loans is provided in the section "Balance Sheet – Loans – Risk Elements" below and Note 5 of the Notes to Consolidated Financial Statements. The Company continues to carefully monitor risk levels within the loan portfolio and the evolving impact of the COVID-19 pandemic.

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## Net Interest Income

Net interest income was \$38,171, \$37,767 and \$38,177 for the years ended December 31, 2020, 2019 and 2018, respectively. Total interest income was \$44,008, \$45,147 and \$43,224 for the years ended December 31, 2020, 2019 and 2018, respectively. Interest expense was \$5,837, \$7,380 and \$5,047 for the years ended December 31, 2020, 2019 and 2018, respectively.

The amount of net interest income earned is affected by various factors, including changes in market interest rates due to the Federal Reserve's monetary policy, U.S. fiscal policy, competitive pressure, the level and composition of the interest-earning assets and the composition of interest-bearing liabilities. Also affecting interest income during the twelve months ended December 31, 2020, was interest and fee recognition associated with PPP loans, partially offset by interest deferred for certain COVID-19 related payment extensions.

Interest rates have decreased since 2018. The Federal Reserve reduced its target federal funds rate by 75 basis points in 2019 and, in an effort to combat the economic impact of the COVID-19 pandemic, decreased the federal funds rate by 150 basis points in March 2020. Changes in the Federal Reserve's target interest rate immediately impact the yield on the Company's interest-bearing deposits in other banks. Rate decreases also result in reduced loan portfolio yield when customers refinance to lower rates or request and are granted rate reductions for competitive purposes. Rate decreases also influence bond markets and result in higher numbers of calls on callable securities, with reinvestment opportunities at lower rates.

The primary source of funds used to support the Company's interest-earning assets is deposits. The Company also has access to other funding sources, including the FHLB. Deposits, including noninterest-bearing demand deposits, interest-bearing deposits and interest-bearing time deposits are obtained in the Company's markets through traditional marketing techniques. When the interest rate environment changes, the Company can immediately change rates on interest-bearing deposits and change offering rates on new time deposits. Existing time deposits commit the Company to the contractual rate for the length of the term. Time deposits provide a measure of stability in the cost of funds, but partially delay the Company's ability to respond to downward rate movements.

The Company closely monitors interest rate movements, statutory tax rate changes, competition and other influencing factors in order to manage the net interest margin. The decreases in the Federal Reserve's target interest rate allowed the Company to reduce deposit offering rates in 2019 and 2020. The frequency and/or magnitude of future changes in market interest rates and legislative changes are difficult to predict and may have a greater short-term impact on net interest income than adjustments by management. Please refer to the section titled "Analysis of Changes In Interest Income and Interest Expense" for further information related to rate and volume changes.

Included in interest income are fees and costs associated with loan origination. Fees received and costs incurred for loan origination are deferred and recognized as an adjustment to yield on a straight-line basis over the life of the loan. If a loan pays off prior to maturity, the remaining deferred fees and costs are recognized on the date of payoff. During 2020, the Company originated 813 PPP loans grossing \$58,227. The loans bear a contractual interest rate of 1%, bolstered by an origination fee determined by the size of the loan. Loans that are forgiven or paid off prior to maturity result in recognition of the outstanding origination fee at the date of forgiveness or payoff. As of December 31, 2020, 242 loans with original amounts totaling \$21,324 had been forgiven or paid off. Contractual interest earned on PPP loans totaled \$387, while net fees recognized totaled \$1,366. As of December 31, 2020, gross PPP loans totaling \$36,903 with net deferred fees of \$911 remain on the balance sheet.

The net interest margin was 2.98%, 3.29% and 3.36% for the twelve months ended December 31, 2020, 2019 and 2018, respectively. The net interest margin is a non-GAAP measure that incorporates the effect of tax-advantaged instruments, including qualifying investments and loans to municipalities. For purposes of the net interest margin, interest income on tax-advantaged instruments is grossed up to reflect the value of lower tax expense. The Company's statutory tax rate for 2018, 2019 and 2020 was 21%. Detail of tax equivalent yields and the net interest margin is provided in the table below.

## Analysis of Net Interest Earnings

The following table shows the major categories of interest-earning assets and interest-bearing liabilities, the interest earned or paid, the average yield or rate on the daily average balance outstanding, net interest income and net yield on average interest-earning assets for the years indicated.

\$ in thousands	December 31, 2020			December 31, 2019			December 31, 2018		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
<b>Interest-earning assets:</b>									
Loans <sup>(1)(2)(3)(4)</sup>	\$ 769,819	\$ 34,967	4.54%	\$ 719,916	\$ 34,334	4.77%	\$ 683,624	\$ 31,739	4.64%
Taxable securities <sup>(5)(6)</sup>	401,952	7,383	1.84%	304,292	6,725	2.21%	340,594	6,856	2.01%
Nontaxable securities <sup>(2)(5)</sup>	62,874	2,390	3.80%	89,631	3,854	4.30%	123,668	5,544	4.48%
Interest-bearing deposits	81,639	276	0.34%	74,527	1,523	2.04%	36,562	672	1.84%
<b>Total interest-earning assets</b>	<b>\$ 1,316,284</b>	<b>\$ 45,016</b>	<b>3.42%</b>	<b>\$ 1,188,366</b>	<b>\$ 46,436</b>	<b>3.91%</b>	<b>\$ 1,184,448</b>	<b>\$ 44,811</b>	<b>3.78%</b>
<b>Interest-bearing liabilities:</b>									
Interest-bearing demand deposits	\$ 669,383	\$ 3,759	0.56%	\$ 601,884	\$ 5,126	0.85%	\$ 606,766	\$ 4,121	0.68%
Savings deposits	158,334	414	0.26%	142,985	449	0.31%	140,918	236	0.17%
Time deposits	112,463	1,664	1.48%	116,844	1,805	1.54%	105,674	526	0.50%
Borrowings	---	---	---	---	---	---	7,192	164	2.28%
<b>Total interest-bearing liabilities</b>	<b>\$ 940,180</b>	<b>\$ 5,837</b>	<b>0.62%</b>	<b>\$ 861,713</b>	<b>\$ 7,380</b>	<b>0.86%</b>	<b>\$ 860,550</b>	<b>\$ 5,047</b>	<b>0.59%</b>
Net interest income <sup>(2)</sup> and interest rate spread		\$ 39,179	2.80%		\$ 39,056	3.05%		\$ 39,764	3.19%
Net yield on average interest-earning assets			2.98%			3.29%			3.36%

- (1) Loans are net of unearned income and deferred fees and costs. Loans include loans held in portfolio and loans held for sale.
- (2) Interest on nontaxable loans and securities is computed on a fully taxable equivalent basis using a Federal income tax rate of 21%.
- (3) Net loan fees included in interest income are \$1,441 in 2020, of which \$1,366 was related to PPP loans, \$99 in 2019 and \$115 in 2018.
- (4) Nonaccrual loans are included in average balances for yield computations.
- (5) Daily averages are shown at amortized cost.
- (6) Includes restricted stock.

The following table reconciles net interest income on a fully-taxable equivalent basis to net interest income on a GAAP basis for the years indicated.

\$ in thousands	December 31,		
	2020	2019	2018
Net interest income, GAAP	\$ 38,171	\$ 37,767	\$ 38,177
Taxable equivalent adjustment	1,008	1,289	1,587
Net interest income, fully taxable equivalent	\$ 39,179	\$ 39,056	\$ 39,764

## Analysis of Changes in Interest Income and Interest Expense

The Company's primary source of revenue is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and other funds. The Company's net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities and by changes in yields earned on interest-earning assets and rates paid on interest-bearing liabilities. The following table sets forth, for the years indicated, a summary of the changes in interest income and interest expense resulting from changes in average asset and liability balances (volume) and changes in average interest rates (rate).

\$ in thousands	2020 Over 2019			2019 Over 2018		
	Changes Due To			Changes Due To		
	Rates <sup>(2)</sup>	Volume <sup>(2)</sup>	Net Dollar Change	Rates <sup>(2)</sup>	Volume <sup>(2)</sup>	Net Dollar Change
Interest income: <sup>(1)</sup>						
Loans	\$ (1,680)	\$ 2,313	\$ 633	\$ 880	\$ 1,715	\$ 2,595
Taxable securities	(1,261)	1,919	658	638	(769)	(131)
Nontaxable securities	(409)	(1,055)	(1,464)	(218)	(1,472)	(1,690)
Interest-bearing deposits	(1,380)	133	(1,247)	83	768	851
Increase (decrease) in income on interest-earning assets	\$ (4,730)	\$ 3,310	\$ (1,420)	\$ 1,383	\$ 242	\$ 1,625
Interest expense:						
Interest-bearing demand deposits	\$ (1,893)	\$ 526	\$ (1,367)	\$ 1,038	\$ (33)	\$ 1,005
Savings deposits	(80)	45	(35)	210	3	213
Time deposits	(74)	(67)	(141)	1,217	62	1,279
Short-term borrowings	---	---	---	---	(164)	(164)
Increase (decrease) in expense of interest-bearing liabilities	\$ (2,047)	\$ 504	\$ (1,543)	\$ 2,465	\$ (132)	\$ 2,333
Increase (decrease) in net interest income	\$ (2,683)	\$ 2,806	\$ 123	\$ (1,082)	\$ 374	\$ (708)

(1) Taxable equivalent basis using a Federal income tax rate of 21%.

(2) Variances caused by the change in rate times the change in volume have been allocated to rate and volume changes proportional to the relationship of the absolute dollar amounts of the change in each.

Net interest income on a taxable-equivalent basis increased \$123 when 2020 is compared with 2019. Total interest income on a taxable equivalent basis decreased \$1,420 and total interest expense decreased by \$1,543. Rate changes decreased net interest income by \$2,683, offset by \$2,806 from increased volume.

### 2020 over 2019: Impact of Interest Rate Environment

The interest rate environment in 2020 was significantly lower than in 2019 due to the Federal Reserve's decision to cut rates by 150 basis points in March 2020 in response to the pandemic. The lower rate environment decreased interest income on interest-bearing deposits by \$1,380, on taxable securities by \$1,261 and on loans by \$1,680 (taxable equivalent) when 2020 is compared with 2019. The rate environment resulted in lower interest income on non-taxable securities of \$409. Reinvestment opportunities for calls and maturities of higher-yielding securities were at lower yields during 2020.

In response to the Federal Reserve's rate policies, the Company lowered customer deposit offering rates, resulting in a decrease of \$2,047 in interest expense.

### 2020 over 2019: Impact of Volume

The average balance of loans net of unearned income and deferred fees and costs grew \$49,903, of which \$36,875 were PPP loan originations. The average balance of taxable securities grew \$97,660 and the average balance of interest-bearing deposits grew \$7,112 when 2020 is compared with 2019. The average balance of nontaxable securities declined \$26,757 when 2020 is compared with 2019. The net increase in interest earning assets resulted in additional interest income of \$3,310.

The average balance of savings and interest-bearing demand deposits grew by \$82,848 when 2020 is compared with 2019, increasing interest expense by \$571, partially offset by reduced expense of \$67 associated with a lower average balance of time deposits.

### 2019 over 2018

Net interest income on a taxable-equivalent basis decreased \$708 when 2019 is compared with 2018. Total interest income on a taxable equivalent basis increased \$1,625 while total interest expense increased by \$2,333. Rate changes decreased net interest income by \$1,000, partially offset by \$292 from increased volume.

Compared with 2018, the interest rate environment in 2019 was elevated by Federal Reserve interest rate increases throughout 2018, partially offset by Federal Reserve rate decreases in the latter half of 2019. The higher rate environment provided an increase of \$83 in interest income on interest-bearing deposits, \$638 on taxable securities and \$880 (taxable equivalent) on loans when 2019 is compared with 2018. Non-taxable securities generated lower taxable equivalent returns of \$218 due to the loss of higher-yielding securities from sales, calls and maturities during 2019. The Federal Reserve's rate policies also gave rise to competitive pressures to boost customer deposit offering rates, resulting in an additional \$2,465 in interest expense.

The average balance of loans grew \$36,292 and the average balance of interest-bearing deposits grew \$37,965 when 2019 is compared with 2018, providing additional interest income of \$2,483. The average balance of securities declined \$70,339 when 2019 is compared with 2018, reducing interest income by \$2,241. During 2019, the Company implemented a plan to restructure its securities portfolio to manage interest rate risk. Timing differences in sales and purchase activity increased the average balance of interest-bearing deposits.

The average balance of savings and time deposits grew by \$13,237 when 2019 is compared with 2018, increasing interest expense by \$65, partially offset by reduced expense of \$33 associated with a lower average balance of interest-bearing demand deposits.

See "Net Interest Income" for additional information related to interest income and expense.

### Interest Rate Sensitivity

The Company considers interest rate risk to be a significant risk and has systems in place to measure the exposure of net interest income and fair market values to movement in interest rates. Among the tools available to management is interest rate sensitivity analysis, which provides information related to repricing opportunities. Interest rate shock simulations indicate potential economic loss due to future interest rate changes. Shock analysis is a test that measures the effect of a hypothetical, immediate and parallel shift in interest rates. The following table shows the results of a rate shock and the effects on the return on average assets and the return on average equity projected at December 31, 2020 and 2019. For purposes of this analysis, noninterest income and expenses are assumed to be flat.

Rate Shift (bp)	Return on Average Assets		Return on Average Equity	
	2020	2019	2020	2019
300	<b>1.34%</b>	1.40%	<b>10.52%</b>	10.12%
200	<b>1.24%</b>	1.40%	<b>9.78%</b>	10.14%
100	<b>1.17%</b>	1.39%	<b>9.25%</b>	10.07%
(-)100	<b>1.19%</b>	1.22%	<b>9.40%</b>	8.85%
(-)200	<b>1.20%</b>	1.13%	<b>9.48%</b>	8.20%
(-)300	<b>1.22%</b>	1.15%	<b>9.61%</b>	8.34%

Simulation analysis is another tool available to the Company to test asset and liability management strategies under rising and falling rate conditions. As a part of the simulation process, certain estimates and assumptions must be made. These include, but are not limited to, asset growth, the mix of assets and liabilities, rate environment and local and national economic conditions. Asset growth and the mix of assets can, to a degree, be influenced by management. Other areas, such as the rate environment and economic factors, cannot be controlled. In addition, competitive pressures can make it difficult to price deposits and loans in a manner that optimally minimizes interest rate risk. Therefore, actual results may vary materially from any particular forecast or shock analysis. This shortcoming is offset somewhat by the periodic reforecasting of the balance sheet to reflect current trends and economic conditions. Shock analysis must also be updated periodically as a part of the asset and liability management process.

### Noninterest Income

The following table presents the Company's noninterest income for the years indicated.

\$ in thousands	Year Ended		
	December 31, 2020	December 31, 2019	December 31, 2018
Service charges on deposits	\$ <b>1,966</b>	\$ 2,453	\$ 2,678
Other service charges and fees	<b>162</b>	198	132
Credit card fees, net	<b>1,400</b>	1,398	1,431
Trust fees	<b>1,662</b>	1,622	1,565
Bank-owned life insurance income	<b>877</b>	910	901
Other income	<b>1,093</b>	1,346	806
Gain on sale of mortgage loans	<b>676</b>	297	199
Realized securities gains, net	<b>108</b>	566	17
Total noninterest income	\$ <b>7,944</b>	\$ 8,790	\$ 7,729

Service charges on deposit accounts totaled \$1,966 for the year ended December 31, 2020. This is a decrease of \$487, or 19.85%, from \$2,453 for the year ended December 31, 2019, primarily due to a decline in nonsufficient funds and overdraft fee income. Service charges on deposit accounts decreased \$225, or 8.40%, from 2018 to 2019. This income category is affected by the number of deposit accounts, the level of service charges and the number of checking account overdrafts. The COVID-19 pandemic continued and magnified a trend of increased vigilance and caution in deposit customer activity to avoid overdrafts and other fees.

Other service charges and fees include charges for official checks, income from the sale of checks to customers, safe deposit box rent, fees from letters of credit and income from commissions on the sale of credit life, accident and health insurance. These fees were \$162 for the year ended December 31, 2020, a decrease of \$36, or 18.18%, from \$198 for 2019. The decrease stemmed from lower check charges and service charges on letters of credit. The total for the year ended December 31, 2019 was \$66 above the \$132 recorded for the year ended December 31, 2018, due to higher service charges on letters of credit and check charges.

Credit card fees for the year ended December 31, 2020, were \$2 above the \$1,398 reported for the year ended December 31, 2019. From 2018 to 2019, credit card fees decreased \$33, or 2.31%. Credit card fees are presented net of certain processing expenses and are dependent on the volume of transactions.

Trust fees at \$1,662 increased by \$40 or 2.47% when the years ended December 31, 2020 and 2019 are compared. For the year ended December 31, 2019, trust fees were \$1,622, an increase of \$57, or 3.64%, from 2018. Trust fees are generated from a number of different types of accounts, including estates, personal trusts, employee benefit trusts, investment management accounts, attorney-in-fact accounts and guardianships. Trust income varies depending on the number and type of accounts under management and financial market conditions. The mix of account types affected the level of trust fees in 2019 and 2020.

Income from bank-owned life insurance (“BOLI”) decreased from \$910 for the year ended December 31, 2019 to \$877 for 2020. Income from BOLI was affected by the performance of the variable rate policies. BOLI income for the year ended December 31, 2018 was \$901.

Gain on sale of mortgage loans increased \$379 or 127.61% from \$297 for the year ended December 31, 2019 to \$676 for the year ended December 31, 2020. The Company originates consumer real estate mortgage loans to be kept in portfolio and to be sold on the secondary market under best efforts contracts. A robust housing market during 2020 and the Federal Reserve’s rate cuts in March 2020 spurred a high level of consumer real estate purchase activity and refinance activity. Many of these loans were sold on the secondary market. The gain on sale of mortgage loans increased \$98 or 49.25% from \$199 for the year ended December 31, 2018 to \$297 for the year ended December 31, 2019.

Other income is income from smaller balance accounts that cannot be classified in another category. Some examples include dividends and increases in the Company’s equity-method investments, net gains from the sale of fixed assets, and revenue from investment and insurance sales. When 2020 is compared to 2019, other income decreased \$253, or 18.80%. Higher stock dividends and income recognized for increases in the value of the Company’s equity-method investments during 2020 were offset by a one-time insurance recovery received in 2019. Other income for 2019 was \$1,346, an increase of \$540, or 67.00%, when compared with \$806 for the year ended December 31, 2018. The increase was largely due to a one-time insurance recovery received in 2019.

During 2020, the Company realized net securities gains of \$108, including net gains of \$43 on the sale of securities and \$65 on calls of securities. During 2019, the Company realized net securities gains of \$566, including net gains of \$438 on the sale of securities and \$128 on calls of securities. The sales of securities were pursuant to a restructuring plan to manage interest rate risk. During 2018, the \$17 realized securities gain stemmed from the call of one security with a gain of \$1 and the sale of another security for a gain of \$16.

## Noninterest Expense

The following table presents the Company’s noninterest expense for the years indicated.

\$ in thousands	Year Ended		
	December 31, 2020	December 31, 2019	December 31, 2018
Salaries and employee benefits	\$ 14,674	\$ 14,920	\$ 14,240
Occupancy, furniture and fixtures	1,795	1,866	1,845
Data processing and ATM	3,088	3,171	2,784
FDIC assessment	198	167	359
Intangibles amortization	---	---	50
Net costs of other real estate owned	39	47	553
Franchise taxes	1,340	1,333	1,278
Write-down of insurance receivable	---	---	2,010
Other operating expenses	3,836	4,250	4,157
Total noninterest expense	\$ 24,970	\$ 25,754	\$ 27,276



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Salaries and employee benefits expense includes salaries, payroll taxes, health insurance, contributions to the employee stock ownership plan and employee 401(k), pension expense, incentives and salary continuation. When 2020 is compared with 2019, salary and employee benefits expense decreased 1.65% or \$246, from \$14,920 for the year ended December 31, 2019 to \$14,674 for 2020. When 2019 is compared with 2018, salary and employee benefits expense increased \$680, or 4.78%, from \$14,240 for the year ended December 31, 2018 to \$14,920 for 2019. The increase was the result of normal staffing and compensation decisions.

Occupancy, furniture and fixtures expense was \$1,795 for the year ended December 31, 2020, a decrease of \$71, or 3.80%, from the prior year. When 2019 is compared with 2018, the expense increased \$21 or 1.14%.

Data processing and ATM expense was \$3,088 in 2020, down 2.62% or \$83 from \$3,171 for 2019. Data processing and ATM expense was \$2,784 for 2018. The increase of \$387 or 13.90% from 2018 to 2019 was due to increased maintenance expense associated with infrastructure upgrades in 2019. The Company is committed to maintaining up-to-date technology in a cost-effective manner.

When the years ended December 31, 2020 and December 31, 2019 are compared, the FDIC assessment expense increased \$31 or 18.56%. The total expense for 2020 was \$198, which compares with \$167 for 2019. The FDIC assessment is accrued based on a method provided by the FDIC. During the third quarter of 2019, the FDIC notified the Bank that it was eligible to use small bank assessment credits. The credits were applied to the Bank's September 30, 2019, December 31, 2019, March 31, 2020 and June 30, 2020 assessments. The FDIC assessment expense for the year ended December 31, 2019 decreased \$192 from \$359 for 2018.

Core deposit intangibles are the result of prior merger and acquisition activity and are amortized over a period of years. Amortization of the Company's intangible assets was completed in 2018.

Net costs of OREO decreased from \$47 for the year ended December 31, 2019 to \$39 for the year ended December 31, 2020. From 2018 to 2019, net costs of OREO decreased \$506 from \$553. This expense category varies with the number of foreclosed properties owned by NBB and with the expense associated with each. It includes write-downs on OREO plus other costs associated with carrying these properties, as well as net gains or losses on the sale of other real estate. Other real estate is initially accounted for at fair value less estimated costs to sell using current valuations, which include appraisals, real estate evaluations and realtor market opinions. If new valuation information indicates a decline from the initial basis, the Company records a write-down. There was one write-down on OREO in 2020 totaling \$9. There were no write-downs on OREO in 2019. This compares with \$476 in 2018. Other costs for these properties in 2020 were \$51, compared with \$42 in 2019 and \$64 in 2018. The Company recorded a gain of \$21 on the sale of OREO in 2020, a loss of \$5 for 2019 and a loss of \$13 for 2018. The COVID-19 pandemic has introduced significant uncertainty into credit quality and may result in additional foreclosures in the future. The Company currently has loans of \$1,344 in process of foreclosure.

Franchise taxes are based upon NBB's total equity at the prior year-end, adjusted for real estate taxes and certain other items. Franchise taxes were \$1,340 for the year ended December 31, 2020 and \$1,333 for 2019, an increase of \$7 or 0.53%. Franchise tax expense increased \$55 in 2019 from \$1,278 in 2018.

The write-down of insurance receivable totaled \$2,010 for the year ended December 31, 2018. The write-down is associated with the two cybersecurity breaches. Please see additional information under the heading "Cybersecurity Risks and Incidents".

The category of other operating expenses includes noninterest expense items such as professional services, stationery and supplies, telephone costs and charitable donations. For the year ended December 31, 2020, other operating expenses were \$3,836. This compares with \$4,250 for 2019 and \$4,157 for 2018.

### **Cybersecurity Risks and Incidents**

The Company considers cybersecurity risk to be one of the greatest risks to its business. The Company has a program to identify, mitigate and manage its cybersecurity risk. The program includes penetration testing and vulnerability assessment, technological defenses such as antivirus software, patch management, firewall management, email and web protections, an intrusion prevention system, a cybersecurity insurance policy which covers some but not all losses arising from cybersecurity breaches, as well as ongoing employee training. The costs of these measures were \$379 for the twelve months ended December 31, 2020, \$365 for the twelve months ended December 31, 2019 and \$345 for the twelve months ended December 31, 2018. These costs are included in various categories of noninterest expense.

The Company experienced two intrusions to its digital systems, one in May 2016 and one in January 2017. Hackers and related organized criminal groups obtained unauthorized access to certain customer accounts. The attacks disabled certain systems protections, including limits on the number, amount, and frequency of ATM withdrawals. The attacks resulted in the theft of funds disbursed through ATMs. In the May 2016 attack, hackers accessed customer funds and in the January 2017 intrusion, the hackers artificially inflated account balances and did not access customer funds. The Company notified all affected customers, and restored all funds so that no customer experienced a loss. The Company retained a nationally recognized firm to investigate and remediate the May 2016 intrusion and a separate nationally recognized firm to investigate and remediate the January 2017 intrusion. The Company adopted and implemented all of the recommendations provided through the investigations.

The financial impact of the attacks include the amount of the theft, as well as costs of investigation and remediation. The theft of funds totaled \$570 in the May 2016 attack and \$1,838 in the January 2017 attack. The Company recognized an estimated loss of \$347 in 2016, and \$2,010 in 2018. Costs for investigation, remediation, and legal consultation totaled \$157 in 2019, \$224 in 2018 and \$407 in 2017. The Company's litigation against the insurance carrier was settled during the first quarter of 2019, subject to a non-disclosure agreement. There has been no litigation against the Company to date associated with the breaches.

We have deployed a multi-faceted approach to limit the risk and impact of unauthorized access to customer accounts and to information relevant to customer accounts. We use digital technology safeguards, internal policies and procedures, and employee

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training to reduce the exposure of our systems to cyber-intrusions. However, it is not possible to fully eliminate exposure. The potential for financial and reputational losses due to cyber-breaches is increased by the possibility of human error, unknown system susceptibilities, and the rising sophistication of cyber-criminals to attack systems, disable safeguards and gain access to accounts and related information. The Company maintains insurance which provides a degree of coverage depending on the nature and circumstances of any cyber penetration but cannot be relied upon to reimburse fully the Company for all losses that may arise. The Company has adopted new protections and invested additional resources to increase its security.

### **Income Taxes**

Income tax expense for 2020 was \$3,077 compared to \$3,211 in 2019 and \$2,560 in 2018. The Company's statutory tax rate was 21% for such years.

The Company's effective tax rates for 2020, 2019 and 2018 were 16.06%, 15.53% and 13.68%, respectively. The expected income tax expense based on the Company's statutory tax rate differs from the actual income tax expense due to tax exempt income on municipal securities and loans. See Note 9 of the Notes to Consolidated Financial Statements for information relating to income taxes.

### **Effects of Inflation**

The Company's consolidated statements of income generally reflect the effects of inflation. Since interest rates, loan demand and deposit levels are related to inflation, the resulting changes are included in net income. The most significant item which does not reflect the effects of inflation is depreciation expense. Historical dollar values used to determine depreciation expense do not reflect the effects of inflation on the market value of depreciable assets after their acquisition.

### **Provision and Allowance for Loan Losses**

The Company's risk analysis at December 31, 2020 determined an allowance for loan losses of \$8,481 or 1.10% of loans net of unearned income and deferred fees and costs. Included in loans net of unearned income and deferred fees and costs are \$35,992 in PPP loans. Because PPP loans are guaranteed by the SBA, they are not included in the calculation for the allowance for loan losses. If the PPP loans are removed from loans net of unearned income and deferred fees and costs, the allowance ratio is 1.16%. The allowance at December 31, 2019 was \$6,863 or 0.94% of loans net of unearned income and deferred fees and costs.

The determination of the appropriate level for the allowance for loan losses resulted in a provision of \$1,991 for the twelve months ended December 31, 2020, compared with a provision of \$126 for the twelve month period ended December 31, 2019. To determine the appropriate level of the allowance for loan losses, the Company considers credit risk for certain loans designated as impaired and for non-impaired ("collectively evaluated") loans.

#### *Individually Evaluated Impaired Loans*

Individually evaluated impaired loans totaled \$4,903 gross and \$4,905 net of unearned income and deferred fees and costs, with specific allocations to the allowance for loan losses totaling \$75 at December 31, 2020. Individually evaluated impaired loans at December 31, 2019 were \$5,289 gross as well as net of unearned income and deferred fees and costs, with specific allocations to the allowance for loan losses of \$110. The specific allocation is determined based on criteria particular to each impaired loan.

The impact of the COVID-19 pandemic continues to evolve and may lead to additional loans designated as impaired in future quarters. Cash flow assumptions associated with impaired loans measured under the cash flow method may be impacted if borrowers are further distressed by the economic impacts of the pandemic, resulting in lower measurements and higher funding requirements for the allowance for loan losses. Real estate activity in the Company's market for the twelve months ended December 31, 2020 has been robust. However, if the pandemic suppresses real estate activity, real estate values could decline, causing reduced collateral values for impaired loans measured under the collateral method and potential charge-offs.

Individually evaluated impaired loans include TDRs. In the ordinary course of business, the Company grants modification requests when deemed appropriate. Modifications may be granted for competitive reasons or to strengthen repayment prospects for borrowers who may or may not be experiencing financial difficulty. The Company reviews all modifications to determine whether, at the time of the modification, the borrower is experiencing financial difficulty and whether the Company provided a concession that it would not otherwise consider. Loans with modifications that meet these criteria are designated TDR.

When the COVID-19 pandemic began impacting the U.S., Congress passed the CARES Act and regulatory agencies provided guidance allowing banks to forego TDR designation for COVID-19 related accommodations to loans that met certain criteria. In accordance with the guidance, the Company did not designate TDR status for modifications to loans impacted by the pandemic that met the criteria, but did implement additional tracking mechanisms to monitor all COVID-19 related modifications.

As the pandemic extends beyond December 31, 2020, some borrowers who received COVID-19 related modifications have requested subsequent accommodations. When the Company grants subsequent modifications to a loan that received a COVID-19 modification, in accordance with accounting guidance, it must consider whether the totality of the accommodations along with the evaluation of borrower financial difficulty, results in TDR status. Every modification is reviewed for TDR status and beginning in the third quarter of 2020, the Company implemented additional evaluation and documentation requirements for all COVID-19 related modifications to loans over \$250,000. While subsequent requests for COVID-19 related modifications have not yet resulted in additional TDRs, future subsequent requests may result in an increase in the number of the Company's TDRs.

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### *Collectively Evaluated Loans*

Collectively evaluated loans totaled \$765,124 gross and \$763,894 net of unearned income and deferred fees and costs, with an allowance of \$8,406 or 1.10% of loans net of unearned income and deferred fees and costs at December 31, 2020. Excluding PPP loans, the collectively evaluated allowance ratio was 1.16% at December 31, 2020. At December 31, 2019, collectively evaluated loans totaled \$728,738 gross and \$728,162 net of unearned income and deferred fees and costs, with an allowance of \$6,753 or 0.93%.

Collectively evaluated loans are divided into classes based upon risk characteristics. In order to calculate the allowance for collectively evaluated loans, the Company applies to each loan class a historical net charge-off rate for the class, adjusted for qualitative factors that influence credit risk. Qualitative factors evaluated for impact to credit risk include economic measures, asset quality indicators, loan characteristics, and changes to internal Company policies and changes in management.

### Net Charge-Offs

Net charge-off rates for each class are averaged over eight quarters and applied to the class balance. On a portfolio level, net charge-offs for the twelve months ended December 31, 2020 were \$373 or 0.05% of average loans, compared with \$653 or 0.09% for the twelve months ended December 31, 2019. The 8-quarter average historical loss rate was 0.07% for December 31, 2020 and 0.08% for December 31, 2019. Increases in the net charge-off rate increase the required allowance for collectively-evaluated loans, while decreases in the net charge-off rate decrease the required allowance for collectively-evaluated loans.

### Economic Factors

Economic factors influence credit risk and impact the allowance for loan loss. The Company considers economic indicators within its market area, including: unemployment, business and personal bankruptcy filings, the residential vacancy rate and the inventory of new and existing homes. The Company also assesses the interest rate, and competitive, legal and regulatory environments.

Lower unemployment lowers credit risk and the allowance for loan losses, while higher unemployment increases credit risk. Higher bankruptcy filings indicate heightened credit risk and increase the allowance for loan losses, while lower bankruptcy filings have a beneficial impact on credit risk. Residential vacancy rates and housing inventory impact the Company's residential construction customers and the consumer real estate market. Higher levels increase credit risk. The interest rate environment impacts variable rate loans. If interest rates increase, the payment on variable rate loans increases, which may increase credit risk. Higher competition for loans increases credit risk, while lower competition decreases credit risk.

The Company obtains the most current measurements available of economic indicators. However, some economic indicators lag the report date by one to three months. In periods of low volatility, lagging indicators are accepted as reasonably representative of current conditions. The COVID-19 pandemic began impacting the local and national economies in March 2020 and continues to shroud the economic situation in uncertainty and volatility. Methods implemented to slow the spread of the virus including social distancing and government mandates that restrict business activity have resulted in a vast reduction in economic activity. The situation continues to evolve and sources of economic indicators available as of December 31, 2020 may not fully reflect the current impact of the expanding pandemic.

To attempt to incorporate unprecedented impact to credit risk of the COVID-19 pandemic, the Company added a qualitative factor for unemployment filings, beginning with the March 31, 2020 calculation. Data for the Company's market area is not available on a timely basis, however national data is available on a timely basis and historical analysis shows a strong correlation between national and local unemployment filings. National unemployment claims escalated sharply beginning in the latter half of March 2020. Weekly claims peaked at the end of March and have fallen steadily since, but as of the end of December 2020, remain almost four times the pre-pandemic levels. On a year to date basis, total unemployment claims exceed what would be expected from pre-pandemic levels by 650%. The Company assessed this as a significant impact to credit risk and at December 31, 2020 provided 26 basis points to the allowance for loan losses.

The Company continues to monitor the most recently available economic indicators and their effect on credit risk. As of December 31, 2020, the unemployment rate for the Company's market area was measured as of October 2020 and increased from the measurement available at December 31, 2019. The Company increased the allocation for unemployment rate.

Business and personal bankruptcy filing data was available as of September 2020. Compared with data available at December 31, 2019, business bankruptcies were slightly lower and resulted in a slightly lower allocation. Personal bankruptcies decreased, resulting in a lower allocation for credit risk.

The residential vacancy rate was measured as of the third quarter of 2020 and improved from the data incorporated into the December 31, 2019 calculation, resulting in a lower allocation for credit risk. Housing inventory data was available as of December 31, 2020. Levels were similar to those at December 31, 2019, resulting in a similar assessment for credit risk.

### Asset Quality Indicators

Asset quality indicators, including past due levels, nonaccrual levels and internal risk ratings, are evaluated at the class level.

As discussed above, the CARES Act and regulatory guidance encouraged banks to assist qualifying borrowers experiencing COVID-19 related difficulty. The Company provided COVID-19 related accommodations to qualifying borrowers, without which, additional loans would be included in past due data at December 31, 2020. The Company followed its normal risk rating practices and in keeping with the regulatory guidance, did not automatically downgrade the risk rating on loans that received COVID-19 accommodations. Without the regulatory provision, additional loans would be included in criticized assets as of December 31, 2020.

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Loans past due and loans designated nonaccrual indicate heightened credit risk. Increases in past due and nonaccrual loans increase the required level of the allowance for loan losses and decreases in past due and nonaccrual loans reduce the required level of the allowance for loan losses.

Accruing loans past due 30-89 days were 0.19% of total loans, net of unearned income and deferred fees and costs at December 31, 2020, an increase from 0.15% at December 31, 2019. Accruing loans past due 90 days or more were 0.00% of total loans, net of unearned income and deferred fees and costs at December 31, 2020, and 0.03% at December 31, 2019. Nonaccrual loans at December 31, 2020 were 0.48% of total loans, net of unearned income and deferred fees and costs, an increase from 0.46% at December 31, 2019.

Loans rated “special mention” and “classified” (together, “criticized assets”) indicate heightened credit risk. Higher levels of criticized assets increase the required level of the allowance for collectively-evaluated loans, while lower levels of criticized assets reduce the required level of the allowance for collectively-evaluated loans. Loans rated special mention receive a 50% greater allocation for qualitative risk factors, and loans rated classified receive a 100% greater allocation for qualitative risk factors. A classified loss rate is also applied to classified loans, calculated as net charge offs divided by classified loans.

Collectively evaluated loans rated “special mention” were \$8,035 at December 31, 2020, an increase from \$135 at December 31, 2019. The increase in loans rated special mention primarily came from downgrades to loans that received initial and subsequent COVID-19 related modifications. Collectively evaluated loans rated classified were \$473 at December 31, 2020 and \$961 at December 31, 2019.

#### Other Factors

The Company considers other factors that impact credit risk, including the interest rate environment, the competitive, legal and regulatory environments, changes in lending policies and loan review, changes in management, and high risk loans, as well as a factor added to measure the risk from loans that received a COVID-19 modification and then received a subsequent COVID-19 modification.

The interest rate environment is at a low level as of December 31, 2020, with the Federal Reserve’s fed funds target rate between 0.00% and 0.25%. The target was set by the Federal Reserve in an attempt to soften the pandemic’s impact on the economy, and is lower than the target at December 31, 2019 by 150 basis points. This provides variable rate loans with lower payments, reducing credit risk.

The competitive, legal and regulatory environments were evaluated for changes that would impact credit risk. Competition remained at similar levels from December 31, 2019. The legal and regulatory environments have experienced some changes since December 31, 2019. At the beginning of the COVID-19 pandemic, Congress acted swiftly to provide benefits that supported many of the Company’s borrowers and allowed them to maintain their repayment ability. The Bank’s primary federal regulator issued guidance encouraging banks to aid qualifying borrowers suffering from COVID-19 induced hardship and providing some leeway to banks in TDR-designation requirements. However, ambiguity in regulatory guidance introduces uncertainty for future regulatory treatment of loans modified for COVID-19 related financial difficulty. The Company is not able to forecast the effects and so no change was assessed for legal and regulatory environments.

The Company considers the risk from changes to lending policies and loan review, and changes in management’s experience. Each of these factors remained at similar levels to December 31, 2019.

Levels of high risk loans are considered in the determination of the level of the allowance for loan loss. High risk loans are defined by the Company as loans secured by junior liens, interest only loans and loans with a high loan-to-value ratio. A decrease in the level of high risk loans within a class decreases the required allocation for the loan class, and an increase in the level of high risk loans within a class increases the required allocation for the loan class. Total high risk loans decreased \$15,536 or 12.07% from the level at December 31, 2019, resulting in a decreased allocation.

Beginning with the December 31, 2020 calculation, the Company added a qualitative factor for loans with modifications related to COVID-19. The loans captured in the analysis were granted COVID-19 related modifications subsequent to initial COVID-19 related modifications, have not yet emerged from the modification period and are flagged by credit review procedures for additional monitoring. The allocation methodology considers the percent of captured loans to the total class balance, and allocates according to the maximum estimated loss.

#### Unallocated Surplus

In addition to funding the allowance for loan losses based upon data analysis, the Company has the option to fund an unallocated surplus in excess to the calculated requirement, based upon management judgement. The Company’s policy permits an unallocated surplus of between 0% and 5% of the calculated requirement. The unallocated surplus at December 31, 2020 is \$395 or 4.9% in excess of the calculated requirement. As of December 31, 2019, the unallocated surplus was \$326 or 5.0%. The surplus provides some mitigation of the uncertainty surrounding the impact of COVID-19.

#### Conclusion

The calculation of the appropriate level for the allowance for loan losses incorporates analysis of multiple factors and requires management’s prudent and informed judgment. The ratio of the allowance for loan losses to total loans, net of unearned income and deferred fees and costs at December 31, 2020 was 1.10%, an increase from 0.94% at December 31, 2019. The ratio of the allowance for collectively-evaluated loan losses to collectively-evaluated loans, net of unearned income and deferred fees and costs was 1.10%, compared with 0.93% at December 31, 2019. Both ratios at December 31, 2020 are diluted by the presence of government-guaranteed PPP loans which do not add to credit risk. Excluding the PPP loans, the ratio of the allowance for loan losses to total loans, net of

unearned income and deferred fees and costs at December 31, 2020 was 1.16%, and the ratio of the allowance for collectively-evaluated loan losses to collectively-evaluated loans, net of unearned income and deferred fees and costs was 1.15%.

The most recently available data showed improvements that decreased the required level of the allowance for loan losses from December 31, 2019 including the interest rate environment, loans considered high risk, personal bankruptcy filings and the residential vacancy rate. Other indicators offset the improvements, including a worsening in the unemployment rate, some asset quality indicators and loans receiving initial and subsequent modifications for COVID-19 related difficulty flagged for monitoring by credit review procedures. To attempt to capture the impact on credit risk of the COVID-19 pandemic, which continues to evolve, the Company added 26 basis points for unprecedented national unemployment filing data. Because of lags in data and heightened uncertainty stemming from the pandemic, the Company also maintained its unallocated surplus at the maximum allowed by policy. Based on analysis of historical indicators, asset quality and economic factors, management believes the level of allowance for loan losses is reasonable for the credit risk in the loan portfolio as of December 31, 2020.

Please refer to Note 5: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans for further information on collectively evaluated loans, individually evaluated impaired loans and the unallocated portion of the allowance for loan losses.

### Quarterly Results of Operations

The following is a summary of the unaudited quarterly results of operations for the years ended December 31, 2020, 2019 and 2018:

\$ in thousands, except per share data

	2020			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>Income Statement Data:</b>				
Interest income	\$ 11,388	\$ 10,750	\$ 10,708	\$ 11,162
Interest expense	1,796	1,598	1,420	1,023
Net interest income	\$ 9,592	\$ 9,152	\$ 9,288	\$ 10,139
Provision for loan losses	\$ 479	\$ 1,352	\$ 154	\$ 6
Noninterest income	2,135	1,745	1,926	2,138
Noninterest expense	6,467	6,077	6,120	6,306
Income taxes	802	486	772	1,017
Net income	\$ 3,979	\$ 2,982	\$ 4,168	\$ 4,948

### Per Share Data:

Basic net income per common share	\$ 0.61	\$ 0.46	\$ 0.64	\$ 0.77
Fully diluted net income per common share	0.61	0.46	0.64	0.77
Cash dividends per common share	---	0.67	---	0.72
Book value per common share	29.52	30.17	31.26	31.19

\$ in thousands, except per share data

	2019			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>Income Statement Data:</b>				
Interest income	\$ 11,138	\$ 11,293	\$ 11,288	\$ 11,428
Interest expense	1,793	1,914	1,865	1,808
Net interest income	\$ 9,345	\$ 9,379	\$ 9,423	\$ 9,620
Provision for (recovery of) loan losses	\$ 200	\$ 55	\$ 95	\$ (224)
Noninterest income	2,489	1,856	2,098	2,347
Noninterest expense	6,465	6,453	6,386	6,450
Income taxes	726	733	788	964
Net income	\$ 4,443	\$ 3,994	\$ 4,252	\$ 4,777

### Per Share Data:

Basic net income per common share	\$ 0.65	\$ 0.61	\$ 0.65	\$ 0.74
Fully diluted net income per common share	0.65	0.61	0.65	0.74
Cash dividends per common share	---	0.67	---	0.72
Book value per common share	27.86	28.26	28.97	28.31

\$ in thousands, except per share data

	2018			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>Income Statement Data:</b>				
Interest income	\$ 10,484	\$ 10,726	\$ 10,945	\$ 11,069
Interest expense	1,081	1,145	1,245	1,576
Net interest income	\$ 9,403	\$ 9,581	\$ 9,700	\$ 9,493
Provision for (recovery of) loan losses	\$ (472)	\$ 342	\$ 223	\$ (174)
Noninterest income	2,023	1,868	1,914	1,924
Noninterest expense	8,164	6,424	6,463	6,225
Income taxes	438	642	677	803
Net income	\$ 3,296	\$ 4,041	\$ 4,251	\$ 4,563
<b>Per Share Data:</b>				
Basic net income per common share	\$ 0.47	\$ 0.58	\$ 0.61	\$ 0.66
Fully diluted net income per common share	0.47	0.58	0.61	0.66
Cash dividends per common share	---	0.58	---	0.63
Book value per common share	26.67	26.71	27.04	27.34

#### Balance Sheet

On December 31, 2020, total assets were \$1,519,673, an increase of \$197,836 or 14.97%, over total assets of \$1,321,837 on December 31, 2019. Total assets at December 31, 2019 increased \$65,805 or 5.24%, from \$1,256,032 at December 31, 2018.

#### Loans

The Company's loan categorization reflects its approach to loan portfolio management and includes six groups. Real estate construction loans include construction loans for residential and commercial properties, as well as land. Consumer real estate loans include conventional and junior lien mortgages, equity lines and investor-owned residential real estate. Commercial real estate loans are comprised of owner-occupied and leased nonfarm, nonresidential properties, multi-family residence loans and farmland. Commercial non-real estate loans include agricultural loans, operating capital lines and loans secured by capital assets. Public sector and industrial development authority ("IDA") loans are extended to municipalities. Consumer non-real estate loans include automobile loans, personal loans, credit cards and consumer overdrafts.

#### A. Types of Loans

\$ in thousands

	December 31,				
	2020	2019	2018	2017	2016
Real estate construction	\$ 42,266	\$ 42,303	\$ 37,845	\$ 34,694	\$ 36,345
Consumer real estate	181,782	181,472	175,456	166,965	157,718
Commercial real estate	393,115	365,373	353,546	340,414	336,457
Commercial non-real estate <sup>(1)</sup>	78,771	46,576	46,535	40,518	39,204
Public sector and IDA	40,983	63,764	60,777	51,443	45,474
Consumer non-real estate	33,110	34,539	36,238	34,648	33,528
Total loans	\$ 770,027	\$ 734,027	\$ 710,397	\$ 668,682	\$ 648,546
Less unearned income and deferred fees <sup>(2)</sup>	(1,228)	(576)	(598)	(613)	(794)
Total loans, net of unearned income and deferred fees and costs	\$ 768,799	\$ 733,451	\$ 709,799	\$ 668,069	\$ 647,752
Less allowance for loans losses	(8,481)	(6,863)	(7,390)	(7,925)	(8,300)
Total loans, net	\$ 760,318	\$ 726,588	\$ 702,409	\$ 660,144	\$ 639,452

(1) At December 31, 2020, includes PPP loans totaling \$36,903.

(2) At December 31, 2020, includes net deferred fees on PPP loans of \$911.

## B. Maturities and Interest Rate Sensitivities

The following table presents maturities and interest rate sensitivities for commercial non-real estate, commercial real estate and real estate construction loans.

\$ in thousands	December 31, 2020			
	< 1 Year	1 – 5 Years	After 5 Years	Total
Commercial non-real estate <sup>(1)</sup>	\$ 24,697	\$ 53,051	\$ 1,023	\$ 78,771
Commercial real estate	71,282	247,994	73,839	393,115
Real estate construction	13,463	10,271	18,532	42,266
Total	109,442	311,316	93,394	514,152
Less loans with predetermined interest rates	(15,111)	(58,601)	(26,258)	(99,970)
Loans with adjustable rates	\$ 94,331	\$ 252,715	\$ 67,136	\$ 414,182

(1) Includes PPP loans totaling \$36,903.

## Risk Elements

The following table presents aggregate amounts for nonaccrual loans, restructured loans in nonaccrual, other real estate owned net, and accruing loans which are contractually past due ninety days or more as to interest or principal payments, and accruing restructured loans.

\$ in thousands	December 31,				
	2020	2019	2018	2017	2016
<b>Nonaccrual loans</b>					
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ ---
Consumer real estate	62	24	119	6	256
Commercial real estate	756	---	192	---	698
Commercial non-real estate	28	136	---	---	217
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	---	4	---	---	---
Total nonaccrual loans	\$ 846	\$ 164	\$ 311	\$ 6	\$ 1,168
<b>Restructured loans (TDR Loans) in nonaccrual</b>					
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ 270
Consumer real estate	---	262	610	145	---
Commercial real estate	2,839	2,949	2,494	2,602	4,390
Commercial non-real estate	---	---	5	15	24
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	---	---	---	1	3
Total restructured loans in nonaccrual	\$ 2,839	\$ 3,211	\$ 3,109	\$ 2,763	\$ 4,687
Total nonperforming loans	\$ 3,685	\$ 3,375	\$ 3,420	\$ 2,769	\$ 5,855
Other real estate owned, net	1,553	1,612	2,052	2,817	3,156
Total nonperforming assets	\$ 5,238	\$ 4,987	\$ 5,472	\$ 5,586	\$ 9,011
<b>Accruing loans past due 90 days or more</b>					
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ ---
Consumer real estate	---	188	---	11	42
Commercial real estate	---	---	---	---	---
Commercial non-real estate	---	17	2	---	---
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	17	26	33	40	21
Total accruing loans past due 90 days or more	\$ 17	\$ 231	\$ 35	\$ 51	\$ 63

(continued)

Accruing restructured loans								
Real estate construction	\$	---	\$	---	\$	---	\$	---
Consumer real estate		<b>194</b>		426		417		947
Commercial real estate		<b>363</b>		382		1,112		2,948
Commercial non-real estate		<b>851</b>		916		1,010		1,214
Public sector and IDA		---		---		---		---
Consumer non-real estate		<b>2</b>		5		13		25
Total accruing restructured loans	\$	<b>1,410</b>	\$	1,729	\$	2,552	\$	5,134
								3,769

Loan loss and other indicators related to asset quality are presented in the Loan Loss Data table.

### Loan Loss Data Table

\$ in thousands	2020	2019	2018
Provision for (recovery of) loan losses	\$ 1,991	\$ 126	\$ (81)
Net charge-offs to average net loans	0.05%	0.09%	0.07%
Allowance for loan losses to loans, net of unearned income and deferred fees <sup>(1)</sup>	1.10%	0.94%	1.04%
Allowance for loan losses to nonperforming loans	230.15%	203.35%	216.08%
Allowance for loan losses to nonperforming assets	161.91%	137.62%	135.05%
Nonperforming assets to loans, net of unearned income and deferred fees and costs, plus other real estate owned	0.68%	0.68%	0.77%
Nonaccrual loans	\$ 846	\$ 164	\$ 311
Restructured loans in nonaccrual status	2,839	3,211	3,109
Other real estate owned, net	1,553	1,612	2,052
Total nonperforming assets	\$ 5,238	\$ 4,987	\$ 5,472
Accruing loans past due 90 days or more	\$ 17	\$ 231	\$ 35

(1) At December 31, 2020, loans net of unearned income and deferred fees includes PPP loans of \$35,992. PPP loans are insured by the SBA and do not present credit risk. Excluding PPP loans, the ratio would be 1.16%.

Nonperforming loans include nonaccrual loans and TDRs in nonaccrual status, but do not include accruing loans 90 days or more past due or accruing restructured loans. TDRs are discussed in detail under the section titled “C. Modifications and Troubled Debt Restructurings” below. Impaired loans, or loans for which management does not expect to collect at the original loan terms, but which may or may not be nonperforming, are presented in Note 5 of Notes to Consolidated Financial Statements.

Total impaired loans at December 31, 2020 were \$4,903, of which \$3,493 were in nonaccrual status. Impaired loans at December 31, 2019 and 2018 were \$5,289 and \$6,820, of which \$3,211 and \$3,420 were in nonaccrual status, respectively.

The ratio of the allowance for loan losses to total nonperforming loans increased from 203.35% in 2019 to 230.15% in 2020. The Company believes the allowance for loan losses is adequate for the credit risk inherent in the loan portfolio.

### C. Modifications and Troubled Debt Restructurings

#### Modifications

In the ordinary course of business the Company modifies loan terms on a case-by-case basis, including consumer and commercial loans, for a variety of reasons. Modifications may include rate reductions, payment extensions of varying lengths of time, a change in amortization term or method or other arrangements. Payment extensions allow borrowers temporary payment relief and result in extending the original contractual maturity by the number of months for which the extension was granted. The Company may grant payment extensions to borrowers who have demonstrated a willingness and ability to repay their loan but who are experiencing consequences of a specific unforeseen temporary hardship. If the temporary event is not expected to impact a borrower’s ability to repay the debt, and if the Company expects to collect all amounts due including interest accrued at the contractual interest rate for the extension period at contractual maturity, the modification is not designated a TDR.

Modifications to consumer loans generally involve short-term payment extensions to accommodate specific, temporary circumstances. Modifications to commercial loans may include, but are not limited to, changes in interest rate, maturity, amortization and financial covenants. If the modified terms are consistent with competitive market conditions and representative of terms the borrower could otherwise obtain in the open market, the modified loan is not categorized as a TDR.



During the year ended December 31, 2020, the Company provided modifications for competitive purposes as well as for COVID-19 related difficulty. For competitive purposes, the Company modified 1,047 loans totaling \$152,681 during the year ended December 31, 2020. The modifications were not TDRs and were not related to COVID-19. For the twelve months ended December 31, 2019, the Company provided non-TDR modifications for competitive reasons to 732 loans totaling \$77,101. During the twelve months ended December 31, 2018, the Company provided modifications for competitive purposes to 758 loans totaling \$53,337.

#### *COVID-19 Modifications*

The COVID-19 pandemic has negatively impacted a significant number of the Company's borrowers, and is likely to continue to adversely impact some borrowers for the foreseeable future. During the twelve months ended December 31, 2020, the Company provided modifications related to COVID-19 financial difficulty. Modifications provided short-term payment relief and include payment extensions, interest only periods and rate reductions. The modifications met the requirements specified by the CARES Act and regulatory guidance and as such were not designated as TDRs. The Company followed its normal risk rating and nonaccrual designation procedures and did not automatically downgrade or designate as nonaccrual if the loan was modified for COVID-19 related difficulty under the CARES Act. The following table provides information regarding COVID-19 related modifications.

<b>Twelve Months Ended December 31, 2020</b>		
<b>Modifications To Borrowers Impacted by the COVID-19 Pandemic</b>	<b>Number</b>	<b>Amount (in thousands)</b>
Rate reductions <sup>(1)</sup>	5	\$ 442
Payment extensions <sup>(2)</sup>	350	121,676
Maturity date extension	2	729
Interest-only period for amortizing loans <sup>(2)</sup>	31	59,982
<b>Total</b>	<b>388</b>	<b>\$ 182,829</b>

- (1) Rate reductions were granted to qualifying loans and are permanent for the remaining term of the loan. Rate reductions were provided to alleviate COVID-19 hardship and also to remain competitive in the current low interest rate environment.
- (2) Payment extensions and interest-only periods granted to amortizing loans have a set expiration date.

A loan that received multiple modifications as part of one request, for instance, a rate reduction and a payment extension, is presented only under one modification category. A loan that was modified pursuant to a first request and then was modified subsequently pursuant to a separate request is included for each of the requests. For example, a loan that received a payment extension under a first request and a rate reduction under a second request is counted in the rate reduction category and again in the payment extension category.

Of the modifications presented in the table above, those pursuant to subsequent requests included 67 loans totaling \$23,074 with payment extensions and 8 amortizing loans totaling \$20,503 granted an interest-only period. Subsequent requests for modifications are evaluated to determine whether the totality of the modifications and the borrower's financial condition indicate TDR status. As of December 31, 2020, the Company determined that loans granted subsequent modification requests continued to fall within the CARES Act parameters and did not designate any new TDRs. To account for the possible increase in credit risk from commercial loans requiring subsequent modifications, the Company added an allocation to the allowance for loan losses at December 31, 2020.

Of the modifications presented in the table above, certain loans remain in their modification period as of December 31, 2020, including 12 loans totaling \$7,769 with payment extensions and 12 loans totaling \$33,176 in an interest only period. Commercial loans that remain in their modification period as of December 31, 2020 include 3 loans totaling \$6,626 with payment extensions and 12 loans totaling \$32,309 in an interest only period.

While the CARES Act and regulatory guidance provide that short-term relief to qualifying loans in response to the COVID-19 crisis does not automatically result in a TDR, adverse risk rating or nonaccrual status, the Company tracks all modifications and is monitoring outlooks for borrowers. If the pandemic lasts longer than the period of relief provided by the modifications, the Company expects to continue to work with borrowers in order to bolster the prospect of full repayment in the future. Subsequent concessions or borrower financial difficulty that impacts repayment prospects according to the loan terms may result in a loan being designated TDR, impaired and/or nonaccrual, and may result in a downgrade in the risk rating, based upon individual borrower circumstances and regulatory and accounting guidance. The Company reviews every modification for TDR and risk rating indicators and in response to the high level of COVID-19 related modifications, implemented additional review and documentation requirements for modified loans over \$250 to ensure that subsequent requests for COVID-19 related modifications were properly reviewed for TDR and credit risk indicators.

The allowance for loan losses incorporates analysis of commercial loans that received initial and subsequent modifications related to COVID-19 difficulty and measures TDRs for impairment and considers trends in past dues, nonaccruals and risk ratings as well as charge-offs. An increase in TDRs may result in additional accruals to the allowance. Increases in past dues, nonaccruals, adverse risk ratings and charge-offs will increase the allowance for collectively evaluated loans. Nonaccrual loans do not accrue interest, which will decrease the Company's net interest margin, as will concessions such as competitive rate decreases and payment extensions.

### TDR Designation

Modifications of loan terms to borrowers experiencing financial difficulty are made in an attempt to protect as much of the Company's investment in the loan as possible. The Company has restructured loan terms for certain qualified financially distressed borrowers who have agreed to work in good faith and have demonstrated the ability to make the restructured payments. The determination of whether a modification should be designated a TDR requires significant judgment after consideration of all facts and circumstances surrounding the transaction. Modifications in which the borrower is experiencing financial difficulty and for which the Company makes a concession to the original contractual loan terms are designated TDRs. Subsequent modifications to loans that received a prior modification that was not designated TDR are evaluated to determine whether the totality of the modifications and the borrower's financial status at the time of the subsequent modification indicate TDR status.

Assuming all other TDR criteria are met, the Company considers one or a combination of the following concessions to the loan terms to indicate TDR status: a reduction of the stated interest rate, an extension of the maturity date at an interest rate lower than the current market rate for a new loan with a similar term and similar risk, restructuring an amortizing loan to interest only for a period, or forgiveness of principal or accrued interest.

All TDR loans are individually evaluated for impairment for purposes of determining the allowance for loan losses. TDR loans that do not demonstrate current payments for at least six months are maintained on nonaccrual until the borrower demonstrates sustained repayment history under the restructured terms and continued repayment is not in doubt. Otherwise, interest income is recognized using a cost recovery method.

The Company's TDRs amounted to \$4,249 as of December 31, 2020 and \$4,940 as of December 31, 2019. Accruing TDR loans amounted to \$1,410 at December 31, 2020 compared to \$1,729 at December 31, 2019.

Restructuring generally results in loans with lower payments or an extended maturity beyond that originally required, and are expected to have a lower risk of loss due to nonperformance than loans classified as nonperforming. There were no new TDRs designated in 2020. During 2020, there were no TDRs that defaulted within twelve months of being designated TDR. In 2019, the Company modified one loan in a TDR that, directly prior to restructuring, totaled \$100, and had a balance of \$100 at December 31, 2019. Of the Company's TDRs at December 31, 2019, seven loans, all part of one relationship defaulted within twelve months of being modified. The Company defines default as a delay in one payment of more than 90 days or foreclosure after the date of restructuring. Please refer to Note 5 for information on the effect of default on the allowance for loan losses.

The following tables present the delinquency status of TDR loans.

\$ in thousands

	TDR Delinquency Status as of December 31, 2020				
	Total TDR Loans	Current	Accruing		Nonaccrual
			30-89 Days Past Due	90+ Days Past Due	
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ ---
Consumer real estate	194	194	---	---	---
Commercial real estate	3,202	---	363	---	2,839
Commercial non-real estate	851	188	663	---	---
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	2	1	---	1	---
<b>Total TDR Loans</b>	<b>\$ 4,249</b>	<b>\$ 383</b>	<b>\$ 1,026</b>	<b>\$ 1</b>	<b>\$ 2,839</b>

\$ in thousands

	TDR Delinquency Status as of December 31, 2019				
	Total TDR Loans	Current	Accruing		Nonaccrual
			30-89 Days Past Due	90+ Days Past Due	
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ ---
Consumer real estate	688	426	---	---	262
Commercial real estate	3,331	382	---	---	2,949
Commercial non-real estate	916	916	---	---	---
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	5	2	3	---	---
<b>Total TDR Loans</b>	<b>\$ 4,940</b>	<b>\$ 1,726</b>	<b>\$ 3</b>	<b>\$ ---</b>	<b>\$ 3,211</b>

\$ in thousands

**TDR Delinquency Status as of December 31, 2018**

	Accruing				
	Total TDR Loans	Current	30-89 Days Past Due	90+ Days Past Due	Nonaccrual
Real estate construction	\$ ---	\$ ---	\$ ---	\$ ---	\$ ---
Consumer real estate	1,027	417	---	---	610
Commercial real estate	3,606	1,112	---	---	2,494
Commercial non-real estate	1,015	1,010	---	---	5
Public sector and IDA	---	---	---	---	---
Consumer non-real estate	13	9	4	---	---
<b>Total TDR Loans</b>	<b>\$ 5,661</b>	<b>\$ 2,548</b>	<b>\$ 4</b>	<b>\$ ---</b>	<b>\$ 3,109</b>

**Summary of Loan Loss Experience**

**A. Analysis of the Allowance for Loan Losses**

The following table shows average loan balances at the end of each period; changes in the allowance for loan losses arising from loans charged off and recoveries on loans previously charged off by loan category; and additions to the allowance which have been charged to operating expense:

\$ in thousands

	December 31,				
	2020	2019	2018	2017	2016
Average loans <sup>(1)</sup>	\$ <b>768,393</b>	\$ 719,179	\$ 683,310	\$ 653,364	\$ 621,654
Allowance for loan losses at beginning of year	<b>6,863</b>	7,390	7,925	8,300	8,297
Charge-offs:					
Real estate construction	---	---	---	---	29
Consumer real estate	<b>85</b>	192	38	146	133
Commercial real estate	<b>15</b>	150	---	139	488
Commercial non-real estate	<b>372</b>	47	107	82	883
Public Sector and IDA	---	---	---	---	---
Consumer non-real estate	<b>248</b>	531	544	452	273
Total loans charged off	<b>720</b>	920	689	819	1,806
Recoveries:					
Real estate construction	---	---	---	---	---
Consumer real estate	<b>18</b>	---	3	1	2
Commercial real estate	<b>145</b>	49	49	131	83
Commercial non-real estate	<b>9</b>	1	22	23	10
Public Sector and IDA	---	---	---	---	---
Consumer non-real estate	<b>175</b>	217	161	132	64
Total recoveries	<b>347</b>	267	235	287	159
Net loans charged off	<b>373</b>	653	454	532	1,647
Provision for (recovery of) loan losses	<b>1,991</b>	126	(81)	157	1,650
Allowance for loan losses at end of year	<b>\$ 8,481</b>	\$ 6,863	\$ 7,390	\$ 7,925	\$ 8,300
Net charge-offs to average loans <sup>(1)</sup>	<b>0.05%</b>	0.09%	0.07%	0.08%	0.26%

(1) Loans are presented net of unearned income and deferred fees and costs.

The Company charges off commercial real estate loans at the time that a loss is confirmed. When delinquency status or other information indicates that the borrower will not repay the loan, the Company considers collateral value based upon a current appraisal or internal evaluation. Any loan amount in excess of collateral value is charged off and the collateral is taken into OREO.

Management analyzes many factors to determine the appropriate level for the allowance for loan losses and resultant provision expense, including the historical loss rate, the quality of the loan portfolio as determined by management, diversification as to type of loans in the portfolio, internal policies and economic factors. Management considers net charge-offs over the most recent eight quarters

to determine the historical loss rate to be applied to the calculation. The historical loss rate contributes significantly to the required level for the allowance for loan losses.

#### B. Allocation of the Allowance for Loan Losses

The allowance for loan losses has been allocated according to the amount deemed necessary to provide for anticipated losses within the categories of loans for the years indicated as follows:

\$ in thousands

	December 31,									
	2020		2019		2018		2017		2016	
	Allowance Amount	Percent of Loans to Total Loans <sup>(1)</sup>	Allowance Amount	Percent of Loans to Total Loans <sup>(1)</sup>	Allowance Amount	Percent of Loans to Total Loans <sup>(1)</sup>	Allowance Amount	Percent of Loans to Total Loans <sup>(1)</sup>	Allowance Amount	Percent of Loans to Total Loans <sup>(1)</sup>
Real estate construction	\$ 503	5.49%	\$ 400	5.76%	\$ 398	5.33%	\$ 337	5.19%	\$ 438	5.60%
Consumer real estate	2,165	23.61%	1,895	24.72%	2,049	24.70%	2,027	24.97%	1,830	24.32%
Commercial real estate	3,853	51.05%	2,559	49.77%	2,798	49.77%	3,044	50.91%	3,738	51.88%
Commercial non-real estate	670	10.23%	555	6.35%	602	6.55%	1,072	6.06%	1,063	6.02%
Public sector and IDA	339	5.32%	478	8.69%	583	8.55%	419	7.69%	330	7.01%
Consumer non-real estate	555	4.30%	650	4.71%	750	5.10%	707	5.18%	644	5.17%
Unallocated	396		326		210		319		257	
	<b>\$ 8,481</b>	<b>100.00%</b>	<b>\$ 6,863</b>	<b>100.00%</b>	<b>\$ 7,390</b>	<b>100.00%</b>	<b>\$ 7,925</b>	<b>100.00%</b>	<b>\$ 8,300</b>	<b>100.00%</b>

(1) Loans are presented on a gross basis.

An analysis of the allowance for loan losses by impairment basis follows:

\$ in thousands

	December 31,		
	2020	2019	2018
Impaired loans <sup>(1)</sup>	\$ 4,903	\$ 5,289	\$ 6,820
Allowance related to impaired loans <sup>(1)</sup>	75	110	139
Allowance to impaired loans <sup>(1)</sup>	1.53%	2.08%	2.04%
Non-impaired loans <sup>(1)</sup>	765,124	728,738	703,577
Allowance related to non-impaired loans <sup>(1)</sup>	8,406	6,753	7,251
Allowance to non-impaired loans <sup>(1)</sup>	1.10%	0.93%	1.03%
Total gross loans	770,027	734,027	710,397
Less: unearned income and deferred fees and costs	(1,228)	(576)	(598)
Loans, net of unearned income and deferred fees and costs	768,799	733,451	709,799
Allowance for loan losses, total	8,481	6,863	7,390
Allowance as a percentage of loans, net of unearned income and deferred fees and costs	1.10%	0.94%	1.04%

(1) Loans are presented on a gross basis.

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Individually-evaluated impaired loans are valued using the fair value of the underlying collateral or the present value of cash flows for each loan. Valuation procedures for impaired loans resulted in a required reserve for impaired loans of \$75 at December 31, 2020, \$110 at December 31, 2019 and \$139 at December 31, 2018. The amount of the individual impaired loan balance that exceeds the fair value is accrued in the allowance for loan losses.

Management's analysis of the loan portfolio and pertinent economic conditions resulted in a determination of the allowance for loan losses for collectively evaluated loans of \$8,406 or 1.10% of such loans at December 31, 2020, \$6,753 or 0.93% at December 31, 2019, and \$7,251 or 1.03% at December 31, 2018. The allowance for collectively evaluated loans is determined by applying historical charge-off percentages, as well as additional accruals for internal and external credit risk factors to groups of collectively evaluated loans. The Company applies the average of the most recent eight quarters of net charge-offs to calculate historical net charge-offs for the allowance. The ratio increased from 2019 to 2020 due to declines in economic and credit risk factors as a result of responses to the pandemic. The ratio decreased from 2018 to 2019 due to improvements in economic and credit risk factors.

The unallocated portion of the reserve was \$396 at December 31, 2020, \$326 at December 31, 2019 and \$210 at December 31, 2018. The unallocated portion of the reserve is the amount that exceeds the calculated requirement for the allowance for loan losses. The Company's policy permits an unallocated reserve of up to 5% in excess of the required level for the allowance for loan losses. The surplus provides some mitigation of the uncertainty surrounding the impact of COVID-19.

The total calculated allowance for loan losses of \$8,481 at December 31, 2020, \$6,863 as of December 31, 2019 and \$7,390 as of December 31, 2018 indicated a provision of \$1,991 for the twelve months ended December 31, 2020 and indicated a provision of \$126 for the twelve months ended December 31, 2019 and a recovery of \$81 for the twelve months ended December 31, 2018. Please refer to the discussion under "Provision and Allowance for Loan Losses" for additional information on the determination of the allowance for loan loss.

### **Securities**

The fair value of securities available for sale was \$546,742, an increase of \$111,479 or 25.61% from December 31, 2019. The securities portfolio is subject to the volatility and risk in the financial markets. The risk in financial markets affects the Company in the same way that it affects other institutional and individual investors. The Company's investment portfolio includes corporate bonds. If, because of economic hardship, the corporate issuers were to default, there could be a delay in the payment of interest, or there could be a loss of principal and accrued interest. To date, there have been no defaults in any of the corporate bonds held in the portfolio. The Company's investment portfolio also contains a large percentage of municipal bonds. If economic forces reduce the ability of states and municipalities to make scheduled principal and interest payments on their outstanding indebtedness, or if their income from taxes and other sources declines significantly, states and municipalities could default on their bond obligations. There have been no defaults among the municipal bonds in the Company's investment portfolio. The fair value of our bond portfolio is affected by interest rates. The fair value of available for sale securities is reflected on the Company's balance sheet, while held to maturity securities are reported at amortized cost.

In making investment decisions, management follows internal policy guidelines that help to limit risk by specifying parameters for both security quality and industry and geographic concentrations. Management regularly monitors the quality of the investment portfolio and tracks changes in financial markets. The value of individual securities will be written down if a decline in fair value is considered to be other than temporary, given the totality of the circumstances.

Additional information about securities available for sale and securities held to maturity can be found in Note 3 of the Notes to Consolidated Financial Statements.

## Maturities and Associated Yields

The following table presents the maturities for securities available for sale and restricted stock at their carrying values as of December 31, 2020 and weighted average yield for each range of maturities.

\$ in thousands

	Maturities and Yields December 31, 2020					
	< 1 Year	1-5 Years	5-10 Years	> 10 Years	None	Total
<b>Available for Sale:</b>						
U.S. government agencies	\$ ---	\$ ---	\$ 43,195	\$ 47,968	\$ ---	\$ 91,163
	---	---	1.91%	2.23%	---	2.08%
Mortgage-backed securities	\$ 40	\$ 58	\$ 91,024	\$ 158,053	\$ ---	\$ 249,175
	5.00%	5.64%	1.39%	0.77%	---	0.99%
States and political subdivision – nontaxable <sup>(1)</sup>	\$ 4,008	\$ 5,729	\$ 12,497	\$ 181,727	\$ ---	\$ 203,961
	4.77%	4.38%	3.56%	2.50%	---	2.67%
Corporate	\$ ---	\$ ---	\$ ---	\$ 2,443	\$ ---	\$ 2,443
	---	---	---	4.00%	---	4.00%
<b>Total</b>	<b>\$ 4,048</b>	<b>\$ 5,787</b>	<b>\$ 146,716</b>	<b>\$ 390,191</b>	<b>\$ ---</b>	<b>\$ 546,742</b>
	<b>4.77%</b>	<b>4.39%</b>	<b>1.73%</b>	<b>1.78%</b>	<b>---</b>	<b>1.81%</b>
<b>Restricted stock:</b>						
Restricted stock	\$ ---	\$ ---	\$ ---	\$ ---	\$ 1,279	\$ 1,279
	---	---	---	---	4.93%	4.93%

(1) Rates shown represent weighted average yield on a fully taxable basis.

The majority of mortgage-backed securities and collateralized mortgage obligations held at December 31, 2020 were backed by U.S. government agencies. Certain holdings are required to be periodically subjected to the Federal Financial Institution Examination Council's (FFIEC) high risk mortgage security test. These tests address possible fluctuations in the average life and variances caused by the change in rate times the change in volume that have been allocated to rate and volume changes proportional to the relationship of the absolute dollar amounts of the change in each. Except for U.S. government agency securities, the Company has no securities with any issuer that exceeds 10% of stockholders' equity.

## Deposits

Total deposits increased by \$177,390 or 15.84%, from \$1,119,753 at December 31, 2019 to \$1,297,143 at December 31, 2020. The two greatest impacts came from growth of \$119,811 in interest-bearing demand deposits and growth of \$74,927 in noninterest-bearing deposits. During the first quarter of 2020, the Company decreased its deposit offering rates as a result of the Federal Reserve decreases in the Fed Funds rate. When December 31, 2019 is compared with December 31, 2018, total deposits increased \$67,811, or 6.45%, from \$1,051,942 at December 31, 2018, primarily due growth in interest-bearing demand deposits and time deposits.

### A. Average Amounts of Deposits and Average Rates Paid

Average amounts and average rates paid on deposit categories are presented below:

\$ in thousands

	Year Ended December 31,					
	2020		2019		2018	
	Average Amounts	Average Rates Paid	Average Amounts	Average Rates Paid	Average Amounts	Average Rates Paid
Noninterest-bearing demand deposits	\$ 248,392	---	\$ 200,970	---	\$ 192,440	---
Interest-bearing demand deposits	669,383	0.56%	601,884	0.85%	606,766	0.68%
Savings deposits	158,334	0.26%	142,985	0.31%	140,918	0.17%
Time deposits	112,463	1.48%	116,844	1.54%	105,674	0.50%
<b>Average total deposits</b>	<b>\$ 1,188,572</b>	<b>0.49%</b>	<b>\$ 1,062,683</b>	<b>0.69%</b>	<b>\$ 1,045,798</b>	<b>0.47%</b>

## B. Time Deposits of \$250 or More

The following table sets forth time certificates of deposit and other time deposits of \$250 or more:

\$ in thousands	December 31, 2020				
	3 Months or Less	Over 3 Months Through 6 Months	Over 6 Months Through 12 Months	Over 12 Months	Total
Total time deposits of \$250 or more	\$ 553	\$ 3,543	\$ 7,608	\$ 1,473	\$ 13,177

## Derivatives and Market Risk Exposures

The Company is not a party to derivative financial instruments with off-balance sheet risks such as futures, forwards, swaps, and options. The Company is a party to financial instruments with off-balance sheet risks such as commitments to extend credit, standby letters of credit, and recourse obligations in the normal course of business to meet the financing needs of its customers. See Note 13 of Notes to Consolidated Financial Statements for additional information relating to financial instruments with off-balance sheet risk. Management does not plan any future involvement in high risk derivative products. The Company has investments in mortgage-backed securities, principally through the Government National Mortgage Association and Federal National Mortgage Association, with a fair value of approximately \$249,175. See Note 3 of Notes to Consolidated Financial Statements for additional information relating to securities.

The Company's securities and loans are subject to credit and interest rate risk, and its deposits are subject to interest rate risk. Management considers credit risk when a loan is granted and monitors credit risk after the loan is granted. The Company maintains an allowance for loan losses to absorb losses in the collection of its loans. See Note 5 of Notes to Consolidated Financial Statements for information relating to the allowance for loan losses. See Note 14 of Notes to Consolidated Financial Statements for information relating to concentrations of credit risk. The Company has an asset/liability program to manage its interest rate risk. This program provides management with information related to the rate sensitivity of certain assets and liabilities and the effect of changing rates on profitability and capital accounts.

The effects of changing interest rates are primarily managed through adjustments to the loan portfolio and deposit base, to the extent competitive factors allow. The investment portfolio is generally longer term. Adjustments for asset and liability management are made when securities are called or mature and funds are subsequently reinvested. Securities may be sold for reasons related to credit quality or regulatory limitations, and in limited circumstances, securities available for sale have been disposed for interest rate risk management. No trading activity for this purpose is planned in the foreseeable future, though it does remain an option.

While the asset/liability planning program is designed to protect the Company over the long term, it does not provide near-term protection from interest rate shocks, as interest rate sensitive assets and liabilities do not by their nature move up or down in tandem in response to changes in the overall rate environment. The Company's profitability in the near term may be temporarily negatively affected in a period of rapidly rising or rapidly falling rates, because it takes some time for the Company to change its rates to adjust to a new interest rate environment. See Note 15 of Notes to Consolidated Financial Statements for information relating to fair value of financial instruments and comments concerning interest rate sensitivity.

## Liquidity

Liquidity measures the Company's ability to meet its financial commitments at a reasonable cost. Demands on the Company's liquidity include funding additional loan demand and accepting withdrawals of existing deposits. The Company has diverse liquidity sources, including customer and purchased deposits, customer repayments of loan principal and interest, sales, calls and maturities of securities, Federal Reserve discount window borrowing, short-term borrowing, and FHLB advances. At December 31, 2020, the Bank did not have discount window borrowings, short-term borrowings, or FHLB advances. To assure that short-term borrowing is readily available, the Company tests accessibility annually.

The Company considers its security portfolio for typical liquidity needs, within accounting, legal and strategic parameters. Portions of the securities portfolio are pledged to meet state requirements for public funds deposits. Discount window borrowings also require pledged securities. Increased/decreased liquidity from public funds deposits or discount window borrowings results in increased/decreased liquidity from pledging requirements. The Company monitors public funds pledging requirements and unpledged available for sale securities accessible for liquidity needs.

Regulatory capital levels determine the Company's ability to use purchased deposits and the Federal Reserve discount window. At December 31, 2020, the Company is considered well capitalized and does not have any restrictions on purchased deposits or borrowing ability at the Federal Reserve discount window.

The Company monitors factors that may increase its liquidity needs. Some of these factors include deposit trends, large depositor activity, maturing deposit promotions, interest rate sensitivity, maturity and repricing timing gaps between assets and liabilities, the level of unfunded loan commitments and loan growth. At December 31, 2020, the Company's liquidity is sufficient to meet projected trends in these areas.

To monitor and estimate liquidity levels, the Company performs stress testing under varying assumptions on credit sensitive liabilities and the sources and amounts of balance sheet and external liquidity available to replace outflows. The Company's Contingency

Funding Plan sets forth avenues for rectifying liquidity shortfalls. At December 31, 2020, the analysis indicated adequate liquidity under the tested scenarios.

The Company utilizes several other strategies to maintain sufficient liquidity. Loan and deposit growth are managed to keep the loan to deposit ratio within the Company's own policy range of 65% to 75%. At December 31, 2020, the loan to deposit ratio was 59.27%. The investment strategy takes into consideration the term of the investment, and securities in the available for sale portfolio are laddered based upon projected funding needs.

In the normal course of business, we enter into certain contractual obligations, including obligations to make future payments on lease arrangements, contractual commitments with depositors, and service contracts. The table below presents our significant contractual obligations as of December 31, 2020, except for pension and other postretirement benefit plans, which are included in Note 8, "Employee Benefit Plans," of Notes to Consolidated Financial Statements in this Form 10-K.

\$ in thousands	Payments Due by Period				
	Total	Less Than			More Than
		1 Year	1-3 Years	4-5 Years	5 Years
Time deposits	\$ 89,582	\$ 64,193	\$ 21,925	\$ 3,397	\$ 67
Purchase obligations <sup>(1)</sup>	14,192	4,350	6,350	3,492	---
Operating leases	2,249	363	704	578	604
Total	\$ 106,023	\$ 68,906	\$ 28,979	\$ 7,467	\$ 671

(1) Includes contracts with a minimum annual payment of \$100.

As of December 31, 2020, the Company was not aware of any other known trends, events or uncertainties that have or are reasonably likely to have a material impact on our liquidity. As of December 31, 2020, the Company has no material commitments for long term debt or for capital expenditures.

#### Recent Accounting Pronouncements

See Note 1 of Notes to Consolidated Financial Statements for information relating to recent accounting pronouncements.

#### Capital Resources

Total stockholders' equity at December 31, 2020 was \$200,607, an increase of \$16,881, or 9.19%, from the \$183,726 at December 31, 2019. The largest component of 2020 stockholders' equity was retained earnings of \$189,547, which included net income of \$16,077, offset by dividends of \$9,000 and repurchase of shares of \$1,650. Total stockholders' equity decreased by \$6,512 or 3.42%, from \$190,238 on December 31, 2018 to \$183,726 on December 31, 2019.

The Company qualifies as a small bank holding company under the Federal Reserve's Small Bank Holding Company Policy Statement, which exempts bank holding companies with less than \$3 billion in assets from reporting consolidated regulatory capital ratios and from minimum regulatory capital requirements. National Bank of Blacksburg is subject to various capital requirements administered by banking agencies, including an additional capital conservation buffer in order to make capital distributions or discretionary bonus payments. Risk-based capital ratios are calculated in compliance with FDIC rules based on Basel III Capital Rules. The Bank's ratios are well above the required minimums at December 31, 2020 and December 31, 2019. Risk based capital ratios for the Bank are shown in the following tables.

	Ratios at December 31, 2020	Ratios at December 31, 2019	Regulatory Capital Minimum Ratios	Regulatory Capital Minimum Ratios with Capital Conservation Buffer
Total Capital Ratio	19.943 %	23.128 %	8.000 %	10.500 %
Tier I Capital Ratio	19.028 %	22.283 %	6.000 %	8.500 %
Common Equity Tier I Capital Ratio	19.028 %	22.283 %	4.500 %	7.000 %
Leverage Ratio	12.105 %	14.175 %	4.000 %	4.000 %



## Off-Balance Sheet Arrangements

The Company's off-balance sheet arrangements at December 31, 2020 are detailed in the table below.

\$ in thousands	Payments Due by Period				
	Total	Less Than 1 Year	1-3 Years	4-5 Years	More Than 5 Years
Commitments to extend credit	\$ 178,341	\$ 178,341	\$ ---	\$ ---	\$ ---
Standby letters of credit	13,474	13,474	---	---	---
Mortgage loans with potential recourse	40,362	40,362	---	---	---
Operating leases	2,249	363	704	578	604
Total	\$ 234,426	\$ 232,540	\$ 704	\$ 578	\$ 604

In the normal course of business the Company's banking affiliate extends lines of credit to its customers. Amounts drawn upon these lines vary at any given time depending on the business needs of the customers.

Standby letters of credit are also issued to the Bank's customers. There are two types of standby letters of credit. The first is a guarantee of payment to facilitate customer purchases. The second type is a performance letter of credit that guarantees a payment if the customer fails to perform a specific obligation. Revenue from these letters was approximately \$52 in 2020.

While it would be possible for customers to fully draw on approved lines of credit and for beneficiaries to call all letters of credit, historically this has not occurred. In the event of a sudden and substantial draw on these lines, the Company has its own lines of credit from which it can draw funds. A sale of loans or investments would also be an option to meet liquidity demands.

The Company sells mortgages on the secondary market subject to recourse agreements. The mortgages originated must meet strict underwriting and documentation requirements for the sale to be completed. The Company estimates a potential loss reserve for recourse provisions. The amount is not material as of December 31, 2020. To date, no recourse provisions have been invoked.

Operating leases are for buildings used in the Company's day-to-day operations.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Information about market risk is set forth above in the "Interest Rate Sensitivity" and "Derivatives and Market Risk Exposure" sections of the Management's Discussion and Analysis.

## Item 8. Financial Statements and Supplementary Data

### Consolidated Balance Sheets

\$ in thousands, except share and per share data	December 31,	
	2020	2019
<b>Assets</b>		
Cash and due from banks	\$ 13,147	\$ 10,290
Interest-bearing deposits	120,725	76,881
Securities available for sale, at fair value	546,742	435,263
Restricted stock	1,279	1,220
Mortgage loans held for sale	866	905
Loans:		
Real estate construction loans	42,266	42,303
Consumer real estate loans	181,782	181,472
Commercial real estate loans	393,115	365,373
Commercial non-real estate loans	78,771	46,576
Public sector and IDA loans	40,983	63,764
Consumer non-real estate loans	33,110	34,539
Total loans	770,027	734,027
Less unearned income and deferred fees and costs	(1,228)	(576)
Loans, net of unearned income and deferred fees and costs	768,799	733,451
Less allowance for loan losses	(8,481)	(6,863)
Loans, net	760,318	726,588
Premises and equipment, net	10,035	8,919
Accrued interest receivable	5,028	4,285
Other real estate owned, net	1,553	1,612
Goodwill	5,848	5,848
Bank-owned life insurance (BOLI)	36,444	35,567
Other assets	17,688	14,459
Total assets	\$ 1,519,673	\$ 1,321,837
<b>Liabilities and Stockholders' Equity</b>		
Noninterest-bearing demand deposits	\$ 276,793	\$ 201,866
Interest-bearing demand deposits	763,293	643,482
Savings deposits	167,475	146,377
Time deposits	89,582	128,028
Total deposits	1,297,143	1,119,753
Accrued interest payable	56	144
Other liabilities	21,867	18,214
Total liabilities	1,319,066	1,138,111
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, no par value, 5,000,000 shares authorized; none issued and outstanding	---	---
Common stock, \$1.25 par value. Authorized 10,000,000 shares; issued and outstanding, 6,432,020 shares in 2020 and 6,489,574 in 2019	8,040	8,112
Retained earnings	189,547	184,120
Accumulated other comprehensive income (loss), net	3,020	(8,506)
Total stockholders' equity	200,607	183,726
Total liabilities and stockholders' equity	\$ 1,519,673	\$ 1,321,837

The accompanying notes are an integral part of these consolidated financial statements.

**Consolidated Statements of Income**

\$ in thousands, except per share data	Years ended December 31,		
	2020	2019	2018
<b>Interest Income</b>			
Interest and fees on loans	\$ 34,523	\$ 33,869	\$ 31,333
Interest on interest-bearing deposits	276	1,523	672
Interest and dividends on securities – taxable	7,383	6,725	6,856
Interest on securities – nontaxable	1,826	3,030	4,363
Total interest income	44,008	45,147	43,224
<b>Interest Expense</b>			
Interest on deposits	5,837	7,380	4,883
Interest on borrowings	---	---	164
Total interest expense	5,837	7,380	5,047
Net interest income	38,171	37,767	38,177
Provision for (recovery of) loan losses	1,991	126	(81)
Net interest income after provision for (recovery of) loan losses	36,180	37,641	38,258
<b>Noninterest Income</b>			
Service charges on deposit accounts	1,966	2,453	2,678
Other service charges and fees	162	198	132
Credit and debit card fees, net	1,400	1,398	1,431
Trust income	1,662	1,622	1,565
BOLI income	877	910	901
Gain on sale of mortgage loans	676	297	199
Other income	1,093	1,346	806
Realized securities gains, net	108	566	17
Total noninterest income	7,944	8,790	7,729
<b>Noninterest Expense</b>			
Salaries and employee benefits	14,674	14,920	14,506
Occupancy, furniture and fixtures	1,795	1,866	1,845
Data processing and ATM	3,088	3,171	2,784
FDIC assessment	198	167	359
Intangible assets amortization	---	---	50
Net costs of other real estate owned	39	47	553
Franchise taxes	1,340	1,333	1,278
Write-down of insurance receivable	---	---	2,010
Other operating expenses	3,836	4,250	3,891
Total noninterest expense	24,970	25,754	27,276
Income before income taxes	19,154	20,677	18,711
Income tax expense	3,077	3,211	2,560
Net income	\$ 16,077	\$ 17,466	\$ 16,151
Basic net income per common share	\$ 2.48	\$ 2.65	\$ 2.32
Fully diluted net income per common share	\$ 2.48	\$ 2.65	\$ 2.32

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statements of Comprehensive Income

\$ in thousands	Years ended December 31,		
	2020	2019	2018
<b>Net Income</b>	\$ <b>16,077</b>	\$ 17,466	\$ 16,151
<b>Other Comprehensive Income (Loss), Net of Tax</b>			
Unrealized holding gain (loss) on available for sale securities net of tax of \$3,502 in 2020, \$1,486 in 2019 and (\$595) in 2018	<b>13,176</b>	5,595	(2,246)
Reclassification adjustment for gain included in net income, net of tax of (\$23) in 2020, (\$119) in 2019 and (\$4) in 2018	<b>(85)</b>	(447)	(13)
Transfer from held to maturity to available for sale securities, net of tax of \$237 in 2018	---	---	891
Net pension loss arising during the period, net of tax of (\$393) in 2020, (\$394) in 2019 and (\$249) in 2018	<b>(1,478)</b>	(1,482)	(936)
Less amortization of prior service cost included in net periodic pension cost, net of tax of (\$23) in 2020, (\$23) in 2019 and (\$24) in 2018	<b>(87)</b>	(87)	(86)
Other comprehensive income (loss), net of tax of \$3,063 in 2020, \$950 in 2018 and (\$635) in 2018	<b>11,526</b>	3,579	(2,390)
<b>Total Comprehensive Income</b>	\$ <b>27,603</b>	\$ 21,045	\$ 13,761

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statements of Changes in Stockholders' Equity

\$ in thousands, except share and per share data	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance at December 31, 2017</b>	\$ 8,698	\$ 185,893	\$ (9,695)	\$ 184,896
Net income	---	16,151	---	16,151
Other comprehensive loss, net of tax of (\$635)	---	---	(2,390)	(2,390)
Cash dividend (\$1.21 per share)	---	(8,419)	---	(8,419)
<b>Balance at December 31, 2018</b>	\$ 8,698	\$ 193,625	\$ (12,085)	\$ 190,238
Net income	---	17,466	---	17,466
Other comprehensive income, net of tax of \$950	---	---	3,579	3,579
Cash dividend (\$1.39 per share)	---	(9,032)	---	(9,032)
Stock repurchase (468,400 shares)	(586)	(17,939)	---	(18,525)
<b>Balance at December 31, 2019</b>	\$ 8,112	\$ 184,120	\$ (8,506)	\$ 183,726
Net income	---	16,077	---	16,077
Other comprehensive income, net of tax of \$3,063	---	---	11,526	11,526
Cash dividend (\$1.39 per share)	---	(9,000)	---	(9,000)
Stock repurchase (57,554 shares)	(72)	(1,650)	---	(1,722)
<b>Balance at December 31, 2020</b>	\$ <b>8,040</b>	\$ <b>189,547</b>	\$ <b>3,020</b>	\$ <b>200,607</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Consolidated Statements of Cash Flows**

Years ended December 31,

\$ in thousands

	2020	2019	2018
<b>Cash Flows from Operating Activities</b>			
Net income	\$ 16,077	\$ 17,466	\$ 16,151
Adjustment to reconcile net income to net cash provided by operating activities:			
Provision for (recovery of) loan losses	1,991	126	(81)
Deferred income tax expense (benefit)	282	529	(382)
Depreciation of premises and equipment	708	739	766
Amortization of intangibles	---	---	50
Amortization of premiums and accretion of discounts, net	1,455	212	58
Loss (gain) on disposal of fixed assets	(2)	5	---
Gain on calls and sales of securities available for sale, net	(108)	(566)	(17)
Loss (gain) and write-down on other real estate owned	(13)	5	489
Loss on sale of repossessed assets	1	4	8
Income on investment in BOLI	(877)	(910)	(901)
Gain on sale of mortgage loans held for sale	(676)	(297)	(199)
Origination of mortgage loans held for sale	(39,647)	(21,032)	(12,626)
Sale of mortgage loans held for sale	40,362	20,496	13,013
Contribution to defined benefit plan	(5,000)	---	---
Net change in:			
Accrued interest receivable	(743)	875	137
Other assets	(132)	(1,340)	2,899
Accrued interest payable	(88)	55	27
Other liabilities	203	2,465	404
Net cash provided by operating activities	<b>13,793</b>	<b>18,832</b>	<b>19,796</b>
<b>Cash Flows from Investing Activities</b>			
Net change in interest-bearing deposits	(43,844)	(33,390)	7,742
Proceeds from repayments of mortgage-backed securities	18,068	1,089	224
Proceeds from calls, sales and maturities of securities available for sale	126,840	348,032	50,438
Proceeds from calls and maturities of securities held to maturity	---	---	6,430
Purchases of securities available for sale	(241,164)	(352,505)	(25,323)
Net change in restricted stock	(59)	---	(20)
Purchases of loan participations	(11,404)	(673)	(7,853)
Collections of loan participations	207	4,262	970
Loan originations and principal collections, net	(24,875)	(28,388)	(35,591)
Proceeds from disposal of other real estate owned	72	591	276
Proceeds from disposal of repossessed assets	30	53	34
Recoveries on loans charged off	347	267	235
Additions to premises and equipment	(1,824)	(1,032)	(1,191)
Proceeds from sale of premises and equipment	2	16	---
Net cash used in investing activities	<b>(177,604)</b>	<b>(61,678)</b>	<b>(3,629)</b>

(continued)

<b>Cash Flows from Financing Activities</b>			
Net change in time deposits	(38,446)	26,229	(13,085)
Net change in other deposits	215,836	41,582	5,293
Cash dividends paid	(9,000)	(9,032)	(8,419)
Shares repurchased	(1,722)	(18,525)	---
Net cash provided by (used in) financing activities	<b>166,668</b>	40,254	(16,211)
<b>Supplemental Disclosures of Cash Flow Information</b>			
Interest paid on deposits and borrowed funds	\$ 5,925	\$ 7,325	\$ 5,020
Income taxes paid	3,860	2,544	1,778
<b>Supplemental Disclosures of Noncash Activities</b>			
Loans charged against the allowance for loan losses	\$ 720	\$ 920	\$ 689
Loans transferred to other real estate owned	---	156	---
Loans transferred to repossessed assets	4	71	55
Unrealized gain (loss) on securities available for sale	16,570	6,515	(2,858)
Unrealized net gain on securities transferred from HTM to AFS	---	---	1,128
Fair value of securities transferred from held to maturity to available for sale	---	---	119,790
Minimum pension liability adjustment	(1,981)	(1,986)	(1,295)
Increase in operating lease right-of-use asset during the period	24	1,837	---
Increase in operating lease liability during the period	24	1,837	---

The accompanying notes are an integral part of these consolidated financial statements.

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## Notes to Consolidated Financial Statements

\$ in thousands, except per share data.

### Note 1: Summary of Significant Accounting Policies

The consolidated financial statements include the accounts of National Bankshares, Inc. and its wholly-owned subsidiaries, the National Bank of Blacksburg, and National Bankshares Financial Services, Inc. All intercompany balances and transactions have been eliminated in consolidation.

The accounting and reporting policies of the Company conform to GAAP and to general practices within the banking industry. The following is a summary of significant accounting policies.

Subsequent events have been considered through the date of this Form 10-K.

### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and amounts due from banks.

### Interest-Bearing Deposits

The Company invests over-night funds in interest-bearing deposits at other banks, including the FHLB, the Federal Reserve and other entities. Interest-bearing deposits are carried at cost.

### Securities

Certain debt securities that management has the positive intent and ability to hold to maturity may be classified as “held to maturity” and recorded at amortized cost. Trading securities are recorded at fair value with changes in fair value included in earnings. Securities not classified as held to maturity or trading, are classified as “available for sale” and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. The Company uses the interest method to recognize purchase premiums and discounts in interest income over the term of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

During 2018, the Company’s held to maturity securities were re-designated as available for sale. At the time of the transfer, the re-designated securities had a fair value of \$119,790 and an unrealized net gain of \$1,128. The unrealized gain/loss on the re-designated securities is included in accumulated other comprehensive income, net of deferred tax.

The Company follows the accounting guidance related to recognition and presentation of OTTI. The guidance specifies that if (a) an entity does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that the entity will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired, unless there is a credit loss. When criteria (a) and (b) are met, the entity will recognize the credit component of an OTTI of a debt security in earnings and the remaining portion in other comprehensive income. For held to maturity debt securities, the amount of an OTTI recorded in other comprehensive income for the noncredit portion of a previous OTTI is amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

Equity securities with readily-determinable fair values are measured at fair value using the “exit price notion”. Changes in fair value are recognized in net income. Equity securities without readily-determinable fair values are recorded as other assets at cost less impairment, if any, and adjusted for changes resulting from observable price changes in orderly transactions for identical or similar investment of the same issuer.

### Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value on an individual loan basis. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. The Company releases mortgage servicing rights when loans are sold on the secondary market.

### Loans

The Company, through its banking subsidiary, provides mortgage, commercial, and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans, particularly commercial mortgages. The ability of the Company’s debtors to honor their contracts is dependent upon the real estate and general economic conditions in the Company’s market area.

The Company’s loans are grouped into six segments: real estate construction, consumer real estate, commercial real estate, commercial non-real estate, public sector and IDA, and consumer non-real estate. Each segment is subject to certain risks that influence pricing, loan structures, approval requirements, reserves, and ongoing credit management.

Real estate construction loans are subject to general risks from changing commercial building and housing market trends and economic conditions that may impact demand for completed properties and the costs of completion. Completed properties that do not sell or become leased within originally expected timeframes may impact the borrower’s ability to service the debt. These risks are measured by market-area unemployment rates, bankruptcy rates, housing and commercial building market trends, and interest rates. Risks specific to the borrower are also evaluated, including previous repayment history, debt service ability, and current and projected loan-to value ratios for the collateral.

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The credit quality of consumer real estate is subject to risks associated with the borrower's repayment ability and collateral value, measured generally by analyzing local unemployment and bankruptcy trends, and local housing market trends and interest rates. Risks specific to a borrower are determined by previous repayment history, loan-to-value ratios and debt-to-income ratios.

Commercial real estate includes loans secured by multifamily residential real estate, commercial real estate occupied by the owner/borrower, and commercial real estate leased to non-owners. Loans in the commercial real estate segment are impacted by economic risks from changing commercial real estate markets, rental markets for multi-family housing and commercial buildings, business bankruptcy rates, local unemployment rates and interest rate trends that would impact the businesses housed by the commercial real estate.

Commercial non-real estate loans are secured by collateral other than real estate, or are unsecured. Credit risk for commercial non-real estate loans is subject to economic conditions, generally monitored by local business bankruptcy trends, interest rates, borrower repayment ability and collateral value (if secured).

Public sector and IDA loans are extended to municipalities and related entities. Credit risk stems from the entity's ability to repay through either a direct obligation or assignment of specific revenues from an enterprise or other economic activity, and interest rate trends.

Consumer non-real estate includes credit cards, automobile and other consumer loans. Credit cards and certain other consumer loans are unsecured, while collateral is obtained for automobile loans and other consumer loans. Credit risk stems primarily from the borrower's ability to repay. If the loan is secured, the company analyzes loan-to-value ratios. All consumer non-real estate loans are analyzed for debt-to-income ratios and previous credit history, as well as for general risks for the portfolio, including local unemployment rates, personal bankruptcy rates and interest rates.

Risks from delinquency trends and characteristics such as second-lien position and interest-only status, as well as historical charge-off rates, are analyzed for all segments.

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding unpaid principal balances adjusted for the allowance for loan losses, any purchase premium or discount, unearned income and deferred fees or costs. Interest income is accrued on the unpaid principal balance. Unearned income on dealer-originated loans and loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method. Purchase premium or discount is recognized as an adjustment of the related loan yield using the interest method.

The Company considers multiple factors when determining whether to discontinue accrual of interest on individual loans. Generally loans are placed in nonaccrual status when collection of interest and/or full principal is considered doubtful. Interest accrual is discontinued at the time a commercial real estate loan or commercial non-real estate loan is 90 days delinquent unless the credit is well secured and in the process of collection. Loans within all loan classes that are not TDRs but that are impaired and have an associated impairment loss are placed on nonaccrual. TDRs within all classes that allow the borrower to discontinue payments of principal or interest for more than 90 days are placed on nonaccrual unless the modification provides reasonable assurance of repayment performance and collateral value supports regular underwriting requirements. TDRs within all classes that maintain current status for at least a six-month period, including history prior to restructuring, may be returned to accrual status.

All interest accrued but not collected for loans of all classes that are placed on nonaccrual or for loans charged off is reversed against interest income. Any interest payments received on nonaccrual loans of all classes are credited to the principal balance of the loan. Loans of all classes that have not been restructured and that have been designated nonaccrual are returned to accrual status when all the principal and interest amounts contractually due are current; future payments are reasonably assured; and for loans that financed the sale of OREO property, loan-to-value thresholds are met. Loans that have been restructured that have been designated nonaccrual may return to accrual status after six months of timely repayment performance. The Company reviews nonaccrual loans on an individual loan basis to determine whether future payments are reasonably assured. In order for this criteria to be satisfied, the Company's evaluation must determine that the underlying cause of the original delinquency or weakness that indicated nonaccrual status has been resolved, such as receipt of new guarantees, increased cash flows that cover the debt service or other resolution.

A loan is considered past due when a payment of principal and/or interest is due but not paid. Credit card payments not received within 30 days after the statement date, real estate loan payments not received within the payment cycle and all other non-real estate secured loans for which payment is not made within the required payment cycle are considered 30 days past due. Management closely monitors past due loans in timeframes of 30-89 days past due and 90 or more days past due.

### **Allowance for Loan Losses**

The allowance for loan losses represents management's estimate of probable losses inherent in the Company's loan portfolio. A provision for estimated losses is charged to earnings to establish and maintain the allowance for loan losses at a level reflective of the estimated credit risk. When management determines that a loan balance or portion of a loan balance is not collectible, the loss is charged against the allowance. Subsequent recoveries, if any, are credited to the allowance.

Management evaluates the allowance each quarter through a methodology that estimates losses on individual impaired loans and evaluates the effect of numerous factors on the credit risk of groups of homogeneous loans.

Specific allowances are established for individually-evaluated impaired loans based on the excess of the loan balance relative to the fair value of the loan. Impaired loans are designated as such when current information indicates that it is probable that the Company will be unable to collect principal or interest when due according to the contractual terms of the loan agreement. Loan relationships exceeding \$250 in nonaccrual status or that are significantly past due, or for which a credit review identified weaknesses that indicate



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principal and interest will not be collected according to the loan terms, as well as TDRs, are designated impaired. This policy is applicable to all loan classes.

Fair value of impaired loans is estimated in one of three ways: (1) the estimated fair value (less selling costs) of the underlying collateral, (2) the present value of the loan's expected future cash flows, or (3) the loan's observable market value. The amount of recorded investment (unpaid principal net of any interest payments made by the borrower during the nonaccrual period and net of any partial charge-offs, accrued interest and deferred fees and costs) in a non-collateral dependent impaired loan that exceeds the fair value is accrued as estimated loss in the allowance. Impaired loans for which collection of interest or principal is in doubt are placed in nonaccrual status. For collateral-dependent impaired loans, the amount of recorded investment that exceeds the fair value is charged off.

General allowances are established for collectively evaluated loans. Collectively evaluated loans are grouped into classes based on similar characteristics. Factors considered in determining general allowances include net charge-off trends, internal risk ratings, delinquency and nonperforming rates, product mix, underwriting practices, industry trends and economic trends.

The Company's charge-off policy meets or is more stringent than the minimum standards required by regulators. When available information confirms that a specific loan or a portion thereof, within any loan class, is uncollectible the amount is charged off against the allowance for loan losses. Additionally, losses on consumer real estate and consumer non-real estate loans are typically charged off no later than when the loans are 120-180 days past due, and losses on loans secured by residential real estate or by commercial real estate are charged off by the time the loans reach 180 days past due, in compliance with regulatory guidelines. Accordingly, secured loans may be charged down to the estimated value of the collateral, with previously accrued unpaid interest reversed. Subsequent charge-offs may be required as a result of changes in the market value of collateral or other repayment prospects.

### **Troubled Debt Restructurings**

In situations where, for economic or legal reasons related to a borrower's financial condition, management grants a concession to the borrower that it would not otherwise consider, the related loan is classified a TDR. These modified terms may include reduction of the interest rate, extension of the maturity date at an interest rate lower than the current market rate for a new loan with similar risk, forgiveness of principal or accrued interest or other actions intended to minimize the economic loss. TDR loans are individually measured for impairment. TDRs may be removed from TDR status, and therefore from individual evaluation, if the restructuring agreement specifies a contractual interest rate that is a market interest rate at the time of restructuring and the loan is in compliance with its modified terms one year after the restructure was completed.

### **Rate Lock Commitments**

The Company enters into commitments to originate mortgage loans in which the interest rate on the loan is determined prior to funding (rate lock commitments). Rate lock commitments on mortgage loans that are intended to be sold are considered to be derivatives. The period of time between issuance of a loan commitment and closing and sale of the loan generally ranges from 30 to 60 days. The Company protects itself from changes in interest rates through the use of best efforts forward delivery commitments, by committing to sell a loan at the time the borrower commits to an interest rate with the intent that the buyer has assumed interest rate risk on the loan. As a result, the Company is not exposed to losses nor will it realize significant gains related to its rate lock commitments due to changes in interest rates. The correlation between the rate lock commitments and the best efforts contracts is very high due to their similarity.

The market value of rate lock commitments and best efforts contracts is not readily ascertainable with precision because rate lock commitments and best effort contracts are not actively traded in stand-alone markets. The Company determines the fair value of rate lock commitments and best efforts contracts by measuring the changes in the value of the underlying assets while taking into consideration the probability that the rate lock commitments will close. Because of the high correlation between rate lock commitments and best efforts contracts, no gain or loss occurs on the rate lock commitments.

### **Premises and Equipment**

Land is carried at cost. Premises and equipment are stated at cost, net of accumulated depreciation. Depreciation is charged to expense over the estimated useful lives of the assets on the straight-line basis. Depreciable lives include 40 years for premises, 3-10 years for furniture and equipment, and 3 years for computer software. Costs of maintenance and repairs are charged to expense as incurred and improvements are capitalized.

### **Other Real Estate Owned**

Real estate acquired through or in lieu of foreclosure is held for sale and is initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing the cost basis of the asset. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less estimated costs to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other operating expenses.

### **Goodwill**

The Company records as goodwill the excess of purchase price over the fair value of the identifiable net assets acquired. Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. The Company performs its annual analysis as of September 30 of each fiscal year. The impairment test incorporated data as of September 30, 2020.

The Company's goodwill impairment analysis considered three valuation techniques appropriate to the measurement. The first

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technique uses the Company's market capitalization as an estimate of fair value, the second technique estimates fair value using current market pricing multiples for companies comparable to NBI, while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to NBI. Certain key judgments were used in the valuation measurement. Goodwill is held by the Company's bank subsidiary. The bank subsidiary is 100% owned by the Company, and no market capitalization is available. Because most of the Company's assets are comprised of the subsidiary bank's equity, the Company's market capitalization was used to estimate the Bank's market capitalization. Other judgments include the assumption that the companies and transactions used as comparables for the second and third technique were appropriate to the estimate of the Company's fair value, and that the comparable multiples are appropriate indicators of fair value, and compliant with accounting guidance.

Based upon data at September 30, 2020, the second test using market pricing multiples for companies comparable to NBI and the third test using current market pricing multiples for change-of control transactions involving companies comparable to NBI indicated fair value in excess of book value. However, the market capitalization test, based upon the closing price of the Company's common stock on September 30, 2020, indicated fair value below book value. Market capitalization was measured at \$164,381, compared with book value of \$202,194. Management monitored the Company's share price during the fourth quarter of 2020. The indicated market capitalization on December 31, 2020 was \$201,387, exceeding book value of \$200,607. Management determined that the share price at September 30, 2020 fell below book value due to temporary market forces. For this reason, and because two other tests did not indicate impairment, no impairment was assessed.

For the years ended December 31, 2019 and 2018, each measure indicated that the Company's fair value exceeded its book value and no indicators of impairment for goodwill were identified.

The Company's intangible assets became fully amortized during 2018. Acquired intangible assets (such as core deposit intangibles) are recognized separately from goodwill if the benefit of the asset can be sold, transferred, licensed, rented, or exchanged, and amortized over its useful life. The Company amortized on a straight-line basis intangible assets arising from branch purchase transactions over their useful lives, determined by the Company to be 10 to 12 years. Prior to becoming fully amortized, core deposit intangibles were subject to a recoverability test based on undiscounted cash flows, and to the impairment recognition and measurement provisions required for other long-lived assets held and used. The impairment testing showed that the expected cash flows of the intangible assets exceeded the carrying value.

#### **Pension Plan**

The Company recognizes the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and recognizes changes in that funded status in the year in which the changes occur through comprehensive income. The funded status of a benefit plan is measured as the difference between plan assets at fair value and the projected benefit obligation.

#### **Income Taxes**

Income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the asset and liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

#### **Trust Assets and Income**

Assets (other than cash deposits) held by NBB's Trust Department in a fiduciary or agency capacity for customers are not included in the consolidated financial statements since such items are not assets of the Company. Trust income is recognized on the accrual basis.

## Earnings Per Common Share

Basic earnings per common share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. As of December 31, 2020 and December 31, 2019, there were no potential common shares outstanding.

The following shows the weighted average number of shares used in computing earnings per common share for the years indicated.

	2020	2019	2018
Average number of common shares outstanding	6,483,230	6,580,659	6,957,974

## Loss Contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business are recorded as liabilities when the likelihood of loss is probable and reasonably estimated. Management does not believe there are such matters that will have a material effect on the consolidated financial statements.

## Advertising

The Company charges advertising costs to expenses as incurred. Advertising expenses were \$99 for the year ended December 31, 2020, \$120 for the year ended December 2019 and \$106 for the year ended December 31, 2018.

## Revenue Recognition

The Company accounts for revenue associated with financial instruments, including loans and securities via the accrual method. The Company recognizes noninterest income when it satisfies commitments to customers. Please refer to Note 18: Revenue Recognition.

## Use of Estimates

In preparing consolidated financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of OREO, evaluation of impairment of goodwill, and pension obligations.

Changing economic conditions, adverse economic prospects for borrowers, as well as regulatory agency action as a result of examination, could cause NBB to recognize additions to the allowance for loan losses and may also affect the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans.

## Reclassifications

Certain amounts reported in prior years have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the Company's results of operations, financial position, or net cash flow.

## Recent Accounting Pronouncements

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The amendments in this ASU, among other things, require the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The FASB has issued multiple updates to ASU 2016-13 as codified in Topic 326, including ASUs 2019-04, 2019-05, 2019-10, 2019-11, 2020-02, and 2020-03. These ASUs have provided for various minor technical corrections and improvements to the codification as well as other transition matters. Smaller reporting companies who file with the SEC and all other entities who do not file with the SEC are required to apply the guidance for fiscal years, and interim periods within those years, beginning after December 15, 2022. The Company is currently assessing the impact that ASU 2016-13 will have on its consolidated financial statements. The Company is currently assessing the impact that ASU 2016-13 will have on its consolidated financial statements. The Company's CECL Readiness Committee is working to address information requirements, determine methodology, research forecasts and ensure readiness and compliance with the standard. The Company has begun calculating and refining concurrent models using CECL methodology. The Company will continue to fine tune assumptions prior to the effective date.

Effective November 25, 2019, the SEC adopted Staff Accounting Bulletin (SAB) 119. SAB 119 updated portions of SEC interpretative guidance to align with FASB ASC 326, "Financial Instruments – Credit Losses." It covers topics including (1) measuring current expected credit losses; (2) development, governance, and documentation of a systematic methodology; (3) documenting the results of a systematic methodology; and (4) validating a systematic methodology.

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In December 2019, the FASB issued ASU 2019-12, “Income Taxes (Topic 740) – Simplifying the Accounting for Income Taxes.” The ASU is expected to reduce cost and complexity related to the accounting for income taxes by removing specific exceptions to general principles in Topic 740 (eliminating the need for an organization to analyze whether certain exceptions apply in a given period) and improving financial statement preparers’ application of certain income tax-related guidance. This ASU is part of the FASB’s simplification initiative to make narrow-scope simplifications and improvements to accounting standards through a series of short-term projects. For public business entities, the amendments are effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Early adoption is permitted. The Company is currently assessing the impact that ASU 2019-12 will have on its consolidated financial statements.

On March 12, 2020, the SEC amended its “accelerated filer” and “large accelerated filer” definitions. The amendments increase the threshold criteria for meeting these filer classifications and were effective on April 27, 2020. Any changes in filer status are to be applied beginning with the filer’s first annual report filed with the SEC subsequent to the effective date. Prior to these changes, the Company was required to comply with section 404(b) of the Sarbanes Oxley Act concerning auditor attestation over internal control over financial reporting as an “accelerated filer” as it had more than \$75 million in public float but less than \$700 million at the end of the Company’s most recent second quarter. The rule revises the definition of “smaller reporting companies” to include entities with public float of less than \$700 million and less than \$100 million in annual revenues. The Company meets this expanded category of small reporting company and will no longer be considered an accelerated filer. If the Company’s annual revenues exceed \$100 million, its category will change back to “accelerated filer”. The classifications of “accelerated filer” and “large accelerated filer” require a public company to obtain an auditor attestation concerning the effectiveness of internal control over financial reporting (“ICFR”) and include the opinion on ICFR in its annual report on Form 10-K. Non-accelerated filers also have additional time to file quarterly and annual financial statements. All public companies are required to obtain and file annual financial statement audits, as well as provide management’s assertion on effectiveness of internal control over financial reporting, but the external auditor attestation of internal control over financial reporting is not required for non-accelerated filers. As the Bank has total assets exceeding \$1.0 billion, it remains subject to FDICIA, which requires an auditor attestation concerning internal controls over financial reporting. As such, other than the additional time provided to file quarterly and annual financial statements, this change does not significantly change the Company’s annual reporting and audit requirements.

In August 2018, the FASB issued ASU 2018-14, “Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans.” These amendments modify the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. Certain disclosure requirements have been deleted while the following disclosure requirements have been added: the weighted-average interest crediting rates for cash balance plans and other plans with promised interest crediting rates and an explanation of the reasons for significant gains and losses related to changes in the benefit obligation for the period. The amendments also clarify the disclosure requirements in paragraph 715-20-50-3, which state that the following information for defined benefit pension plans should be disclosed: The projected benefit obligation (“PBO”) and fair value of plan assets for plans with PBOs in excess of plan assets and the accumulated benefit obligation (“ABO”) and fair value of plan assets for plans with ABOs in excess of plan assets. The amendments are effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The Company does not expect the adoption of ASU 2018-14 to have a material impact on its consolidated financial statements.

### **Recently Adopted Accounting Developments**

In January 2017, the FASB issued ASU 2017-04, “Intangibles - Goodwill and Other (Topic 350) - Simplifying the Test for Goodwill Impairment” (“ASU 2017-04”). ASU 2017-04 simplifies the accounting for goodwill impairment for all entities by requiring impairment charges to be based on the first step in the previous two-step impairment test. Under the new guidance, if a reporting unit’s carrying amount exceeds its fair value, an entity will record an impairment charge based on that difference. The impairment charge will be limited to the amount of goodwill allocated to that reporting unit. The standard eliminates the prior requirement to calculate a goodwill impairment charge using Step 2, which requires an entity to calculate any impairment charge by comparing the implied fair value of goodwill with its carrying amount. ASU 2017-04 was effective for the Company on January 1, 2020. The adoption of ASU 2017-04 did not have a material impact on the Company’s consolidated financial statements.

In August 2018, the FASB issued ASU 2018-13, “Fair Value Measurement (Topic 820) - Changes to the Disclosure Requirements for Fair Value Measurement” (“ASU 2018-13”). ASU 2018-13 modifies the disclosure requirements on fair value measurements by requiring that Level 3 fair value disclosures include the range and weighted average of significant unobservable inputs used to develop those fair value measurements. For certain unobservable inputs, an entity may disclose other quantitative information in lieu of the weighted average if the entity determines that other quantitative information would be a more reasonable and rational method to reflect the distribution of unobservable inputs used to develop Level 3 fair value measurements. Certain disclosure requirements in Topic 820 were also removed or modified. ASU 2018-13 was effective for the Company on January 1, 2020. The adoption of ASU 2018-13 did not have a material impact on the Company’s consolidated financial statements.

In March 2020 (revised in April 2020), various regulatory agencies, including the Federal Reserve, FDIC and the OCC issued an interagency statement on loan modifications and reporting for financial institutions working with customers affected by COVID-19. The interagency statement was effective immediately and impacted accounting for loan modifications. Under ASC 310-40, “Receivables – Troubled Debt Restructurings by Creditors” (“ASC 310-40”), a restructuring of debt constitutes a TDR if the creditor, for economic or legal reasons related to the debtor’s financial difficulties, grants a concession to the debtor that it would not otherwise consider. The

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agencies confirmed with the staff of the FASB that short-term modifications made on a good faith basis in response to COVID-19 to borrowers who were current prior to any relief, are not to be considered TDRs. This includes short-term (e.g., six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time a modification program is implemented. In August 2020, a joint statement on additional loan modifications was issued. Among other things, the Interagency Statement addresses accounting and regulatory reporting considerations for loan modifications, including those accounted for under Section 4013 of the CARES Act. The CARES Act was signed into law on March 27, 2020 to help support individuals and businesses through loans, grants, tax changes and other types of relief. The most significant impacts of the CARES Act related to accounting for loan modifications and establishment of the PPP. On December 21, 2020, the Appropriates Act was passed. The Appropriations Act extends or modifies many of the relief programs first created by the CARES Act, including the PPP and treatment of certain loan modifications related to the COVID-19 pandemic. The Company participated in the PPP and provided modifications that qualified under Section 4013 of the CARES act. Details on the Company's modifications and PPP loans can be found in Note 5: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### **Risks and Uncertainties**

The outbreak of COVID-19 has adversely impacted a broad range of industries in which the Company's customers operate and could impair their ability to fulfill their financial obligations to the Company. The World Health Organization declared COVID-19 to be a global pandemic and almost all public commerce and related business activities have been, to varying degrees, curtailed in order to reduce the rate of new infections. The pandemic and efforts to reduce its spread have caused significant disruptions in the U.S. economy and negatively impacted financial activity in the Company's market. The Company's employees have not experienced a high level of infection, however a large outbreak amongst employees could create widespread business continuity issues for the Company.

The Congress of the United States, along with the President of the United States and the Federal Reserve have taken historic actions. Most notably, the CARES Act was signed into law at the end of March 2020 and provided \$2 trillion to cushion the economic fallout. The CARES Act employed various measures in an attempt to prevent a severe economic downturn, including direct financial aid to American families and economic stimulus to significantly impacted industry sectors. The package also included extensive emergency funding for hospitals and providers. Certain provisions of the CARES Act as well as other recent legislative and regulatory relief efforts have had and are expected to have a material impact on the Company's operations.

The Company's business is dependent upon the willingness and ability of its employees and customers to conduct banking and other financial transactions. If the global response to contain COVID-19 escalates further or is unsuccessful, the Company could experience a material adverse effect on its business, financial condition, results of operations and cash flows. While it is not possible to know the full extent of the impact COVID-19 will have on the Company's operations, the Company is disclosing potentially material items of which it is aware.

### *Financial position and results of operations*

The Company's fee income has been negatively impacted during 2020 and may experience further declines. Deposit customers have reduced instances of overdraft activity, reducing this fee source. Additionally, the Company may waive various deposit and lending fees for customers impacted by the COVID-19 pandemic. The Company is continuously monitoring the situation and expects to continue to work with affected customers throughout the crisis in order to preserve its customer base. The Company will resume normal practices related to fees when the crisis eases. At this time, the Company is unable to project the materiality of such an impact, but recognizes the economic impact on fee income will extend to future periods.

The Company's interest income has declined during 2020 and the Company expects that interest income may continue at a lower than normal level. The decline stems from the low rate environment and accommodations the Company provided to qualifying borrowers experiencing pandemic related financial distress. To ease the impact of the pandemic, the Federal Reserve cut rates in March 2020. Low rates have resulted in lower pricing on new loans and a large increase in refinancing activity.

In keeping with guidance from regulators, the Company has actively worked with COVID-19 affected borrowers to provide short-term payment relief, including providing payment extensions, interest-only periods and rate reductions. For certain real estate secured loans, payment extensions result in reversal of previously accrued interest, immediately reducing interest income. Interest begins accruing again at the next payment date and the reversed interest will be recognized at the end of the loan term. Accrued interest on other loans is not reversed when the payment is extended. If eventual credit losses are identified on any loan that has received a payment extension or interest only period, interest and fee income accrued pursuant to GAAP accounting would be reversed at the time the loss is identified. In such a scenario, interest income in future periods could be negatively impacted. At this time, the Company is unable to project the materiality of such an impact, but recognizes economic declines may affect its borrowers' ability to repay in future periods.

### *Capital and Liquidity*

While the Company believes that it has sufficient capital to withstand an extended economic recession brought about by COVID-19, its reported and regulatory capital ratios could be adversely impacted by further credit losses.

The Company maintains access to multiple sources of liquidity. Wholesale funding markets are currently available to the Company. If the uncertainty caused by the COVID-19 pandemic results in volatile or elevated funding costs for an extended period of time and if

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it becomes necessary for the Company to access wholesale funding, the Company's net interest margin could be adversely affected. Currently, depositors have responded to the pandemic by increasing deposits, however if an extended recession causes large numbers of the Company's deposit customers to withdraw their funds, the Company might become more reliant on volatile or more expensive sources of funding.

#### *Asset valuation*

Currently, the Company does not expect COVID-19 to affect its ability to account timely for the assets on its balance sheet; however if the impact of the pandemic worsens, valuation procedures in future periods could be negatively affected. While certain valuation assumptions and judgments will change to account for pandemic-related circumstances, such as widening credit spreads, the Company does not anticipate significant changes in methodology used to determine the fair value of assets measured in accordance with GAAP.

The Company tests goodwill for impairment annually, usually during the fourth quarter using September 30 information, unless facts and circumstances indicate the need for more frequent impairment testing. Impairment testing considers three techniques. The first technique uses the Company's market capitalization as an estimate of fair value; the second technique estimates fair value using current market pricing multiples for companies comparable to the Company; while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to the Company.

The COVID-19 pandemic has caused significant stock market volatility which adversely impacted the Company's stock price. As a result of this volatility and impact on the market, management determined that a triggering event occurred. Management performed an interim quantitative goodwill impairment analysis as of March 31, 2020 and June 30, 2020. Management contracted an independent third party expert to perform a quantitative goodwill impairment analysis as of September 30, 2020 during the fourth quarter 2020.

If in the future the pandemic or other adverse events cause a sustained decline in the Company's stock price or the occurrence of what management deems to be a triggering event, under certain circumstances prescribed by GAAP, the Company will perform goodwill impairment testing as needed, which may be more frequently than annually. In the event that testing indicates that all or a portion of goodwill is impaired, a non-cash charge for the amount of such impairment would be recorded to earnings.

#### *Processes, controls and business continuity plan*

In response to the pandemic, the Company deployed its business continuity plan, including a remote working strategy for certain employees. The Company does not anticipate incurring additional material cost related to its continued deployment of the remote working strategy. The Company has assessed the risks associated with the remote working strategy and implemented mitigation strategies. No material operational or internal control challenges or risks have been identified to date. The Company does not anticipate significant challenges to its ability to maintain its systems and controls in light of the measures the Company has taken to prevent the spread of COVID-19. The Company does not currently face any material resource constraint through the implementation of its business continuity plans.

#### *Lending operations and accommodations to borrowers*

In keeping with regulatory guidance to work with borrowers during this unprecedented situation and as outlined in the CARES Act, the Company has provided modifications for its borrowers who are adversely affected by the pandemic. Depending on the demonstrated need of the borrower, the Company has provided payment extensions, granted periods of interest only payments to otherwise amortizing loans, and interest rate reductions. As of December 31, 2020, the Company has provided COVID-19 related accommodations on 388 loans with aggregate outstanding loan balances of \$182,829. In accordance with the CARES Act and interagency guidance issued in March 2020 and revised in April 2020, these short term extensions are not considered TDRs. The Company is monitoring loans with payment extensions, with special attention to loans with payment extensions that exceed 90 days, as well as subsequent requests for modifications to determine whether changes in risk rates, accrual status or TDR status is warranted.

With the passage of the PPP, administered by the SBA, the Company is actively participating in assisting its customers through the program. Most of the PPP loans the Company made have a two-year term and earn interest at 1%. Guidance issued by the SBA during the second wave of funding provided terms of up to five years. If borrowers request a change from two years to five years, the Company will likely grant the request. The Company believes that the majority of these loans will ultimately be forgiven by the SBA in accordance with the terms of the program. As of December 31, 2020, the Company holds \$35,992 in PPP loans, net of deferred fees and costs. It is the Company's understanding that loans funded through the PPP program are fully guaranteed by the U.S. government. Should those circumstances change, the Company could be required to establish additional allowance for loan loss through provision for loan loss charged to earnings.

#### *Credit*

The Company is working with customers directly affected by COVID-19, providing short-term assistance in accordance with regulator guidelines. As a result of the current economic environment caused by the COVID-19 pandemic, the Company is engaging in more frequent communication with borrowers to better understand their situation and the challenges faced, allowing it to respond proactively as needs and issues arise. Should economic conditions worsen, the Company could experience further increases in its required allowance for loan loss and record additional loan loss expense. It is possible that the Company's asset quality measures could worsen at future measurement periods if effects of the COVID-19 pandemic are prolonged.

**Note 2: Restriction on Cash**

The Company's subsidiary bank is a member of the Federal Reserve System. The Federal Reserve does not currently require member banks to hold an average balance in order to purchase services from the Federal Reserve.

**Note 3: Securities**

The amortized cost and fair value of securities available for sale, with gross unrealized gains and losses, as of the dates indicated, follows:

Available for sale:	December 31, 2020			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Government agencies and corporations	\$ 86,859	\$ 4,477	\$ 173	\$ 91,163
States and political subdivisions	196,435	7,778	252	203,961
Mortgage-backed securities	244,780	4,473	78	249,175
Corporate debt securities	2,001	442	---	2,443
<b>Total securities available for sale</b>	<b>\$ 530,075</b>	<b>\$ 17,170</b>	<b>\$ 503</b>	<b>\$ 546,742</b>

Available for sale:	December 31, 2019			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Government agencies and corporations	\$ 119,903	\$ 1,995	\$ 775	\$ 121,123
States and political subdivisions	88,092	791	644	88,239
Mortgage-backed securities	223,173	45	1,435	221,783
Corporate debt securities	3,998	120	---	4,118
<b>Total securities available for sale</b>	<b>\$ 435,166</b>	<b>\$ 2,951</b>	<b>\$ 2,854</b>	<b>\$ 435,263</b>

The amortized cost and fair value of single maturity securities available for sale at December 31, 2020, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities included in these totals are categorized by final maturity at December 31, 2020.

Available for sale:	December 31, 2020	
	Amortized Cost	Fair Value
Due in one year or less	\$ 4,002	\$ 4,048
Due after one year through five years	5,605	5,787
Due after five years through ten years	141,804	146,716
Due after ten years	378,664	390,191
<b>Total securities available for sale</b>	<b>\$ 530,075</b>	<b>\$ 546,742</b>

Information pertaining to securities with gross unrealized losses at December 31, 2020 and 2019 aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	December 31, 2020			
	Less Than 12 Months		12 Months or More	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Government agencies and corporations	\$ 28,798	\$ 173	\$ ---	\$ ---
State and political subdivisions	32,353	249	635	3
Mortgage-backed securities	8,816	76	4,060	2
<b>Total temporarily impaired securities</b>	<b>\$ 69,967</b>	<b>\$ 498</b>	<b>\$ 4,695</b>	<b>\$ 5</b>

	December 31, 2019			
	Less Than 12 Months		12 Months or More	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<b>U.S. Government agencies and corporations</b>	\$ 53,244	\$ 738	\$ 38,962	\$ 37
<b>State and political subdivisions</b>	35,934	596	591	48
<b>Mortgage-backed securities</b>	181,279	1,435	---	---
<b>Total temporarily impaired securities</b>	\$ 270,457	\$ 2,769	\$ 39,553	\$ 85

The Company had 62 securities with a fair value of \$74,662 that were temporarily impaired at December 31, 2020. The total unrealized loss on these securities was \$503. Of the temporarily impaired total, 2 securities with a fair value of \$4,695 and an unrealized loss of \$5 have been in a continuous loss position for twelve months or more. The Company has determined that these securities are temporarily impaired at December 31, 2020 for the reasons set out below.

States and political subdivisions. This category exhibits an unrealized loss of \$3 on one security with a fair value of \$635. The Company reviewed financial statements and cash flows for the security and determined that the unrealized loss is primarily the result of interest rate and market fluctuations and not associated with impaired financial status. The contractual terms of the investment do not permit the issuer to settle the security at a price less than the cost basis of the investment. Because the Company does not intend to sell the investment and it is not likely that the Company will be required to sell the investment before recovery of its amortized cost basis, which may be at maturity, the Company does not consider the investment to be other-than-temporarily impaired.

Mortgage-backed securities. This category exhibits unrealized losses of \$2 on one security with a fair value of \$4,060. The unrealized losses were caused by interest rate and market fluctuations. The Company is monitoring bond market trends to develop strategies to address unrealized loss. Because the Company does not intend to sell the investment and it is not likely that the Company will be required to sell the investment before recovery of its amortized costs basis, which may be at maturity, the Company does not consider this investment to be other-than-temporarily impaired.

#### *Restricted Stock*

The Company holds restricted stock of \$1,279 as of December 31, 2020 and \$1,220 as of December 31, 2019. Restricted stock is reported separately from available for sale securities and held to maturity securities. As a member of the Federal Reserve and the FHLB, NBB is required to maintain certain minimum investments in the common stock of those entities. Required levels of investment are based upon NBB's capital and a percentage of qualifying assets. The Company purchases stock from or sells stock back to the correspondents based on their calculations. The stock is held by member institutions only and is not actively traded.

Redemption of FHLB stock is subject to certain limitations and conditions. At its discretion, the FHLB may declare dividends on the stock. In addition to dividends, NBB also benefits from its membership with FHLB through eligibility to borrow from the FHLB, using as collateral NBB's capital stock investment in the FHLB and qualifying NBB real estate mortgage loans totaling \$558,703 at December 31, 2020. Management reviews for impairment based upon the ultimate recoverability of the cost basis of the FHLB stock, and at December 31, 2020, management did not determine any impairment.

Management regularly monitors the credit quality of the investment portfolio. Changes in ratings are noted and follow-up research on the issuer is undertaken when warranted. Management intends to carefully monitor any changes in bond quality.

#### *Pledged Securities*

At December 31, 2020 and 2019, securities with a carrying value of \$251,048 and \$220,999, respectively, were pledged to secure municipal deposits and for other purposes as required or permitted by law.



### Realized Securities Gains and Losses

During 2020, the Company realized net securities gains of \$108, including net gains of \$43 on the sale of securities and \$65 on calls of securities. During 2019, the Company realized net securities gains of \$566, including net gains of \$438 on the sale of securities and \$128 on calls of securities. The sales of securities were pursuant to a restructuring plan to manage interest rate risk. During 2018, the \$17 realized securities gain stemmed from the call of one security with a gain of \$1 and the sale of another security for a gain of \$16. All other net realized gains resulted from calls of securities. Information pertaining to realized gains and losses on sold and called securities follows:

	For the year ended December 31, 2020				
	Proceeds	Book Value	Gross Gain	Gross Loss	Net Gain
Available for sale	\$ 126,840	\$ 126,732	\$ 110	\$ 2	\$ 108

	For the year ended December 31, 2019				
	Proceeds	Book Value	Gross Gain	Gross Loss	Net Gain
Available for sale	\$ 348,032	\$ 347,466	\$ 1,157	\$ 591	\$ 566

	For the year ended December 31, 2018				
	Proceeds	Book Value	Gross Gain	Gross Loss	Net Gain
Available for sale	\$ 17,287	\$ 17,270	\$ 17	\$ ---	\$ 17
Held to maturity	6,430	6,430	---	---	---

Prior to the second quarter of 2018, the Company designated securities in its portfolio as either available for sale or held to maturity. During the second quarter of 2018, the Company re-designated all of its held to maturity securities to available for sale. The securities were re-designated to provide opportunities to maximize asset utilization. At the time of transfer, the securities had a fair value of \$119,790 and an amortized cost of \$118,662, resulting in an unrealized gain of \$1,128 which was added to accumulated other comprehensive income at the date of re-designation.

### Note 4: Related Party Transactions

In the ordinary course of business, the Company, through its banking subsidiary, has granted loans to related parties, including executive officers and directors of NBI and its subsidiaries. Total funded credit extended to related parties amounted to \$15,519 at December 31, 2020 and \$15,118 at December 31, 2019. During 2020, total principal additions totaled \$10,649 and principal payments were \$10,248. During 2019, total principal additions were \$6,152 and principal payments were \$6,372.

The Company held \$16,140 in deposits for related parties as of December 31, 2020 and \$7,176 as of December 31, 2019.

The Company leases to a director a small office space. The lease payments totaled \$5 in 2020 and \$5 in 2019. The Company has also contracted with a director's firm to prepare architectural plans for a new office in Roanoke, Virginia. The arrangement is at arms-length and the Company paid the director's firm \$66 in 2020 and \$28 in 2019.

### Note 5: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans

The allowance for loan losses methodology incorporates individual evaluation of impaired loans and collective evaluation of groups of non-impaired loans. The Company performs ongoing analysis of the loan portfolio to determine credit quality and to identify impaired loans. Credit quality is rated based on the loan's payment history, the borrower's current financial situation and value of the underlying collateral.

#### Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts will not be collected when due according to the contractual terms of the loan agreement. Impaired loans are those loans that have been modified in a TDR and larger, usually non-homogeneous loans that are in nonaccrual or exhibit payment history or financial status that indicate that collection probably will not occur when due according to the loan's terms. Generally, impaired loans are given risk ratings that indicate higher risk, such as "classified" or "special mention." Impaired loans are individually evaluated to determine appropriate reserves and are measured at the lower of the invested amount or the fair value. Impaired loans that are not TDRs and for which fair value measurement indicates an impairment loss are designated nonaccrual. A restructured loan that maintains current status for at least six months may be in accrual status. Please refer to Note 1: Summary of Significant Accounting Policies for additional information on evaluation of impaired loans and associated specific reserves, and policies regarding nonaccruals, past due status and charge-offs.

TDRs impact the estimation of the appropriate level of the allowance for loan losses. If the restructuring included forgiveness of a portion of principal or accrued interest, the charge-off is included in the historical charge-off rates applied to the collective evaluation methodology. Restructured loans are individually evaluated for impairment, and the amount of a restructured loan's book value in excess

of its fair value is accrued as a specific allocation in the allowance for loan losses. If a TDR loan payment exceeds 90 days past due, it is examined to determine whether the late payment indicates collateral dependency or cash flows below those that were used in the fair value measurement. TDRs, as well as all impaired loans, that are determined to be collateral dependent are charged down to fair value. Deficiencies indicated by impairment measurements for TDRs that are not collateral dependent may be accrued in the allowance for loan losses or charged off if deemed uncollectible.

#### Collectively Evaluated Loans

The Company evaluated characteristics in the loan portfolio and determined major segments and smaller classes within each segment. These characteristics include collateral type, repayment sources, and (if applicable) the borrower's business model. The methodology for calculating reserves for collectively evaluated loans is applied at the class level.

#### *Portfolio Segments and Classes*

The segments and classes used in determining the allowance for loan losses are as follows.

Real Estate Construction	Commercial Non-Real Estate
Construction, residential	Commercial and Industrial
Construction, other	
	Public Sector and IDA
Consumer Real Estate	State and political subdivisions
Equity lines	
Residential closed-end first liens	Consumer Non-Real Estate
Residential closed-end junior liens	Credit cards
Investor-owned residential real estate	Automobile
	Other consumer loans
Commercial Real Estate	
Multifamily real estate	
Commercial real estate, owner-occupied	
Commercial real estate, other	

#### *Historical Loss Rates*

The Company's allowance methodology for collectively evaluated loans applies historical loss rates by class to current class balances as part of the process of determining required reserves. Class loss rates are calculated as the net charge-offs for the class as a percentage of average class balance. The Company averages loss rates for the most recent eight quarters to determine the historical loss rate for each class.

Two loss rates for each class are calculated: total net charge-offs for the class as a percentage of average class loan balance ("class loss rate"), and total net charge-offs for the class as a percentage of average classified loans in the class ("classified loss rate"). Classified loans are those with risk ratings of "substandard" or lower. Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans. Class historical loss rates are applied to non-classified loan balances at the reporting date, and classified historical loss rates are applied to classified balances at the reporting date.

#### *Risk Factors*

In addition to historical loss rates, risk factors pertinent to credit risk for each class are analyzed to estimate reserves for collectively evaluated loans. Factors include changes in national and local economic and business conditions, the nature and volume of classes within the portfolio, loan quality, loan officers' experience, lending policies and the Company's loan review system.

The analysis of certain factors results in standard allocations to all segments and classes. These factors include the risk from changes in lending policies, loan officers' average years of experience, and economic factors including unemployment levels, bankruptcy rates, interest rate environment, and competition/legal/regulatory environments. Also applied to all segments and classes is an economic factor implemented to address COVID-19 uncertainty: national unemployment filings. Typically the Company applies to the allowance calculation economic data specific to its market area. However, historical analysis determined that local unemployment filings were closely correlated to national unemployment filings. Since local data is not available timely, the Company elected to use national unemployment filings.

Factors analyzed for each class, with resultant allocations based upon the level of risk assessed for each class, include the risk from changes in loan review, levels of past due loans, levels of nonaccrual loans, current class balance as a percentage of total loans, and the percentage of high risk loans within the class. The Company analyzes housing data for its impact to affected classes. During the fourth quarter of 2020, the Company added a factor to analyze commercial loans modified under the CARES act that received subsequent modifications that also qualified under the CARES Act. Please refer to Note 1: Summary of Significant Accounting Policies for a discussion of risk factors pertinent to each class.

Real estate construction loans are subject to general risks from changing commercial building and housing market trends and economic conditions that may impact demand for completed properties and the costs of completion. These risks are measured by market-area unemployment rates, bankruptcy rates, building market trends, and interest rates.

The credit quality of consumer real estate is subject to risks associated with the borrower's repayment ability and collateral value, measured generally by analyzing local unemployment and bankruptcy trends, local housing market trends, and interest rates.

The commercial real estate segment includes loans secured by multifamily residential real estate, commercial real estate occupied by the owner/borrower, and commercial real estate leased to non-owners. Loans in the commercial real estate segment are impacted by economic risks from changing commercial real estate markets, rental markets for multi-family housing and commercial buildings, business bankruptcy rates, local unemployment and interest rate trends that would impact the businesses housed by the commercial real estate.

Commercial non-real estate loans are secured by collateral other than real estate, or are unsecured. Credit risk for commercial non-real estate loans is subject to economic conditions, generally monitored by local business bankruptcy trends, and interest rates. Included in this segment are the SBA-guaranteed PPP loans, which are assumed to not be subject to credit risk.

Public sector and IDA loans are extended to municipalities and related entities. Credit risk is based upon the entity's ability to repay and interest rate trends.

Consumer non-real estate includes credit cards, automobile and other consumer loans. Credit cards and certain other consumer loans are unsecured, while collateral is obtained for automobile loans and other consumer loans. Credit risk stems primarily from the borrower's ability to repay, measured by average unemployment, average personal bankruptcy rates and interest rates.

Factor allocations applied to each class are increased for loans rated special mention and increased to a greater extent for loans rated classified. The Company allocates additional reserves for "high risk" loans. High risk loans include junior liens, interest only and high loan to value loans.

A detailed analysis showing the allowance roll-forward by portfolio segment and related loan balance by segment follows:

**Activity in the Allowance for Loan Losses by Segment for the year ended December 31, 2020**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non-Real Estate	Unallocated	Total
Balance, December 31, 2019	\$ 400	\$ 1,895	\$ 2,559	\$ 555	\$ 478	\$ 650	\$ 326	\$ 6,863
Charge-offs	---	(85)	(15)	(372)	---	(248)	---	(720)
Recoveries	---	18	145	9	---	175	---	347
Provision for (recovery of) loan losses	103	337	1,164	478	(139)	(22)	70	1,991
Balance, December 31, 2020	\$ 503	\$ 2,165	\$ 3,853	\$ 670	\$ 339	\$ 555	\$ 396	\$ 8,481

**Activity in the Allowance for Loan Losses by Segment for the year ended December 31, 2019**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non-Real Estate	Unallocated	Total
Balance, December 31, 2018	\$ 398	\$ 2,049	\$ 2,798	\$ 602	\$ 583	\$ 750	\$ 210	\$ 7,390
Charge-offs	---	(192)	(150)	(47)	---	(531)	---	(920)
Recoveries	---	---	49	1	---	217	---	267
Provision for (recovery of) loan losses	2	38	(138)	(1)	(105)	214	116	126
Balance, December 31, 2019	\$ 400	\$ 1,895	\$ 2,559	\$ 555	\$ 478	\$ 650	\$ 326	\$ 6,863

**Activity in the Allowance for Loan Losses by Segment for the year ended December 31, 2018**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non-Real Estate	Unallocated	Total
Balance, December 31, 2017	\$ 337	\$ 2,027	\$ 3,044	\$ 1,072	\$ 419	\$ 707	\$ 319	\$ 7,925
Charge-offs	---	(38)	---	(107)	---	(544)	---	(689)
Recoveries	---	3	49	22	---	161	---	235
Provision for (recovery of) loan losses	61	57	(295)	(385)	164	426	(109)	(81)
Balance, December 31, 2018	\$ 398	\$ 2,049	\$ 2,798	\$ 602	\$ 583	\$ 750	\$ 210	\$ 7,390

**Allowance for Loan Losses by Segment and Evaluation Method as of**

**December 31, 2020**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non- Real Estate	Unallocated	Total
Individually evaluated for impairment	\$ ---	\$ 2	\$ ---	\$ 73	\$ ---	\$ ---	\$ ---	\$ 75
Collectively evaluated loans	503	2,163	3,853	597	339	555	396	8,406
<b>Total</b>	<b>\$ 503</b>	<b>\$ 2,165</b>	<b>\$ 3,853</b>	<b>\$ 670</b>	<b>\$ 339</b>	<b>\$ 555</b>	<b>\$ 396</b>	<b>\$ 8,481</b>

**Loans by Segment and Evaluation Method as of**

**December 31, 2020**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non- Real Estate	Unallocated	Total
Individually evaluated for impairment	\$ ---	\$ 194	\$ 3,856	\$ 851	\$ ---	\$ 2	\$ ---	\$ 4,903
Collectively evaluated loans	42,266	181,588	389,259	77,920	40,983	33,108	---	765,124
<b>Total</b>	<b>\$ 42,266</b>	<b>\$ 181,782</b>	<b>\$ 393,115</b>	<b>\$ 78,771</b>	<b>\$ 40,983</b>	<b>\$ 33,110</b>	<b>\$ ---</b>	<b>\$ 770,027</b>

**Allowance for Loan Losses by Segment and Evaluation Method as of**

**December 31, 2019**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non- Real Estate	Unallocated	Total
Individually evaluated for impairment	\$ ---	\$ 2	\$ ---	\$ 108	\$ ---	\$ ---	\$ ---	\$ 110
Collectively evaluated loans	400	1,893	2,559	447	478	650	326	6,753
<b>Total</b>	<b>\$ 400</b>	<b>\$ 1,895</b>	<b>\$ 2,559</b>	<b>\$ 555</b>	<b>\$ 478</b>	<b>\$ 650</b>	<b>\$ 326</b>	<b>\$ 6,863</b>

**Loans by Segment and Evaluation Method as of**

**December 31, 2019**

	Real Estate Construction	Consumer Real Estate	Commercial Real Estate	Commercial Non-Real Estate	Public Sector and IDA	Consumer Non- Real Estate	Unallocated	Total
Individually evaluated for impairment	\$ ---	\$ 759	\$ 3,608	\$ 918	\$ ---	\$ 4	\$ ---	\$ 5,289
Collectively evaluated loans	42,303	180,713	361,765	45,658	63,764	34,535	---	728,738
<b>Total</b>	<b>\$ 42,303</b>	<b>\$ 181,472</b>	<b>\$ 365,373</b>	<b>\$ 46,576</b>	<b>\$ 63,764</b>	<b>\$ 34,539</b>	<b>\$ ---</b>	<b>\$ 734,027</b>

A summary of ratios for the allowance for loan losses follows:

	<b>December 31,</b>	
	<b>2020</b>	<b>2019</b>
Ratio of allowance for loan losses to the end of period loans, net of unearned income and deferred fees and costs <sup>(1)</sup>	<b>1.10 %</b>	0.94 %
Ratio of net charge-offs to average loans, net of unearned income and deferred fees and costs	<b>0.05 %</b>	0.09 %

- (1) The ratio of the allowance for loan losses to the end of period loans, net of unearned income and deferred fees and costs at December 31, 2020 includes government-guaranteed SBA PPP loans, which do not require an allowance for loan losses. Excluding the PPP loans, the ratio would be 1.16%.

A summary of nonperforming assets, as of the dates indicated, follows:

	<b>December 31,</b>	
	<b>2020</b>	<b>2019</b>
Nonperforming assets:		
Nonaccrual loans	<b>\$ 846</b>	\$ 164
Restructured loans in nonaccrual	<b>2,839</b>	3,211
Total nonperforming loans	<b>3,685</b>	3,375
Other real estate owned, net	<b>1,553</b>	1,612
Total nonperforming assets	<b>\$ 5,238</b>	\$ 4,987
Ratio of nonperforming assets to loans, net of unearned income and deferred fees and costs, plus other real estate owned	<b>0.68 %</b>	0.68 %
Ratio of allowance for loan losses to nonperforming loans <sup>(1)</sup>	<b>230.15 %</b>	203.35 %

- (1) The Company defines nonperforming loans as total nonaccrual and restructured loans that are nonaccrual. Loans 90 days past due and still accruing and accruing restructured loans are excluded.

The Company currently has \$110 in residential real estate OREO. As of December 31, 2020, \$261 in loans secured by residential real estate are in process of foreclosure.

A summary of loans past due 90 days or more and impaired loans, as of the dates indicated, follows:

	<b>December 31,</b>	
	<b>2020</b>	<b>2019</b>
Loans past due 90 days or more and still accruing	<b>\$ 17</b>	\$ 231
Ratio of loans past due 90 days or more and still accruing to loans, net of unearned income and deferred fees and costs	<b>0.00 %</b>	0.03 %
Accruing restructured loans	<b>\$ 1,410</b>	\$ 1,729
Impaired loans:		
Impaired loans with no valuation allowance	<b>\$ 3,858</b>	\$ 4,174
Impaired loans with a valuation allowance	<b>1,045</b>	1,115
Total impaired loans	<b>\$ 4,903</b>	\$ 5,289
Valuation allowance	<b>(75)</b>	(110)
Impaired loans, net of allowance	<b>\$ 4,828</b>	\$ 5,179
Average recorded investment in impaired loans <sup>(1)</sup>	<b>\$ 5,093</b>	\$ 5,359
Income recognized on impaired loans, after designation as impaired	<b>\$ 54</b>	\$ 171
Amount of income recognized on a cash basis	<b>\$ ---</b>	\$ ---

- (1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

No interest income was recognized on nonaccrual loans for the years ended December 31, 2020, 2019 or 2018. Nonaccrual loans that meet the Company's balance thresholds are designated as impaired.

A detailed analysis of investment in impaired loans, associated reserves and interest income recognized, by loan class follows:

	Impaired Loans as of December 31, 2020				
	Principal Balance	(A) Total Recorded Investment <sup>(1)</sup>	Recorded Investment <sup>(1)</sup> in (A) for Which There is No Related Allowance	Recorded Investment <sup>(1)</sup> in (A) for Which There is a Related Allowance	Related Allowance
<b>Consumer Real Estate<sup>(2)</sup></b>					
Investor-owned residential real estate	\$ 194	\$ 194	\$ ---	\$ 194	\$ 2
<b>Commercial Real Estate<sup>(2)</sup></b>					
Commercial real estate, owner occupied	3,752	3,202	3,202	---	---
Commercial real estate, other	654	654	654	---	---
<b>Commercial Non-Real Estate<sup>(2)</sup></b>					
Commercial and Industrial	851	851	---	851	73
<b>Consumer Non-Real Estate<sup>(2)</sup></b>					
Automobile	2	2	2	---	---
<b>Total</b>	<b>\$ 5,453</b>	<b>\$ 4,903</b>	<b>\$ 3,858</b>	<b>\$ 1,045</b>	<b>\$ 75</b>

(1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

(2) Only classes with impaired loans are shown.

	Impaired Loans as of December 31, 2019				
	Principal Balance	(A) Total Recorded Investment <sup>(1)</sup>	Recorded Investment <sup>(1)</sup> in (A) for Which There is No Related Allowance	Recorded Investment <sup>(1)</sup> in (A) for Which There is a Related Allowance	Related Allowance
<b>Consumer Real Estate<sup>(2)</sup></b>					
Residential equity lines	\$ 100	\$ 100	\$ 100	\$ ---	\$ ---
Residential closed-end first liens	221	221	221	---	---
Investor-owned residential real estate	441	438	241	197	2
<b>Commercial Real Estate<sup>(2)</sup></b>					
Multifamily real estate	278	278	278	---	---
Commercial real estate, owner occupied	929	895	895	---	---
Commercial real estate, other	2,867	2,435	2,435	---	---
<b>Commercial Non-Real Estate<sup>(2)</sup></b>					
Commercial and Industrial	917	918	---	918	108
<b>Consumer Non-Real Estate<sup>(2)</sup></b>					
Automobile	4	4	4	---	---
<b>Total</b>	<b>\$ 5,757</b>	<b>\$ 5,289</b>	<b>\$ 4,174</b>	<b>\$ 1,115</b>	<b>\$ 110</b>

(1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

(2) Only classes with impaired loans are shown.

<b>Average Investment and Interest Income for Impaired Loans For the Year Ended December 31, 2020</b>		
	<b>Average Recorded Investment<sup>(1)</sup></b>	<b>Interest Income Recognized</b>
<b>Consumer Real Estate<sup>(2)</sup></b>		
Investor-owned residential real estate	\$ 196	\$ 13
<b>Commercial Real Estate<sup>(2)</sup></b>		
Commercial real estate, owner occupied	3,217	19
Commercial real estate, other	790	---
<b>Commercial Non-Real Estate<sup>(2)</sup></b>		
Commercial and Industrial	887	22
<b>Consumer Non-Real Estate<sup>(2)</sup></b>		
Automobile	3	---
<b>Total</b>	<b>\$ 5,093</b>	<b>\$ 54</b>

(1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

(2) Only classes with impaired loans are shown.

<b>Average Investment and Interest Income for Impaired Loans For the Year Ended December 31, 2019</b>		
	<b>Average Recorded Investment<sup>(1)</sup></b>	<b>Interest Income Recognized</b>
<b>Consumer Real Estate<sup>(2)</sup></b>		
Residential equity lines	\$ 98	\$ 6
Residential closed-end first liens	225	11
Investor-owned residential real estate	439	17
<b>Commercial Real Estate<sup>(2)</sup></b>		
Multifamily real estate	284	12
Commercial real estate, owner occupied	913	41
Commercial real estate, other	2,435	59
<b>Commercial Non-Real Estate<sup>(2)</sup></b>		
Commercial and Industrial	962	25
<b>Consumer Non-Real Estate<sup>(2)</sup></b>		
Automobile	3	---
<b>Total</b>	<b>\$ 5,359</b>	<b>\$ 171</b>

(1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

(2) Only classes with impaired loans are shown.

**Average Investment and Interest Income for  
Impaired Loans  
For the Year Ended  
December 31, 2018**

	Average Recorded Investment <sup>(1)</sup>	Interest Income Recognized
<b>Consumer Real Estate<sup>(2)</sup></b>		
Residential closed-end first liens	\$ 1,202	\$ 41
Residential closed-end junior liens	159	9
Investor-owned residential real estate	808	23
<b>Commercial Real Estate<sup>(2)</sup></b>		
Multifamily real estate	491	20
Commercial real estate, owner occupied	3,038	75
Commercial real estate, other	2,744	54
<b>Commercial Non-Real Estate<sup>(2)</sup></b>		
Commercial and Industrial	1,326	27
<b>Consumer Non-Real Estate<sup>(2)</sup></b>		
Automobile	20	1
<b>Total</b>	<b>\$ 9,788</b>	<b>\$ 250</b>

(1) Recorded investment is net of charge-offs and interest paid while a loan is in nonaccrual status.

(2) Only classes with impaired loans are shown.

An analysis of past due and nonaccrual loans, as of the dates indicated, follows:

**December 31, 2020**

	30 – 89 Days Past Due	90 or More Days Past Due	90 or More Days Past Due and Still Accruing	Nonaccruals (Including Impaired Nonaccruals)
<b>Consumer Real Estate<sup>(1)</sup></b>				
Residential closed-end first liens	\$ 365	\$ 62	\$ ---	\$ 62
Investor-owned residential real estate	106	---	---	---
<b>Commercial Real Estate<sup>(1)</sup></b>				
Commercial real estate, owner occupied	15	571	---	2,941
Commercial real estate, other	---	654	---	654
<b>Commercial Non-Real Estate<sup>(1)</sup></b>				
Commercial and Industrial	730	27	---	28
<b>Consumer Non-Real Estate<sup>(1)</sup></b>				
Credit cards	7	3	3	---
Automobile	144	1	1	---
Other consumer loans	130	13	13	---
<b>Total</b>	<b>\$ 1,497</b>	<b>\$ 1,331</b>	<b>\$ 17</b>	<b>\$ 3,685</b>



December 31, 2019

	30 – 89 Days Past Due	90 or More Days Past Due	90 or More Days Past Due and Still Accruing	Nonaccruals (Including Impaired Nonaccruals)
<b>Real Estate Construction<sup>(1)</sup></b>				
Construction, other	\$ 19	\$ ---	\$ ---	\$ ---
<b>Consumer Real Estate<sup>(1)</sup></b>				
Residential closed-end first liens	499	210	188	22
Residential closed-end junior liens	83	---	---	---
Investor-owned residential real estate	---	264	---	264
<b>Commercial Real Estate<sup>(1)</sup></b>				
Multifamily real estate	94	---	---	---
Commercial real estate, owner occupied	---	287	---	514
Commercial real estate, other	---	---	---	2,435
<b>Commercial Non-Real Estate<sup>(1)</sup></b>				
Commercial and Industrial	45	153	17	136
<b>Consumer Non-Real Estate<sup>(1)</sup></b>				
Credit cards	4	---	---	---
Automobile	256	14	14	4
Other consumer loans	70	12	12	---
<b>Total</b>	<b>\$ 1,070</b>	<b>\$ 940</b>	<b>\$ 231</b>	<b>\$ 3,375</b>

(1) Only classes with past due or nonaccrual loans are presented

The estimate of credit risk for non-impaired loans is obtained by applying allocations for internal and external factors. The allocations are increased for loans that exhibit greater credit quality risk.

Credit quality indicators, which the Company terms risk grades, are assigned through the Company's credit review function for larger loans and selective review of loans that fall below credit review thresholds. Loans that do not indicate heightened risk are graded as "pass." Loans that appear to have elevated credit risk because of frequent or persistent past due status, which is less than 75 days, or that show weakness in the borrower's financial condition are risk graded "special mention." During the third quarter of 2019, the Bank slightly revised the loan risk rating system to align with regulatory guidance. After the revision, the "special mention" rating is no longer applied to consumer loans. Loans with frequent or persistent delinquency exceeding 75 days or that have a higher level of weakness in the borrower's financial condition are graded "classified." Classified loans have regulatory risk ratings of "substandard" and "doubtful." Allocations are increased by 50% and by 100% for loans with grades of "special mention" and "classified," respectively.

Determination of risk grades was completed for the portfolio as of December 31, 2020 and 2019.

The following displays non-impaired gross loans by credit quality indicator as of the dates indicated:

	Pass	Special Mention (Excluding Impaired)	Classified (Excluding Impaired)
<b>December 31, 2020</b>			
<b>Real Estate Construction</b>			
Construction, 1-4 family residential	\$ 8,195	\$ ---	\$ ---
Construction, other	34,071	---	---
<b>Consumer Real Estate</b>			
Equity lines	13,903	---	---
Closed-end first liens	92,241	66	284
Closed-end junior liens	3,003	---	---
Investor-owned residential real estate	71,450	641	---
<b>Commercial Real Estate</b>			
Multifamily residential real estate	87,455	265	---
Commercial real estate owner-occupied	146,900	543	140
Commercial real estate, other	147,436	6,520	---
<b>Commercial Non-Real Estate</b>			
Commercial and Industrial	77,892	---	28
<b>Public Sector and IDA</b>			
States and political subdivisions	40,983	---	---
<b>Consumer Non-Real Estate</b>			
Credit cards	4,665	---	---
Automobile	12,024	---	6
Other consumer	16,398	---	15
<b>Total</b>	<b>\$ 756,616</b>	<b>\$ 8,035</b>	<b>\$ 473</b>

December 31, 2019

	Pass	Special Mention (Excluding Impaired)	Classified (Excluding Impaired)
<b>Real Estate Construction</b>			
Construction, 1-4 family residential	\$ 7,590	\$ ---	\$ ---
Construction, other	34,713	---	---
<b>Consumer Real Estate</b>			
Equity lines	16,435	---	---
Closed-end first liens	94,814	---	517
Closed-end junior liens	3,861	---	---
Investor-owned residential real estate	65,063	---	23
<b>Commercial Real Estate</b>			
Multifamily residential real estate	87,934	---	94
Commercial real estate owner-occupied	127,937	---	164
Commercial real estate, other	145,636	---	--
<b>Commercial Non-Real Estate</b>			
Commercial and Industrial	45,387	135	136
<b>Public Sector and IDA</b>			
States and political subdivisions	63,764	---	---
<b>Consumer Non-Real Estate</b>			
Credit cards	5,703	---	---
Automobile	14,810	---	19
Other consumer	13,995	---	8
<b>Total</b>	<b>\$ 727,642</b>	<b>\$ 135</b>	<b>\$ 961</b>

#### Sales, Purchases and Reclassification of Loans

The Company finances mortgages under “best efforts” contracts with mortgage purchasers. The mortgages are designated as held for sale upon initiation. There have been no major reclassifications from portfolio loans to held for sale. Occasionally, the Company purchases or sells participations in loans. All participation loans purchased met the Company’s normal underwriting standards at the time the participation was entered. Participation loans are included in the appropriate portfolio balances to which the allowance methodology is applied.

#### Troubled Debt Restructurings

From time to time the Company modifies loans in TDRs. There were no new restructurings designated in 2020. The following tables present restructurings by class that occurred during the years ended December 31, 2019 and 2018.

Note: Only classes with restructured loans are presented.

	Restructurings that occurred during the year ended December 31, 2019		
	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment <sup>(1)</sup>
<b>Consumer Real Estate</b>			
Equity lines	1	\$ 100	\$ 100
<b>Total</b>	<b>1</b>	<b>\$ 100</b>	<b>\$ 100</b>

- (1) Post-modification outstanding recorded investment considers amounts immediately following the modification. Amounts do not reflect balances at the end of the period.

The Company restructured one loan during the year ended December 31, 2019 to provide relief to the borrower without forgiving principal or interest. The loan covenants require that the balance be paid in full for a period of 30 days each year. The Company allowed the borrower to maintain full funding for more than a year, and extended the maturity date. The impairment analysis was based upon the fair value of collateral and did not result in a specific allocation.

	Restructurings that occurred during the year ended		
	December 31, 2018		
	Number of Contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment <sup>(1)</sup>
<b>Construction Real Estate</b>			
Construction, other	2	\$ 2,882	\$ 2,882
<b>Commercial Real Estate</b>			
Commercial real estate, owner occupied	2	715	715
<b>Consumer Real Estate</b>			
Closed-end first liens	1	22	22
Investor-owned residential real estate	8	594	594
<b>Total</b>	<b>13</b>	<b>\$ 4,213</b>	<b>\$ 4,213</b>

- (1) Post-modification outstanding recorded investment considers amounts immediately following the modification. Amounts do not reflect balances at the end of the period.

The Company restructured 13 loans during the year ended December 31, 2018. Each of the construction loans were restructured to extend the maturity and interest only period for each loan. As of December 31, 2018, the loans were converted to permanent financing at market terms and were no longer considered TDR or individually evaluated for impairment.

Two commercial real estate loans were restructured to provide a twelve-month interest-only period without reducing the interest rate. The impairment measurements were based upon the present value of cash flows and did not result in a specific allocation for either loan.

The investor owned residential real estate loans were restructured to provide payment relief. Seven loans were restructured from amortizing to interest-only for a period of twelve months. The impairment measurements were based on the fair value of collateral and did not result in specific allocations. The other investor owned residential real estate restructure consolidated debt at a longer term, provided a rate reduction and capitalized interest. The impairment measurement was based upon the present value of cash flows and did not result in a specific allocation. The loan's nonaccrual status requires that all payments made during the nonaccrual period are credited fully to principal, reducing the book balance below the present value of cash flows.

One residential closed-end first lien loan was restructured to provide payment relief by restructuring from amortizing to interest-only for a period of twelve months. The impairment measurement was based on the fair value of collateral and did not result in a specific allocation.

None of the restructures completed during the twelve months ended December 31, 2018 forgave principal or interest.

#### *Defaulted TDRs*

Of the Company's TDRs at December 31, 2020, none defaulted during 2020 within twelve months of modification. Of the Company's TDRs at December 31, 2019, seven consumer real estate loans totaling \$263, all part of one relationship, defaulted during 2019 within twelve months of modification. The impairment measurement was based upon the fair value of collateral, less estimated cost to sell, and resulted in no allocation. All of the defaulted loans were in nonaccrual status at December 31, 2019 while the Company works with the borrowers to recover its investment. Of the Company's TDR's that defaulted during 2018, none were modified within twelve months prior to default. The company defines default as one or more payments that occur more than 90 days past the due date, charge-off or foreclosure.

#### *COVID-19 Related Modifications*

In accordance with regulatory guidance and provisions in the CARES Act to provide relief during the COVID-19 pandemic, the Company has provided short-term concessions to borrowers who request assistance. Through December 31, 2020, the Company provided principal and/or interest extensions, interest only periods or rate reductions on 388 loans with balances totaling \$182,829 for COVID-19 related hardship. Loans that qualified for COVID-19 related modifications were not more than 30 days past due as of December 31, 2019. As such, they were not considered TDRs based on the relief provisions of the CARES Act and recent interagency regulatory guidance.

The Company is monitoring loans with COVID-19 related modifications. As of December 31, 2020, 75 loans totaling \$43,576 received a COVID-19 related modification and also received a subsequent COVID-19 related modification. Of these, 17 loans totaling \$39,402 were commercial loans and resulted in additional allocation to the allowance for loan loss, with 15 loans totaling \$38,935 remaining within their modification period at December 31, 2020. When loans require subsequent modifications, the Company will consider the borrower's financial status at the time of the request and the effect of all modifications, past and requested. If the borrower is deemed to be in financial difficulty that is not short-term and the impact of all modifications is considered to amount to a concession under GAAP and the modification does not qualify under the CARES Act or meet interagency thresholds to be excluded from TDR designation, the loan will be designated TDR. The Company is also monitoring the population to determine whether other credit-related action should be taken, possibly including downgrading credit risk ratings, designating as nonaccrual or charge-off. Downgraded credit risk ratings, nonaccrual status and charge-offs result in increasing the requirement for the allowance for loan losses.

#### Note 6: Premises and Equipment

A summary of the cost and accumulated depreciation of premises and equipment as of the dates indicated, follows:

	December 31,	
	2020	2019
Premises	\$ 14,809	\$ 13,331
Furniture and equipment	6,620	6,300
Premises and equipment	\$ 21,429	\$ 19,631
Accumulated depreciation	(11,394)	(10,712)
Premises and equipment, net	\$ 10,035	\$ 8,919

Depreciation expense for the years ended December 2020, 2019 and 2018 amounted to \$708, \$739 and \$766, respectively.

#### Note 7: Deposits

The aggregate amounts of time deposits in denominations of \$250 or more at December 31, 2020 and 2019 were \$13,177 and \$22,412, respectively. At December 31, 2020 the scheduled maturities of time deposits are as follows:

2021	\$	64,320
2022		18,905
2023		2,990
2024		274
2025		3,093
Thereafter		---
Total time deposits	\$	89,582

At December 31, 2020 and 2019, overdraft demand deposits reclassified to loans totaled \$39 and \$276, respectively.

#### Note 8: Employee Benefit Plans

##### 401(k) Plan

The Company has a Retirement Accumulation Plan qualifying under Internal Revenue Code Section 401(k), in which NBB and NBFS are participating employers. Eligible participants may contribute up to 100% of their total annual compensation to the plan, subject to certain limits based on federal tax laws. Employee contributions are matched by the employer based on a percentage of an employee's total annual compensation contributed to the plan. For the years ended December 31, 2020, 2019 and 2018, the Company contributed \$394, \$379 and \$364, respectively, to the plan.

##### Employee Stock Ownership Plan

The Company has a non-leveraged Employee Stock Ownership Plan ("ESOP") which enables employees of NBI and its subsidiaries who have one year of service and who have attained the age of 21 prior to the plan's January 1 and July 1 enrollment dates to own NBI common stock. Contributions to the ESOP, which are not mandatory, are determined annually by the NBI Board of Directors. Contribution expense amounted to \$300 in each of the years ended December 31, 2020, 2019 and 2018, respectively. Dividends on ESOP shares are charged to retained earnings. As of December 31, 2020, the number of shares held by the ESOP was 184,503. All shares held by the ESOP are treated as outstanding in computing the Company's basic net income per share. Upon reaching age 55 with 10 years of plan participation, a vested participant has the right to diversify 50% of his or her allocated ESOP shares and NBI or the ESOP, with the agreement of the trustee, is obligated to purchase those shares. The ESOP contains a put option which allows a

withdrawing participant to require the Company or the ESOP, if the plan administrator agrees, to purchase his or her allocated shares if the shares are not readily tradable on an established market at the time of distribution.

### Salary Continuation Plan

The Company has a non-qualified Salary Continuation Plan for certain key officers. The plan provides the participating officers with supplemental retirement income, payable for the greater of 15 years after retirement or the officer's lifetime. The expense accrued for the plans in 2020, 2019, and 2018, based on the present value of the retirement benefits, amounted to \$304, \$270, and \$255, respectively. The plan is unfunded. However bank-owned life insurance has been acquired on the life of the key employees in amounts sufficient to discharge the obligations of the agreement.

### Defined Benefit Plan

The Company's defined benefit pension plan covers substantially all employees. The plan benefit formula is based upon the length of service of retired employees and a percentage of qualified W-2 compensation during their final years of employment. Information pertaining to activity in the plan during the years indicated, is as follows:

	December 31,		
	2020	2019	2018
<b>Change in benefit obligation</b>			
Projected benefit obligation at beginning of year	\$ 29,641	\$ 23,688	\$ 23,492
Service cost <sup>(1)</sup>	1,080	801	868
Interest cost	820	884	802
Actuarial loss (gain)	4,621	5,162	(423)
Benefits paid	(1,310)	(894)	(1,051)
Projected benefit obligation at end of year	<u>\$ 34,852</u>	<u>\$ 29,641</u>	<u>\$ 23,688</u>
<b>Change in plan assets</b>			
Fair value of plan assets at beginning of year	\$ 25,007	\$ 21,786	\$ 23,428
Actual return on plan assets	3,718	4,115	(591)
Employer contribution	5,000	---	---
Benefits paid	(1,310)	(894)	(1,051)
Fair value of plan assets at end of year	<u>\$ 32,415</u>	<u>\$ 25,007</u>	<u>\$ 21,786</u>
<b>Funded status at the end of the year</b>	<u>\$ (2,437)</u>	<u>\$ (4,634)</u>	<u>\$ (1,902)</u>
<b>Amounts recognized in the Consolidated Balance Sheet</b>			
Deferred tax asset	\$ 512	\$ 973	\$ 399
Other liabilities	(2,437)	(4,634)	(1,902)
Total amounts recognized in the Consolidated Balance Sheet	<u>\$ (1,925)</u>	<u>\$ (3,661)</u>	<u>\$ (1,503)</u>
<b>Amounts recognized in accumulated other comprehensive (loss), net</b>			
Net loss	\$ (12,855)	\$ (10,983)	\$ (9,107)
Prior service cost	11	120	230
Deferred tax asset	2,697	2,281	1,864
Amount recognized	<u>\$ (10,147)</u>	<u>\$ (8,582)</u>	<u>\$ (7,013)</u>

*(continued)*

(1) Cost is included in Salaries and Employee Benefits expense.

<b>Accrued/Prepaid benefit cost, net</b>			
Benefit obligation	\$ (34,852)	\$ (29,641)	\$ (23,688)
Fair value of assets	32,415	25,007	21,789
Unrecognized net actuarial loss	12,855	10,983	9,107
Unrecognized prior service cost	(11)	(120)	(230)
Deferred tax liability	(2,185)	(1,308)	(1,465)
Prepaid benefit cost included in other assets	\$ 8,222	\$ 4,921	\$ 5,510

<b>Components of net periodic benefit cost</b>			
Service cost	\$ 1,080	\$ 801	\$ 868
Interest cost	820	884	802
Expected return on plan assets	(1,679)	(1,461)	(1,601)
Amortization of prior service cost	(110)	(110)	(110)
Recognized net actuarial loss	710	632	585
Net periodic benefit cost	\$ 821	\$ 746	\$ 544

<b>Other changes in plan assets and benefit obligations recognized in other comprehensive income</b>			
Net loss	\$ 1,871	\$ 1,876	\$ 1,184
Amortization of prior service cost	110	110	110
Deferred income tax benefit	(416)	(417)	(272)
Total recognized	\$ 1,565	\$ 1,569	\$ 1,022

<b>Total recognized in net periodic benefit cost and other comprehensive income</b>	<b>\$ 2,802</b>	<b>\$ 2,732</b>	<b>\$ 1,838</b>
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<b>Weighted average assumptions at end of the year</b>			
Discount rate used for net periodic pension cost	3.00%	4.00%	3.50%
Discount rate used for disclosure	2.25%	3.00%	4.00%
Expected return on plan assets	7.50%	7.50%	7.50%
Rate of compensation increase	3.00%	3.00%	3.00%

### Long Term Rate of Return

The Company, as plan sponsor, selects the expected long term rate-of-return-on-assets assumption in consultation with its investment advisors and actuary. This rate is intended to reflect the average rate of earnings expected to be earned on the funds invested or to be invested to provide plan benefits. Historical performance is reviewed, especially with respect to real rates of return (net of inflation), for the major asset classes held or anticipated to be held by the trust, and for the trust itself. Undue weight is not given to recent experience, which may not continue over the measurement period, but higher significance is placed on current forecasts of future long term economic conditions.

Because assets are held in a qualified trust, anticipated returns are not reduced for taxes. Further, and solely for this purpose, the plan is assumed to continue in force and not terminate during the period during which assets are invested. However, consideration is given to the potential impact of current and future investment policy, cash flow into and out of the trust, and expenses (both investment and non-investment) typically paid from plan assets (to the extent such expenses are not explicitly estimated within periodic cost).

The Company, as plan sponsor, has adopted a Pension Administrative Committee Policy (the "Policy") for monitoring the investment management of its qualified plans. The Policy includes a statement of general investment principles and a listing of specific investment guidelines, to which the committee may make documented exceptions. The guidelines state that, unless otherwise indicated, all investments that are permitted under the prudent investor rule shall be permissible investments for the defined benefit pension plan. All plan assets are to be invested in marketable securities. Certain investments are prohibited, including commodities and future contracts, private placements, repurchase agreements, options and derivatives. The Policy establishes quality standards for fixed income investments and mutual funds included in the pension plan trust. The Policy also outlines diversification standards.

The preferred target allocation for the assets of the defined benefit pension plan is 65% in equity securities and 35% in fixed income securities. Equity securities include investments in large-cap and mid-cap companies primarily located in the United States, although a small number of international large-cap companies are included. There are also investments in mutual funds holding the equities of large-cap and mid-cap U.S. companies. Fixed income securities include U.S. government agency securities and corporate bonds from companies representing diversified industries. There are no investments in hedge funds, private equity funds or real estate.

Fair value measurements of the pension plan's assets at December 31, 2020 and December 31, 2019 are presented below:

**Fair Value Measurements at December 31, 2020**

Asset Category	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash	\$ 4,336	\$ 4,336	\$ ---	\$ ---
Equity securities:				
U. S. companies	15,129	15,129	---	---
International companies	2,735	2,735	---	---
Equities mutual funds <sup>(1)</sup>	3,840	3,840	---	---
State and political subdivisions	152	---	152	---
Corporate bonds – investment grade <sup>(2)</sup>	6,223	---	6,223	---
<b>Total pension plan assets</b>	<b>\$ 32,415</b>	<b>\$ 26,040</b>	<b>\$ 6,375</b>	<b>\$ ---</b>

(1) This category comprises actively managed equity funds invested in large-cap and mid-cap U.S. companies.

(2) This category represents investment grade bonds of U.S. issuers from diverse industries.

**Fair Value Measurements at December 31, 2019**

Asset Category	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash	\$ 4,350	\$ 4,350	\$ ---	\$ ---
Equity securities:				
U. S. companies	11,098	11,098	---	---
International companies	2,334	2,334	---	---
Equities mutual funds <sup>(1)</sup>	1,343	1,343	---	---
State and political subdivisions	202	---	202	---
Corporate bonds – investment grade <sup>(2)</sup>	5,680	---	5,680	---
<b>Total pension plan assets</b>	<b>\$ 25,007</b>	<b>\$ 19,125</b>	<b>\$ 5,882</b>	<b>\$ ---</b>

(1) This category comprises actively managed equity funds invested in large-cap and mid-cap U.S. companies.

(2) This category represents investment grade bonds of U.S. issuers from diverse industries.

The Company's required minimum pension contribution for 2021 has not yet been determined.

Estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

2021	\$ 5,235
2022	\$ 1,436
2023	\$ 992
2024	\$ 1,823
2025	\$ 839
2026 - 2030	\$ 10,725



**Note 9: Income Taxes**

The Company files United States federal income tax returns, and Virginia, West Virginia and North Carolina state income tax returns. With few exceptions, the Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years prior to 2017.

Allocation of income tax expense between current and deferred portions is as follows:

	Years ended December 31,		
	2020	2019	2018
Current	\$ 2,795	\$ 2,682	\$ 2,942
Deferred expense (benefit)	282	529	(382)
Total income tax expense	\$ 3,077	\$ 3,211	\$ 2,560

The following is a reconciliation of the “expected” income tax expense, computed by applying the U.S. federal income tax rate of 21% to income before tax expense, with the reported income tax expense:

	Years ended December 31,		
	2020	2019	2018
Computed “expected” income tax expense	\$ 4,021	\$ 4,342	\$ 3,929
Tax-exempt interest income	(798)	(1,019)	(1,255)
Nondeductible interest expense	62	96	69
Other, net	(208)	(208)	(183)
Reported income tax expense	\$ 3,077	\$ 3,211	\$ 2,560

The components of net deferred tax assets, included in other assets, are as follows:

	December 31,	
	2020	2019
Deferred tax assets:		
Allowance for loan losses and unearned fee income	\$ 1,938	\$ 1,597
Valuation allowance on other real estate owned	188	186
Defined benefit plan	2,697	2,281
Deferred compensation and other liabilities	866	848
Lease accounting	423	480
SBA fees	191	---
Total deferred tax assets	\$ 6,303	\$ 5,392
Deferred tax liabilities:		
Fixed assets	\$ (424)	\$ (438)
Goodwill	(1,228)	(1,228)
Defined benefit plan, prepaid portion	(2,186)	(1,308)
Net unrealized gain on securities available for sale	(3,500)	(20)
Lease accounting	(419)	(478)
Discount accretion of securities	(15)	(43)
Total deferred tax liabilities	(7,772)	(3,515)
Net deferred tax assets (liabilities)	\$ (1,469)	\$ 1,877

The Company determined that a valuation allowance for the gross deferred tax assets is unnecessary at December 31, 2020 or 2019.

**Note 10: Restrictions on Dividends**

The Company’s principal source of funds for dividend payments is dividends received from its subsidiary bank. For the years ended December 31, 2020, 2019 and 2018, dividends received from the subsidiary bank were \$22,000, \$28,556 and \$9,419, respectively.

Substantially all of NBI’s retained earnings are undistributed earnings of its sole banking subsidiary, which are restricted by various regulations administered by federal bank regulatory agencies. Bank regulatory agencies restrict, unless prior approval is obtained, the total dividend payments of a bank in any calendar year to the bank’s retained net income of that year to date, as defined, combined with

its retained net income of the preceding two years, less any required transfers to surplus. During 2020, the Bank applied to its primary regulator and was approved to dividend to NBI an amount in excess of the regulatory maximum. The purpose in the excess dividend was to provide cash for stock repurchases. At December 31, 2020, NBB had no retained net income free of restriction. Because of the Bank's highly capitalized position, the Company intends to request approval for additional dividends in 2021.

#### Note 11: Minimum Regulatory Capital Requirement

Under the Federal Reserve's Small Bank Holding Company Policy Statement, the Company is exempt from reporting consolidated regulatory capital ratios and from minimum regulatory capital requirements.

NBB is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on NBI's and NBB's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, NBB must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

The Bank is subject to the rules implementing the Basel III capital framework and certain related provisions of the Dodd-Frank Act (the "Basel III Capital Rules") as applied by the Office of the Comptroller of the Currency. The Basel III Capital Rules require the Bank to comply with minimum capital ratios plus a "capital conservation buffer" designed to absorb losses during periods of economic stress. The rules set forth minimum amounts and ratios for CET1 capital, Tier 1 capital and total capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital to adjusted quarterly average assets (as defined).

NBB's CET1 capital includes common stock and related surplus and retained earnings. The Basel III Capital Rules provide an option to exclude components of accumulated other comprehensive income (loss) from CET1 capital. Once made, the election is final and cannot be changed. NBB elected to exclude components of accumulated other comprehensive income from CET1 capital.

Tier 1 Capital includes CET1 capital and additional Tier 1 capital components. At December 31, 2020 and 2019, NBB did not hold any additional Tier 1 capital beyond CET1 capital. Total capital includes Tier 1 capital and Tier 2 capital. Tier 2 capital includes the allowance for loan losses. NBB's risk-weighted assets were \$932,364 at December 31, 2020 and \$816,962 as of December 31, 2019. Management believes, as of December 31, 2020 and 2019, that NBB met all capital adequacy requirements to which it is subject.

As of December 31, 2020, the most recent notifications from the Office of the Comptroller of the Currency categorized NBB as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, CET1 risk-based and Tier 1 leverage ratios, as set forth in the following tables. There are no conditions or events since these notifications that management believes have changed NBB's category.

NBB's capital amounts and ratios as of December 31, 2020 and 2019 are presented in the following tables.

	Actual		Minimum Capital Requirement <sup>(1)</sup>		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2020</b>						
Total capital (to risk weighted assets)	\$ 185,937	19.943%	\$ 97,898	10.500%	\$ 93,236	10.000%
Tier 1 capital (to risk weighted assets)	\$ 177,409	19.028%	\$ 79,251	8.500%	\$ 74,589	8.000%
Common Equity Tier 1 capital (to risk weighted assets)	\$ 177,409	19.028%	\$ 65,265	7.000%	\$ 60,604	6.500%
Tier 1 capital (to average assets)	\$ 177,409	12.105%	\$ 58,624	4.000%	\$ 73,281	5.000%

	Actual		Minimum Capital Requirement <sup>(1)</sup>		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2019</b>						
Total capital (to risk weighted assets)	\$ 188,946	23.128%	\$ 85,781	10.500%	\$ 81,696	10.000%
Tier 1 capital (to risk weighted assets)	\$ 182,044	22.283%	\$ 69,442	8.500%	\$ 65,357	8.000%
Common Equity Tier 1 capital (to risk weighted assets)	\$ 182,044	22.283%	\$ 57,187	7.000%	\$ 53,103	6.500%
Tier 1 capital (to average assets)	\$ 182,044	14.175%	\$ 51,371	4.000%	\$ 64,213	5.000%

- (1) Except with regard to NBB's Tier 1 capital to average assets ratio, the minimum capital requirement includes the Basel III Capital Rules' capital conservation buffer (2.50%) which is added to the minimum capital requirements for capital adequacy purposes. NBB's capital conservation buffer consists of additional CET1 above regulatory minimum requirement. Failure to maintain the prescribed levels would result in limitations on capital distributions and discretionary bonuses to executives.

**Note 12: Condensed Financial Statements of Parent Company**

Financial information pertaining only to NBI (Parent) as of the dates indicated, is as follows:

**Condensed Balance Sheets**

	December 31,	
	2020	2019
<b>Assets</b>		
Cash due from subsidiaries	\$ 987	\$ 57
Interest-bearing deposits	10,027	623
Investments in subsidiaries	189,667	183,056
Refundable income taxes	446	423
Other assets	791	880
Total assets	\$ 201,918	\$ 185,039
<b>Liabilities and Stockholders' Equity</b>		
Other liabilities	\$ 1,311	\$ 1,313
Stockholders' equity	200,607	183,726
Total liabilities and stockholders' equity	\$ 201,918	\$ 185,039

**Condensed Statements of Income**

	Years Ended December 31,		
	2020	2019	2018
<b>Income</b>			
Dividends from subsidiaries	\$ 22,000	\$ 28,556	\$ 9,419
Other income	4	18	10
Total income	22,004	28,574	9,429
<b>Expenses</b>			
Other expenses	1,179	1,025	1,244
Income before income tax benefit and equity in undistributed net income of subsidiaries	20,825	27,549	8,185
Applicable income tax benefit	301	266	308
Income before equity in undistributed net income of subsidiaries	21,126	27,815	8,493
Equity (deficit) in undistributed net income of subsidiaries	(5,049)	(10,349)	7,658
Net income	\$ 16,077	\$ 17,466	\$ 16,151

**Condensed Statements of Cash Flows**

	Years ended December 31,		
	2020	2019	2018
<b>Cash Flows from Operating Expenses</b>			
Net income	\$ 16,077	\$ 17,466	\$ 16,151
Adjustments to reconcile net income to net cash provided by operating activities:			
Deficit (equity) in undistributed net income of subsidiaries	5,049	10,349	(7,658)
Net change in refundable income taxes due from subsidiaries	(23)	(27)	(228)
Net change in other assets	(45)	(173)	(109)
Net change in other liabilities	(2)	221	115
Net cash provided by operating activities	21,056	27,836	8,271
<b>Cash Flows from Investing Activities</b>			
Net change in interest-bearing deposits	(9,404)	(266)	146
Net cash (used in) provided by investing activities	(9,404)	(266)	146

*(continued)*

### Cash Flows from Financing Activities

Cash dividends paid	(9,000)	(9,032)	(8,419)
Repurchase of shares	(1,722)	(18,525)	---
Net cash used in financing activities	(10,722)	(27,557)	(8,419)
Net change in cash	930	13	(2)
Cash due from subsidiaries at beginning of year	57	44	46
Cash due from subsidiaries at end of year	\$ 987	\$ 57	\$ 44

### Note 13: Financial Instruments with Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and interest rate locks. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss, in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company may require collateral or other security to support the following financial instruments with credit risk.

At December 31, 2020 and 2019, financial instruments outstanding whose contract amounts represent credit risk were:

	December 31,	
	2020	2019
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit	\$ 178,341	\$ 158,859
Standby letters of credit	13,474	15,212
Mortgage loans sold with potential recourse	40,362	20,496

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines of credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit. Some of these commitments are uncollateralized and do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

The Company originates mortgage loans for sale to secondary market investors subject to contractually specified and limited recourse provisions. In 2020, the Company originated \$39,647 and sold \$40,362 of mortgage loans to investors, compared to \$21,032 originated and \$20,496 of mortgage loans sold in 2019. Every contract with each investor contains certain recourse language. In general, the Company may be required to repurchase a previously sold mortgage loan if there is major noncompliance with defined loan origination or documentation standards, including fraud, negligence or material misstatement in the loan documents. Repurchase may also be required if necessary governmental loan guarantees are canceled or never issued, or if an investor is forced to buy back a loan after it has been resold as a part of a loan pool. In addition, the Company may have an obligation to repurchase a loan if the mortgagor defaults early in the loan term. This potential default period is approximately twelve months after sale of a loan to the investor.

At December 31, 2020, the Company had locked-rate commitments to originate mortgage loans amounting to approximately \$400 and loans held for sale of \$866. Risks arise from the possible inability of counterparties to meet the terms of their contracts. The Company does not expect any counterparty to fail to meet its obligations.

The Company maintains cash accounts in other commercial banks. The Company had \$18 in deposits with correspondent institutions at December 31, 2020 that were not insured by the Federal Deposit Insurance Corporation.

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**Note 14: Concentrations of Credit Risk**

The Company does a general banking business, serving the commercial and personal banking needs of its customers. NBB's primary service area is defined as the counties of Montgomery, Giles, Carroll, Grayson, Pulaski, Tazewell, Smyth, Wythe, Roanoke and Washington and the cities of Galax, Radford and Roanoke in southwest Virginia, and Mercer, Monroe and McDowell counties in West Virginia. For loan purposes, the Company's market also includes the Virginia cities of Salem and Bristol and counties of Botetourt and Craig, the southernmost tip of West Virginia adjacent to the counties of Giles, Buchanan, Russell and Bland, the North Carolina counties of Surry and Alleghany, and the Tennessee city of Bristol and counties of Washington and Sullivan. Substantially all of NBB's loans are made in its primary service area. Additionally, the Company occasionally participates in loans in nearby higher growth metropolitan areas. Loans outside of the primary service area are a small percentage of the loan portfolio, are appropriately underwritten and are not considered out of market exceptions. The ultimate collectability of NBB's loan portfolio and the ability to realize the value of any underlying collateral, if needed, is influenced by the economic conditions of the market area. The Company's operating results are therefore closely correlated with the economic trends within this area.

Commercial real estate as of December 31, 2020 and 2019 represented approximately 51% and 50%, respectively, of the loan portfolio, at \$393,115 and \$365,373, respectively. Included in commercial real estate are loans for college housing and professional office buildings that comprised \$189,421 and \$181,705 as of December 31, 2020 and 2019, respectively, corresponding to approximately 25% of the loan portfolio at December 31, 2020 and December 31, 2019. Loans secured by residential real estate were \$181,782, or approximately 24% of the portfolio, and \$181,472, or 25% of the portfolio at December 31, 2020 and 2019, respectively.

The Company has established operating policies relating to the credit process and collateral in loan originations. Loans to purchase real and personal property are generally collateralized by the related property and with loan amounts established based on certain percentage limitations of the property's total stated or appraised value. Credit approval is primarily a function of cash flow, collateral and the evaluation of the creditworthiness of the individual borrower or project based on available financial information. Management considers the concentration of credit risk to be minimal.

**Note 15: Fair Value Measurements**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP requires that valuation techniques maximize the use of the observable inputs and minimize the use of the unobservable inputs. GAAP also establishes a fair value hierarchy which prioritizes the valuation inputs into three broad levels. Based on the underlying inputs, each fair value measurement in its entirety is reported in one of the three levels. These levels are:

Level 1 – Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 – Valuation is based on observable inputs including:

- quoted prices in active markets for similar assets and liabilities,
- quoted prices for identical or similar assets and liabilities in less active markets,
- inputs other than quoted prices that are observable, and
- model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 – Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

Fair value is best determined by quoted market prices. However, in many instances, there are no quoted market prices for the Company's financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, fair value estimates may not be realized in an immediate settlement of the instrument. Accounting guidance for fair value excludes certain financial instruments and all nonfinancial instruments from disclosure requirements. Consequently, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the consolidated financial statements:

**Financial Instruments Measured At Fair Value on a Recurring Basis***Securities Available for Sale*

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). The carrying value of restricted Federal Reserve Bank of Richmond and Federal Home Loan Bank of Atlanta stock approximates fair value based upon the redemption provisions of each entity and is therefore excluded from the following table.

The following tables present the balances of financial assets measured at fair value on a recurring basis as of December 31, 2020 and 2019:

Description	Balance as of December 31, 2020	Fair Value Measurements at December 31, 2020 Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. Government agencies and corporations	\$ 91,163	\$ ---	\$ 91,163	\$ ---
States and political subdivisions	203,961	---	203,961	---
Mortgage-backed securities	249,175	---	249,175	---
Corporate debt securities	2,443	---	2,443	---
Total securities available for sale	\$ 546,742	\$ ---	\$ 546,742	\$ ---

Description	Balance as of December 31, 2019	Fair Value Measurements at December 31, 2019 Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. Government agencies and corporations	\$ 121,123	\$ ---	\$ 121,123	\$ ---
States and political subdivisions	88,239	---	88,239	---
Mortgage-backed securities	221,783	---	221,783	---
Corporate debt securities	4,118	---	4,118	---
Total securities available for sale	\$ 435,263	\$ ---	\$ 435,263	\$ ---

The Company's securities portfolio is valued using Level 2 inputs. The Company relies on an independent third party vendor to provide market valuations. The inputs used to determine value include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data including market research publications. The third party vendor also monitors market indicators, industry activity and economic events as part of the valuation process. Central to the final valuation is the assumption that the indicators used are representative of the fair value of securities held within the Company's portfolio. Level 2 inputs are subject to a certain degree of uncertainty and changes in these assumptions or methodologies in the future, if any, may impact securities fair value, deferred tax assets or liabilities, or expense.

#### *Interest Rate Loan Contracts and Forward Contracts*

The Company originates consumer real estate loans which it intends to sell to a correspondent lender. Interest rate loan contracts and forward contracts result from originating loans held for sale and are derivatives reported at fair value. The Company enters interest rate lock commitments with customers who apply for a loan which it intends to sell to a correspondent lender. The interest rate loan contract ends when the loan closes or the customer withdraws their application. Fair value of the interest rate loan contracts is based upon the correspondent lender's pricing quotes at the report date. Fair value is adjusted for the estimated probability of the loan closing with the borrower.

At the time the Company enters into an interest rate loan contract with a customer, it also enters into a best efforts forward sales commitment with the correspondent lender. If the loan has been closed and funded, the best efforts commitment converts to a mandatory forward sales commitment. Fair value is based on the gain or loss that would occur if the Company were to pair-off the transaction with the investor at the measurement date. This is a Level 3 input. The Company has elected to measure and report best efforts commitments at fair value.

Interest rate loan contracts and forward contracts are valued based on quotes from the correspondent lender at the reporting date. Pricing changes daily and if a loan has not been sold to the correspondent by the next reporting date, the fair value may be different from that reported currently. Changes in fair value measurement impacts net income.

Description	Fair Value Measurements at December 31, 2020 Using			
	Balance as of December 31, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Interest rate loan contracts	\$ 1	\$ ---	\$ ---	\$ 1
Forward contracts	\$ (11)	\$ ---	\$ ---	\$ (11)

Description	Fair Value Measurements at December 31, 2019 Using			
	Balance as of December 31, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Interest rate loan contracts	\$ 1	\$ ---	\$ ---	\$ 1
Forward contracts	\$ (4)	\$ ---	\$ ---	\$ (4)

December 31, 2020	Valuation Technique	Unobservable Input	Range (Weighted Average)
Interest rate loan contracts	Market approach	Pull-through rate	87.02% <sup>(1)</sup>
Forward contracts	Market approach	Pull-through rate	87.02% <sup>(1)</sup>
Interest rate loan contracts	Market approach	Current reference price	101.91% - 103.02% (102.55%) <sup>(2)</sup>
Forward contracts	Market approach	Current reference price	101.91% - 103.19% (102.67%) <sup>(2)</sup>

(1) Current reference prices were weighted by the relative amount of the loan

December 31, 2019	Valuation Technique	Unobservable Input	Range (Weighted Average)
Interest rate loan contracts	Market approach	Pull-through rate	90.00% <sup>(1)</sup>
Forward contracts	Market approach	Pull-through rate	65.60% <sup>(1)</sup>
Interest rate loan contracts	Market approach	Current reference price	101.49% - 102.06% (101.72%) <sup>(2)</sup>
Forward contracts	Market approach	Current reference price	101.49% - 103.28% (101.91%) <sup>(2)</sup>

(1) All contracts are valued using the same pull-through rate

(2) Current reference prices were weighted by the relative amount of the loan

### Financial Instruments Measured at Fair Value on a Non-Recurring Basis

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets. The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the consolidated financial statements:

#### Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the years ended December 31, 2020 and 2019.

## Impaired Loans

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due will not be collected according to the contractual terms of the loan agreement. TDRs are impaired loans. Impaired loans are measured at fair value on a nonrecurring basis. If an individually evaluated impaired loan's balance exceeds fair value, the amount is allocated to the allowance for loan losses. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

The fair value of an impaired loan and measurement of associated loss is based on one of three methods: the observable market price of the loan, the present value of projected cash flows, or the fair value of the collateral. The observable market price of a loan is categorized as a Level 1 input. The present value of projected cash flows method results in a Level 3 categorization because the calculation relies on the Company's judgment to determine projected cash flows, which are then discounted at the current rate of the loan, or the rate prior to modification if the loan is a TDR.

Loans measured using the fair value of collateral method may be categorized in Level 2 or Level 3. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. Most collateral is real estate. The Company bases collateral method fair valuation upon the "as-is" value of independent appraisals or evaluations. Valuations for impaired loans secured by residential 1-4 family properties with outstanding principal balances greater than \$250 are based on an appraisal. Appraisals are also used to value impaired loans secured by commercial real estate with outstanding principal balances greater than \$500. Collateral-method impaired loans secured by residential 1-4 family property with outstanding principal balances of \$250 or less, or secured by commercial real estate with outstanding principal balances of \$500 or less, are valued using an internal evaluation.

The value of real estate collateral is determined by a current (less than 24 months of age) appraisal or internal evaluation utilizing an income or market valuation approach. Appraisals conducted by an independent, licensed appraiser outside of the Company using observable market data is categorized as Level 2. If a current appraisal cannot be obtained prior to a reporting date and an existing appraisal is discounted to obtain an estimated value, or if declines in value are identified after the date of the appraisal, or if an appraisal is discounted for estimated selling costs, the valuation of real estate collateral is categorized as Level 3. Valuations derived from internal evaluations are categorized as Level 3. The value of business equipment is based upon an outside appraisal (Level 2) if deemed significant, or the net book value on the applicable business' financial statements (Level 3) if not considered significant. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3).

The following table summarizes the Company's financial assets that were measured at fair value on a nonrecurring basis as of the dates indicated.

Date	Description	Balance	Carrying value		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, Assets:					
2020	Impaired loans net of valuation allowance	\$ 970	\$ ---	\$ ---	\$ 970
2019	Impaired loans net of valuation allowance	1,005	---	---	1,005

The following table presents information about Level 3 Fair Value Measurements for impaired loans as of the dates indicated.

Impaired Loans	Valuation Technique	Unobservable Input	Range (Weighted Average <sup>(1)</sup> )
December 31, 2020	Present value of cash flows	Discount rate	5.50% - 6.50% (5.78%)
December 31, 2019	Present value of cash flows	Discount rate	5.50% - 6.50% (5.77%)

(1) Unobservable inputs were weighted by the relative fair value of the impaired loans.

As of December 31, 2020 and December 31, 2019, the fair value measurements for impaired loans with specific allocations were based upon the present value of expected future cash flows. The loans at each date are TDRs and the discount rate is the contractual rate that was in effect prior to modification to TDR status. Inherent in the measurement of impaired loans using the present value of cash flows method are judgements and assumptions, including the appropriateness of the discount rate and the projections of cash flows. Cash flows in the future may differ from those used in the measurement. Future changes in cash flow assumptions, a change in the measurement basis from the present value of cash flows to the collateral method, or if the loans are fully or partially charged off may result in greater losses than estimated at the reporting dates. The impact of the COVID-19 pandemic has not been fully realized and contributes a higher than normal level of uncertainty to the calculations. An increase in the impairment measurement or a charge-off would increase the provision for loan losses.



### Other Real Estate Owned

Certain assets such as OREO are measured at fair value less cost to sell. Valuation of OREO is determined using current appraisals from independent parties, a Level 2 input. If current appraisals cannot be obtained prior to reporting dates, or if declines in value are identified after a recent appraisal is received, appraisal values are discounted, resulting in Level 3 estimates. If the Company markets the property with a realtor, estimated selling costs reduce the fair value, resulting in a valuation based on Level 3 inputs.

The following table summarizes the Company's OREO that were measured at fair value on a nonrecurring basis as of the dates indicated.

Date	Description	Balance	Carrying Value		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:					
December 31, 2020	OREO net of valuation allowance	\$ 1,553	\$ ---	\$ ---	\$ 1,553
December 31, 2019	OREO net of valuation allowance	1,612	---	---	1,612

The following table presents information about Level 3 Fair Value Measurements as of the dates indicated.

Valuation Technique	Unobservable Input	Range (Weighted Average <sup>(1)</sup> )		
		December 31,		
		2020	2019	
OREO	Discounted appraised value	Selling cost	4.00% <sup>(2)</sup> – 9.23% (4.54%)	0.00% <sup>(2)</sup> – 6.00% (0.68%)
OREO	Discounted appraised value	Discount for lack of marketability and age of appraisal	0.00% - 7.66% (0.62%)	0.00% - 45.17% (1.28%)

(1) Discounts were weighted by the relative appraised value of the OREO properties.

(2) The appraised value is discounted by selling costs if the OREO property is listed with a realtor and if the appraised value exceeds the list price, less estimated selling costs. Selling costs do not discount the appraised value if the Company markets the OREO property independently or if the OREO property is listed with a realtor and the list price less estimated selling costs exceeds the appraised value.

At December 31, 2020 and December 31, 2019, OREO properties were measured using appraised value, and if applicable, discounted by selling costs, lack of marketability and age of appraisal. Determining the discount to appraisals for selling cost and lack of marketability and age of the appraisal relies on certain key assumptions and judgements.

Discounts for selling costs and in some instances, marketability, result when the Company markets OREO properties via local realtors. The Company works with the realtor to determine the list price, which may be set at appraised value or at a different amount based on the realtor's advice and management's judgement of marketability. Selling costs for improved land generally are estimated at 6% of the list price, and for raw land at 10% of the list price. If the final sale price is different from the list price, the amount of selling costs will also be different from those estimated. Discounts for age may be applied if current appraisals cannot be obtained prior to reporting dates. The most recent appraised value available may be discounted based upon management judgement.

There is uncertainty in determining discounts to appraised value. Future changes to marketability assumptions or updated appraisals may indicate a lower fair value, with a corresponding impact to net income. The current COVID-19 pandemic and associated economic crisis may negatively affect the value of the Company's OREO and may result in additional OREO properties. Ultimate proceeds from the sale of OREO property may be less than the estimated fair value, reducing net income.

### Fair Value Summary

The following presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments as of December 31, 2020 and December 31, 2019. For short-term financial assets such as cash and cash equivalents, the carrying amount is a reasonable estimate of fair value due to the relatively short time between the origination of the instrument and its expected realization. For non-marketable equity securities such as FHLB and Federal Reserve Bank of Richmond stock, the carrying amount is a reasonable estimate of fair value as these securities can only be redeemed or sold at their par value and only to the respective

issuing government-supported institution or to another member institution. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings deposits, the carrying amount is a reasonable estimate of fair value due to these products having no stated maturity. Fair values are estimated using the exit price notion.

	December 31, 2020			
	Carrying Amount	Estimated Fair Value		
		Level 1	Level 2	Level 3
<b>Financial assets:</b>				
Cash and due from banks	\$ 13,147	\$ 13,147	\$ ---	\$ ---
Interest-bearing deposits	120,725	120,725	---	---
Securities	546,742	---	546,742	---
Restricted securities	1,279	---	1,279	---
Mortgage loans held for sale	866	---	866	---
Loans, net	760,318	---	---	752,624
Accrued interest receivable	5,028	---	5,028	---
Bank-owned life insurance	36,444	---	36,444	---
<b>Financial liabilities:</b>				
Deposits	\$ 1,297,143	\$ ---	\$ 1,207,561	\$ 89,681
Accrued interest payable	56	---	56	---

	December 31, 2019			
	Carrying Amount	Estimated Fair Value		
		Level 1	Level 2	Level 3
<b>Financial assets:</b>				
Cash and due from banks	\$ 10,290	\$ 10,290	\$ ---	\$ ---
Interest-bearing deposits	76,881	76,881	---	---
Securities	435,263	---	435,263	---
Restricted securities	1,220	---	1,220	---
Mortgage loans held for sale	905	---	905	---
Loans, net	726,588	---	---	718,299
Accrued interest receivable	4,285	---	4,285	---
Bank-owned life insurance	35,567	---	35,567	---
<b>Financial liabilities:</b>				
Deposits	\$ 1,119,753	\$ ---	\$ 991,725	\$ 128,011
Accrued interest payable	144	---	144	---

**Note 16: Components of Accumulated Other Comprehensive Income (Loss)**

The following table summarizes the activity related to each component of accumulated other comprehensive income (loss) for the years ended December 31, 2018, 2019 and 2020:

	Net Unrealized Gain (Loss) on Securities	Adjustments Related to Pension Benefits	Accumulated Other Comprehensive Income (Loss)
<b>Balance at December 31, 2017</b>	\$ (3,704)	\$ (5,991)	\$ (9,695)
Unrealized holding loss on available for sale securities net of tax of (\$595)	(2,246)	---	(2,246)
Transfer from held to maturity to available for sale securities, net of tax of \$237	891	---	891
Reclassification adjustment, net of tax of (\$4)	(13)	---	(13)
Net pension loss, net of tax of (\$249)	---	(936)	(936)
Less amortization of prior service cost included in net periodic pension cost, net of tax of (\$24)	---	(86)	(86)
<b>Balance at December 31, 2018</b>	\$ (5,072)	\$ (7,013)	\$ (12,085)
Unrealized holding gain on available for sale securities net of tax of \$1,486	5,595	---	5,595
Reclassification adjustment, net of tax of (\$119)	(447)	---	(447)
Net pension loss, net of tax of (\$394)	---	(1,482)	(1,482)
Less amortization of prior service cost included in net periodic pension cost, net of tax of (\$23)	---	(87)	(87)
<b>Balance at December 31, 2019</b>	\$ 76	\$ (8,582)	\$ (8,506)
Unrealized holding gain on available for sale securities net of tax of \$3,502	13,176	---	13,176
Reclassification adjustment, net of tax of (\$23)	(85)	---	(85)
Net pension loss, net of tax of (\$393)	---	(1,478)	(1,478)
Less amortization of prior service cost included in net periodic pension cost, net of tax of (\$23)	---	(87)	(87)
<b>Balance at December 31, 2020</b>	\$ 13,167	\$ (10,147)	\$ 3,020

The following table provides information regarding reclassifications out of accumulated other comprehensive income (loss) for the years ended December 31, 2020, 2019 and 2018:

	December 31,		
	2020	2019	2018
<b>Component of Accumulated Other Comprehensive Income (Loss)</b>			
Reclassification out of unrealized gains on available for sale securities:			
Realized securities gain, net	\$ (108)	\$ (566)	\$ (17)
Income tax benefit	(23)	(119)	(4)
Realized gain on available for sale securities, net of tax, reclassified out of accumulated other comprehensive loss	\$ (85)	\$ (447)	\$ (13)
Amortization of defined benefit pension items:			
Prior service costs <sup>(1)</sup>	\$ (110)	\$ (110)	\$ (110)
Income tax benefit	(23)	(23)	(24)
Amortization of defined benefit pension items, net of tax, reclassified out of accumulated other comprehensive loss	\$ (87)	\$ (87)	\$ (86)

(1) This accumulated other comprehensive income (loss) component is included in the computation of net periodic benefit cost. (For additional information, see Note 8, Employee Benefit Plans.)

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**Note 17. Goodwill**

In accounting for goodwill, the Company conducts an impairment review at least annually and more frequently if certain impairment indicators are evident. Testing for 2020 and 2019 did not indicate impairment. As of December 31, 2020 and December 31, 2019, the gross carrying value of goodwill was \$5,848. There was no accumulated amortization or impairment.

**Note 18: Revenue Recognition**

Substantially all of the Company's revenue is generated from contracts with customers. Noninterest revenue streams such as service charges on deposit accounts, other service charges and fees, credit and debit card fees, trust income, and annuity and insurance commissions are recognized in accordance with ASC Topic 606, "Revenue from Contracts with Customers". Topic 606 does not apply to revenue associated with financial instruments, including revenue from loans and securities. In addition, certain noninterest income streams such as financial guarantees, derivatives, and certain credit card fees are outside the scope of the guidance. Noninterest revenue streams within the scope of Topic 606 are discussed below.

*Service Charges on Deposit Accounts*

Service charges on deposit accounts consist of monthly service fees, overdraft and nonsufficient funds fees, ATM fees, wire transfer fees, and other deposit account related fees. The Company's performance obligation for monthly service fees is generally satisfied, and the related revenue recognized, over the period in which the service is provided. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to customers' accounts. ATM fees are primarily generated when a Company cardholder uses a non-Company ATM or a non-Company cardholder uses a Company ATM. Wire transfer fees, overdraft and nonsufficient funds fees and other deposit account related fees are transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time.

*Other Service Charges and Fees*

Other service charges include safety deposit box rental fees, check ordering charges, and other service charges. Safe deposit box rental fees are charged to the customer on an annual basis and recognized upon receipt of payment. The Company determined that since rentals and renewals occur fairly consistently over time, revenue is recognized on a basis consistent with the duration of the performance obligation. Check ordering charges are transactional based, and therefore the Company's performance obligation is satisfied, and related revenue recognized, at a point in time.

*Credit and Debit Card Fees*

Credit and debit card fees are primarily comprised of interchange fee income and merchant services income. Interchange fees are earned whenever the Company's debit and credit cards are processed through card payment networks such as Visa and MasterCard. Merchant services income mainly represents commission fees based upon merchant processing volume. The Company's performance obligation for interchange fee income and merchant services income are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received immediately or in the following month. In compliance with Topic 606, credit and debit card fee income is presented net of associated expense.

*Trust Income*

Trust income is primarily comprised of fees earned from the management and administration of trusts and estates and other customer assets. The Company's performance obligation is generally satisfied over time and the resulting fees are recognized monthly, based upon the month-end market value of the assets under management and the applicable fee rate. Payment is generally received a few days after month end through a direct charge to customers' accounts. The Company does not earn performance-based incentives. Estate management fees are based upon the size of the estate. A partial fee is recognized half-way through the estate administration and the remainder of the fee is recognized when remaining assets are distributed and the estate is closed.

*Insurance and Investment*

Insurance income primarily consists of commissions received on insurance product sales. The Company acts as an intermediary between the Company's customer and the insurance carrier. The Company's performance obligation is generally satisfied upon the issuance of the insurance policy. Shortly after the insurance policy is issued, the carrier remits the commission payment to the Company, and the Company recognizes the revenue.

Investment income consists of recurring revenue streams such as commissions from sales of mutual funds and other investments. Commissions from the sale of mutual funds and other investments are recognized on trade date, which is when the Company has satisfied its performance obligation. The Company also receives periodic service fees (i.e., trailers) from mutual fund companies typically based on a percentage of net asset value. Trailer revenue is recorded over time, usually monthly or quarterly, as net asset value is determined.

The following presents noninterest income, segregated by revenue streams in-scope and out-of-scope of Topic 606, for the years ended December 31, 2020, 2019 and 2018.

	December 31,		
	2020	2019	2018
<b>Noninterest Income</b>			
<i>In-scope of Topic 606:</i>			
Service charges on deposit accounts	\$ 1,966	\$ 2,453	\$ 2,678
Other service charges and fees	162	198	132
Credit and debit card fees	1,400	1,398	1,431
Trust income	1,662	1,622	1,565
Insurance and Investment (included within Other Income on the Consolidated Statements of Income)	464	483	460
Noninterest Income (in-scope of Topic 606)	\$ 5,654	\$ 6,154	\$ 6,266
Noninterest Income (out-of-scope of Topic 606)	2,290	2,636	1,463
Total noninterest income	\$ 7,944	\$ 8,790	\$ 7,729

#### Note 19: Leases

The Company's leases are recorded under ASC Topic 842, "Leases". The Company examines its contracts to determine whether they are or contain a lease. A contract with a lease is further examined to determine whether the lease is a short-term, operating or finance lease. As permitted by ASC Topic 842, the Company elected not to capitalize short-term leases, defined by the standard as leases with terms of twelve months or less. The Company also elected the practical expedient not to separate non-lease components from lease components within a single contract.

Right-of-use assets and lease liabilities are recognized for operating and finance leases. Right-of-use assets represent the Company's right to use the underlying asset for the lease term and are calculated as the sum of the lease liability and if applicable, prepaid rent, initial direct costs and any incentives received from the lessor. Lease liabilities represent the Company's obligation to make lease payments and are presented at each reporting date as the net present value of the remaining contractual cash flows. Cash flows are discounted at the Company's incremental borrowing rate in effect at the commencement date of the lease.

#### Lease payments

Lease payments for short-term leases are recognized as lease expense on a straight-line basis over the lease term, or for variable lease payments, in the period in which the obligation was incurred. Payments for leases with terms longer than twelve months are included in the determination of the lease liability. Payments may be fixed for the term of the lease or variable. If the lease agreement provides a known escalator, such as a specified percentage increase per year or a stated increase at a specified time, the variable payment is included in the cash flows used to determine the lease liability. If the variable payment is based upon an unknown escalator, such as the consumer price index at a future date, the increase is not included in the cash flows used to determine the lease liability.

Two of the Company's leases provide known escalators that are included in the determination of the lease liability. One lease has an annual escalator based on the consumer price index-urban ("CPI-U"). The remaining leases do not have variable payments during the term of the lease.

#### Options to Extend, Residual Value Guarantees, and Restrictions and Covenants

Of the Company's six operating leases, three leases offer the option to extend the lease term. Each of the three leases provides two options of five years each. For one of the leases, the Company is reasonably certain it will exercise one option of five years and has included the additional time and lease payments in the calculation of the lease liability. The lease agreement provides that the lease payment will increase at the exercise date based on the CPI-U. Because the CPI-U at the exercise date is unknown, the increase is not included in the cash flows determining the lease liability. None of the Company's leases provide for residual value guarantees and none provide restrictions or covenants that would impact dividends or require incurring additional financial obligations.

The Company's lease right of use asset is included in other assets and the lease liability is included in other liabilities. The following tables present information about leases:

	December 31, 2020	December 31, 2019
Lease liability	\$ 2,016	\$ 2,286
Right-of-use asset	\$ 1,998	\$ 2,277
Weighted average remaining lease term	6.81 years	6.90 years
Weighted average discount rate	3.04 %	3.02%

	<b>For the Years Ended December 31,</b>	
	<b>2020</b>	<b>2019</b>
<b>Lease Expense</b>		
Operating lease expense	\$ 368	\$ 310
Short-term lease expense	2	114
Total lease expense	\$ 370	\$ 424
Cash paid for amounts included in lease liabilities	\$ 360	\$ 414
Right-of-use assets obtained in exchange for operating lease liabilities commencing during the period	\$ 24	\$ 1,837

The following table presents a maturity schedule of undiscounted cash flows that contribute to the lease liability:

<b>Undiscounted Cash Flow for the</b>	<b>As of</b>
	<b>December 31, 2020</b>
Twelve months ending December 31, 2021	\$ 363
Twelve months ending December 31, 2022	352
Twelve months ending December 31, 2023	352
Twelve months ending December 31, 2024	334
Twelve months ending December 31, 2025	244
Thereafter	604
Total undiscounted cash flows	\$ 2,249
Less: discount	\$ (233)
Lease liability	\$ 2,016

The contracts in which the Company is lessee are with parties external to the company and not related parties. The Company has a small lease relationship with a director in which the Company is lessor.



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and the Board of Directors  
National Bankshares, Inc.  
Blacksburg, Virginia

### Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of National Bankshares, Inc. and its subsidiaries (the Company) as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2020, and the related notes to the consolidated financial statements (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2020, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing separate opinions on the critical audit matter or on the accounts or disclosures to which it relates.

### Allowance for Loan Losses – Loans Collectively Evaluated for Impairment – Qualitative Factors

#### Description of the Matter

As described in Note 1 (Summary of Significant Accounting Policies) and Note 5 (Allowance for Loan Losses, Nonperforming Assets and Impaired Loans) to the consolidated financial statements, the Company maintains an allowance for loan losses to provide for probable losses inherent in the loan portfolio. The Company's allowance for loan losses has two basic components, the general allowance and the specific allowance. At December 31, 2020, the general allowance represented \$8,406,837 of the total allowance for loan losses of \$8,481,537. For loans that are not specifically identified for impairment, the general allowance uses historical loss experience along with various qualitative and risk factors to develop adjusted loss factors for each loan segment. The qualitative

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adjustments to the historical loss experience are established by applying a loss percentage at the class level identified by management based on their assessment of shared risk characteristics within groups of similar loans. Qualitative risk factors are determined based on management's continuing evaluation of inputs and assumptions underlying the quality of the loan portfolio. Management evaluates qualitative factors, primarily considering national and local economic and business trends and conditions; the nature and volume of classes within the portfolio; loan quality; loan officers' experience, lending policies; competition/legal/regulatory environment; high risk loans; and the Company's loan review system. The analysis of certain factors results in standard allocations to all segments and classes and other factors are analyzed for each class.

Management exercised significant judgment when assessing the qualitative factors in estimating the allowance for loan losses. We identified the assessment of the qualitative factors as a critical audit matter as auditing the qualitative factors involved especially complex and subjective auditor judgment in evaluating management's assessment of the inherently subjective estimates.

#### **How We Addressed the Matter in Our Audit**

The primary audit procedures we performed to address this critical audit matter included:

- Obtain an understanding of controls over the evaluation of qualitative factors, including management's development and review of the data inputs used as the basis for the allocation factors and management's review and approval of the reasonableness of the assumptions used to develop the qualitative adjustments.
- Substantively testing management's process, including evaluating their judgments and assumptions for developing the qualitative factors, which included:
  - Evaluating the completeness and accuracy of data inputs used as a basis for the qualitative factors.
  - Evaluating the reasonableness of management's judgments related to the determination of qualitative factors, including evaluating the metrics, including the relevance of source data and assumptions.
  - Evaluating the qualitative factors for directional consistency and for reasonableness.
  - Testing the mathematical accuracy of the allowance calculation, including the application of the qualitative factors.

/s/ YOUNT, HYDE & BARBOUR, P.C.

We have served as the Company's auditor since 2000.

Winchester, Virginia  
March 17, 2021



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## **Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure**

None

### **Item 9A. Controls and Procedures**

#### **Disclosure Controls and Procedures**

The Company's management evaluated, with the participation of the Company's principal executive officer and principal financial officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective as of December 31, 2020 to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified by the Company's management, including the Company's principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the year ended December 31, 2020 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Because of the inherent limitations in all control systems, the Company believes that no system of controls, no matter how well designed and operated, can provide absolute assurance that all control issues have been detected.

#### **Internal Control Over Financial Reporting**

##### **Management's Report on Internal Control Over Financial Reporting**

To the Stockholders of National Bankshares, Inc.:

Management is responsible for the preparation and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and reflect management's judgments and estimates concerning effects of events and transactions that are accounted for or disclosed.

Management is also responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting includes those policies and procedures that pertain to the Company's ability to record, process, summarize and report reliable financial data. Management recognizes that there are inherent limitations in the effectiveness of any internal control over financial reporting, including the possibility of human error and the circumvention or overriding of internal control. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to consolidated financial statement preparation. Further, because of changes in conditions, the effectiveness of internal control over financial reporting may vary over time.

In order to ensure that the Company's internal control over financial reporting is effective, management regularly assesses such controls and did so most recently for its financial reporting as of December 31, 2020. This assessment was based on criteria for effective internal control over financial reporting described in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations (COSO, 2013) of the Treadway Commission. Based on this assessment, management believes the Company maintained effective internal control over financial reporting as of December 31, 2020.

The Board of Directors, acting through its Audit Committee, is responsible for the oversight of the Company's accounting policies, financial reporting and internal control. The Audit Committee of the Board of Directors is comprised entirely of outside directors who are independent of management. The Audit Committee is responsible for the appointment and compensation of the independent registered public accounting firm and approves decisions regarding the appointment or removal of the Company's internal auditors. It meets periodically with management, the independent registered public accounting firm and the internal auditors to ensure that they are carrying out their responsibilities. The Audit Committee is also responsible for performing an oversight role by reviewing and monitoring the financial, accounting and auditing procedures of the Company in addition to reviewing the Company's financial reports. The independent registered public accounting firm and the internal auditors have full and unlimited access to the Audit Committee, with or without management, to discuss the adequacy of internal control over financial reporting, and any other matter which they believe should be brought to the attention of the Audit Committee. The Company's independent registered public accounting firm has also issued an attestation report on the effectiveness of internal control over financial reporting.

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## **Item 9B. Other Information**

None.

## **Part III**

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information required by Item 10 with respect to the directors of the Company and the Company's audit committee and the audit committee financial expert is incorporated herein by reference to the Company's definitive Proxy Statement for the 2021 Annual Meeting of Stockholders to be held on May 11, 2021 ("Proxy Statement") under the headings "Proposal 1 - Election of Four Class 1 Directors," "Directors Continuing in Office" and "Corporate Governance Matters". Information about the Company's executive officers required by this item is included in Part I, Item I of this Form 10-K under the heading "Executive Officers of the Company".

The information required by Item 10 with respect to applicable filing requirements under Section 16(a) of the Exchange Act is incorporated herein by reference to the information that appears under the heading "Stock Ownership of Directors and Executive Officers – Delinquent Section 16(a) Reports" in the Company's Proxy Statement.

The Company and each of its subsidiaries have adopted codes of ethics for directors, officers and employees, specifically including the Chief Executive Officer and Chief Financial Officer of Bankshares. These Codes of Ethics are available on the Company's web site at [www.nationalbankshares.com](http://www.nationalbankshares.com).

### **Item 11. Executive Compensation**

The information required by Item 11 is incorporated herein by reference to the information that appears under the headings "Compensation Discussion and Analysis," "Executive Compensation," "Corporate Governance Matters – Board Compensation," "Compensation Committee Interlocks and Insider Participation," and "Compensation Committee Report" in the Company's Proxy Statement.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by Item 12 is incorporated herein by reference to the information that appears under the headings "Stock Ownership of Certain Beneficial Owners" and "Stock Ownership of Directors and Executive Officers" in the Company's Proxy Statement. As of December 31, 2020, there were no equity awards outstanding, and the Company does not have any equity compensation plans in effect.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required by Item 13 is incorporated herein by reference to the information that appears under the headings "Corporate Governance Matters," "Directors Independence and Certain Transactions with Officers and Directors" and "Directors Continuing in Office" in the Company's Proxy Statement.

### **Item 14. Principal Accounting Fees and Services**

The information required by Item 14 is incorporated herein by reference to the information that appears under the heading "Principal Accounting Fees and Services" in the Company's Proxy Statement.

## **Part IV**

### **Item 15. Exhibits, Financial Statement Schedules**

#### **(a) (1) Financial Statements**

The following consolidated financial statements of National Bankshares, Inc. are included in Item 8:

Reports of Independent Registered Public Accounting Firm  
Consolidated Balance Sheets – As of December 31, 2020 and 2019  
Consolidated Statements of Income – Years ended December 31, 2020, 2019 and 2018  
Consolidated Statements of Comprehensive Income – Years ended December 31, 2020, 2019 and 2018  
Consolidated Statements of Changes in Stockholders' Equity – Years ended December 31, 2020, 2019 and 2018  
Consolidated Statements of Cash Flows – Years ended December 31, 2020, 2019 and 2018  
Notes to Consolidated Financial Statements

#### **(a) (2) Financial Statement Schedules**

Certain schedules to the consolidated financial statements have been omitted if they were not required by Article 9 of Regulation S-X or if, under the related instructions, they were inapplicable, or if the information is contained elsewhere in this Form 10-K.

#### **(a) (3) Exhibits**

A list of the exhibits filed or incorporated in this Form 10-K by reference is as follows:

<b>Exhibit No.</b>	<b>Description</b>	
3(i)	Amended and Restated Articles of Incorporation of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3.1 of the Form 8-K filed on March 16, 2006)
3(ii)	Amended Bylaws of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3(ii) of the Form 8-K filed on March 24, 2020)
4	Specimen copy of certificate for National Bankshares, Inc. common stock	(incorporated herein by reference to Exhibit 4(a) of the Annual Report on Form 10-K for fiscal year ended December 31, 1993)
*10(i)	Employee Lease Agreement dated August 14, 2002, between National Bankshares, Inc. and The National Bank of Blacksburg	(incorporated herein by reference to Exhibit 10 of Form 10-Q for the period ended September 30, 2002)
*10(ii)	Executive Employment Agreement dated March 11, 2015, between National Bankshares, Inc. and F. Brad Denardo	(incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on March 11, 2015)
*10(iii)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and F. Brad Denardo	(incorporated herein by reference to Exhibit 99 of the Form 8-K filed on February 8, 2006)
*10(iv)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and David K. Skeens	(incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on January 25, 2012)
*10(v)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10 of the Form 8-K filed on December 19, 2007)
*10(vi)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on January 25, 2012)
*10(vii)	Second Amendment, dated June 12, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10 of the Form 8-K filed on June 12, 2008)
*10(viii)	Second Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on January 25, 2012)
*10(ix)	Third Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii) of the Annual Report on Form 10-K

for fiscal year ended December 31, 2008)

*10(x)	Third Amendment, dated January 20, 2012, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10.2 of the Form 8-K filed on January 25, 2012)
*10(xi)	Salary Continuation Agreement dated May 24, 2013 between The National Bank of Blacksburg and Paul A. Mylum	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on March 8, 2018)
*10(xii)	Second Salary Continuation Agreement dated June 26, 2016 between The National Bank of Blacksburg and F. Brad Denardo	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on July 20, 2016)
*10(xiii)	Salary Continuation Agreement dated February 8, 2006 between The National Bankshares, Inc. and Lara E. Ramsey	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on March 6, 2017)
*10(xiv)	First Amendment, dated December 19, 2007, to National Bankshares, Inc. Salary Continuation Agreement for Lara E. Ramsey	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on March 6, 2017)
*10(xv)	Second Amendment, dated December 17, 2008, to National Bankshares, Inc. Salary Continuation Agreement for Lara E. Ramsey	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on March 6, 2017)
*10(xvi)	Third Amendment, dated June 22, 2016, to National Bankshares, Inc. Salary Continuation Agreement for Lara E. Ramsey	(incorporated herein by reference to Exhibit 10.1 of the Form 8-K filed on March 6, 2017)
+21	Subsidiaries of the Registrant	Filed herewith
+31(i)	Section 906 Certification of Chief Executive Officer	Filed herewith
+31(ii)	Section 906 Certification of Chief Financial Officer	Filed herewith
+32(i)	18 U.S.C. Section 1350 Certification of Chief Executive Officer	Filed herewith
+32(ii)	18 U.S.C. Section 1350 Certification of Chief Financial Officer	Filed herewith
+101	The following materials from National Bankshares, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2020, formatted in XBRL (Extensible Business Reporting Language), furnished herewith: (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Changes in Shareholders' Equity, (iv) Consolidated Statements of Cash Flows, and (v) Notes to Consolidated Financial Statements.	Filed herewith

\*Indicates a management contract or compensatory plan or arrangement.

+Filed with this Annual Report on Form 10-K.

### **Item 16. Form 10-K Summary**

Not applicable.

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**Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NATIONAL BANKSHARES, INC.

By: /s/ F. BRAD DENARDO

F. Brad Denardo  
Chairman, President and Chief Executive Officer  
(Principal Executive Officer)

Date: March 17, 2021

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

	<u>Date</u>	<u>Title</u>
<u>/s/ LAWRENCE J. BALL</u> Lawrence J. Ball	<u>March 17, 2021</u>	Director
<u>/s/ F. BRAD DENARDO</u> F. Brad Denardo	<u>March 17, 2021</u>	Chairman, President and CEO, National Bankshares, Inc. (Principal Executive Officer) Director
<u>/s/ JOHN E. DOOLEY</u> John E. Dooley	<u>March 17, 2021</u>	Director
<u>/s/ MICHAEL E. DYE</u> Michael E. Dye	<u>March 17, 2021</u>	Director
<u>/s/ NORMAN V. FITZWATER, III</u> Norman V. Fitzwater, III	<u>March 17, 2021</u>	Director
<u>/s/ CHARLES E. GREEN, III</u> Charles. E. Green, III	<u>March 17, 2021</u>	Director
<u>/s/ MILDRED R. JOHNSON</u> Mildred R. Johnson	<u>March 17, 2021</u>	Director
<u>/s/ MARY G. MILLER</u> Mary G. Miller	<u>March 17, 2021</u>	Director
<u>/s/ WILLIAM A. PEERY</u> William A. Peery	<u>March 17, 2021</u>	Director

(continued)

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/s/ GLENN P. REYNOLDS

Glenn P. Reynolds

March 17, 2021

Director

/s/ DAVID K. SKEENS

David K. Skeens

March 17, 2021

Treasurer and CFO, National Bankshares, Inc.  
(Principal Financial Officer)  
(Principal Accounting Officer)

/s/ JAMES C. THOMPSON

James C. Thompson

March 17, 2021

Director

/s/ J. LEWIS WEBB, JR.

J. Lewis Webb, Jr.

March 17, 2021

Director

**Subsidiaries of the Registrant**

Registrant: National Bankshares Inc.  
Incorporated under the laws of the Commonwealth of Virginia

Subsidiaries of National Bankshares Inc.:

The National Bank of Blacksburg  
Chartered under the laws of the United States

National Bankshares Financial Services, Inc.  
Incorporated under the laws of the Commonwealth of Virginia

NB Operating, Inc.  
Incorporated under the laws of the Commonwealth of Virginia

CERTIFICATIONS

I, F. Brad Denardo, President and Chief Executive Officer of National Bankshares, Inc., certify that:

1. I have reviewed this annual report on Form 10-K of National Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the consolidated financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a – 15 (e) and 15d – 15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a – 15(f) and 15d – 15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2021

/s/ F. BRAD DENARDO

F. Brad Denardo  
Chairman, President and Chief Executive Officer  
(Principal Executive Officer)



CERTIFICATIONS

I, David K. Skeens, Treasurer and Chief Financial Officer of National Bankshares, Inc., certify that:

1. I have reviewed this annual report on Form 10-K of National Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the consolidated financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a – 15 (e) and 15d – 15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a – 15(f) and 15d – 15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purpose in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2021

/s/ DAVID K. SKEENS  
David K. Skeens  
Treasurer and  
Chief Financial Officer  
(Principal Financial Officer)

CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Annual Report on Form 10-K of National Bankshares, Inc. for the year ended December 31, 2020, I, F. Brad Denardo, President and Chief Executive Officer of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief that:

- (1) such Form 10-K for the year ended December 31, 2020, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-K for the year ended December 31, 2020, fairly presents in all material respects, the financial condition and results of operations of National Bankshares, Inc.

Dated: March 17, 2021

/s/ F. BRAD DENARDO

F. Brad Denardo  
Chairman, President and Chief Executive Officer  
(Principal Executive Officer)

CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Annual Report on Form 10-K of National Bankshares, Inc. for the year ended December 31, 2020, I, David K. Skeens, Treasurer and Chief Financial Officer of National Bankshares, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief that:

- (1) such Form 10-K for the year ended December 31, 2020, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-K for the year ended December 31, 2020, fairly presents in all material respects, the financial condition and results of operations of National Bankshares, Inc.

Dated: March 17, 2021

/s/ DAVID K. SKEENS

David K. Skeens  
Treasurer and  
Chief Financial Officer  
(Principal Financial Officer)



National Bankshares, Inc.  
101 Hubbard Street  
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